

# YOUR MCAN ADVANTAGE

**EVERY STORY BEGINS AT HOME** 

MCAN Home is proudly owned by MCAN Financial Group 600-200 King Street West, Toronto, ON M5H 3T4 mcanfinancial.com | TSX: MKP

> FSRA Brokerage 10406 | RECA Brokerage MW-1311115 | FICOM Brokerage X027359 | FCNB Brokerage 160001151

# The MCAN Advantage

## **Highlights**

- Competitive compensation and promotions
- Generous buydown:
  - Discover Solutions: Unlimited
  - Precision Solutions: 20 bps
- Titan Broker Portal for real-time deal management
- Client Portal for direct mortgage management
- FREE Home System Warranty on ALL MCAN Home Solutions
- FREE mortgage payments and other perks through the MCAN ICON Partner Program
- 30+ years of industry leadership maximizing value and impact for Canadian homeowners and mortgage brokers

## Precision Prime

- Adjustable Rate Mortgage
- No Frills
- Switch Solutions
- Sagen ALT-A
- First-time Homebuyers Incentive
- Second/ Recreational Homes
- Bridge Financing

### Discover Alt

- BFS Smart/BFS Pro
- Extended Amortization to 35 years
- Bruised Credit 475 Beacon up to 65% LTV
- Alt Income:
  - Contributory: Up to \$1,400
  - Boarder: Up to \$750
  - CCB: Up to 30% of income

# Kinetic Program

- Enhanced ratios
  - 55/55 GDS TDS up to 80% LTV
  - 65/65 GDS TDS up to 65% LTV
- Expanded Eligibility on Beacon Scores
- Beacon as low as 500 LTV up to 75%
- Beacons 475-500 LTV up to 65%
- Extended Amortization
- Up to 35-years amortization w/beacon 600+ (primary applicant) – on Owner Occupied and Rental

# The MCAN Advantage

## Rental Program

- Maximum LTV: 75% LTV (80% LTV with 600+ Beacon)
- Up to 4 properties in the portfolio or 2.5M in mortgages
- 30-year amortization (35-year amortization with 600+ Beacon)
- 48%/48%, up to 50%/50% on exception: 65.01 80% LTV
- Subject Property, Owner-Occupied Rental
  - 95% rental addback based on leases for legal units
- Non-subject Property
  - 90% rental offset based on leases or 3 months bank statements
- Triplexes and Fourplex
  - All units must be legal for MCAN to use rental income
- Subject Property Rentals
  - 90% rental addback based on leases or 3 months bank statements
- Holding Companies permitted

# Alternative Income Progam

- Contributory Income up to \$1,400 (up to 30% of income)
- Boarder Income up to \$750 each from 2 non-family members (up to 30% of income)
- Child Care Benefits up to 30% of income for children 14-yrs old or younger

#### **BFS Pro**

- Designated professionals, such as doctors, realtors, dentists, pharmacists, lawyers and paralegals, engineers, accountants and architects
- Minimum Beacon: 550
- Maximum Loan Amount: \$2M

### **BFS Smart**

- Licensed and skilled trades professionals, such as plumbers, electricians, roofers, painters, truck drivers
- Educated professionals consulting in fields like, programming and development, HR, PR, marketing and management
- Experienced small business owners: taxi/delivery drivers, restaurant owners, hairdressers, personal trainers, daycare owners
- Owner-occupied/rental
- Minimum Beacon: 600
- Maximum Loan Amount: \$1M



# YOUR HOMETEAM



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Website/Broker Resources
Titan Broker Portal
My MCAN Client Portal