



**MCAN MORTGAGE CORPORATION
(d/b/a MCAN FINANCIAL GROUP)**

NOTICE OF ANNUAL GENERAL MEETING

OF SHAREHOLDERS

TO BE HELD MAY 9, 2023

AND

MANAGEMENT INFORMATION CIRCULAR

March 13, 2023

NOTICE OF ANNUAL GENERAL MEETING
OF SHAREHOLDERS
OF MCAN MORTGAGE CORPORATION
(d/b/a MCAN FINANCIAL GROUP)

NOTICE is hereby given that an annual general meeting ("**Meeting**") of the shareholders of MCAN Mortgage Corporation (d/b/a MCAN Financial Group) ("**MCAN**", or the "**Corporation**") will be held at Vantage Venues, 150 King Street West, Meeting Room L2, 27th Floor, Toronto, Ontario M5H 1J9, on Tuesday, May 9, 2023 at 4:30 p.m. (Toronto time), which will also be accessible online via live video webcast at <https://meetnow.global/MT7WWAQ> for the following purposes:

1. to receive the consolidated financial statements of the Corporation for the year ended December 31, 2022 and the report of the Auditors thereon;
2. to elect the Board of Directors;
3. to appoint Auditors;
4. to consider, and if deemed advisable, approve an advisory resolution on the Board of Directors' approach to executive compensation; and
5. to transact such other business as may properly be brought before the Meeting.

The specific details of the matters proposed to be put before the Meeting are set forth in the Management Information Circular in respect of the Meeting.

MCAN is conducting a hybrid shareholder meeting, allowing participation both in person and online. Shareholders will have an equal opportunity to participate at the Meeting regardless of their geographic location or share ownership and will have the ability to engage with directors of the Corporation and management as well as other shareholders.

Shareholders who attend the Meeting online will do so by accessing a live webcast of the Meeting via the internet. Shareholders will be able to access the Meeting using an internet connected device such as a laptop, computer, tablet or mobile phone, and the meeting platform will be supported across Chrome, Safari, Edge and Firefox browsers and devices that are running the most updated version of the applicable software plugins.

Only registered shareholders and duly appointed proxyholders can vote online at the Meeting at <https://meetnow.global/MT7WWAQ> where they can also participate and submit questions during the Meeting's live webcast. Beneficial shareholders (being shareholders who hold their common shares of the Corporation ("**Common Shares**") through a broker, investment dealer, bank, trust company, custodian, nominee or other intermediary) who have not duly appointed themselves as proxyholder will be able to attend the meeting online as guests and may ask questions, but will not be able to vote online at the Meeting.

A shareholder who wishes to appoint a person other than the management nominees identified on the form of proxy or voting instruction form (including a beneficial shareholder who wishes to appoint themselves) must carefully follow the instructions in the Management Information Circular and on their form of proxy or voting instruction form. These instructions include the additional step of registering such proxyholder with MCAN's transfer agent, Computershare Trust Company of Canada at <http://www.computershare.com/MCAN> after submitting their form of proxy or voting instruction form. Failure to register the proxyholder with our transfer agent will result in the proxyholder not receiving an Invite Code to vote online and such proxyholder will only be able to attend the Meeting online as a guest.

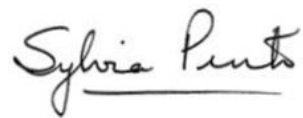
Shareholders may register and log into the live webcast platform from 4:00 p.m. on Tuesday, May 9, 2023. You should allow ample time to check into the Meeting online and complete the related procedure.

Shareholders may not be able to distribute votes other than equally among the director nominees at the Meeting. If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder should do so by following the instruction on their form of proxy.

Your vote is important regardless of the number of Common Shares you hold. Whether or not you are able to attend the Meeting, we encourage you to complete, date, sign and return the enclosed form of proxy or voting instruction form in accordance with the instructions therein so that your Common Shares can be voted at the Meeting or any continuation after an adjournment or postponement thereof in accordance with your instructions.

Please read the enclosed Management Information Circular to learn more about the Meeting, our director nominees, and our executive compensation and governance practices.

BY ORDER OF THE BOARD

A handwritten signature in dark ink, reading "Sylvia Pinto", with a horizontal line underneath the name.

SYLVIA PINTO
CORPORATE SECRETARY

March 13, 2023

**TO BE COUNTED PROXIES MUST BE RECEIVED BY COMPUTERSHARE TRUST COMPANY OF CANADA
NO LATER THAN 5:00 P.M. (TORONTO TIME) ON MAY 5, 2023**

In order to ensure that your proxy is received in time for MCAN's Annual General Meeting to be held on Tuesday, May 9, 2023, we recommend that you vote in any of the following ways:

VOTING METHOD	REGISTERED SHAREHOLDERS/ NON-OBJECTING BENEFICIAL SHAREHOLDERS/EMPLOYEES	OBJECTING BENEFICIAL SHAREHOLDERS
	If your Common Shares are held in your name and represented by a physical certificate or if your Common Shares are held with an investment dealer, a broker, bank or other intermediary or you are a participant in the Corporation's Employee Share Ownership Plan	If your Common Shares are held with an investment dealer, a broker, bank or other intermediary
INTERNET	Go to www.investorvote.com and follow the instructions. You will need your 15-digit control number, which is on your proxy form or voting instruction form.	Go to www.proxyvote.com and enter your 16-digit control number, which is located on the enclosed voting instruction form.
FAX	Complete, sign and date your proxy form or voting instruction form and send it by fax to Computershare Trust Company of Canada at 1-866-249-7775 (toll-free in North America) or 1-416-263-9524 (outside of North America).	N/A
MAIL	Complete, sign and date your proxy form or voting instruction form and return it in the envelope provided.	Complete, sign and date your voting instruction form and return it in the envelope provided.

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MANAGEMENT INFORMATION CIRCULAR

GENERAL INFORMATION

This Management Information Circular (“Circular”) is furnished by the management of MCAN Mortgage Corporation (d/b/a MCAN Financial Group), (“we”, “MCAN”, “our”, the “Company” or the “Corporation”), which is soliciting proxies for use at the Annual General Meeting of Shareholders of the Corporation (the “Meeting”), and at any continuation after an adjournment or postponement thereof, to be held at the date, time and place and for the purposes set forth in the foregoing notice of Meeting.

MCAN is conducting a hybrid shareholder meeting, allowing participation both in person and online. The Meeting is being held at Vantage Venues, 150 King Street West, Meeting Room L2, 27th Floor, Toronto, Ontario M5H 1J9, on Tuesday, May 9, 2023 at 4:30 p.m. (Toronto time), which will also be accessible online via live video webcast at <https://meetnow.global/MT7WWAQ>. Shareholders will have an equal opportunity to participate at the Meeting regardless of their geographic location or share ownership and will have the ability to engage with directors of the Corporation and management as well as other shareholders.

Only registered shareholders and duly appointed proxyholders can vote online at the Meeting, where they can also participate and submit questions. Non-registered (beneficial) shareholders who have not duly appointed themselves as proxyholder will be able to attend the Meeting online as guests and may ask questions, but will not be able to vote online at the Meeting.

A summary of the information shareholders will need to attend and vote at the Meeting online is provided in this Circular.

We expect that the solicitation of proxies will primarily be by mail. Proxies may also be solicited personally, by telephone, e-mail, facsimile, or other means of communication by management. All expenses in connection with the solicitation of proxies will be borne by MCAN.

The mailing of the proxy materials to registered shareholders and non-objecting beneficial owners will be completed by MCAN on or about April 10, 2023. In accordance with the requirements of National Instrument 54-101 – *Communication with Beneficial Owners of Securities of a Reporting Issuer*, the Meeting materials are being mailed to all registered shareholders (except those who have asked not to receive them) and to those beneficial shareholders who requested them (to the depository and intermediaries for onward distribution to such beneficial shareholders).

Unless otherwise stated, all information contained in this Circular is as at March 13, 2023.

INFORMATION ON VOTING

VOTING MATTERS

At the Meeting, shareholders will vote on the following matters:

1. The election of directors;
2. The appointment of auditors; and
3. The advisory resolution on the Board's approach to executive compensation.

Shareholders may not be able to distribute votes other than equally among the director nominees at the Meeting. If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder should do so by following the instructions on the form of proxy provided with this Circular.

RECORD DATE FOR NOTICE OF MEETING

The Board has fixed March 24, 2023 as the record date (the “**Record Date**”) for the purpose of determining shareholders entitled to receive notice of and to vote at the Meeting.

COMMON SHARES OUTSTANDING AND OWNERS OF MORE THAN 10% OF THE COMMON SHARES

As at the close of business on March 13, 2023, there were 34,536,018 common shares of MCAN (“**Common Shares**”) outstanding and these Common Shares are the only voting securities of the Corporation. Except with respect to the election of directors, for which cumulative voting shall apply, each Common Share entitles the holder thereof to one vote on each matter to be considered at the Meeting. The Common Shares trade under the symbol “MKP” on the Toronto Stock Exchange (“**TSX**”).

To the knowledge of the directors and executive officers of MCAN, as at March 13, 2023, the only person or company who beneficially owns, directly or indirectly, or exercises control or direction over more than 10% of the issued and outstanding Common Shares is the following:

Name	Number of Common Shares	Percentage of Common Shares
KingSett Canadian Real Estate Income Fund LP	3,960,926	11.47%

VOTING BY PROXY

REGISTERED SHAREHOLDERS

Registered shareholders may vote at the Meeting or may give another person authority to vote at the Meeting on their behalf by appointing a proxyholder. **To be valid, a proxy must be received by our transfer agent, Computershare Trust Company of Canada (“Computershare”), at 100 University Avenue, 8th Floor, Toronto, Ontario M5J 2Y1 in the postage prepaid envelope provided, by facsimile at 1-866-249-7775 or (416) 263-9524, or over the internet at www.investorvote.com, no later than 5:00 p.m. (Toronto time) on Friday, May 5, 2023, or at least 48 hours (excluding Saturdays, Sundays and holidays) prior to the commencement of an adjournment or postponement of the Meeting.** If you use your 15-digit control number (the “**Control Number**”) to login to the online Meeting and you accept the terms and conditions, you will be provided the opportunity to vote by online ballot at the appropriate time on the matters put forth at the Meeting. If you have already voted by proxy and you vote again during the online ballot, your online vote during the Meeting will revoke your previously submitted proxy. If you DO NOT wish to revoke a previously submitted proxy, do not vote again during the online ballot at the Meeting.

BENEFICIAL SHAREHOLDERS

The information set forth in this section is of significant importance if you do not hold your Common Shares in your own name. You are a non-registered shareholder or “**beneficial owner**” if your Common Shares are held by a nominee, that is, if your certificate has been deposited with or held by a bank, a trust company, an investment dealer, a stock broker, a trustee or any other institution. Under applicable securities legislation, a beneficial owner of securities is a “non-objecting beneficial owner” (or “**NOBO**”) if such beneficial owner has, or is deemed to have, provided instructions to the intermediary holding the securities on such beneficial owner’s behalf not objecting to the intermediary disclosing ownership information about the beneficial owner in accordance with said legislation, and a beneficial owner is an “objecting beneficial owner” (or “**OBO**”) if such beneficial owner has or is deemed to have provided instructions objecting to the same.

If you are a NOBO, you received these materials from MCAN or its agent, and MCAN is required to seek your instructions as to the manner in which to exercise the voting rights attached to your Common Shares. **The voting instruction form that is sent to a NOBO by MCAN or its agent contains an explanation as to how you can exercise the voting rights attached to your Common Shares, including how to appoint yourself as proxyholder so you can vote at the Meeting. Please read such instructions carefully in order to ensure that your Common Shares are voted at the Meeting.**

If you are an OBO, you received these materials from your intermediary or its agent, and your intermediary is required to seek your instructions as to the manner in which to exercise the voting rights attached to your Common Shares. The Corporation has agreed to pay for intermediaries to deliver to OBOs the proxy-related materials and the relevant voting instruction form. **The voting instruction form that is sent to an OBO by the intermediary or its agent should contain an explanation as to how you can exercise the voting rights attached to your Common Shares, including how to appoint yourself as proxyholder so you can vote at the Meeting. Please read such instructions carefully in order to ensure that your Common Shares are voted at the Meeting.**

Beneficial shareholders who have not duly appointed themselves as proxyholder will not be able to vote online at the Meeting and may only attend online as a guest. **If you are a beneficial shareholder and wish to vote at the Meeting, you have to appoint yourself as proxyholder, by inserting your own name in the Appointee Section of the voting information form you received, returning the completed form in the envelope provided, via facsimile or the internet, and following all of the applicable instructions provided by your intermediary.**

APPOINTING A PROXYHOLDER

A proxyholder is the person you appoint to act on your behalf at the Meeting and to vote your Common Shares in your name. You may choose anyone to be your proxyholder – the person you choose does not have to be a shareholder of MCAN. Simply follow the instructions below to appoint a proxyholder. You should be sure that the appointed person is aware that they have been appointed to vote your Common Shares. If you do not insert a name in the blank space, then the persons named on the form, being Derek G. Sutherland, or failing him, Gaelen J. Morphet, each of whom is a director of MCAN, will be appointed to act as your proxyholder.

Your appointed proxyholder is authorized to vote and act for you at the Meeting, including any continuation after an adjournment or postponement of the Meeting. On the form you should indicate how you want your proxyholder to vote your Common Shares.

Shareholders who wish to appoint a third party proxyholder to represent them at the online Meeting MUST submit their proxy or voting instruction form (as applicable) appointing such third party proxyholder prior to registering the third party proxyholder, as described below. Registering your proxyholder is an additional step to be completed AFTER you have submitted your proxy or voting instruction form. Failure to register the proxyholder will result in the proxyholder not receiving an invite code to participate or vote at the online Meeting (an "Invite Code").

- **Step 1** - Submit your proxy or voting information form: To appoint a third party proxyholder, insert such person's name in the blank space provided in the form of proxy or voting instruction form (if applicable) and follow the instructions for submitting such form of proxy or voting instruction form. This must be completed prior to registering such proxyholder, which is an additional step to be completed once you have submitted your form of proxy or voting instruction form.
- **Step 2** - Register your proxyholder: To register a proxyholder, shareholders MUST visit <http://www.computershare.com/MCAN> by 5:00 p.m. (Toronto time) on Friday, May 5, 2023 and provide Computershare with the required proxyholder contact information, so that Computershare may provide the proxyholder with an Invite Code via email. Without an Invite Code, proxyholders will not be able to participate at the online Meeting.

If you are a beneficial shareholder and wish to participate or vote at the online Meeting, you have to insert your own name in the space provided on the voting instruction form sent to you by your intermediary, follow all of the applicable instructions provided by your intermediary AND register yourself as your proxyholder, as described above. By doing so, you are instructing your intermediary to appoint you as proxyholder. It is important that you comply with the signature and return instructions provided by your intermediary.

VOTING DISCRETION OF PROXYHOLDER

If you give directions on how to vote your Common Shares, your proxyholder must vote your Common Shares according to your instructions. If your proxy form or voting instruction form does not specify how to vote on a particular issue, then your proxyholder can vote your Common Shares as they see fit. If your proxyholder does not attend and vote at the Meeting, your Common Shares will not be voted.

Shareholders may not be able to distribute votes other than equally among the director nominees at the Meeting. If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder should do so by following the instructions on the form of proxy provided with this Circular.

If you have appointed a person designated by MCAN as proxyholder as provided in the form of proxy and you do not provide any instructions concerning a matter identified in the Notice of Meeting, the Common Shares represented by such proxy will be voted as follows:

FOR the election of each of the nine persons nominated for election as a director;

FOR the appointment of Ernst & Young LLP as auditors; and

FOR the advisory resolution accepting the Board's approach to executive compensation disclosed in this Circular.

The form of proxy confers discretionary authority on the persons named therein with respect to amendments or variations to matters identified in the Notice of Meeting and with respect to other business which may properly be brought before the Meeting. At the date of this Circular, Management of the Corporation knows of no such amendments, variations or other business to be brought before the Meeting.

CUMULATIVE VOTING

Pursuant to MCAN's by-laws and the *Trust and Loan Companies Act* (Canada) (the "**Act**"), directors of MCAN are to be elected through cumulative voting in certain circumstances. Under the cumulative voting system, each shareholder has the right to cast a number of votes equal to the number of votes attached to the Common Shares held by the shareholder multiplied by nine, being the number of directors to be elected at the Meeting. The shareholder may cast all such votes in favour of one nominee or distribute them among the nominees in any manner. For example, a shareholder owning 100 Common Shares could cast 900 votes in favour of one nominee or distribute the 900 votes equally in favour of all nominees or distribute the votes in any other manner among the nominees, as long as the total number of votes cast for the nominees does not exceed 900.

If a shareholder votes for more than one nominee without specifying the distribution of the votes among the nominees, the votes will be distributed equally among the candidates voted for by that shareholder. **Shareholders may not be able to distribute votes other than equally among the nominees at the Meeting.** If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder should do so by following the instructions on the form of proxy provided with this Circular. Shareholders are advised to read this section carefully, as proxies purporting to allocate more votes than a shareholder is entitled to, or otherwise completed in error, will be void.

The form of proxy enclosed with this Circular offers shareholders three options with respect to the election of directors. Shareholders may select only one option. Shareholders may:

1. vote for the election of all the nominees proposed in this Circular, distributing their votes equally among them;
2. vote for one or more of the nominees proposed in this Circular by indicating beside each nominee's name the number of votes which the shareholder wishes to allocate to that nominee; or
3. withhold from voting for the election of directors.

REVOKING YOUR PROXY

If you are a registered shareholder and change your mind and wish to revoke your proxy, you may do so by signing a written statement outlining your instructions to revoke your previously submitted proxy (or authorizing your attorney in writing to sign a written statement to this effect) and delivering it to the Corporate Secretary at the head office of MCAN, 200 King Street West, Suite 600, Toronto, Ontario M5H 3T4, any time before 5:00 p.m. (Toronto time) on May 8, 2023, being the last business day immediately preceding the Meeting, or by depositing it with the Chair of the Meeting on May 9, 2023, prior to commencement of voting at the Meeting. **If as a registered shareholder you are using your Control Number to login to the online Meeting and you accept the terms and conditions, you will be provided the opportunity to vote by online ballot at the appropriate time on the matters put forth at the Meeting. If you have already voted by proxy and you vote again during the online ballot, your online vote during the Meeting will revoke your previously submitted proxy. If you DO NOT wish to revoke a previously submitted proxy, do not vote again during the online ballot at the Meeting.**

If you have submitted a form of proxy which distributes votes other than equally among the director nominees, DO NOT vote again by online ballot at the Meeting if you want to continue to exercise cumulative voting. If you do so, your proxy will be revoked and shareholders may not be able to distribute votes other than equally among the nominees at the Meeting.

Beneficial shareholders should contact their intermediaries to discuss whether revocation is possible and, if so, for the procedures to be followed.

PARTICIPATING AT THE MEETING

MCAN is holding the Meeting as a hybrid meeting, allowing participation both in person and online. Registered shareholders and duly appointed proxyholders can attend the Meeting in person or online at <https://meetnow.global/MT7WWAQ> where they can participate, vote, and submit questions during the Meeting's live webcast. Non-registered (beneficial) shareholders who have not duly appointed themselves as proxyholder will be able to attend the Meeting online as guests and may ask questions, but will not be able to vote at the Meeting. In order to participate or vote online at the Meeting, shareholders must have a valid Control Number or an Invite Code. A summary of the information shareholders will need to attend the Meeting online is provided below. The Meeting will begin at 4:30 p.m. (Toronto Time) on May 9, 2023.

Registered shareholders and duly appointed proxyholders will be able to participate and vote at the Meeting online at <https://meetnow.global/MT7WWAQ>. Such persons may enter the Meeting by clicking "Shareholder" and entering a Control Number or an Invite Code before the start of the Meeting.

Registered shareholders: The 15-digit Control Number located on the form of proxy or in the email notification you received.

- If as a registered shareholder you are using your Control Number to login to the online Meeting and you accept the terms and conditions, you will be provided the opportunity to vote by online ballot at the appropriate time on the matters put forth at the Meeting. If you have already voted by proxy and you vote again during the online ballot, your online vote during the Meeting will revoke your previously submitted proxy. If you DO NOT wish to revoke a previously submitted proxy, do not vote again during the online ballot at the Meeting. **Shareholders may not be able to distribute votes other than equally among the director nominees at the Meeting and should do so by following the instructions on the form of proxy provided with this Circular. If you have submitted a form of proxy which distributes votes other than equally among the director nominees, DO NOT vote again by online ballot at the Meeting. If you do so, your proxy will be revoked.**
- **Duly Appointed proxyholders:** Computershare will provide the proxyholder with an Invite Code by e-mail after the voting deadline has passed.
- **United States Beneficial holders:** To participate or vote online at the Meeting, you must first obtain a valid legal proxy from your broker, bank or other agent and then register in advance of the Meeting. Follow the instructions from your broker or bank included with this Circular, or contact your broker or bank to request a legal proxy form. To register to attend the Meeting online, you must submit a copy of your legal proxy form to

Computershare. Requests for registration should be directed to Computershare at 100 University Avenue, 8th Floor, Toronto, Ontario M5J 2Y1, or by e-mail at uslegalproxy@computershare.com. Requests for registration must be labelled as "Legal Proxy" and be received no later than 5:00 p.m. (Toronto time) on Friday, May 5, 2023. You may participate and vote your Common Shares at the Meeting online at <https://meetnow.global/MT7WWAQ>. Please note that you are required to register your appointment as proxyholder at <http://www.computershare.com/MCAN>.

Only registered shareholders and duly appointed proxyholders who have a Control Number or Invite Code will be entitled to vote online at the Meeting. Beneficial shareholders who have not duly appointed themselves as proxyholder may login as a guest, by clicking on "Guest", completing the online form and accepting the terms and conditions of the webcast. Guests will be able to listen to the Meeting and ask questions, but will not be able to vote at the Meeting.

Shareholders who wish to appoint a third party proxyholder to represent them at the online Meeting (including beneficial shareholders who wish to appoint themselves as proxyholder to participate or vote at the online Meeting) MUST submit their duly completed proxy or voting instruction form AND register the proxyholder (please see the information under the heading "Appointing a Proxyholder" above for further details).

If you are eligible to vote at the Meeting, it is important that you are connected to the internet at all times during the Meeting in order to vote when balloting commences. It is your responsibility to ensure connectivity for the duration of the Meeting. You should allow ample time to check into the Meeting online and complete the related procedure.

VOTING AT THE MEETING

Registered shareholders, or beneficial shareholders who have appointed themselves or a third party proxyholder to represent them at the Meeting, will appear on a list of shareholders prepared by Computershare, the transfer agent and registrar for the Meeting. To have their Common Shares voted at the online Meeting, each registered shareholder or duly appointed proxyholder will be required to enter their Control Number or Invitation Code provided by Computershare at <https://meetnow.global/MT7WWAQ>, prior to the start of the Meeting (please see the information under the heading "Participating at the Meeting" above for further details). In order to vote, beneficial shareholders who have appointed themselves as proxy holder or their duly appointed third party proxyholders MUST register with Computershare at <http://www.computershare.com/MCAN> after submitting their voting instruction form in order to receive an Invite Code (please see the information under the heading "Appointing a Proxyholder" above for further details).

SUBMITTING QUESTIONS

Following the Meeting, MCAN will hold a live question and answer session, during which a representative of senior management and the Board will answer written questions submitted during the Meeting. Shareholders, duly appointed proxyholders and guests may submit questions at the Meeting. **To ask your question during the online Meeting, you may write through the live webcast at <https://meetnow.global/MT7WWAQ> after logging-in, type your question into the "Ask a Question" field, and click "Submit".**

The Chair of the Meeting reserves the right to edit or reject questions he deems profane or otherwise inappropriate. Any questions pertinent to the Meeting that cannot be answered during the Meeting due to time constraints will be responded to by e-mail after the Meeting. The Chair of the Meeting has broad authority to conduct the Meeting in an orderly manner. To ensure the Meeting is conducted in a manner that is fair to all shareholders, the Chair of the Meeting may exercise broad discretion in the order in which questions are asked and the amount of time devoted to any one question.

CONFIDENTIALITY

Proxies returned to Computershare are counted and tabulated independently of MCAN to preserve the confidentiality of individual shareholder votes. Computershare does not inform MCAN's management about how

individual shareholders have voted except where comments made by shareholders are intended for the attention of management or where required by law.

QUESTIONS

For general shareholder enquiries, you can contact Computershare by:

Phone 1-800-564-6253 (toll-free within Canada and United States)

Fax 1-888-453-0330 (toll-free within Canada and United States)

Email service@computershare.com

Mail Computershare Trust Company of Canada
100 University Avenue
8th Floor, North Tower
Toronto, Ontario M5J 2Y1

BUSINESS TO BE TRANSACTED AT THE MEETING

FINANCIAL STATEMENTS

The audited consolidated financial statements of MCAN for the year ended December 31, 2022, and the auditors' report thereon will be placed before the Meeting. These audited consolidated financial statements form part of the 2022 Annual Report of MCAN.

The full text of the 2022 Annual Report is available on the System for Electronic Document Analysis and Retrieval ("SEDAR") or on MCAN's website at www.mcanfinancial.com.

ELECTION OF DIRECTORS

The election of MCAN's directors will take place by cumulative voting. **Shareholders may not be able to distribute votes other than equally among the nominees at the Meeting. If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder should do so by following the instructions on the form of proxy provided with this Circular.** Usually, shareholders of a public company are entitled to one vote per common share on all matters and a simple majority of the votes cast determines whether nominees are elected to the Board. However, the Act requires cumulative voting for the election of directors where more than 10% of the voting shares of a company governed by the Act are beneficially owned, directly or indirectly, by a shareholder. The process of cumulative voting is described on page 4. **Shareholders are urged to read that section carefully, as proxies purporting to allocate more votes than a shareholder is entitled to, or otherwise completed in error, will be void.**

The Board has established nine as the number of directors to be elected at the Meeting. If there are no nominees other than the nine individuals proposed in this Circular, the shareholders attending the Meeting in person or online who are entitled to vote, will be asked to approve a resolution permitting a single vote to be held for all nine nominees. The resolution will require unanimous approval. If there are additional nominees, pursuant to MCAN's advance notice provisions for the nomination of directors, there will be a separate vote for each nominee. If the number of nominees exceeds the number of director positions to be filled, the nominees receiving the lowest number of votes will be eliminated and the nominees having the most votes will be elected as directors.

The management representatives named in the enclosed form of proxy intend to cast the votes to which the Common Shares represented by the proxy are entitled equally among the proposed nominees who are listed under "Information Concerning Nominees as Directors" starting at page 8, unless the shareholder who has given such proxy has directed that the Common Shares be otherwise voted or withheld from voting in respect of the election of directors.

Each director elected at the Meeting will thereafter hold office until the close of the next annual meeting of shareholders following the election of the directors unless the director's office is earlier vacated in accordance with

the Corporation's by-laws and the Act. All nine nominees listed on page 8 are currently directors of the Corporation, have been directors since the dates indicated and have held their present occupations for more than five years, except as noted in the respective director profiles starting at page 13. Management does not contemplate that any nominee will be unable to serve as a director, but if this should occur for any reason prior to the Meeting, the persons named in the enclosed form of proxy reserve the right to vote for another nominee at their discretion unless specifically instructed on the proxy form that the Common Shares are to be withheld from voting in respect of the election of directors.

ADVANCE NOTICE FOR NOMINATION OF DIRECTORS

In 2015, the Board approved certain by-law amendments including the adoption of advance notice provisions (the "**Advance Notice Provisions**") in circumstances where director nominations are made by shareholders of the Corporation, other than in connection with a requisitioned shareholders' meeting or a shareholder proposal in accordance with the Act. The Advance Notice Provisions fix a deadline by which shareholders must submit director nominations to the Corporation in writing prior to any annual or special meeting of shareholders where directors are to be elected and sets forth the specific information that a nominating shareholder must include in such notice for an effective nomination to occur.

Pursuant to the Advance Notice Provisions, in the case of an annual meeting of shareholders, notice to the Corporation must be made not less than 30 days prior to the date of that meeting; provided, however, that if the first public announcement of the date of the annual meeting is less than 50 days prior to the meeting date, notice may be made not later than the 10th day following such public announcement. In the case of a special meeting of shareholders (which is not also an annual meeting) called for any purpose which includes the election of directors, notice to the Corporation must be made not later than the 15th day following the day on which the first public announcement of the date of the special meeting was made.

INFORMATION CONCERNING NOMINEES AS DIRECTORS

The nine nominees as directors, listed below, have supplied the information concerning their principal occupation and the number of Common Shares beneficially owned or over which control or direction is exercised. Each director's term of office will expire at the close of the next annual meeting of shareholders following the election of directors or until their successor is elected or appointed.

Name and Municipality of Residence	Director since	Occupation	Common Shares Owned and/or Controlled
BONNIE AGOSTINHO Burlington, Ontario, Canada	May 2022	Chief Information Officer Canadian Tire Bank	Nil
BRIAN W. CHU Toronto, Ontario, Canada	May 2021	Founding Partner Bogart Robertson & Chu LLP	10,147
JOHN E. COKE Toronto, Ontario, Canada	May 2021	Corporate Director MCAN Mortgage Corporation	31,233
GLENN DORÉ Montréal, Québec, Canada	May 2020	President Teff Administration Inc.	301,078
PHILIP C. GILLIN Toronto, Ontario, Canada	May 2020	Corporate Director MCAN Mortgage Corporation	9,062
GORDON J. HERRIDGE Peachland, British Columbia, Canada	May 2018	Corporate Director MCAN Mortgage Corporation	156,186
GALEN J. MORPHET Toronto, Ontario, Canada	January 2018	President Morphet Family Wealth Advisors Inc.	21,537
DEREK G. SUTHERLAND Toronto, Ontario, Canada	May 2017	Chair of the Board MCAN Mortgage Corporation	843,178
KAREN H. WEAVER Clarksburg, Ontario, Canada	November 2011	President & Chief Executive Officer MCAN Mortgage Corporation	85,347

Management and the Board recommend that shareholders vote FOR the election of each of the nominees listed above.

APPOINTMENT OF AUDITORS

At the Meeting, the shareholders will be called upon, as recommended by the Board to appoint Ernst & Young LLP ("E&Y") to hold office until the close of the next annual meeting of shareholders. E&Y reports directly to the Audit Committee and has been MCAN's external auditor since November 1991.

In addition to performing the audit of the Corporation's consolidated financial statements, E&Y provided other services to the Corporation and its subsidiaries. The Corporation performs an annual assessment of E&Y and, at least every five years, a comprehensive review of E&Y.

Fees paid to E&Y for the past two years are as follows. Amounts listed below represent the amount billed in the year.

Category	2022 \$	2021 \$
Audit Fees	640,250	375,960
Audit-Related Fees ⁽¹⁾	267,695	258,818
Tax Fees ⁽²⁾	39,500	57,675
All Other Fees ⁽³⁾	10,000	3,600
Total Fees	957,445	696,053

Notes:

- (1) Audit-Related Fees include quarterly reviews, fees for prospectus work, Autorité des marchés financiers, CMHC, Financial Services Regulatory Authority of Ontario, and British Columbia Financial Services Authority compliance procedures.
- (2) Tax Fees include tax planning, review of tax returns and tax advice.
- (3) Other Fees includes accounting guidance reference materials.

Management and the Board recommend that shareholders vote FOR the appointment of E&Y as auditors of MCAN.

SHAREHOLDERS ADVISORY VOTE ON THE BOARD'S APPROACH TO EXECUTIVE COMPENSATION

The Board believes that executive compensation programs must be sound, fair and competitive with the market and support MCAN's strategy and progress.

The Board recognizes the increased scrutiny of executive compensation generally and believes that shareholders should have the opportunity to fully understand MCAN's compensation objectives, philosophy and principles, and have a say on our approach to executive compensation.

When making this determination, shareholders are encouraged to make reference to the "Compensation Discussion and Analysis" ("CD&A") starting at page 33 that describes the Board's approach to executive compensation, the details of the compensation program and the Board's compensation decisions for the fiscal year ended December 31, 2022.

Adoption of the advisory resolution will require that it be passed by a majority of the votes cast. As this is an advisory vote, the results will not be binding upon the Corporation. However, the Board will take the results of the vote into account, as appropriate, when considering future executive compensation policy and programs and in determining whether there is a need to significantly increase their engagement with shareholders on compensation related matters.

At the Meeting, the shareholders will be called upon to vote FOR or AGAINST the below resolution. The persons named in the enclosed form of proxy intend to cast the votes represented by the proxy in favour of the resolution, unless the shareholder who has given such proxy has directed that the Common Shares be otherwise voted on such resolution.

"RESOLVED THAT:

on an advisory basis and not to diminish the role and responsibilities of the directors, the shareholders accept the Board's approach to executive compensation disclosed in this Circular."

Management and the Board recommend that shareholders vote FOR the advisory vote on the Board's approach to executive compensation.

VOTING RESULTS

Following the Meeting, a report on the voting results will be available on our website at www.mcanfinancial.com and will be filed on SEDAR at www.sedar.com.

The following matters were voted on at the 2022 annual and special meeting of shareholders held on May 10, 2022. Each of the matters voted on is more fully described in the Corporation's 2022 management information circular dated March 11, 2022. The voting results for the election of directors are reported in the applicable proposed nominee table (see "Composition of the Board").

	Votes For	Votes Against
Amendment to Section 3.01 of By-law No. Ten	10,980,229 (99.51%)	53,858 (0.49%)
Amendments to Article 8 of By-law No. Ten	10,984,447 (99.55%)	49,632 (0.45%)
Advisory Vote on Board's Approach to Executive Compensation	10,920,934 (98.97%)	113,145 (1.03%)
	Votes For	Votes Withheld
Appointment of Auditors	11,006,738 (99.59%)	45,151 (0.41%)

STATEMENT OF CORPORATE GOVERNANCE PRACTICES

The objective of the Statement of Corporate Governance Practices is to provide shareholders and other stakeholders with a clear vision of our governance policies and practices. We believe these policies and practices comply with the disclosure and listing requirements of the TSX and the corporate governance guidelines set out in National Policy 58-201 – *Corporate Governance Guidelines* and National Instrument 58-101 – *Disclosure of Corporate Governance Practices* (collectively the “**Corporate Governance Guidelines**”).

The Board and management of MCAN believe that the highest standards of corporate governance are essential to the effective management of the Corporation and to build sustainable value for its customers, business partners, employees and investors.

MCAN'S GOVERNANCE AT A GLANCE

Key elements of our governance practices and where you can find them in the Circular are highlighted below.

Key Elements	Highlights	Page
Board mandate	✓ The Board is responsible for the independent oversight of management in its handling of the Corporation's business and affairs	20
Composition of the Board	✓ A majority of the Board is independent. Following the Meeting, assuming all resolutions are approved, it will be composed of nine directors, with eight directors being independent	12
Majority voting for directors	✓ Nominees not receiving majority approval must submit their resignation to the Board	20
Board Chair	✓ The roles of Chair and President and Chief Executive Officer are separated	21
Board operations	✓ All directors are expected to attend in person, to the extent feasible, all meetings of the Board and Committees on which they serve, including meeting in camera without any member of management	21
Director attendance	✓ All directors have met a very high attendance rate at Board and Committee meetings	23
Decisions requiring Board approval	✓ Major decisions concerning the Corporation are subject to Board approval	59
Director recruitment and skills	✓ A key part of the Corporation's nomination process is director competencies, experience and diversity	17
Board diversity	✓ The Board has a written board diversity policy	19
Board tenure	✓ The Board has a written board tenure and renewal policy	24
Board renewal process	✓ A comprehensive Board assessment process, including self and peer assessments, is conducted biennially and guides the Board's renewal process	27
Executive officer diversity	✓ The Corporation has a written executive officer diversity policy	28
Orientation and continuing education	✓ The Corporation has a comprehensive orientation and continuing education program for new and current directors	26
Committees of the Board	✓ The Board has three standing Committees (Audit; Conduct Review, Corporate Governance & Human Resources; and Enterprise Risk Management & Compliance)	21
Oversight of finance	✓ The Audit Committee oversees accounting and financial reporting as well as internal controls and reviews the financial statements	22
Oversight of compensation and succession planning	✓ The Conduct Review, Corporate Governance & Human Resources Committee has oversight of the compensation of the Corporation's executive officers and of succession planning	22
Expectations of the President & Chief Executive Officer	✓ The Board has developed a position description for the President and Chief Executive Officer and approves the corporate goals and objectives for which they are responsible	28
Governance policy	✓ The Conduct Review, Corporate Governance & Human Resources Committee develops the Corporation's approach to corporate governance	22
Disclosure policy	✓ The Corporation has a formal disclosure policy to ensure timely and reliable dissemination of information	59
Communication with directors	✓ The Corporation outlines how shareholders can communicate with the directors	59

Key Elements	Highlights	Page
Strategic plan	✓ The Board annually approves the overall strategic plan and direction of the Corporation's business and affairs	59
Risk management	✓ The Enterprise Risk Management & Compliance Committee oversees MCAN's formal enterprise-wide risk management program	23
Code of Ethics	✓ MCAN has a Code of Business Conduct & Ethics to guide the behaviour of persons who are part of MCAN and its subsidiaries or who contribute to its operations, image and reputation; it also outlines restrictions on trading in securities of the Corporation	24
Environmental, Social and Governance ("ESG")	✓ The Corporation has put in place various initiatives and strategies aligned with the best ESG practices, which are important enablers of its business strategy	30

COMPOSITION OF THE BOARD

The Board will be composed of nine directors after the Meeting. The Board determines the independence of a director annually when the Board approves director nominees for inclusion in the annual circular, prior to the appointment of a new director between annual meetings, and as circumstances arise during the year.

Director independence is determined by the Board through a fact based and context driven analysis and in accordance with MCAN's Director Independence Policy and National Policy 58-201 Corporate Governance Guidelines ("**NP 58-201**") and Multilateral Instrument 61-101 *Protection of Minority Security Holders in Special Transactions*, as applicable. A director is considered independent only when the Board determines that the director does not have an interest that could, in the view of the Board, be reasonably expected to interfere with, or be perceived to affect the exercise of a director's independent judgement. In determining whether a director is independent for purposes of general corporate governance, and in the context of a specific transaction, the Board will consider certain factors that could be perceived to amount to or create a conflict of interest, including, but not limited to: past service as an executive of MCAN, consulting or other commercial relationships with MCAN, directly or indirectly having, or having a spouse who has, a significant interest or substantial investment in, or being, or having a spouse who is, a significant borrower in respect of, MCAN, and other business, personal or family relationships with MCAN, MCAN affiliated entities and its counterparties.

If a director or proposed director has a material relationship, the members of the Board who are independent within the meaning of the Director Independence Policy shall determine whether the relationship does in fact affect independence by judging the overall "independent mindedness" of the individual. The Board shall make an affirmative determination for each independent director that such director does not have a material relationship.

Following a review conducted by its Conduct Review, Corporate Governance & Human Resources Committee (the "**CRCG&HR Committee**"), the Board has determined that eight of the nine nominees as directors, representing a majority of the directors, have no material relationship with MCAN and are therefore independent at the date of this Circular.

The Corporation, therefore, complies with the Corporate Governance Guidelines which stipulate that the Board should have a majority of independent directors.

**DEREK G. SUTHERLAND, CPA, CA, CBV**

Mr. Sutherland was appointed Chair of the Board in February 2020. Mr. Sutherland has been President, Canadazil Capital Inc. (risk advisory and transaction due diligence) since July 2016. He joined MCAN in 2004 and was promoted to Vice President and Chief Risk Officer (CRO) in January 2013 where he was responsible for oversight of all relevant risks across MCAN. He held this role until 2016 and in 2017 was elected to the Board.

Before being named as CRO, Mr. Sutherland held roles at MCAN where he was at times responsible for or was actively involved with term deposits, liquidity management, outsourcing, portfolio management, mortgage fundings, investment management, compliance and anti-money laundering.

Mr. Sutherland is an Institute of Corporate Directors, Director in Canada and a member of the Institute of Corporate Directors.

Independent Director, Chair of the Board

Toronto, Ontario, Canada

Age: 51

Director since: May 2017

Common Share Ownership: 843,178

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For: 10,987,550	Votes Withheld: 46,753	% of Votes For: 99.58%
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**BONNIE AGOSTINHO**

Ms. Agostinho has been with Canadian Tire Financial Services since 2002. As Chief Information Officer, she leads a team of more than 150 IT professionals (onshore and offshore) and is responsible for IT strategy, managing day-to-day operations and capital program execution. Her key focus areas in support of business growth and customer centricity include significant digital transformation, new ways of agile working, IT organizational and cultural transformation, improving technology/business architecture, cloud transformation, Cyber Security and IT Risk & Resilience programs.

Ms. Agostinho is a member of the Institute of Corporate Directors and a graduate of the Directors Education Program at Rotman School of Management (UofT).

Independent Nominee as Director

Burlington, Ontario, Canada

Age: 56

Director since: May 2022

Member of:

Audit Committee

Enterprise Risk Management & Compliance Committee

Common Share Ownership: Nil

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For: 10,959,532	Votes Withheld: 74,430	% of Votes For: 99.33
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BRIAN W. CHU

Mr. Chu has been a Founding Partner of Bogart Robertson & Chu LLP since 1991. In that role he acts for large institutional insurance and bank lenders as well as mid-tier lenders such as mortgage funds and investment advisors on their lending transactions. Mr. Chu also acts for entities owning and trading in commercial real estate with respect to their structuring, acquisition, dispositions and financings. These represent all real estate asset classes, including industrial, retail, office, multi-residential, retirement and nursing homes, institutional and cellular towers.

Mr. Chu currently serves on the Board of the CAA Club Group of Companies and is Vice-Chair of the Technical Standards and Safety Authority Board.

Independent Director

Toronto, Ontario, Canada

Age: 64

Director since: May 2021

Member of:

Conduct Review, Corporate Governance & Human Resources Committee
Enterprise Risk Management & Compliance Committee

Common Share Ownership: 10,147

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For:	Votes Withheld:	% of Votes For:
	10,967,587	66,375	99.40



JOHN E. COKE

Mr. Coke is a corporate director. He was an experienced financial services executive, having retired in late 2020 after a 41-year career with BMO Capital Markets/Bank of Montreal. Since 1997, he served as Managing Director, Financial Institutions Group, BMO Capital Markets. For the past 30 years, Mr. Coke was responsible for evolving a nascent Canadian Financial Institutions Group into a highly diversified, growing business with a differentiated market leading position. The mandate included a broad range of large regulated (deposit takers, insurers and fund managers) and non-regulated (consumer and commercial finance) companies with significant Canadian operations. Mr. Coke has provided strategic and financing advice to a wide range of companies including working closely with MCAN and its predecessors over the last 30 year period.

Independent Director

Toronto, Ontario, Canada

Age: 67

Director since: May 2021

Member of:

Audit Committee
Enterprise Risk Management & Compliance Committee

Common Share Ownership: 31,233

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For:	Votes Withheld:	% of Votes For:
	10,979,635	48,743	99.56

**GLENN DORÉ, CPA, CA**

Mr. Doré has been President of Teff Administration Inc., (an asset management company primarily involved in third party asset management for residential and commercial default portfolios), since 1994. From 1994 to 2017, Mr. Doré was partner and operator of various Immigrant Investor Programs in Canada and the United States.

Mr. Doré has worked closely with MCAN on various businesses and projects since 1990.

Independent Director

Montréal, Québec, Canada

Age: 60

Director since: May 2020

Member of:

Audit Committee

Conduct Review, Corporate Governance & Human Resources Committee

Common Share Ownership: 301,078

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:

Votes For:
10,955,231

Votes Withheld:
71,176

% of Votes For:
99.35%

**PHILIP C. GILLIN, CPA, CMA**

Mr. Gillin retired in November 2019 after a 40-year career in the commercial real estate business. At that time he was Executive Vice President and Portfolio Manager at BentallGreenOak, a member of the Sun Life group of companies. In that position he was responsible for the management of \$14 billion in real estate equity and commercial mortgage assets held by Sun Life. He was also the fund manager for 2 mortgage funds held by third party investors. Prior to joining Sun Life in 1998, Mr. Gillin was an Executive Vice President at The Cadillac Fairview Corporation Limited.

Mr. Gillin remains active on one investment committee at BentallGreenOak and is on the board of Toronto Artscape Incorporated and chair of Artscape's Portfolio Development Committee. He is the Chair of the Catholic Children's Aid Foundation. Mr. Gillin is also the Honorary Chair of the Schulich Real Property Alumni Association and Partners Leadership Awards for Black and Indigenous Communities, a scholarship program for black and indigenous students, at the Schulich School at York University. In 2020, Mr. Gillin received the "Real Estate Icon Award" from Toronto NAOP in recognition of his many contributions to the industry.

Independent Director

Toronto, Ontario, Canada

Age: 70

Director since: May 2020

Member of:

Audit Committee

Enterprise Risk Management & Compliance Committee (Chair)

Common Share Ownership: 9,062

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:

Votes For:
10,983,261

Votes Withheld:
50,701

% of Votes For:
99.54%

**GORDON J. HERRIDGE, CPA, CA**

Mr. Herridge is a corporate director. He was Senior Vice President, Corporate Services at MCAP Commercial LP ("MCAP") when he retired in July 2017. In that role, Mr. Herridge served on the Executive Committee of MCAP, focusing primarily on Strategic Planning, Corporate Governance and Risk Management matters. Previously Mr. Herridge held the roles of Executive Vice President and Chief Financial Officer of MCAP Leasing and Chief Financial Officer of MCAP Service Corporation. Prior to his career at MCAP, Mr. Herridge worked with private commercial real estate development and management companies as well as in public accounting.

Independent Director

Peachland, British Columbia, Canada

Age: 67

Director since: May 2018

Member of:

Audit Committee (Chair)
Conduct Review, Corporate Governance & Human Resources Committee

Common Share Ownership: 156,186

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For: 10,985,326	Votes Withheld: 48,977	% of Votes For: 99.56%
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**GAELEN J. MORPHET, CFA**

Gaelen J. Morphet has been President, Morphet Family Wealth Advisors Inc., working with Cinnamon Investments ULC and other family offices, since November 2022. Prior to November 2022, Ms. Morphet was Chief Investment Officer of Cinnamon Investments ULC, a position she held since March 2018. Prior to this role, Ms. Morphet was Executive Vice President & Chief Investment Officer for Sentry Investments until October 2017, where she was responsible for \$19 billion in financial assets, including 22 mutual and pooled funds. Prior to this role, Ms. Morphet was Senior Vice President and Chief Investment Officer at Empire Life Investments and Empire Life Insurance Company, a position she held since 2009.

Independent Director

Toronto, Ontario, Canada

Age: 62

Director since: January 2018

Member of:

Conduct Review, Corporate Governance & Human Resources Committee (Chair)
Enterprise Risk Management & Compliance Committee

Common Share Ownership: 21,537

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: None

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For: 10,987,610	Votes Withheld: 46,352	% of Votes For: 99.58%
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KAREN H. WEAVER

Ms. Weaver is President & Chief Executive Officer of MCAN, having been appointed to that position on May 8, 2019. Prior to that Ms. Weaver was Interim Chief Executive Officer of MCAN, and was appointed to that position on October 9, 2018. Ms. Weaver will be retiring as MCAN's President and CEO pursuant to her contract that expires on March 1, 2024.

Ms. Weaver has over 25 years as an executive of publicly listed corporations including DH Corporation from 2014-2017 and First Capital Realty Inc. from 2004-2014 where she served as the Chief Financial Officer. She held previous positions at Brookfield Properties Corporation, Canadian Operations and Gentra Inc. Previously in the United States, Ms. Weaver worked for a financial institution and at KPMG.

Ms. Weaver is a retired licensed public accountant from Washington State Board of Accountancy, USA, is an Institute of Corporate Directors, Director in Canada and a member of the Institute of Corporate Directors. She also holds a NACD CERT in Cyber Security Oversight.

Non-Independent Director, President & Chief Executive Officer – Ms. Weaver is considered an affiliated person of MCAN due to the fact that she is an officer of MCAN.

Clarksburg, Ontario, Canada

Age: 64

Director since: November 2011

Common Share Ownership: 85,347

Compliant with Director Share Ownership Policy: Yes

Other Public Company Directorships: Crombie REIT

Public Board interlocks: None

Voting Results on Election at 2022 Annual and Special Meeting:	Votes For: 10,988,574	Votes Withheld: 45,415	% of Votes For: 99.59%
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DIRECTOR COMPETENCY MATRIX

The CRCG&HR Committee in consultation with the Chair of the Board maintains a skills and competencies matrix (“**Competency Matrix**”) outlining industry specific expertise, business experience and other skills considered necessary for the Board to carry out its mandate effectively. The Competency Matrix is reviewed and updated periodically and at least annually. The Competency Matrix is used to enhance the development of the Board, assist in the director recruitment process and identify potential areas for training or education.

While the Board is composed of members with a broad spectrum of competencies that reflect the nature and scope of MCAN’s business, the Competency Matrix below shows, for each non-executive director nominee, the principal areas of experience and expertise that the independent nominees bring to the Board.

	B. Agostinho	B. Chu	J. Coke	G. Doré	P. Gillin	G. Herridge	G. Morphet	D. Sutherland
Skills Experience								
Executive Leadership <i>Experience leading an organization, or a major functional area or business segment of an organization</i>	✓	✓	✓	✓	✓		✓	
Enterprise Risk Management and Compliance Management <i>Experience identifying and evaluating risks and ensuring that management had implemented the appropriate systems to manage risk and compliance</i>	✓		✓		✓	✓	✓	✓
Strategic Planning and Value Creation <i>Experience in the development, evaluation and implementation of a strategic plan, business development, mergers and acquisitions, opportunity generation, and value creation</i>	✓	✓	✓	✓	✓	✓	✓	✓
Accounting/Public Company Reporting <i>Knowledge of and experience with financial accounting and reporting, particularly in a public company context, and familiarity with internal financial/accounting controls</i>		✓	✓	✓		✓		
Residential and Commercial Mortgage Lending <i>Experience with residential and commercial mortgage lending</i>		✓	✓	✓	✓	✓		✓
Investment (real estate based and other) <i>Experience with real estate based investments and/or investment banking</i>		✓	✓	✓	✓		✓	✓
Corporate Finance <i>Knowledge of and experience with corporate finance and capital management issues</i>			✓	✓		✓	✓	✓
Regulatory and Legal <i>Experience with governmental agencies, knowledge of regulatory environments and/or experience as a lawyer either in private practice or in-house with a publicly listed company</i>	✓	✓	✓		✓		✓	✓
Human Resources Strategy and Compensation <i>Experience managing or overseeing compensation programs, succession planning, and talent management</i>	✓	✓				✓	✓	
Information Technology/Cyber Security/Digital Strategy <i>Experience or knowledge relating to the information technology, security and digitalization needs of an organization</i>	✓					✓		
Board Governance <i>Served as a board member of a public (excluding MCAN), private or non-profit entity</i>	✓	✓			✓		✓	✓

ADDITIONAL DISCLOSURE RELATING TO PROPOSED DIRECTORS

To the knowledge of management of MCAN, no proposed director of MCAN is, as at the date of this Circular, or has been within 10 years before the date of this Circular, a director, chief executive officer or chief financial officer of any company (including MCAN) that, (i) was subject to an order that was issued while that person was acting in that capacity, or (ii) was subject to an order that was issued after that person ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in that capacity, other than Mr. Gillin, who was a director of CHC Student Housing Corporation ("CHC") from October 9, 2014 to March 5, 2018. On May 5, 2017, CHC was granted a management cease trade order by the Ontario Securities Commission as a result of CHC's inability to file its audited annual financial statements, management's discussion and analysis and related certifications for the fiscal year ended December 31, 2016 on or before May 1, 2017, as required under applicable securities laws. The order was lifted on July 4, 2017. Due to a disagreement relating to the company's corporate strategy, Mr. Gillin resigned as a director of CHC on March 5, 2018.

For the purposes of the above paragraph, "order" means (i) a cease trade order; (ii) an order similar to a cease trade order; or (iii) an order that denied the relevant company access to any exemption under securities legislation that was in effect for a period of more than 30 consecutive days.

To the knowledge of management of MCAN, no proposed director of MCAN (i) is, as at the date of this Circular, or has been within 10 years before the date of this Circular, a director or executive officer of any company (including MCAN) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets, or (ii) has, within 10 years before the date of this Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of such proposed director.

To the knowledge of management of MCAN, no proposed director of MCAN has been subject to (i) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority, or (ii) any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable securityholder in deciding whether to vote for a proposed director.

BOARD DIVERSITY POLICY

The Board has adopted a Board Diversity Policy (the “**Diversity Policy**”), the purpose of which is to achieve and maintain diversity on the Board.

The Corporation believes that diversity enhances the decision making of the Board by utilizing the different skills, experience and background, geographical and industry experience, ethnicity, gender, knowledge and length of services, and other distinguishing qualities of the members of the Board. Diversity beyond gender is considered in determining the optimum composition of the Board, and all appointments are based on merit, having due regard to the overall effectiveness of the Board.

The CRCG&HR Committee is responsible for annually reviewing and assessing Board composition on behalf of the Board and considers the following when identifying candidates for nomination to the Board:

- qualifications, including skills, expertise, competencies and experience, and other qualities the Board identifies from time to time as being necessary in order to enable it to discharge its duties and responsibilities effectively;
- characteristics that will foster a Board culture that welcomes multiple perspectives and is free of conscious or unconscious bias and discrimination;
- characteristics that contribute to Board diversity, including gender, age, race, ethnicity, culture, disability, sexual orientation and geographic representation, as well as any other characteristics that may be identified from time to time; and
- legal and regulatory requirements, such as those relating to residency and independence.

In an effort to promote the specific objective of gender diversity, the Diversity Policy requires that the selection process for suitable candidates must involve the following steps:

- a list identifying potential candidates for the appointment must be compiled and must include at least one female candidate; and
- if, at the end of the selection process, a female candidate is not selected, the Board must be satisfied that there are objective reasons to support its determination.

As part of the biennial performance evaluation of the effectiveness of the Board, Board committees (each a “**Committee**” and together, the “**Committees**”) and individual directors, the CRCG&HR Committee considers the balance of skills, experience, independence and knowledge of the Corporation on the Board and the diversity representation of the Board, including but not limited to gender, how the Board works together as a unit, and other factors relevant to its effectiveness.

The CRCG&HR Committee discusses and agrees annually on all measurable objectives for promoting diversity on the Board, recommends such objectives to the Board for adoption and reports on the annual and cumulative progress for achieving the measurable objectives. In addition, the CRCG&HR Committee reviews the Diversity Policy annually, discusses any revisions that may be required and recommends any such revisions to the Board for approval.

Three out of the nine current directors on the Board are women (33%) and three of the nine proposed nominees to the Board are women (33%). The CRCG&HR Committee will continue to conduct periodic assessments to include other designated groups on the Board, including Black, Indigenous and People of Colour ("**BIPOC**"). The Board currently has one BIPOC member who is being proposed again as a nominee of the Board.

The following table sets out the number and percentage of women on the Board since 2021 and proposed for election at the 2023 Meeting:

Year	Target	# of Women on Board	Total # of Board Members	%
2023	30%	3	9	33%
2022	30%	3	9	33%
2021	30%	2	8	25%

PUBLIC COMPANY DIRECTORSHIPS

If a nominee as director is a director of another issuer that is a reporting issuer in a Canadian jurisdiction, that relationship is identified in the respective director profiles starting at page 13. The CRCG&HR Committee, when considering nominees, takes into account other commitments of the nominees and their anticipated ability to participate actively at Board and Committee meetings.

INTERLOCKING DIRECTORSHIPS

No nominee as director currently serves with any other director of the Corporation on the board of another company that is a public issuer.

MAJORITY VOTING FOR DIRECTORS

The Board has adopted a Majority Voting Policy for the election of directors. Any nominee in an uncontested election who receives more withheld votes than votes in their favour shall be considered to not have received the support of shareholders. Such nominee is required to immediately tender their resignation to the Board.

The CRCG&HR Committee will consider the resignation offer and will make a recommendation to the Board on whether or not to accept it. A resignation could only be refused in exceptional circumstances. Within 90 days following the applicable meeting of MCAN's shareholders, the Board will make its decision, taking into consideration the CRCG&HR Committee's recommendation. The Board will promptly disclose its decision, via press release. A director who tenders their resignation pursuant to this policy will not be permitted to attend any meeting of the Board or CRCG&HR Committee, at which their resignation is considered.

This policy is consistent with the requirements of the TSX and applies only to uncontested elections, meaning elections where the number of nominees for directors is equal to the number of directors to be elected upon such election as determined by the Board. A copy of this policy can be found on MCAN's web site at <https://mcanfinancial.com/investor-downloads.php>.

BOARD MANDATE

The Board is responsible for the stewardship of MCAN and for providing independent oversight of the management of the business and affairs of the organization. The Board, either directly or through a Committee, carries out the duties set out in its mandate.

The Board mandate is attached as Schedule “A” and is also available on the Corporation’s web site at <https://mcanfinancial.com/investor-downloads.php>.

BOARD OPERATIONS

The directors are expected, subject to scheduling conflicts, to attend in person, to the extent feasible, all meetings of the Board and Committees on which they sit (other than conference call meetings). Annual Board and Committee meeting schedules are provided to directors in advance and are updated on an ongoing basis. Directors are asked to notify the Corporation if they are unable to attend, and attendance at meetings is duly recorded. The attendance of directors at Board and Committee meetings for the last fiscal year is provided below under the heading “Board and Committee Meetings Held and Attendance”.

Financial and other information that is important to the understanding of agenda items is made available to directors several days before scheduled Board meetings to facilitate directors’ preparation for meetings. The directors are also provided with updates on treasury and investor relations, strategy, ESG, operational performance of the business units, technology, market analysis, risk management trends and emerging risks, and regulatory developments. Apart from the President & Chief Executive Officer, who is a member of the Board and participates as such, the Board invites members of management to attend parts of Board meetings for reporting and informational purposes and to familiarize the Board with such members.

The Board meets in camera at each of its meetings to ensure free and open discussion among the directors. In addition, the independent directors meet without the non-independent directors at each Board meeting, and as many times as required.

CHAIR OF THE BOARD

The Chair of the Board is a duly elected member of the Board and is appointed by the Board for a one-year term following the annual meeting of shareholders. Mr. Sutherland has been Chair of the Board since February 26, 2020.

The Chair is charged with the responsibility of managing the affairs, development and effective functioning of the Board, providing effective leadership to the Board in the governance of MCAN. The Chair sets the tone for the Board and its members to foster ethical and responsible decision-making, appropriate oversight of management and efficient corporate governance practices. The Chair leads the Board in the review and consideration of the strategic plan and ensures an appropriate tone from the top in fostering financial soundness and regulatory compliance, acts in an advisory capacity on behalf of the Board to the CEO, manages the relationships between management and the Board and assists in managing shareholder engagement. The Chair’s mandate is available on the Corporation’s web site at <https://mcanfinancial.com/investor-downloads.php>.

INDIVIDUAL DIRECTOR MANDATE

Each director shall act with prudence, honesty and integrity in fulfilling their prime responsibility to MCAN, with due regard for the interests of its shareholders generally and other stakeholders. The expectations and specific responsibilities of directors are described in an Individual Director Mandate available on the Corporation’s web site at <https://mcanfinancial.com/investor-downloads.php>.

COMMITTEES OF THE BOARD

The Board has established three standing Committees, the Audit Committee, the Conduct Review, Corporate Governance & Human Resources Committee, and the Enterprise Risk Management & Compliance Committee, to facilitate the carrying out of its duties and responsibilities and meet applicable statutory requirements. The three Committees are all comprised of independent directors. The Board may also form ad hoc committees to address specific matters. No ad hoc committees were formed during the year.

The Board appoints the members of the standing Committees for a one-year term following the annual meeting of shareholders. To see the updated composition of the Committees after the Meeting, you can visit the Corporation’s web site at <https://mcanfinancial.com/our-company.php>.

The Board has also developed detailed position descriptions for the Chair of each standing Committee. The position descriptions outline the appointment and broad responsibilities of those Chairs and are reviewed annually by the Board through the CRCG&HR Committee. The position descriptions are available on the Corporation's web site at <https://mcanfinancial.com/investor-downloads.php>.

For the background and experience of the Committee members, see the respective director profiles starting at page 13.

AUDIT COMMITTEE

The Audit Committee's primary purpose is to assist the Board in fulfilling its oversight responsibilities with respect to:

- the effectiveness of MCAN's internal controls environment, including over business processes and financial reporting,
- the quality and integrity of MCAN's financial information,
- MCAN's compliance with legal and regulatory requirements pertaining to financial disclosure,
- the meeting of MCAN's reporting issuer obligations,
- the independent auditor's performance, qualifications and independence, and
- the performance of MCAN's Finance, Internal Audit and Information Technology functions, including the oversight of cybersecurity risk management activities.

At March 13, 2023, the Audit Committee was comprised of:

- Bonnie Agostinho,
- John E. Coke,
- Glenn Doré,
- Philip C. Gillin, and
- Gordon J. Herridge (Chair).

All five members of the Audit Committee are, for the purposes of NP 58-201 and National Instrument 52-110 *Audit Committees*, considered to be independent directors, financially literate and are experienced in the area of financial reporting. The Audit Committee meets on a quarterly basis and holds off-cycle meetings as circumstances require and the members meet in-camera at each meeting without any members of management present.

Additional information about the Audit Committee and the Audit Committee's role and responsibilities can be found in MCAN's Annual Information Form dated February 23, 2023 (the "**Annual Information Form**"), filed on SEDAR at www.sedar.com or on MCAN's website at <https://mcanfinancial.com/investor-downloads.php>.

CONDUCT REVIEW, CORPORATE GOVERNANCE & HUMAN RESOURCES COMMITTEE

The CRCG&HR Committee's primary purpose is to assist the Board in its oversight role with respect to:

- conflicts of interest, confidential information, complaints of customers and transactions involving related parties,
- the development of MCAN's corporate governance policies, practices and processes,
- the identification of qualified candidates and the recommendation of nominees for director appointments,
- the effectiveness of the Board, its Committees, the chairs of those Committees and the contributions of individual directors,
- MCAN's human resources strategy, policies and programs, and
- management succession, development and compensation.

At March 13, 2023, the CRCG&HR Committee was comprised of:

- Brian W. Chu,
- Glenn Doré,

- Gordon J. Herridge, and
- Gaelen J. Morphet (Chair).

The CRCG&HR Committee's role and responsibilities can be found on MCAN's website at <https://mcanfinancial.com/investor-downloads.php>. The CRCG&HR Committee is further discussed below under the heading "Compensation Discussion and Analysis".

ENTERPRISE RISK MANAGEMENT ("ERM") & COMPLIANCE COMMITTEE

The ERM & Compliance Committee's primary purpose is to assist the Board in its oversight role with respect to:

- the identification, measurement, monitoring, reporting and mitigation of key financial and non-financial risks, including trends and emerging risks, affecting MCAN's strategy, capital, liquidity and financial position;
- the management of MCAN's risk profile in alignment with the Board's approved risk appetite and strategic plan;
- MCAN's risk culture and the effectiveness of MCAN's risk management practices;
- the review, approval and ongoing monitoring of MCAN's internal capital adequacy assessment process;
- MCAN's capacity to withstand and effectively respond to potential adverse events;
- MCAN's compliance with key regulatory and legislative requirements; and
- the performance of MCAN's Risk Management and Compliance functions.

At March 13, 2023, the ERM & Compliance Committee was comprised of:

- Bonnie Agostinho,
- Brian W. Chu,
- John E. Coke,
- Philip C. Gillin (Chair), and
- Gaelen J. Morphet.

The ERM & Compliance Committee's role and responsibilities can be found on MCAN's website at <https://mcanfinancial.com/investor-downloads.php>.

BOARD AND COMMITTEE MEETINGS HELD AND ATTENDANCE

The table below sets out Board and Committee meeting attendance for MCAN's directors during 2022.

Director	Board Meetings Attended #	Committee Meetings Attended			Total Board and Committee Meetings Attended	
		Audit	CRCG&HR	ERM & Compliance	#	%
Bonnie Agostinho ⁽¹⁾	6/6	3/3		3/3	12/12	100%
Brian W. Chu	9/9		5/5	5/5	19/19	100%
John E. Coke	8/9	5/6		5/5	18/20	90%
Glenn Doré	9/9	6/6	5/5		20/20	100%
Philip C. Gillin	9/9	5/6		5/5	19/20	95%
Gordon J. Herridge	9/9	6/6	5/5		20/20	100%
Gaelen J. Morphet	9/9		5/5	5/5	19/19	100%
Derek G. Sutherland	9/9				9/9	100%
Karen H. Weaver	9/9				9/9	100%

Notes:

(1) Elected to the Board on May 10, 2022 and appointed a member of the Audit Committee and the ERM & Compliance Committee on the same day.

As is apparent from the above table, the directors demonstrated a strong commitment to their roles and responsibilities through a near to full attendance rate at Board and Committee meetings.

MEETINGS OF INDEPENDENT DIRECTORS

The independent directors meet without the non-independent directors at all Board meetings, and as many times as required. There were eight meetings of the independent directors during the financial year ended December 31, 2022. Mr. Sutherland chaired the meetings.

ETHICAL BUSINESS CONDUCT

The Board establishes the tone from the top and helps ensure that senior management has integrity and can create and sustain a culture of integrity in the Corporation.

The Code of Business Conduct & Ethics (the “Code”) has been adopted by the Board and sets out the specific standards, principles and ethical behaviour expectations, which should guide the behaviour of all persons who are part of MCAN, and who contribute to its operations, image and reputation. It is intended as a reference guide in terms of how such individuals should conduct themselves and is intended to foster an ethical approach in the workplace and in business dealings. The Code deals with such matters as respect for individuals, customers, the environment, corporate policies, and the law. It addresses issues such as conflicts of interest, insider trading, protection and proper use of corporate assets, confidentiality of corporate information, social networking, compliance with laws and regulations, reporting of illegal or unethical behaviour and fair dealing with MCAN's security holders, customers, suppliers, and employees. The Code applies to MCAN and its subsidiaries and to all the directors, officers, and employees thereof. It also applies to contractors that maintain a relationship with MCAN and its subsidiaries.

The Code also references the Whistleblowing Policy that allows officers or employees who become aware of potentially improper or unlawful conduct in the workplace, or have concerns regarding questionable accounting or auditing matters, to report the violation on a confidential and anonymous basis to the Chair of the Audit Committee.

Under MCAN's Code, all directors, officers and employees must execute an annual declaration certifying compliance with the Code. The Board, through its CRCG&HR Committee and the ERM & Compliance Committee, annually reviews the operation of the Code and monitors compliance and any waivers or amendments thereof.

The Board has not granted any waiver of the Code in favour of a director or executive officer for all of 2022 or 2023 (up to the date of the Circular). Accordingly, no material change report relating to the conduct of a director or executive officer has been required or filed.

The Code is updated on a regular basis and is available on our website at <https://mcanfinancial.com/investor-downloads.php>, on SEDAR at www.sedar.com or by request to the Corporate Secretary by telephone at (416) 591-5214 or by facsimile at (416) 598-4142.

The Board believes that its effectiveness is furthered when directors exercise independent judgement in considering transactions and agreements. As such, if at any Board meeting a director has a material interest in a matter being considered, such director must indicate the nature and extent of interest in the material transaction or agreement and such interest must be recorded in the minutes of the meeting. The director will either vacate the meeting or abstain from any discussions relating to the matter and will not participate in any vote on the matter. The Board may also appoint a committee of independent directors to consider material transactions or agreements.

BOARD TENURE AND RENEWAL

The Board acknowledges that there is value in refreshing Board membership regularly to ensure innovative thinking and approaches and enhance experience and skills. Thus, the composition and effectiveness of the Board and its Committees is reviewed annually by the Board, through its CRCG&HR Committee.

The Board has adopted a Board Tenure and Renewal Policy (the “Policy”). According to the Policy, directors may serve until the earlier of when they turn 70 years of age or they have served 15 years. However, all directors will

be allowed to serve for at least five years, regardless of their age, subject to annual review by the Board. The Policy allows for the Board to recommend any director for re-election after age 70 or the expiry of the 15 year term, in exceptional circumstances or to further the best interests of the Corporation.

An officer will resign from the Board when no longer employed by the Corporation. However, the Board may request a former CEO to continue as a director for a term not longer than five years in exceptional circumstances.

The CRCG&HR Committee reviews, on an annual basis, the tenure of individual directors. This review includes:

- a skills matrix to ensure the Board possesses the requisite experience, expertise and business and operational insights for the effective stewardship of the Corporation; and
- a Board succession template that indicates the years of service, with suggested retirement dates.

In addition, to ensure adequate board renewal, the CRCG&HR Committee is responsible for leading a full evaluation of the effectiveness and performance of the Board, all Committees and individual directors every two years. The evaluation process is outlined under “Board Assessments” below.

The CRCG&HR Committee monitors and implements the Policy and reports to the Board thereon. In addition, the CRCG&HR Committee reviews the Policy annually, discusses any revisions that may be required and recommends any such revisions to the Board for approval.

The chart below shows the amount of time that the nine director nominees for election at the 2023 Meeting have been on the Board:

Range	Percentage
0 - 5 years	78% (7 of 9)
6 - 15 years	22% (2 of 9)

In addition, when service on the Board and service as an executive are combined, two of our nine director nominees can be considered to have served at MCAN for greater than 10 years.

NOMINATION OF DIRECTORS

The CRCG&HR Committee, which is composed entirely of independent directors, is responsible for screening candidates and for recommending nominees for election to the Board. Candidates are approved by the full Board.

The CRCG&HR Committee considers candidates from an “evergreen” list maintained by the CRCG&HR Committee in anticipation of upcoming director elections and when Board vacancies occur; as proposed by other directors and/or executive management; and as proposed or nominated by shareholders prior to shareholder meetings in accordance with the Advance Notice Provisions for the nomination of directors.

Once proposed, a prospective director must complete a questionnaire entitled “Questionnaire for Prospective Directors” for review by the CRCG&HR Committee. The prospective director then proceeds to the next step of evaluation, which is normally an in-person interview with members of the CRCG&HR Committee, and, at the CRCG&HR Committee’s discretion, with other members of the Board.

The CRCG&HR Committee then makes a recommendation to the Board, which recommendation is accompanied by the “Conduct Review, Corporate Governance & Human Resources Committee – Prospective Director Review Form”.

ORIENTATION AND CONTINUING EDUCATION

Summary of Director's Orientation and Education Programs	
Program/Education Session	Description
Comprehensive orientation when a new member joins the Board	✓ Briefing session on role and responsibilities of the Board, its Committees and directors
	✓ Presentations on the Corporation's business activities, organizational structure, financial management, risk governance, strategic plan and other aspects of its business
	✓ Access to reference documents available on the Corporation's portal
Continuing education	✓ Quarterly updates on business segments, investor relations, treasury and strategic planning
	✓ Quarterly regulatory updates
	✓ Regulator sponsored programs
	✓ Information sessions on various topics (e.g. ESG, Anti-Money Laundering and Anti-Terrorist Financing, deep dives and reading materials, Cyber Security and Disclosure)
Relevant Education Courses	✓ Opportunity to attend relevant courses and educational events
	✓ Institute of Corporate Directors ("ICD") membership of the Corporation

MCAN uses a variety of measures to orient new directors regarding the role of the Board, its Committees and its directors, and provides a number of continuing education opportunities regarding the nature and operation of MCAN's business. Once potential Board members have been elected or appointed to serve on the Board, certain measures are undertaken before the member's first Board meeting. These measures include meetings with other members of the Board and key members of the management team, specific presentations and/or training by members of the management team, including with respect to the use of the web portal. The web portal contains a Directors' Manual which includes information on Board and Committee membership; the director independence policy; duties of directors; Committee mandates; mandates of the Chair of the Board, each Committee chair, and the executives; the Code; insider trading policy; and the Corporation's by-laws. The web portal also houses previous Board and Committee meeting packages. In addition, the portal contains all the Corporation's policies. New directors are directed to the recent annual and quarterly financial reports, including management's discussion and analysis and the Annual Information Form on SEDAR at www.sedar.com or on the Corporation's web site. MCAN also provides new directors with specific information on operations, the strategic plan, risk and risk management, governance, integrity and corporate values.

Options for Committee involvement based on interests, skills and preferences of the new directors and the requirements and challenges of the Committees they join are discussed. New directors are also invited to attend a full set of Committee meetings, and if, considered beneficial, Board members may be assigned a mentor to work with them at least through the first several months. Depending on the timing of the appointment, a new director, prior to officially joining the Board, may also be invited to attend MCAN's strategic planning session.

On an ongoing basis, as part of regular Board meetings or otherwise, presentations are made to the Board to educate and keep them informed of changes within MCAN and in regulatory and industry requirements and standards. Specific information is provided on financial reporting, risks and economic indicators specific to our business and the current business and commercial environment. In an effort to provide directors with a more complete understanding of the issues facing MCAN, directors are encouraged to attend other Committee meetings of which they are not a member when presentations are made (subject to conflict of interest obligations of the relevant director). Directors are also provided with the materials and minutes of all Committee meetings, irrespective of whether they are a member of the Committee. In addition, separate sessions, if required, are held for the directors to better understand specific programs. Directors are also encouraged to undertake training and attend education sessions on topics of relevance to MCAN offered by outside sources if they deem it necessary. A Board/Management Mentorship Program was also established pursuant to which Board members are paired with senior management to facilitate mentorship. MCAN's directors have been members of the ICD since 2014.

Through continuing education, tools and resources, thought leadership and advocacy offered by ICD, the Board has the opportunity to leverage and translate a wealth of shared wisdom into the highest standard of directorship.

Training sessions from external and internal sources are arranged from time to time. During 2022, the following sessions were arranged:

Subject Matter/Topic Presented	Presented/Hosted By	Date	Attended By
Adjustable Rate Mortgage and Prime Uninsured Profitability	Management Team	May 10, 2022	All directors
Data Governance	Management Team	August 8, 2022	All directors
Interest Rate Risk Management	Management Team	August 8, 2022	All directors
MCAN's Deposit Program and Competitive Position	Management Team	August 9, 2022	All directors
Master Class: Future Digital Leaders (Technology Trends)	External Consultant	August 9, 2022	All directors
Tax consideration for Mortgage Investment Corporations	Management Team	November 10, 2022	All directors
Anti-Money Laundering and Anti-Terrorist Financing	Management Team	November 11, 2022	All directors
Code of Business Conduct & Ethics	Management Team	November 11, 2022	All directors

BOARD ASSESSMENTS

The CRCG&HR Committee leads a full evaluation of the effectiveness and performance of the Board, all Committees and individual directors (self and peer) every two years. The evaluation includes the completion of online questionnaires and/or director interviews conducted by the Chair of the CRCG&HR Committee based on a director interview guide. The questionnaires cover such matters as the operation of the Board and of its committees, the adequacy and timeliness of the information provided to the Board, the effectiveness of meetings and performance of Board and committee members. The resulting information is analyzed by the Chair of the CRCG&HR Committee, discussed with the Chair of the Board and is presented to the CRCG&HR Committee and the Board with any recommendations for improving the functioning and composition of the Board.

In December 2022, the evaluation was conducted through online questionnaires. The results were presented to the Board in February 2023. The results indicated that the Board, Committees and individual directors were fulfilling their mandates properly and that directors are satisfied with the operations of the Board.

The next set of evaluations is scheduled for December 2024, at which time the Committee will review its current process and consider whether a review by an external party is required.

BOARD'S EXPECTATIONS OF MANAGEMENT

Generally, the Board expects, among other things, management of the Corporation to meet the following basic objectives:

- report in a comprehensive, accurate and timely fashion on the business and affairs of the Corporation and on any specific matters that it considers of material consequence for the Corporation and its security holders;
- take timely action and make appropriate decisions required by the Corporation's activities in accordance with applicable requirements or obligations and within the framework of the corporate policies in effect, with a view to enhancing shareholder value;
- conduct a comprehensive annual budgeting and strategic planning process and monitor closely the Corporation's financial performance against the annual budget presented to the Board;
- identify, in conjunction with the Board, the principal risks facing the Corporation and implement appropriate processes to manage these risks; and

- review on an ongoing basis the Corporation's strategies and their implementation in all key areas of the Corporation's activities in light of evolving technology, government regulation and market conditions.

RESPONSIBILITIES OF THE CHIEF EXECUTIVE OFFICER ("CEO")

The Board has developed a detailed position description for the CEO. The CEO has primary accountability for execution of the Corporation's strategic direction and all aspects of the operations and activities, focusing on driving profitable growth, within the authority delegated by the Board. The CEO is accountable for the Corporation's reputation, financial integrity and shareholder value increases. The CEO must lead effective management and continual control and improvement of operations as required to implement the strategic plan within the Board approved risk appetite and regulatory frameworks and profitability targets overall.

The CEO is accountable for risk management and compliance capabilities across the organization, including maintaining a strong risk culture throughout the Company to ensure that all key stakeholders' (Company employees, shareholders, regulatory bodies, depositors, customers and business partners) interests are served.

The CEO provides credible and agile leadership and direction to the executive team to ensure effective execution of business plans and operations and leads by example for integrity, respect and sound judgement. The CEO is the primary spokesperson for the Company.

SUCCESSION PLANNING

In accordance with its mandate, the CRCG&HR Committee has responsibility for the succession planning process for the CEO and the other executive officers.

The Board assesses, with input from the CRCG&HR Committee, the need to fill vacancies whether arising through retirement or otherwise and whether qualified internal candidates are identified to fill such vacancies in these offices on an immediate and longer-term basis. During the year ended December 31, 2022 ("**fiscal 2022**"), an external search was conducted for the replacement of the Vice President, Human Resources. In 2023, the Board will be conducting a comprehensive search for the President & CEO's successor and has retained Caldwell Partners International to assist, in light of the incumbent's pending retirement. The Board meets periodically with members of the senior management team through their participation in meetings and presentations to the Board, at the annual strategic planning session and through informal meetings throughout the year. Such meetings provide the opportunity for Board members to get to know the senior management team of the Corporation and assess their executive leadership potential. Executive assessments are also performed and development opportunities are identified which together form part of the talent management process at the executive level.

The Corporation recognizes the importance of leadership roles in the achievement of its strategic goals. Succession planning exercises are conducted for all senior management positions annually and updates are provided to the CRCG&HR Committee. Leadership development opportunities are discussed at a company-wide level and leadership development plans for emerging leaders are reviewed and updated.

To ensure a pipeline of emerging talent from within the Corporation, personal and professional development are reviewed during the performance management cycle and integrated in individual development plans. Employee career interests are discussed. The identification of emergent leaders and experts in specific areas of the business is also integrated with talent discussions.

EXECUTIVE OFFICER DIVERSITY

The Board adopted an Executive Officer Diversity Policy (the "**EO Diversity Policy**") that sets out the Corporation's approach to diversity in executive officer roles.

An "executive officer" means each officer appointed by the Board from time to time and, as at the date hereof, means:

- President & Chief Executive Officer,

- Senior Vice President & Chief Financial Officer,
- Senior Vice President, Investments & Corporate Development,
- Senior Vice President & Chief Operating Officer,
- Vice President & Chief Risk Officer,
- Vice President, Chief Compliance Officer, CAMLO & Privacy Officer,
- Vice President, Information Technology,
- Vice President, Corporate Secretary & Governance Officer,
- Vice President, Finance,
- Vice President, Controller,
- Vice President, Treasurer,
- Vice President & Chief Audit Officer, and
- Vice President, Human Resources and Communication.

While the Corporation appreciates that diversity, including, but not limited to, gender, age and ethnicity, are important and valuable considerations in assessing executive officers, other factors such as performance, qualifications, capabilities and experience are also considered when choosing and recruiting executive officers. The best candidate whose portfolio of skills is most suited for the position is selected and no one aspect of diversity, including gender, is the decisive factor.

The CRCG&HR Committee oversees succession planning on behalf of the Board and will make recommendations to the Board on the appointment of executive officers, taking into account various aspects of diversity, including gender.

- In reviewing the succession plan for the executive officers, the CRCG&HR Committee will consider the benefits of all aspects of diversity, including, but not limited to, those described above.
- The CRCG&HR Committee considers candidates on merit based on performance, qualifications, capabilities and experience and with due regard for the benefits of diversity. In an effort to promote the specific objective of gender diversity, the EO Diversity Policy requires that the succession plan for executive officers must involve the following steps:
 - a list identifying potential candidates for executive officer appointments must be compiled and must include at least one female candidate; and
 - if, at the end of the selection process, a female candidate is not selected, the CRCG&HR Committee must be satisfied that gender was not the decisive factor and that proper consideration was given in the decision making to the CRCG&HR Committee's objective of enhancing diversity among the executive officers.

The Company achieved its goal of 25% female representation in executive officer roles in 2018. Based on the Corporation's current size, MCAN aspires to maintain at least 30% female representation in executive officer roles, recognizing that executive officer composition may fluctuate from time to time during periods of transition. The CRCG&HR Committee will continue to conduct periodic assessments to include other designated groups on the executive team, including BIPOC. The executive team currently has five members who identify as BIPOC of the 13 total executive officers (38.5%). The CRCG&HR Committee monitors and implements the EO Diversity Policy and reports to the Board thereon. In addition, the CRCG&HR Committee reviews the EO Diversity Policy annually, discusses any revisions that may be required and recommends any such revisions to the Board for approval.

The following table sets out the number and percentage of women who served or are serving as executive officers at MCAN since 2021:

As At	Target %	# of Women Executive Officers	Total # of Executive Officers	Actual %
March 13, 2023	30%	6	13	46%
March 11, 2022	25%	7	14	50%
March 12, 2021	25%	6	10	60%

The Corporation continues to broaden the definition of diversity beyond just gender.

ENVIRONMENTAL, SOCIAL & GOVERNANCE ("ESG")

MCAN's values and culture are rooted in our stakeholders, including our shareholders, customers, business partners and team members, and their communities:

E	<ul style="list-style-type: none"> Supporting sustainable residential communities by providing residential mortgages using responsible underwriting and risk management practices that deal with climate risk on our portfolio Providing capital and loans to real estate developers and investment funds who are committed to community and climate-based responsible development, primarily for residential density development in urban communities close to mass transit Operational efficiency to reduce our carbon footprint
S	<ul style="list-style-type: none"> Lending to, and investing in, the development of more affordable housing Investing in the communities where our shareholders, customers, business partners and team members call home Creating a positive experience by tailoring products and offerings for our stakeholders and customers to achieve their objectives
G	<ul style="list-style-type: none"> Ensuring strong governance and risk management practices aligned with our role as a publicly traded regulated financial institution focused on all our stakeholders and their communities

At the core of MCAN's ESG program is our management team and the Board, who navigate the risks and opportunities in our business within our established sustainability framework. Our management team, along with our Board, have built a strong risk and governance framework by which we do business. We believe these practices are essential for the Corporation's success. Information about our risk governance structure is included in the "Risk Management" section of MCAN's 2022 management's discussion and analysis of operations for the fiscal year ended December 31, 2022, available on SEDAR at www.sedar.com or on MCAN's website at <https://mcanfinancial.com/investor-downloads.php>.

We remain committed to supporting sustainable residential development projects, investing in our team culture and professional growth, and supporting local charities. The capital we provide for construction lending opportunities primarily focuses on affordable residential development projects in urban markets that are committed to net zero emissions frameworks by 2050, including Toronto, Vancouver and Calgary. We also work with partners who are committed to responsible corporate citizenship. Many of these partners consider ESG at every phase of the real estate lifecycle and recognize that this creates the greatest value for stakeholders. We continue to invest in learning and development opportunities for our team members and support various local charitable organizations. We also support our team members by providing a work environment that allows for a flexible working structure, and enhancing our wellness, benefit and compensation plans.

Our MCAN DRIVE values support *lending a hand*...

- To Canadians dreaming of home ownership and wealth creation through investment in Canadian real estate;
- To communities through support and investment in programs that connect, empower and revitalize;
- To developers committed to social responsibility and building a low carbon world by reducing waste, emissions, and energy consumption;
- To shareholders by providing transparency on ESG risks and opportunities, and actively managing and improving on reporting on ESG performance to ensure alignment with their vision; and
- To team members through the cultivation of a diverse, inclusive, and collaborative culture.

We are proud of our ESG journey to date. Some of our key achievements in 2022 are highlighted below:

2022 ESG Achievements

E	<ul style="list-style-type: none"> • >90%: percentage of total capital committed in our construction and commercial businesses that is focused on density development • >55 million: amount committed for investments in equity funds focused on environmental sustainability and adapting to climate change • Low environmental footprint of our operations, including a hybrid working model and mostly digital and paperless processes, allowing us to naturally have low Scope 1 and 2 emissions <ul style="list-style-type: none"> ◦ We launched our new partner portal enabling seamless transfer of digital documents • 8,260: number of trees planted under our new partner program whereby we plant 4 trees for every deal funded under the program. Our tree plantings were done in British Columbia and Ontario regions impacted by fire and deforestation.
S	<ul style="list-style-type: none"> • 2022 Mortgage Employer of the Year: recognized by Canadian Mortgage Professional • 6: number of categories we were recognized in by 2022 Great Places to Work™ including: <ul style="list-style-type: none"> ◦ 2022 Best Workplaces™ in Canada - 100-999 employees ◦ 2022 Best Workplaces™ for inclusion ◦ 2022 Best Workplaces™ for Professional Development ◦ 2022 Best Workplaces™ for Women ◦ 2022 Best Workplaces™ in Financial Services & Insurance ◦ 2022 Best Workplaces™ in Ontario • \$24 million: amount funded in our residential construction portfolio in affordable housing projects • \$51,000: amount of free mortgage payments awarded to our customers as part of our partner program • \$90,750: amount of cash donations made during the year <ul style="list-style-type: none"> ◦ \$63,250 donated on behalf of our team members to our local communities ◦ \$27,500 donated on behalf of our brokers and partners as part of our new partner program • >70%: percentage of employees who self-identify as a visible minority • Recognized by the Globe and Mail's 2022 Report on Business Women Lead Here list for gender diversity for the third straight year • Team member volunteer days, including participating in: <ul style="list-style-type: none"> ◦ Habitat for Humanity Build Day ◦ Multiple Sclerosis Million Dollar Tower Challenge by the Multiple Sclerosis Society of Canada
G	<ul style="list-style-type: none"> • 100%: percentage of independent Board members serving on the Audit Committee, Conduct Review, Corporate Governance & Human Resources Committee, and Enterprise Risk Management and Compliance Committee • 100%: percentage of active employees who have attested to the Code of Conduct • 99%: percentage of director attendance at Board meetings • 8 out of 9: number of Board members who are independent

The CRCG&HR Committee oversees MCAN's ESG program and brings recommendations related thereto to the Board. Oversight of the foreseeable and material financial risks associated with climate change and the potential impacts on corporate risk management and strategy reside with the Board. As we continue to evolve our ESG efforts, we plan to incorporate more education, measurements (where possible) and further and continued investments in environmental programs and our social impact.

DIRECTORS' COMPENSATION

COMPENSATION POLICY

Director compensation is set by the Board on the recommendation of the CRCG&HR Committee.

The CRCG&HR Committee reviews annually the directors' compensation to assess its competitiveness with the market and to recognize the workload, time commitment and responsibility of the Board and Committee members. For benchmarking purposes, the CRCG&HR Committee uses the comparative data of other public and comparable companies. For 2022, the companies used in the comparison included Crown Capital Partners Inc., Firm Capital Corporation, Atrium Mortgage Investment Corporation, B2B REIT, Clairvest Group Inc., Nexus REIT, Plaza Retail REIT, Slate Retail REIT, Timbercreek Financial Corporation, VersaBank, Killam Apartment REIT, Senvest Capital Inc., Home Capital Group Inc., Equitable Group Inc., and First National Financial Corporation.

The compensation program for the directors is designed to provide a competitive package necessary to attract and retain qualified and experienced directors and recognize and reward the workload, time commitment and responsibility of Board and Committee members.

For fiscal 2022, each director who was not employed by MCAN or any of its subsidiaries was entitled to receive an annual retainer, paid in the form of cash only, for all meetings attended of the Board or any Committee thereof of which such director is a member. The respective Committee Chairs and the Chair of the Board are entitled to additional annual retainers. Directors are reimbursed for their out-of-pocket expenses incurred in attending meetings and otherwise carrying out their duties as directors. Pursuant to the by-laws of MCAN that were in effect for fiscal 2022, the aggregate amount of remuneration which may be paid by MCAN to its directors (for their services as directors) cannot exceed \$1,000,000 in any year. Any future increases to this total amount will require shareholder approval. MCAN does not offer its non-employee directors any equity compensation. In 2022, the total fees paid by MCAN to its directors were \$636,887.

The following table sets out the flat fee structure payable to MCAN's non-employee directors and has been in effect since August 14, 2021:

Annual Retainer	\$
Director Retainer ⁽¹⁾	67,000
Chair of the Board Retainer	50,000
Committee Chair Retainer	25,000

Notes:

(1) The annual director retainer is paid to all directors, including the Chair of the Board.

DIRECTOR COMPENSATION TABLE

The following table sets out all compensation awarded, earned, paid, or payable in cash by MCAN to the directors for the Corporation's 2022 fiscal year:

Name	Board Position	Fees Earned in Cash (\$)	Total (\$)
Bonnie Agostinho ⁽¹⁾	Director	42,887	42,887
Brian W. Chu	Director	67,000	67,000
John E. Coke	Director	67,000	67,000
Glenn Doré	Director	67,000	67,000
Philip C. Gillin	Director and Chair of the ERM & Compliance Committee	92,000	92,000
Gordon J. Herridge	Director and Chair of the Audit Committee	92,000	92,000
Gaelen J. Morphet	Director and Chair of the CRCG&HR Committee	92,000	92,000
Derek G. Sutherland	Director and Chair of the Board	117,000	117,000
Karen H. Weaver ⁽²⁾	Director, President & CEO	-	-

Notes:

(1) Ms. Agostinho was elected to the Board on May 10, 2022.

(2) Ms. Weaver did not receive any compensation in her capacity as a director of the Corporation. For Ms. Weaver's compensation as President & CEO, see page 48 of the Circular.

DIRECTOR SHARE OWNERSHIP

MCAN's share ownership requirement is intended to align directors' financial interests with the shareholders they represent and to reinforce MCAN's commitment to sound corporate governance. All non-executive directors are required to reach an equity ownership target equal to two times the annual director retainer within three years of joining the Board, measured at the higher of cost or market value as at December 31st of each year. The Chair of the Board is also required to hold Common Shares with a value of at least two times the annual retainer for the

position, measured at the higher of cost or market value as at December 31st of each year, within three years of appointment. If the requirement was previously met and the market value subsequently changed such that the director is offside, the director has one year to attain compliance. The CRCG&HR Committee monitors compliance with the share ownership policy.

COMPENSATION DISCUSSION AND ANALYSIS

COMPENSATION PHILOSOPHY & PRINCIPLES

MCAN's executive compensation program is grounded on a pay for performance philosophy. It is designed to attract and retain top talent, link compensation to performance, encourage a long term view to increase shareholder value and align with prudent risk-taking.

The executive compensation program has been designed based on the following guiding principles:

Attract and Retain Top Talent	Link Compensation to Performance	Encourage a long-term view to increase shareholder value	Align with sound risk-taking
<ul style="list-style-type: none"> A competitive compensation program helps attract and retain talented people and motivates them to excel to achieve objectives. Executive compensation is regularly compared to compensation of similar companies in the Canadian Financial and Real Estate sectors. Management and the CRCG&HR Committee consider both market data benchmarks, as well as individual performance, experience, internal equity and retention risks in evaluating and decisioning. 	<ul style="list-style-type: none"> Executive compensation is designed and implemented to align with MCAN's strategy and directly link to both MCAN corporate and individual performance. A significant portion of an executive's total compensation is variable and "at risk" and is provided through incentives tied to MCAN's success. 	<ul style="list-style-type: none"> We align our incentive plans with performance over the short, mid, and long-term to ensure short-term actions lead to long-term shareholder value. The LTIP (as defined below) portion of compensation is contingent upon MCAN's financial and operational results, as well as on a relative total shareholder return ("TSR") performance factor. 	<ul style="list-style-type: none"> The MCAN compensation structure does not encourage excessive risk-taking or inappropriate conduct. It rewards the appropriate use of resources. On an annual basis the management team sets strategic objectives that are reviewed with a risk management perspective and submitted to the board for review and approval. The CRCG&HR Committee ensures that compensation plans do not create incentive for risk-taking outside of the RAF (as defined below) and reviews those plans regularly to ensure they are operating as intended and aligned to Financial Stability Board ("FSB") Principles (as defined below).

COMPENSATION GOVERNANCE

The CRCG&HR Committee assists the Board in establishing MCAN's compensation philosophy and structure, and in discharging its oversight accountabilities relating to the compensation and retention of senior management employees, and in particular, the CEO. At March 13, 2023, the CRCG&HR Committee was comprised of Gaelen J. Morphet, (Chair), Brian W. Chu, Glenn Doré and Gordon J. Herridge. All members of the CRCG&HR Committee are independent directors of the Board.

All members have direct experience in compensation matters as either former executive officers and partners or through board positions in other publicly traded companies.

Ms. Morphet has previously served as an executive officer of investment and insurance companies in Canada, including Sentry Investments, Empire Life Investments and Empire Life Insurance and CIBC Asset Management. She has been involved in executive compensation matters throughout her career. As an executive in the financial industry in Canada for over twenty years, she has had multiple experiences in dealing with compensation matters in public and private companies.

Mr. Chu has extensive compensation experience having served on numerous boards and their compensation committees. His direct experience includes Chair of the Governance and Human Resources Committee of the Technical Standards and Safety Authority, Chair of the Human Resources Committee of Echelon Insurance Company, member of the Human Resources Committee of CAA Club Group of Companies and a member of the Human Resources Committee of CAA Insurance Company. Mr. Chu was formerly the chair of the Human Resource & Environment Committee of Toronto Hydro Corporation.

Mr. Doré currently serves on the board of a private Canadian company. In his present role as President of an asset management company, Mr. Doré has overall responsibility for executive compensation within that company. Mr. Doré is a member of the ICD.

Mr. Herridge, during his career at MCAP, was responsible for the Human Resources function at MCAP Leasing and later worked closely with the MCAP enterprise Human Resources team in developing and managing compensation plans for MCAP's business units and senior executives. Mr. Herridge also worked closely with MCAP's employment lawyers on employment compliance and litigation matters.

Collectively, this experience provides the CRCG&HR Committee with the knowledge, skills, experience and background in executive compensation and human resources matters to make decisions on the suitability of MCAN's compensation policies and practices.

The responsibilities, powers and operation of the CRCG&HR Committee are set out in its mandate, which is available on the Corporation's web site at <https://mcanfinancial.com/investor-downloads.php>.

The CRCG&HR Committee carries out the responsibilities of the Board in respect of compensation matters and makes recommendations to the Board as appropriate. In particular, the CRCG&HR Committee is responsible for making recommendations to the Board relating to the:

- annual non-financial strategic objectives applicable to each of the Corporation's Named Executive Officers (together the "NEOs" and each a "NEO");
- performance evaluation of the CEO;
- administration of the Corporation's equity and non-equity incentive plans; and
- review and recommendation of director compensation.

The CRCG&HR Committee held five regularly scheduled meetings in fiscal year 2022. The CEO attends meetings of the CRCG&HR Committee but does not have the right to vote on any matter. Other senior officers may also attend parts of a meeting for presentation purposes. No officer, including the CEO, is present when their compensation is discussed or when their presence would otherwise constitute a conflict of interest.

The CRCG&HR Committee has instituted good governance practices that enhance its ability to effectively carry out its accountabilities. These practices include:

- utilizing a work plan which sets out the timetable of all regularly occurring matters for which the CRCG&HR Committee has accountability;
- hiring an external advisor at least every three years to advise the CRCG&HR Committee on compensation levels and structure, and requiring their attendance when their reports are discussed and when requested to attend by the Chair of the CRCG&HR Committee; and
- holding in-camera sessions without management present during every CRCG&HR Committee meeting.

COMPENSATION CONSULTANT

The CRCG&HR Committee benefits from the advice of external independent compensation consultants and commissions a third party to review executive compensation and to conduct a benchmarking analysis of the executive compensation program and oversight functions on a historical basis, at least every three years. In addition, the CRCG&HR Committee annually reviews data from the comparator companies from SEDAR or other

sources to ensure that compensation levels continue to be competitive. In 2022, no third party reviews were completed as the CRCG&HR Committee engaged Meridian Compensation Partners to assist in a benchmarking compensation program to compare compensation levels of the senior executives of MCAN to comparator companies in 2021. The next executive compensation review will be conducted in 2024.

ELEMENTS OF EXECUTIVE COMPENSATION

The comprehensive compensation program is comprised of both fixed and at-risk elements with short-term and long-term incentives in addition to health and other benefits.

Element		Features / Objective	Performance Period	Form
Total Direct Compensation				
FIXED	SHORT-TERM	Base Salary <ul style="list-style-type: none">• Base level of pay• Annually reviewed in accordance with contracts and performance• Reviewed every year for market competitiveness and periodically by a third-party consultant Objective: recognize contribution, responsibility and scope, provide a level of income certainty, attract and retain talent	1 year	Cash
		Annual Incentive <ul style="list-style-type: none">• Provides an annual cash award based on corporate and individual performance• Corporate performance measure: Core Earnings Per Share ("CORE EPS")⁽¹⁾• Individual performance scorecard based on strategic objectives, initiatives and leadership values Objective: award achievement for specific goals	1 year	Cash
AT RISK	LONG-TERM	Long-term Incentives⁽²⁾:		
		Performance Share Units ("PSUs") and Performance Deferred Share Units ("PDSUs") awarded under the Performance Share Unit Plan ("PSU Plan") <ul style="list-style-type: none">• Performance-based deferred incentive• PSU and PDSU payout based on EPS targets and relative TSR performance⁽³⁾ Objective: align interests of executives and shareholders to create shareholder value, to reward achievement of sustained long-term performance and for attraction and retention of talent	Vest after 3 years based on achievement of specified performance goals	Share-based awards settled in cash and paid at the end of the 3-year performance period for PSUs and at retirement or termination, whichever is earlier for PDSUs
		Restricted Share Units ("RSUs") awarded under the Restricted Share Unit Plan ("RSU Plan") <ul style="list-style-type: none">• Deferred Incentive• RSU payout is not based on a Company performance metric Objective: align interests of executives and shareholders to create shareholder value, to reward achievement of sustained long-term performance, and for attraction and retention of talent	3 years	Share-based awards settled in cash and paid at the end of the 3-year performance period
		Deferred Share Units ("DSUs") <ul style="list-style-type: none">• Available for use in attracting senior executives	3 years (1/3rd vest each year)	Share-based awards settled in cash at retirement or termination, whichever is earlier
Other Compensation & Benefits ("Benefits"):				

Element	Features / Objective	Performance Period	Form
Total Direct Compensation			
Executive Share Purchase Plan ("ESP Plan")	<ul style="list-style-type: none"> Opportunity to purchase Common Shares Objective: align interests of executives and shareholders to create shareholder value, to reward achievement of sustained long-term performance, for attraction and retention and provide executives with an opportunity to purchase Common Shares through interest bearing loans up to 2x the executive's salary 	N/A	Common Shares
Group Registered Retirement Savings Plan ("RRSP") Deferred Profit Sharing Plan ("DPSP")	<ul style="list-style-type: none"> RRSP program allows members to contribute a % of salary into their RRSP DPSP is MCAN's 100% matching program to team member's RRSP Provides market competitive benefit program Promotes responsible retirement planning and support funding for income at retirement 	N/A	N/A
Employee Share Ownership Plan ("ESOP")	<ul style="list-style-type: none"> Enables employees of MCAN to purchase Common Shares. Contributions can be no more than 6% and no less than 1% of annual salary and MCAN contributes 50% of the employee's contribution (to a max of 3%) Promotes responsible retirement planning and support funding for income at retirement 	N/A	N/A
Health Benefits	<ul style="list-style-type: none"> MCAN offers a comprehensive paid health, dental, vision and paramedical services coverage. Premiums are also covered for Life and AD&D Invests in employee health and well being Executive Officers provided comprehensive annual health assessments 	N/A	N/A

Notes:

- (1) CORE EPS equals Earnings Per Share ("EPS") less (i) Equity income from MCAP, (ii) Expected Credit Loss recovery/expense, and (iii) Gains/losses (realized and unrealized) on marketable securities.
- (2) The long-term incentive is granted in accordance with the terms outlined in each executive's employment contract. For the CEO, the long-term incentive grant is up to 60% of base salary and comprised of 36% PSU and 24% RSU. For each of the SVP, CFO, SVP & COO, and SVP, Investments, (each as defined below) the award is up to 50% of base salary and comprised of 30% PSU and 20% RSU. For the VP, CRO, the award is up to 30% of base salary and is comprised of a 12% PSU and 18% RSU.
- (3) In 2022, PSU grants are based on a one-year EPS metric with a three-year relative total shareholder return (rTSR) modifier. In 2021, PSU grants were based on CORE EPS. In 2020, PSU grants were based on EPS and Core Earnings Before Tax ("EBT").

EXECUTIVE COMPENSATION

MCAN's executive compensation program focuses on performance and is designed to reflect management's expected contribution to MCAN and to encourage them to act in a manner which furthers MCAN's goals, is consistent with MCAN's chosen strategy and risk appetite, and enhances long-term profitability.

Compensation for executive officers is comprised of three components – base salary and benefits, annual incentive and long-term incentive programs.

MCAN wishes to attract, retain and motivate results-oriented individuals who will contribute to its long-term success. MCAN's compensation strategy achieves this by:

- linking management performance with the achievement of the Company's strategic objectives;

- supporting and reinforcing its business and risk management strategies; and
- ensuring that MCAN's compensation programs are competitive with the market and industry practices.

We outline our compensation program design, specifically with respect to the following NEOs in 2022:

NEO	Title
Karen H. Weaver	President & Chief Executive Officer ("CEO")
Floriana Cipollone	Senior Vice President & Chief Financial Officer ("SVP, CFO")
Avish Buck ⁽¹⁾	Senior Vice President & Chief Operating Officer ("SVP & COO")
Carl Brown	Senior Vice President, Investments & Corporate Development ("SVP, Investments")
Aaron Corr ⁽²⁾	Vice President & Chief Risk Officer ("VP, CRO")

Notes:

- (1) Mr. Buck's title was changed to Senior Vice President & Chief Operating Officer effective March 4, 2022.
- (2) Mr. Corr was appointed Vice President & Chief Risk Officer effective February 14, 2022.

ALIGNING COMPENSATION WITH THE FINANCIAL STABILITY BOARD'S PRINCIPLES

The Financial Stability Board's Principles (the "FSB Principles") were designed to enhance the stability and soundness of financial institutions by protecting them against excessive risk taking. The Corporation believes that its approach to compensation aligns with the Office of the Superintendent of Financial Institutions' Corporate Governance Guideline and with the FSB Principles as outlined in the table below:

FSB Principles	MCAN's Compensation Practices
The Board actively oversees the design and operation of the Company's compensation system	<ul style="list-style-type: none"> The Board, through the CRCG&HR Committee, establishes MCAN's compensation philosophy and structure. The CRCG&HR Committee recommends and the Board approves, the CEO and other executive officer compensation. The CRCG&HR Committee, composed of 4 independent directors: <ul style="list-style-type: none"> Oversees the hiring, promotion and compensation of executive officers. Ensures effective succession and leadership development planning is in place. Approves and amends material compensation programs. Reviews the performance of the executive officers and awards of annual incentive and LTIP and recommends approval to the Board. The CRCG&HR Committee assesses the performance of the CEO. The CRCG&HR Committee meets in camera for part of each Committee meeting and provides its report to the Board. At least every three years the CRCG&HR Committee obtains advice on the components of compensation from independent compensation consultants.
The Board monitors and reviews the compensation system to ensure it operates as intended	<ul style="list-style-type: none"> Key performance objectives are approved by the CRCG&HR Committee at the beginning of the year and performance against those objectives is evaluated periodically during the year and at the end of each year in order to establish that year's annual incentive awards. No less than every three years the CRCG&HR Committee obtains advice on the components of compensation from independent compensation consultants.
Employees in financial and risk control functions must be compensated in a manner that is independent of the business areas they oversee	<ul style="list-style-type: none"> Compensation for all financial and risk employees is determined based on the Company's CORE EPS target and their individual performance and is independent of the specific business unit they support. The performance weightings reflect a higher proportion from individual performance, as compared to the balance of the executive team, which is aligned with best practices.

FSB Principles	MCAN's Compensation Practices
Compensation is adjusted for all types of risk	<ul style="list-style-type: none"> • All executive compensation plans have a discretionary element that permits the CRCG&HR Committee to consider risk when determining awards. Strategic goals encompass all aspects of risk with a focus on five strategic pillars: Strategic Direction, Risk Management & Controls, Operational Effectiveness, Leadership and Governance. • For the CEO, SVP, CFO, SVP & COO, and SVP, Investments, the annual incentive is based on 60% Company performance and 40% personal and strategic goals. • For the VP CRO, the annual incentive is based on 40% Company performance and 60% personal and strategic goals.
Compensation outcomes are symmetric with risk outcomes	<ul style="list-style-type: none"> • Annual incentives are based on pre-established thresholds, targets, and maximum percentages of base salary by employee level, with no minimums or guaranteed annual incentives. • No special or transactional payments have been made since 2008. • Long-term incentive compensation for the CEO, SVP, CFO, SVP & COO, SVP, Investments and VP, CRO is subject to a claw back and forfeiture in the event of a financial restatement resulting from intentional fraud or willful misconduct. • Incentive compensation for all employees is subject to forfeiture if an employee resigns or is terminated for cause. • The CRCG&HR Committee has discretion, which it has used, to make annual incentive payments in excess of target in RSUs in lieu of cash, which defers payment for 3 years. • Annual incentive targets incorporate both corporate performance and individual performance goals. The personal and strategic goals comprise the balance of the annual incentive and relate to specific objectives in the plan. For all executives, these objectives include ERM and regulatory initiatives.
Compensation payouts are aligned with the time horizon of risks	<ul style="list-style-type: none"> • Since 2009 MCAN has moved a significant share of total compensation to longer term incentives based on compensation governance trends and the risk-based approach of the FSB Principles. • Since 2008 base salaries have only been increased by an inflationary factor, for new roles, accountability expansion, merit increases and/or market adjustments based on compensation consultants' recommendations approved by the Board. A significant portion of each executive's pay is in long-term incentives to ensure alignment of compensation with the risk time horizon and to enhance focus on longer-term value.

FSB Principles	MCAN's Compensation Practices
<p>The mix of cash, equity, and other forms of compensation is consistent with risk alignment</p>	<ul style="list-style-type: none"> • The portion of LTIP based compensation increases with seniority (the CEO receives the highest portion of compensation in LTIP, followed by the other NEOs). • For the CEO, at risk compensation comprises 52% of total compensation. At risk compensation is comprised of a combination of annual incentive and LTIP. • For the other NEOs, at risk compensation comprises approximately 45% to 50% of total compensation. At risk compensation is comprised of annual incentive and LTIP. • For 2022 and thereafter, LTIP is comprised of PSUs and RSUs only; prior to 2022, the LTIP also included Common Shares pursuant to the ESP Plan. The ESP Plan has been reclassified from a component of LTIP to a Benefit. • Awarding of PSUs is based on performance factors. Prior to 2020, the awarding of PSUs was based on EPS during the 3 years the PSUs were held. In 2020, the awarding of the PSUs included EPS and CORE EBT as performance factors, weighted equally. In 2021, the performance factor for PSUs awarded was CORE EPS. In 2022, the performance factor for PSUs awarded is based on a one-year EPS metric with a three-year relative total shareholder return (rTSR) modifier. • Management at any one time has targets and potential payments set out over a 3 year period to discourage the taking of excessive risks to increase short term profits. • The financial targets are based on reasonable targets in MCAN's annual budget and strategic plan that is recommended by management and approved by the Board. • MCAN has no stock option plans that may reward executives for short term or exogenous factors. • MCAN has no golden handshake agreements. Management contracts and termination payments are based on common law requirements and industry practice.

TOTAL COMPENSATION

BASE SALARY

The base salary component of the program is intended to recognize the contribution to MCAN of each NEO, to provide the respective officer with a level of income certainty and to attract, retain and motivate MCAN's executive officers. Base salaries and total compensation for executives are determined relative to positions with equivalent responsibilities and scope within a comparator group.

The base salary for the CEO is reviewed annually by the CRCG&HR Committee. The CRCG&HR Committee conducts an annual review of the CEO's performance (which process involves gathering input from all Board members). Based upon this review, the CRCG&HR Committee makes recommendations to the Board regarding appropriate adjustments, as needed, to the CEO's base salary. A 360 performance process with an outside specialist is conducted periodically as an added tool to the CEO assessment. The Board makes the ultimate decision regarding the base salary paid to the CEO.

The CEO reviews the base salaries of the other NEOs on an annual basis in connection with the CEO's review of the other NEOs' performance in the prior year. Following the completion of the reviews of performance and salary,

the CEO makes a recommendation regarding base salaries to the CRCG&HR Committee who in turn makes a recommendation to the Board regarding appropriate adjustments, as needed, to the base salaries of the NEOs. The Board makes the ultimate decision regarding the base salaries paid to the NEOs.

The CEO's overall performance is also evaluated annually by all the directors, excluding the CEO, using an evaluation/rating questionnaire based on the following qualitative performance factors:

- Vision
- Leadership
- Ability to Achieve Corporate Strategic Goals
- Integrity
- Succession Planning
- Shareholder Relations
- Stakeholder Relationships
- CEO/Board Relationships

The results of this questionnaire feed into the CRCG&HR Committee annual review and are used to help ensure continuous confidence in the CEO's leadership role within MCAN.

ANNUAL INCENTIVE PLAN

The annual incentive plan was designed to motivate and reward executives for their role in achieving objectives approved by the Board in the annual budget and longer-term business plan. The plan is in place to compensate the NEOs for achieving specific outcomes aligned with the Corporation's strategic objectives and risk appetite and to link their compensation directly to performance of the Corporation over the year, with the aim of enhancing long term profitability. It is an annual cash bonus.

The amount of each NEO's annual incentive is made up of a "Company Performance Component" and an "Individual Performance Component" and each component is considered based on "Threshold", "Target" "Exemplary" and "Maximum" objectives. The Company Performance Component is based on corporate performance against specified financial targets. The Individual Performance Component is comprised of personal performance objectives that are recommended each year for the NEOs (other than the CEO), by the CEO and approved by the Board, and for the CEO, by the Chair of the Board and approved by the Board. Annual incentives are only paid if the NEO is actively employed at the time of payment.

For fiscal year 2022, the weighting between the Company Performance Component and Individual Performance Component was as follows:

NEO	Company Performance Component CORE EPS	Individual Performance Component
CEO	60%	40%
SVP, CFO	60%	40%
SVP & COO	60%	40%
SVP, Investments	60%	40%
VP, CRO	40%	60%

The Company Performance Component is based on achievement of CORE EPS relative to the annual target. In 2022, CORE EPS at Target was \$0.98 and scaled from \$0.68 (\$0.30 below Target) for Threshold and up to \$1.28 (\$0.30 above Target) for Maximum.

The Individual Performance Component is based on performance of the executive against specific objectives linked to the Corporation's strategic plan, including measures or targets related to strategic direction, financial capital and liquidity plans, risk management and controls, business operating effectiveness, leadership and people management, and governance. Results are weighted based on the objectives and the related performance level. Achievement of objectives as expected, results in an annual incentive entitlement at the Target level; less than

expected achievement, results in an annual incentive entitlement at the Threshold level; exemplary achievement, results in an annual incentive entitlement between Target and the Maximum; outstanding achievement, results in an annual incentive entitlement at the Maximum level. Failure to achieve the Threshold level of performance for the Individual Performance Component disqualifies NEOs from participating in the annual incentive plan.

The Board appointed Karen H. Weaver as MCAN's President & CEO effective May 8, 2019. Prior to her appointment, Ms. Weaver served as MCAN's Interim CEO effective October 9, 2018. Prior to that date, Ms. Weaver served on the Board of MCAN, having been appointed in November 2011. As President & CEO, Ms. Weaver's compensation for 2022 was comprised of an annual salary of \$585,000, potential annual incentive at Target of 50% and an annual LTIP grant of 60%.

Ms. Floriana Cipollone was appointed SVP, CFO effective March 4, 2022. Prior to this date, Ms. Cipollone was VP, CFO since joining MCAN June 1, 2020. Her compensation as SVP, CFO for 2022 was comprised of an annual salary of \$334,750, potential annual incentive at Target of 50% and an annual LTIP grant of 50%.

Mr. Avish Buck was appointed SVP & COO, effective March 4, 2022. Prior to this date, Mr. Buck was VP, RL since joining MCAN June 3, 2020. His compensation as SVP & COO, for 2022 was comprised of an annual salary of \$291,500, potential annual incentive at Target of 50% and an annual LTIP grant of 50%.

Mr. Carl Brown was appointed SVP, Investments, effective March 4, 2022, having previously served as Vice President, Operations & Treasurer and as Interim Vice President, Investments & Treasury, effective June 6, 2019. Mr. Brown has been with MCAN since January 1, 2013. His compensation as SVP, Investments for 2022 was comprised of an annual salary of \$286,200, potential annual incentive at Target of 50% and an annual LTIP grant of 50%.

Mr. Aaron Corr was appointed VP, CRO, effective February 14, 2022. Mr. Corr joined MCAN October 10, 2018 and during his time he has held progressively more senior roles within the Risk function. His compensation as VP, CRO, for 2022 was comprised of an annual salary of \$190,000, potential annual incentive at Target of 50% and an annual LTIP grant of 30%.

The annual incentive award is calculated as a percentage of base salary, utilizing the above weighting of the Company Performance Component and the Individual Performance Component as follows:

NEO	Potential Award				2022	
	Threshold	Target	Exemplary	Maximum	Actual Annual Incentive Award	
President & CEO						
Company Performance Component CORE EPS	15.0%	30%	39%	48%	\$259,740	44%
Individual Performance Component	10.0%	20%	26%	32%	\$187,200	32%
Total	25.0%	50%	65%	80%	\$446,940	76%
SVP, CFO						
Company Performance Component CORE EPS	15.0%	30%	39%	48%	\$148,629	44%
Individual Performance Component	10.0%	20%	26%	32%	\$107,120	32%
Total	25.0%	50%	65%	80%	\$255,749	76%
SVP & COO						
Company Performance Component CORE EPS	15.0%	30%	39%	48%	\$129,426	44%
Individual Performance Component	10.0%	20%	26%	32%	\$93,280	32%
Total	25.0%	50%	65%	80%	\$222,706	76%
SVP, Investments						
Company Performance Component CORE EPS	15.0%	30%	39%	48%	\$127,073	44%
Individual Performance Component	10.0%	20%	26%	32%	\$91,584	32%
Total	25.0%	50%	65%	80%	\$218,657	76%
VP, CRO						
Company Performance Component CORE EPS	10.0%	20%	26%	32%	\$56,240	30%
Individual Performance Component	15.0%	30%	39%	48%	\$57,000	30%
Total	25.0%	50%	65%	80%	\$113,240	60%

LONG TERM INCENTIVE PROGRAMS (“LTIP”)

The Corporation's LTIP is a comprehensive plan that aligns the interests of executives and shareholders, rewards achievement of sustained long-term performance and attracts and retains executives. LTIP includes the PSU Plan, PDSU Plan, RSU Plan, and the DSU Plan.

PERFORMANCE SHARE UNIT PLAN

The PSU Plan was established by the Board in August 2016, to align the LTIP and deferred annual incentive plan compensation with shareholder interests and future targets set for the Corporation's performance.

Pursuant to the PSU Plan, the Board grants units to certain NEOs and other officers and members of senior management of the Company (the “**PSU Participants**”). Each unit is equivalent in value to one Common Share. Units issued in 2020 and 2021 have annual performance targets and vest after three years, subject to achievement of annual performance targets, with each year's achievement contributing to the vesting of 1/3rd of the granted units. The individual unit values are based on the value of the Common Shares at the time of payment. PSU

Participants are entitled to receive dividend distributions in the form of additional units during the vesting period. Furthermore, a “Performance Factor” of 0-150% [Threshold (50%), Target (100%), Maximum (150%)] is applied to the number of units awarded which is based on annual EPS and CORE EBT targets for units issued in 2020 and CORE EPS in 2021.

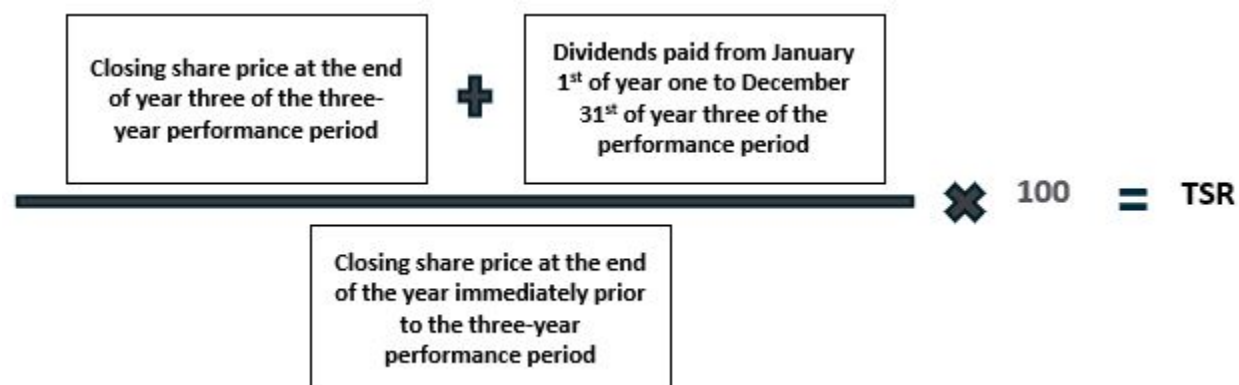
Units issued in 2022 are subject to a one-year performance target achievement and a three-year relative total shareholder return (rTSR) modifier. The individual unit values are based on the value of the Common Shares at the time of payment and vest after three years. PSU Participants are entitled to receive dividend distributions in the form of additional units during the vesting period. A “Performance Factor” of 0-200% [Threshold (50%), Target (100%) and Maximum (200%)] is applied to the number of units awarded which is based on a one-year EPS metric.

How MCAN calculates the PSU Awards for 2022 and onwards:

PSUs vest over three years. Final payout value is tied to the number of PSUs that vested, MCAN's share price at the time of vesting and performance metrics.



The TSR is calculated using the below formula. It encompasses the combination of stock price performance and dividend payouts.



MCAN's TSR is then ranked against that of its performance peers (as defined below) over the same three year time period. If MCAN's three-year TSR is in the middle two quartiles of the peer group (i.e. between 25th and 75th percentile), no further adjustment to the award is needed and the award vests and settles. If the award is in the bottom quartile of the group or the top quartile of the group, the award is reduced by 50% or increased by 50% respectively.

MCAN Relative Ranking	rTSR modifier
<25th percentile	-50%
25-75 th percentile	nil
>75 th percentile	+50%

The performance peer group for determining rTSR for the purposes of calculating the rTSR modifier (the "**Performance Peer Group**") included Firm Capital Mortgage Investment Corporation, Atrium Mortgage Investment Corporation, BTB Real Estate Investment Trust, RioCan Real Estate Investment Trust, Canoe EIT Income Fund, SmartCentres Real Estate Investment Trust, H&R Real Estate Investment Trust, The Bank of Nova Scotia, NorthWest Healthcare Properties Real Estate Investment Trust, National Bank of Canada, IGM Financial Inc., Canadian Imperial Bank of Commerce, Bank of Montreal, EQB Inc., Canadian Banc Corporation, iA Financial Corporation Inc., Timbercreek Financial Corporation, Allied Properties Real Estate Investment Trust, ATCO Ltd., and Fiera Capital Corporation.

The Performance Peer group is comprised of Canadian regulated and non-regulated financial institutions and REITs in businesses subject to similar risks as MCAN. In early 2022 the CRCG&HR Committee, with advice from Meridian, defined the above Performance Peer group. The CRCG&HR Committee and management review the Performance Peer group on an annual basis to ensure they continue to be relevant comparators.

The units granted under the PSU Plan may be either PSUs or PDSUs. PSU issuances in 2019 and thereafter are paid in cash three years from the issuance date, provided that the units have vested based on the achievement of the one-year performance target. PDSUs are paid in cash at retirement or termination, whichever is earlier, provided that the units have vested. Additionally, the PDSUs earn dividends as units subsequent to vesting until the retirement or termination, whichever is earlier.

The PSU Plan transactions for the financial year 2022 were as follows: a total of 41,799 new PSUs or PDSUs were granted to the PSU Participants; 11,676 PSUs or PDSUs, as applicable, were issued to the PSU Participants as a result of dividend distributions; 31,322 PSUs vested and were paid out to PSU Participants; and 8,093 PSUs were forfeited as a result of employees ceasing to be employed by the Corporation. The aggregate outstanding PSUs and PDSUs at December 31, 2022 are 100,340. At the date of this Circular, no additional PSUs and PDSUs were issued pursuant to the 2022 LTIP grant, 20,365 PSUs or PDSUs vested for the period and will be paid in accordance with the plan; and no PSUs or PDSUs were forfeited.

RESTRICTED SHARE UNIT PLAN

The RSU Plan was established by the Board in August 2013, at which time the Board granted units under the RSU Plan to certain NEOs and certain other employees (the "**RSU Participants**"). The RSUs align executives' and shareholder interests in share return growth. Time vesting supports the retention of executives to better enable MCAN to execute its long term strategy. Each RSU is equivalent in value to one Common Share. The RSUs vest after three years, at which time the RSU Participants are entitled to receive a cash payment based on the average market value of the Common Shares for the five trading days preceding the payment date. In addition, the RSU Participants are entitled to receive dividend distributions in the form of additional RSUs during the vesting period. The Board expects to consider RSU grants on an annual basis based on performance.

The RSU Plan transactions for the financial year 2022 were as follows: 32,808 new RSUs were granted to the RSU Participants; 12,792 additional RSUs were issued to the RSU Participants as a result of dividend distributions; 32,697 RSUs vested and were paid out to RSU Participants; and 10,349 RSUs were forfeited as result of employees ceasing to be employed by the Corporation. The aggregate outstanding RSUs at December 31, 2022 are 104,994. At the date of this Circular, no additional RSUs were issued pursuant to the 2022 LTIP grant, 26,177 RSUs vested for the period and will be paid in accordance with the plan; and no RSUs were forfeited.

DEFERRED SHARE UNIT PLAN

The Deferred Share Unit Plan (the "**DSU Plan**") was established by the Board in 2010 to grant DSUs under the DSU Plan to certain members of senior management of the Company (the "**DSU Participants**"). Each DSU is equivalent in value to one Common Share of the Corporation. Following their individual retirement/termination dates, the DSU Participants are entitled to receive cash for each DSU. The individual DSU value is based on the average market value of the Common Shares for the five trading days preceding the retirement/termination date. In addition, the DSU Participants are entitled to receive dividend distributions in the form of additional DSUs. The DSUs follow a graded vesting schedule over three years. All dividends paid after this three-year period vest immediately.

During the year no DSUs were granted to DSU Participants; no additional DSUs were issued to the DSU Participants as a result of dividend distributions; and no DSUs were cancelled as per the terms of the plan. At the date of this Circular, the aggregate outstanding DSUs was nil.

OTHER INCENTIVE PLANS

EXECUTIVE SHARE PURCHASE PLAN

The ESP Plan was established by the Board and approved by the TSX in 2002. The ESP Plan was originally developed to provide executives with the opportunity to purchase Common Shares through interest-bearing loans up to an amount not exceeding two times such executive's base salary. The ESP Plan was developed for better alignment between the interests of management and the interests of shareholders and to compensate the NEOs and other executive officers for their individual performance. In 2022, the ESP Plan was reclassified from a component of an executive's individual performance (i.e., a component of LTIP), to a benefit.

In 2002, when the ESP Plan was first established, MCAN was authorized to issue an aggregate of 480,000 Common Shares (representing approximately 1.39% of the outstanding Common Shares) pursuant to the terms of the ESP Plan. In 2021, the shareholders approved a resolution to increase the maximum number of Common Shares issuable under the ESP Plan from 480,000 to 980,000 Common Shares (representing approximately 2.84 % of the outstanding Common Shares) , provided that the number of Common Shares which may be issued pursuant to the ESP Plan together with Common Shares which may be issued pursuant to any other share-based compensation arrangements of MCAN may not exceed 10% of the outstanding Common Shares and the number of Common Shares which may be issued pursuant to the ESP Plan to any one person may not exceed 5% of the outstanding Common Shares.

Common Shares issued from treasury may be issued pursuant to the ESP Plan at the weighted average trading price for the 20 trading days preceding such issuance. A total of 502,729 Common Shares (representing approximately 1.46% of the outstanding Common Shares) have been issued pursuant to the ESP Plan since the ESP Plan was adopted and, as of the date of this Circular, 477,271 Common Shares (representing approximately 1.38% of the outstanding Common Shares) remain available for issuance under the ESP Plan. Loans totaling \$414,539 were advanced under the ESP Plan in 2022.

The loans advanced bear interest at prime plus 1%. MCAN, at its discretion, may reimburse the executive officers the interest amount in connection with loans provided pursuant to the ESP Plan as part of their compensation. Dividends on the Common Shares are used to reduce the principal balance of the loans as follows: 50% of regular dividends and 75% of capital gains dividends. The loans have a five-year renewable term and there are no restrictions on early repayment. Common Shares acquired pursuant to the ESP Plan are pledged as collateral for the loans for so long as the relevant loans remain outstanding.

The ESP Plan is reviewed periodically to ensure that MCAN is able to attract and retain a senior management team that will drive long-term growth and profitability. The Board also sets an annual cap on the aggregate amount of the outstanding loans to each NEO or other executive officers, such that the officer's purchase of Common Shares in the year is also subject to that cap.

MCAN may, subject to Board approval, at any time and from time to time, amend the ESP Plan or any provisions thereof in such manner as MCAN, in its sole discretion, determines appropriate, including (but without limitation) as follows:

- amendments of a "housekeeping nature" including, without limiting the generality of the foregoing, any amendment for the purpose of curing any ambiguity, error or omission in the ESP Plan, or to correct or supplement any provision of the ESP Plan that is inconsistent with any other provision of the ESP Plan;
- amendments necessary to comply with the provisions of applicable law or the rules of the TSX;

- amendments to the exercise period provisions of the ESP Plan, subject to the limitation that any such amendments shall not increase the exercise period of a grant to beyond 12 months from the date of grant;
- amendments to the financial assistance provisions of the ESP Plan;
- amendments respecting administration of the Plan;
- any amendment to the definition of “Participant” or otherwise relating to the eligibility of any Participant;
- amendments necessary to suspend or terminate the ESP Plan; and
- any other amendment, whether fundamental or otherwise, not requiring shareholder approval under applicable law or the rules of the TSX,

provided, however, that no such amendment of the ESP Plan may be made without: (i) obtaining the consent of the Participants (as such term is defined in the ESP Plan) if such amendment would adversely alter or impair the existing rights of a Participant in respect of grants which have been made or Common Shares which have been acquired under the ESP Plan prior to the date of such amendment, or (ii) if applicable, obtaining any required regulatory approval to such amendment.

Shareholder approval will be required for the following types of amendments:

- amendments to the number of Common Shares issuable under the ESP Plan, including an increase to the fixed maximum number of Common Shares or a change from a fixed maximum number of Common Shares to a fixed maximum percentage;
- amendments that would result in the purchase price for the Common Shares issued under the ESP Plan to be at a discount to the Market Price (as such term is defined in the ESP Plan) of the Common Shares; and
- amendments specifically required to be approved by shareholders under the provisions of applicable law or the rules of the TSX.

MCAN may suspend or discontinue the ESP Plan at any time without the consent of the Participants provided that such suspension or discontinuance shall not adversely alter or impair the existing rights of a Participant in respect of grants which have been made or Common Shares which have been acquired under the ESP Plan, prior to the date of such suspension or discontinuance without the Participant’s consent in writing.

MCAN may give Participants thirty (30) days’ notice of any amendment or suspension to, or termination of, the ESP Plan, except for any amendment necessary or desirable to comply with applicable law or the rules of the TSX.

	2022	2021	2020
Burn Rate (the number of Common Shares issued each year, expressed as a percentage of the weighted average number of issued and outstanding Common Shares for the relevant fiscal year)	0.05%	0.12%	0.38%

EMPLOYEE SHARE OWNERSHIP PLAN

The ESOP was established by the Board in 2000 and amended and restated effective January 1, 2015, and January 1, 2017, to enable employees of MCAN to purchase Common Shares in a convenient and systematic manner and to encourage continued long-term employee interest in the operation, growth and development of the Corporation. Participation in the ESOP is voluntary. A participating employee may contribute no more than 6% and no less than 1% of their annual salary into the ESOP and MCAN will contribute 50% of the employee’s contribution, up to a maximum of 3% of the employee’s base salary. Contributions are used to acquire Common Shares on the open market. A participating employee may elect to hold all or part of the Common Shares acquired with any contribution in a tax-free savings account in the form prescribed by MCAN (the “**Group TFSA**”). The ESOP is

administered by Computershare and Computershare has been appointed by MCAN to act as trustee for the Group TFSA.

For purposes of the ESOP, Common Shares acquired with an employee's contribution vest immediately. Two withdrawals or transfers of Common Shares are permitted in a calendar year. A third withdrawal or transfer results in a suspension of MCAN's future contributions to the employee's plan for a period of twelve months. Common Shares acquired with MCAN's contributions to the ESOP vest immediately and are treated in the same manner as employee contributions.

DEFERRED PROFIT SHARING PLAN

The DPSP is a component of the retirement savings plan for all eligible employees and is supported entirely by contributions made by the Corporation. Under the DPSP, an employee may contribute up to 7% of their annual salary, depending on years of service (up to a maximum of \$15,390 for 2022), to a group registered retirement savings plan for MCAN's employees and MCAN matches such employee contributions with contributions to the DPSP. While an employee has fully vested rights to contributions made to the DPSP, no withdrawals are permitted from the DPSP while an individual is employed by the Corporation.

SUMMARY COMPENSATION TABLE

The following summary compensation table provides information as to the total compensation for the last three fiscal years paid, awarded to and earned by each of the NEOs:

Name and Principal Position	Year	Salary ⁽⁶⁾ (\$)	Share-based Awards ⁽⁷⁾ (\$)	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation ⁽⁹⁾ (\$)	Total Compensation ⁽¹⁰⁾ (\$)
				Annual Incentive Plans ⁽⁸⁾ (\$)		
NEOs						
Karen Weaver ⁽¹⁾ CEO	2022	572,500	350,996	446,940	222,684	1,593,120
	2021	505,833	254,996	316,200	173,369	1,250,398
	2020	504,167	242,527	300,700	125,864	1,173,258
Floriana Cipollone ⁽²⁾ SVP, CFO	2022	333,125	167,369	255,749	75,126	831,369
	2021	320,833	104,015	221,000	46,598	692,446
	2020	175,000	71,990	108,500	16,466	371,955
Avish Buck ⁽³⁾ SVP & COO	2022	287,083	145,754	222,706	84,462	740,005
	2021	257,167	111,517	180,200	52,240	601,124
	2020	125,629	29,869	52,150	11,047	218,696
Carl Brown ⁽⁴⁾ SVP, Investments	2022	282,667	143,102	218,657	64,598	709,023
	2021	263,333	84,811	180,200	58,408	586,752
	2020	250,000	81,599	158,100	45,624	535,322
Aaron Corr ⁽⁵⁾ VP & CRO	2022	182,500	56,997	113,240	22,649	375,386
	2021	129,133	6,511	46,488	15,781	197,913
	2020	124,000	6,005	29,143	12,626	171,773

Notes:

- (1) Ms. Weaver was appointed President & CEO May 8, 2019. Since October 9, 2018 she was Interim CEO of the Corporation. Amount shown in "Share-based Awards" for 2022, is the fair value of new units granted in the year under the RSU Plan of \$140,395 plus the fair value of new units granted in the year under the PSU Plan of \$210,601. "All Other Compensation" for Ms. Weaver includes Company-paid housing assistance up to June 1, 2020 and an annual perquisite amount of \$20,000 until March 1, 2020 and \$25,000 effective on and after March 1, 2020, in addition to elements outlined in footnote #9.
- (2) Ms. Cipollone was appointed SVP, CFO on March 4, 2022 and was VP, CFO since joining June 1, 2020. Amount shown in "Share-Based Awards" for 2022, is the fair value of new units granted in the year under the RSU Plan of \$66,944, plus the fair value of new units granted in the year under the PSU Plan of \$100,425.
- (3) Mr. Buck was appointed SVP & COO, on March 4, 2022 and was VP, Residential Lending since joining June 3, 2020. Amount shown in "Share-Based Awards" for 2022 is the fair value of new units granted in the year under the RSU Plan of \$58,305, plus the fair value of new units granted in the year under the PSU Plan of \$87,449. "All Other Compensation" for Mr. Buck includes a perquisite amount of \$20,000.

- (4) Mr. Brown was promoted to SVP, Investments and Corporate Development on March 4, 2022 from his role as VP, Investments. Prior to September 1, 2019, he held the position of Vice President, Treasury & Operations. Amount shown in "Share-Based Awards" for 2022 is the fair value of new units granted in the year under the RSU Plan of \$57,248, plus the fair value of new units granted in the year under the PSU Plan of \$85,854.
- (5) Mr. Corr was appointed VP, CRO on February 14, 2022. Since joining MCAN on October 10, 2018, Mr. Corr has held progressively more senior positions within the Risk function. Amount shown in "Share-Based Awards" for 2022 is the fair value of new units granted in the year under the RSU Plan of \$34,198, plus the fair value of new units granted in the year under the PSU Plan of \$22,799.
- (6) Salary represents the amount paid to the NEO from January to December of each year. An annual salary increase takes effect on March 1st of each year.
- (7) The fair value of new units granted pursuant to the RSU Plan and PSU Plan is based on the average market value of the Common Shares underlying the units for the preceding five business days leading up to the grant date. This methodology was used because it is the most accurate reflection of the average market value.
- (8) Amount shown is the annual incentive paid pursuant to the annual incentive plan. In 2022, the CORE EPS target was \$0.98. In 2021, the CORE EPS target was \$0.82. In 2020, the EPS target was \$1.65 and Core EBT target was \$13,323,000.
- (9) The amount shown includes, as applicable, MCAN's contributions under MCAN's ESOP, DPSP and the interest obligations of the NEOs to MCAN that were reimbursed by the Corporation, at its discretion, in connection with loans provided pursuant to the ESP Plan and perquisite's as described above. It also includes the fair value of the dividend distributions in the year pursuant to the PSU Plan and the RSU Plan, which is based on the average market value of the Common Shares underlying the units for the preceding five business days leading up to the dividend payment date.
- (10) The Corporation does not have any option-based awards, non-equity incentive plan compensation under long-term incentive plans or pension value amounts to report.

OUTSTANDING SHARE-BASED AWARDS

The following tables outline all share-based awards granted to the NEOs entitled to receive such awards and outstanding at December 31, 2022:

Name	Share-Based Awards Performance Share Units (PSUs) ⁽¹⁾		
	Number of Unvested PSUs ⁽²⁾ (#)	Market or Payout Value of Unvested PSUs ⁽²⁾ (\$)	Market or Payout Value of Vested PSUs Not Paid Out or Distributed (\$)
NEOs			
Karen Weaver CEO	33,913	494,363	Nil
Floriana Cipollone SVP, CFO	14,500	211,368	Nil
Avish Buck SVP & COO	10,679	155,673	Nil
Carl Brown SVP, Investments	12,076	176,035	Nil
Aaron Corr VP, CRO	1,962	28,599	Nil

Notes:

- (1) Pursuant to the PSU Plan, the NEOs do not receive the cash value of the PSUs and any additional PSUs received as a result of dividend distributions, until three years following the award of the PSUs, subject to continued employment with MCAN and on the achievement of the performance factors as approved by the Board.
- (2) The number of unvested PSUs and the market or payout value of unvested PSUs is calculated as follows: units accumulated up to December 31, 2022 are calculated using actual performance and distributions accumulated as at December 31, 2022 and PSUs subject to performance factors after December 31, 2022 are calculated using Target performance factors. These units are valued at the average market value of the Common Shares on the TSX for the five business days preceding December 30, 2022 (being the last trading day of 2022) which was \$14.5772. This amount excludes any accruals of any future dividends.

Name	Share-Based Awards Restricted Share Units (RSUs) ⁽¹⁾		
	Number of Unvested RSUs (#)	Market or Payout Value of Unvested RSUs ⁽²⁾ (\$)	Market or Payout Value of Vested RSUs Not Paid Out or Distributed (\$)
NEOs			
Karen Weaver CEO	27,899	406,686	Nil
Floriana Cipollone SVP, CFO	11,909	173,596	Nil
Avish Buck SVP & COO	9,902	144,341	Nil
Carl Brown SVP, Investments	9,863	143,775	Nil
Aaron Corr VP, CRO	2,489	36,280	Nil

Notes:

- (1) Pursuant to the RSU Plan, the NEOs do not receive the cash value of the RSUs and any additional RSUs received as a result of dividend distributions, until three years following the award of the RSUs, subject to continued employment with MCAN.
- (2) The market or payout value of unvested RSUs is the value of the Common Shares underlying the unvested RSUs at the average market value of the Common Shares on the TSX for the five business days preceding December 30, 2022 (being the last trading day of 2022) which was \$14.5772. This amount excludes any accruals of any future dividends.

INCENTIVE PLAN AWARDS – VALUE VESTED OR EARNED DURING THE YEAR

		Share-Based Awards – Value Vested During the Year (\$)	Non-Equity Incentive Plan Compensation – Value Earned During the Year (\$)
Name and Principal Position	Year	Long-Term Incentive Plan ⁽¹⁾ (\$)	Annual Incentive Plan ⁽²⁾ (\$)
NEOs			
Karen Weaver CEO	2022	439,262	446,940
Floriana Cipollone SVP, CFO	2022	Nil	255,749
Avish Buck SVP & COO	2022	Nil	222,706
Carl Brown SVP, Investments	2022	127,240	218,657
Aaron Corr VP, CRO	2022	40,572	113,240

Notes:

- (1) The value realized upon vesting of the 2019 share-based awards plus all accrued dividends. Paid out at 109%.
- (2) The amounts shown were paid pursuant to the annual incentive plan.

EXECUTIVE SHARE OWNERSHIP

MCAN's share ownership requirement is intended to further align the interests of the NEOs with those of shareholders. The Corporation expects NEOs who participate in the long-term incentive program to accumulate and retain Common Shares over the course of their career. The policy takes the form of minimum expectations of ownership expressed as a multiple of salary for the NEOs as follows:

	Minimum shareholding requirement	Timeframe to comply
CEO	3x Base Salary	5 years
Other NEOs	1x Base Salary	5 years

The minimum shareholding requirement is measured at the higher of cost or market value. If in the event a NEO is not compliant with the policy due to a loss in the value of the Common Shares, the NEO will have one year to make up the value differential. The base salary will be the base salary in the year that compliance is required to be attained. The CRCG&HR Committee monitors compliance with the policy.

The following table presents the shareholdings of each NEO as at December 31, 2022:

	Karen Weaver	Floriana Cipollone	Avish Buck	Carl Brown	Aaron Corr
Shareholdings as at December 31, 2022	83,977	33,184	27,287	48,829	12,349
Total \$ ⁽¹⁾	\$1,259,655	\$497,760	\$409,305	\$732,435	\$185,235
Minimum Ownership Expectations \$	\$1,755,000	\$334,750	\$291,500	\$286,200	\$190,000
Status	In course of completing requirement	Exceeded	Exceeded	Exceeded	In course of completing requirement

Notes:

(1) The cash value is calculated using the closing price of the Common Shares on the TSX on December 30, 2022 of \$15.00.

HEDGING OF ECONOMIC RISKS FOR PERSONAL EQUITY OWNERSHIP

All executives and directors are prohibited from entering into transactions that have the effect of hedging the economic value of any direct or indirect interests by such persons in Common Shares, unless such transactions are executed and disclosed in full compliance with all applicable regulations and have been previously approved by the CRCG&HR Committee.

TERMINATION AND CHANGE OF CONTROL BENEFITS

The Company had employment agreements in place with each NEO during 2022. The details relating to payments and other obligations arising under various scenarios pursuant to the terms of employment agreements and plan terms and conditions are described below. Except where stated otherwise, (i) the salaries of each NEO will cease as of the date of termination, and (ii) each NEO is entitled to receive any accrued and outstanding base salary and amounts owing under the Company's benefits program, including accrued vacation pay, up to the date of termination.

Termination of Employment without Cause	
Severance	<p>Ms. Weaver is entitled to 6 months annual base salary plus 6 months annual incentive at target, as well as a pro rata amount of current year annual incentive in the year of termination, which amount will be determined by results of the Corporation and paid in the normal course.</p> <p>Ms. Cipollone is entitled to salary continuance in an amount equal to her base salary plus the average annual incentive for the immediately preceding three years, prorated for a period equal to the severance period. The severance period is equal to one month per completed year of service to a maximum of 24 months and a minimum of 6 months. Ms. Cipollone's current severance period is 6 months with service of 3 years.</p> <p>Mr. Buck is entitled to salary continuance in an amount equal to his base salary plus the average annual incentive for the immediately preceding three years, prorated for a period equal to the severance period. The severance period is equal to one month per completed year of service to a maximum of 24 months and a minimum of 6 months. Mr. Buck's current severance period is 6 months with service of 3 years.</p> <p>Mr. Brown is entitled to salary continuance in an amount equal to his base salary plus the average annual incentive for the immediately preceding three years, prorated for a period equal to the severance period. The severance period is equal to one month per completed year of service with a maximum of 24 months and a minimum of 6 months. Mr. Brown's current severance period is 10 months based on 10 years of service.</p> <p>Mr. Corr is entitled to salary continuance in an amount equal to his base salary plus 1/12th the average annual incentive for the immediately preceding three years, prorated for a period equal to the severance period plus an additional 6/12th of the average annual incentive after 1 year of successful performance in the role, up to a combined maximum of 2x average annual incentive. The severance period is equal to one month per completed year of service to a maximum of 24 months. Mr. Corr's current severance period is 4 months with service of 4 years.</p>
Annual Incentive	If terminated prior to the end of any fiscal year, the NEOs, with the exception of the CEO, are not entitled to the current year's annual incentive. All employees, including the NEOs, must be actively employed at the time of payment to receive any incentive payment. The CEO is entitled to a pro rata share of the annual incentive which amount will be determined after the results of the business are finalized and paid at the same time as the other annual incentive awards.
PSUs	In the event of termination without cause, all NEOs are entitled to vest a pro rata number of PSUs based on the number of days during the vesting period prior to termination compared to the entire term of the vesting period. The balance of PSUs is forfeited and cancelled. Payout of the vested PSUs are still subject to the performance requirements.
RSUs	In the event of termination without cause, all NEOs are entitled to vest a pro rata number of RSUs based on the number of days during the vesting period prior to termination compared to the entire term of the vesting period. The balance of RSUs is forfeited and cancelled.
Common Shares	In the event of termination without cause, MCAN shall be entitled (but for greater certainty shall not be obligated) to cause the administrator to sell any outstanding Common Shares held on behalf of such participant under the ESP Plan, and in which event MCAN shall use the proceeds of such sale, net of any applicable fees or expenses (and any required tax deductions or withholdings), to repay any outstanding loans owing by such Participant (in priority as may be directed by MCAN) and shall release to the Participant any excess of such proceeds over the amounts owing under any outstanding loans.
Other	All the NEOs are entitled to continued coverage under the Corporation's benefits program for the duration of the notice period or until re-employment, whichever is earlier.

None of the NEOs have any contract, agreement, plan or arrangement with MCAN that provides for payments to the NEO at, following or in connection with any change of control, other than the termination arrangements.

The following table shows the estimated incremental payments that would be paid to each NEO following the termination of their employment in various scenarios, assuming the triggering event took place on December 31, 2022:

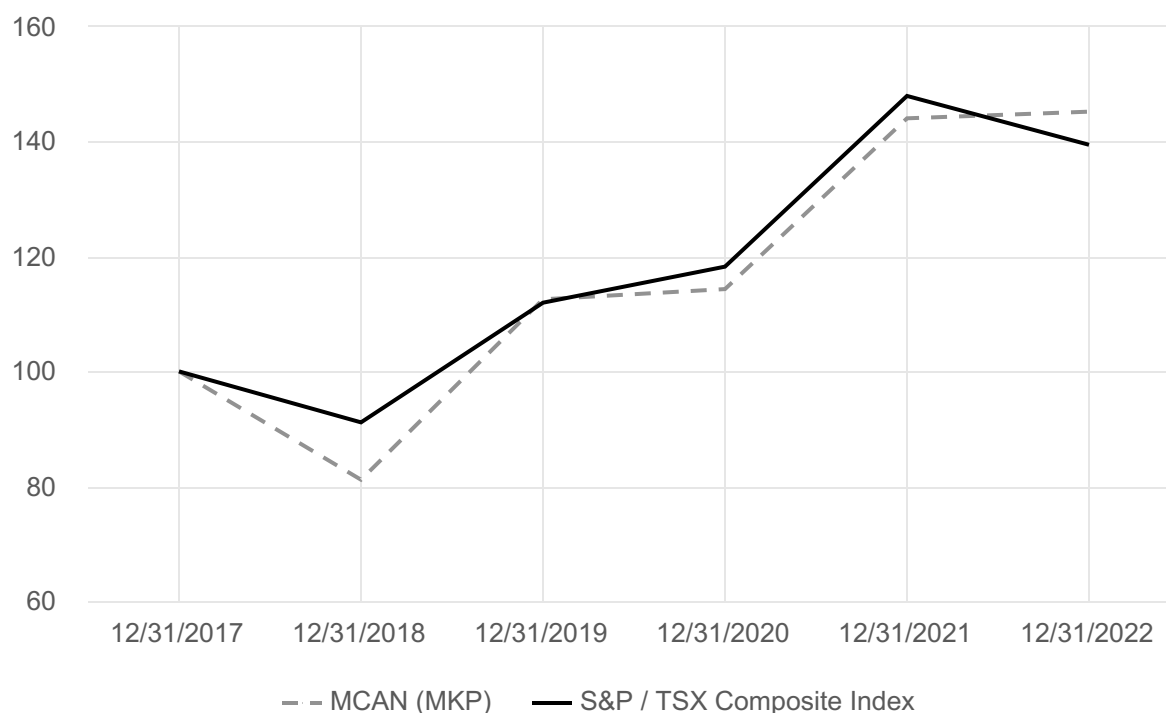
Event	Karen Weaver (\$)	Floriana Cipollone (\$)	Avish Buck (\$)	Carl Brown (\$)	Aaron Corr (\$)
Termination with Cause					
Severance	-	-	-	-	-
Annual Incentive	-	-	-	-	-
RSU/PSU	-	-	-	-	-
Other	-	-	-	-	-
Termination without Cause⁽¹⁾					
Severance	292,500	167,375	145,750	238,500	95,000
Incentive	223,470	110,458	82,048	154,710	62,957
RSU/PSU	510,712	204,628	140,897	173,243	23,202
Other	42,048	21,296	24,324	29,732	16,872
Change of Control					
Severance	-	-	-	-	-
Annual Incentive	-	-	-	-	-
RSU/PSU	-	-	-	-	-
Other	-	-	-	-	-
Death					
Severance	-	-	-	-	-
Annual Incentive	-	-	-	-	-
RSU/PSU	510,712	204,628	140,897	173,243	23,202
Other	-	-	-	-	-
Resignation⁽²⁾					
Severance	292,500	-	-	-	-
Annual Incentive	223,470	-	-	-	-
RSU/PSU	510,712	-	-	-	-
Other	42,048	-	-	-	-
Retirement⁽³⁾					
Severance	-	-	-	-	-
Annual Incentive	-	-	-	-	-
RSU/PSU	510,712	204,628	140,897	173,243	23,202
Other	-	-	-	-	-

Notes:

- (1) For Ms. Weaver, termination of employment without cause is inclusive of a change of control event.
- (2) In the event of a resignation as a result of Ms. Weaver being unable to fulfill the duties of her role due to illness or other extenuating personal matters requiring her attention for an extended duration, all provisions as outlined in the “termination without cause” apply.
- (3) Retirement is defined as age 55 with at least 5 years of service.

PERFORMANCE GRAPH

The following graph compares MCAN's cumulative total shareholder return (assuming an investment of \$100 on December 31, 2017) on its Common Shares during the period from January 1, 2018 to December 31, 2022, with the S&P/TSX Composite Index (Total Return), assuming reinvestment of all dividends.

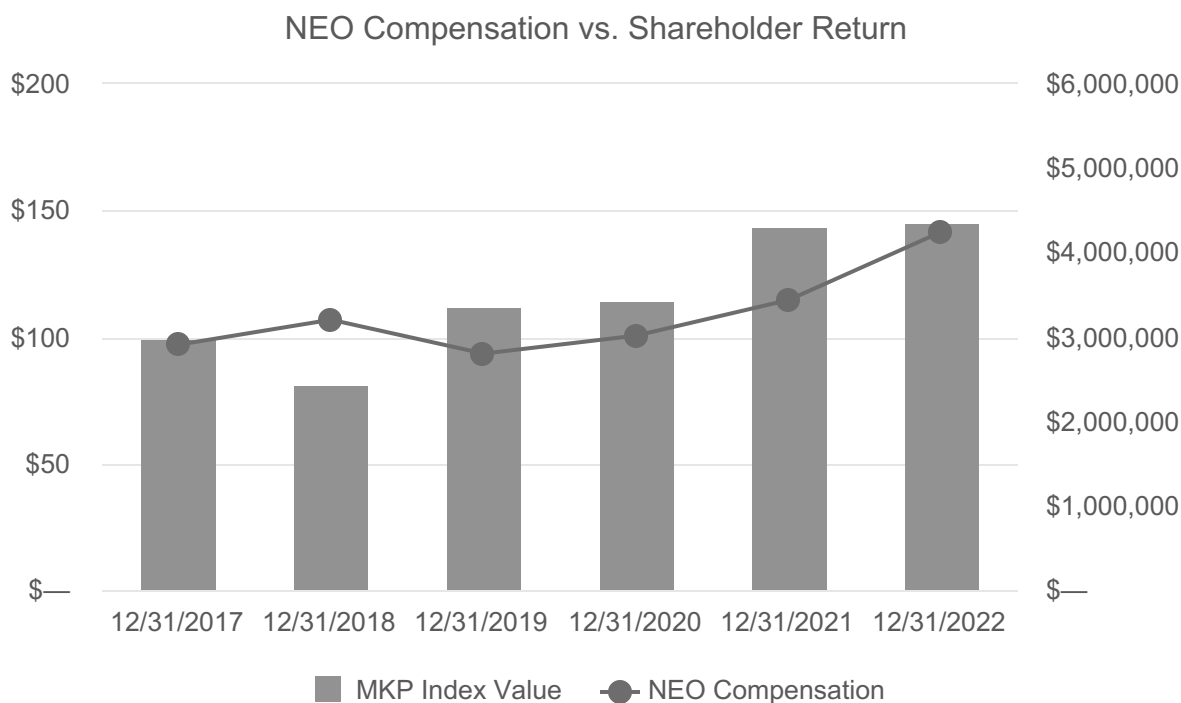


	Dec 31 2017	Dec 31 2018	Dec 31 2019	Dec 31 2020	Dec 31 2021	Dec 31 2022	Compound Annual Growth
MCAN	\$100.00	\$81.13	\$112.56	\$114.34	\$144.09	\$145.25	7.8%
S&P/TSX Composite Index	\$100.00	\$91.12	\$111.97	\$118.25	\$147.99	\$139.48	6.9%

The compensation paid to MCAN's NEOs is not contingent upon the performance of the Common Shares on the TSX except to the extent of the applicable NEO's participation in the long-term incentive plans, including the DSU Plan, the RSU Plan, the PSU Plan and the PDSU Plan. As discussed above, each unit in these plans is paid in cash and is equivalent in value to one Common Share at the time of payment or retirement, as applicable.

Over the last five years, MCAN's compound annual growth rate was higher than the S&P/TSX Composite Index. We believe the positive trend in total shareholder returns is based on various internal and external factors and in part on the trend in MCAN's earnings per Common Share, return on shareholders' equity and dividend payments.

The graph below shows Total NEO compensation against MCAN's shareholder return (assuming an investment of \$100 on December 31, 2017) on its Common Shares:



COST OF MANAGEMENT RATIO

To demonstrate the link between NEO compensation and the Corporation's performance, the following table shows the total cost of compensation to the NEOs as a percentage of the Corporation's net income for fiscal year 2022 and 2021.

Year	Total NEO Compensation (\$,000s)	Net Income (\$,000s)	Cost of Management Ratio
2022	4,249	55,353	7.68%
2021	3,440	64,362	5.35%

Fluctuations in unrealized gains and losses on marketable securities has impacted 2021 and 2022 net income. Excluding these unrealized gains and losses, the cost of management ratio would be 6.47% in 2022, consistent with 6.44% in 2021.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

MCAN maintains a directors' and officers' liability insurance policy for the benefit of its directors and officers. The policy has an aggregate insurance limit of \$15 million with a \$100,000 deductible for certain types of claims. The cost of coverage for the 2022-2023 policy year is \$55,400.

INDEBTEDNESS OF DIRECTORS AND OFFICERS

The following table sets forth the aggregate indebtedness to MCAN and its subsidiaries of all executive officers, directors, employees and former executive officers, directors and employees of MCAN and its subsidiaries as of the date of this Circular.

AGGREGATE INDEBTEDNESS (\$) (As of March 13, 2023)		
Purpose	To MCAN or its Subsidiaries	To Another Entity
Common Share purchases	2,237,358 ⁽¹⁾	Nil
Other	Nil	Nil

Notes:

(1) Pursuant to the ESP Plan, details of which are set out on page 46 of this Circular.

The following table sets forth the indebtedness of MCAN's directors, executive officers, proposed nominees for election as a director, and associates of any of them, to MCAN or any of its subsidiaries.

INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS UNDER (1) SECURITIES PURCHASE PROGRAMS AND (2) OTHER PROGRAMS ⁽¹⁾						
Name and Principal Position	Involvement of Corporation or Subsidiary	Largest Amount Outstanding During 2022 Fiscal Year	Amount Outstanding as at March 13, 2023	Financially Assisted Securities Purchases During 2022 Fiscal Year ⁽²⁾	Security for Indebtedness as at March 13, 2023 ⁽³⁾	Amount Forgiven During 2022 Fiscal Year ⁽⁴⁾
Common Share Purchase Program⁽⁵⁾						
Executive Officers						
Karen Weaver CEO	Accounts Receivable of MCAN Home Mortgage Corporation as Lender ⁽⁶⁾	\$559,425	\$551,806	4,992	45,711	Nil
Floriana Cipollone SVP, CFO		\$340,453	\$335,166	1,808	25,877	Nil
Avish Buck SVP & COO		\$296,466	\$292,339	2,353	19,795	Nil
Paul Gill VP, Information Technology		\$193,637	\$190,660	1,172	16,415	Nil
Michael Jensen VP & Chief Compliance Officer		\$195,525	\$192,449	1,150	16,877	Nil
Nazeera Khan VP & Chief Audit Officer		\$47,953	\$45,604	Nil	3,600	Nil
Sylvia Pinto VP, Corporate Secretary & Governance Officer		\$152,884	\$122,633	Nil	10,793	Nil

Notes:

- (1) There is no indebtedness under any other program other than the ESP Plan.
- (2) Includes Common Shares issued from treasury and Common Shares issued pursuant to the exercise of rights in 2021 and 2022 through the ESP Plan.
- (3) Security for indebtedness are the Common Shares.
- (4) No amounts have been forgiven since the ESP Plan was established.
- (5) Details of the ESP Plan are set out on page 46 of this Circular.
- (6) MCAN Home Mortgage Corporation is a wholly-owned subsidiary of MCAN.

DIVIDEND REINVESTMENT PLAN

Pursuant to MCAN's dividend reinvestment plan, as amended November 11, 2011 (the "Dividend Reinvestment Plan"), cash dividends paid to participating holders of Common Shares (less any applicable withholding taxes) are automatically reinvested in Common Shares purchased by Computershare, as agent, at MCAN's discretion, either (i) on the open market at market prices or (ii) from treasury at the weighted average trading price for Common Shares on the TSX for the five trading days preceding the relevant dividend payment date less a discount of 2%.

There are no commissions, service charges or brokerage fees payable by participants under the Dividend Reinvestment Plan, except where purchases of Common Shares under the Dividend Reinvestment Plan are made on the open market. Such purchases are made through registered brokers whose fees are included in determining the average weighted cost to participants of Common Shares so purchased. All other administrative costs of the Dividend Reinvestment Plan, including the fees and expenses of Computershare, as agent, are borne by MCAN.

A copy of the Dividend Reinvestment Plan and a form permitting registered shareholders to elect to participate in or withdraw from the Dividend Reinvestment Plan are available by calling MCAN's Corporate Secretary at (416) 591-5214, and a copy of the Dividend Reinvestment Plan is also available on MCAN's website at www.mcanfinancial.com under the heading "Investors" or on SEDAR at www.sedar.com. Beneficial owners of Common Shares must make arrangements with the financial institution or stock brokerage through which they hold their Common Shares to become a participant in the Dividend Reinvestment Plan. Once a registered holder or a beneficial owner has enrolled in the Dividend Reinvestment Plan, participation continues automatically unless terminated by the participant in accordance with the terms of the Dividend Reinvestment Plan.

INTERESTS OF INFORMED PERSONS IN MATERIAL TRANSACTIONS

Except as described herein under "Indebtedness of Directors and Officers" and "Directors' Compensation", no informed person of the Corporation, proposed director, or any associate or affiliate thereof, had a material interest in any transaction since the commencement of the Corporation's most recently completed financial year or has a material interest in any proposed transaction that has materially affected or would materially affect the Corporation or any of its subsidiaries.

INTEREST OF CERTAIN PERSONS OR COMPANIES IN MATTERS TO BE ACTED UPON

Except as described herein, no person who has been a director or executive officer of MCAN at any time since the beginning of the 2022 financial year, or any nominees for election as a director or any associate or affiliate of any of them has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting other than the election of directors or the appointment of auditors.

OTHER BUSINESS

Management does not intend to present any other business at the Meeting. As at the date of this Circular, management of MCAN is not aware of any amendments or variations to the proposed matters or of any other matters that may be presented for action at the Meeting. If amendments or variations to the proposed matters or other matters requiring the vote of shareholders are properly brought before the Meeting, the management representatives named in the enclosed proxy form will vote on such matters in accordance with their best judgement.

AVAILABILITY OF DOCUMENTS

You may request copies of the following documents, at no charge, from the Corporate Secretary, MCAN Mortgage Corporation, 200 King Street West, Suite 600, Toronto, Ontario, M5H 3T4:

1. MCAN's Annual Information Form together with any document, or the pertinent pages of any document, incorporated by reference therein;
2. MCAN's comparative financial statements for the fiscal year ended December 31, 2022 together with the accompanying report of the auditors thereon and any subsequent interim financial statements and management's discussion and analysis of operations thereto; and
3. this Circular.

These documents, as well as additional information relating to MCAN, are also available at www.mcanfinancial.com and on SEDAR at www.sedar.com. Financial information regarding MCAN is provided in the Corporation's comparative annual financial statements and management's discussion and analysis of operations for the fiscal year ended December 31, 2022.

SHAREHOLDER PROPOSALS

The Act permits certain eligible shareholders to submit shareholder proposals for inclusion in a management proxy circular for an annual meeting of shareholders. Any proposal by an eligible shareholder intended to be presented at the 2024 annual meeting of shareholders should be directed to the attention of the Corporate Secretary of MCAN. In order to be included in the proxy material for that meeting, the proposal must be received at our office at 200 King Street West, Suite 600, Toronto, Ontario, M5H 3T4 by November 29, 2023.

SHAREHOLDER FEEDBACK

The Corporation believes in the importance of open and constructive dialogue with shareholders. To facilitate such engagement between annual meetings, the Corporation supports a process for shareholders to directly contact the directors, including the Chair of the Board. Individual queries, comments or suggestions can be made verbally or by mail to the Chair of the Board of the Corporation, 200 King Street West, Suite 600, Toronto, Ontario M5H 3T4.

DIRECTORS' APPROVAL

The Board has approved the contents and sending of this Circular to the shareholders.



Karen H. Weaver
Director, President & Chief Executive Officer

SCHEDULE “A”

BOARD MANDATE

Role

The Board of Directors (the “**Board**”) is responsible for the stewardship of MCAN and for providing independent oversight of the management of the business and affairs of the organization.

The Board shall, either directly or through a Board committee, carry out the duties set out in this Mandate.

Membership and Operations

1. The composition and organization of the Board, including the number, qualifications, diversity and remuneration of directors; the independence of directors; the number of Board meetings; Canadian residency requirements; quorum requirements; meeting procedures and notices of meetings are as established by the governing legislation and MCAN’s by-laws and policies in effect from time to time.
2. A majority of the directors shall be resident Canadians, shall be independent in accordance with the requirements of laws governing MCAN, the applicable stock exchange on which MCAN’s securities are listed, applicable securities regulatory authorities and MCAN’s Director Independence Policy, and no more than two-thirds of the directors shall be “affiliated” with MCAN for the purpose of the *Trust and Loan Companies Act* (Canada).
3. Each member of the Board shall satisfy the applicable experience requirements of laws governing MCAN, the applicable stock exchange on which MCAN’s securities are listed and applicable securities regulatory authorities.
4. The Board shall meet at least five times in each year, a majority of directors shall constitute a quorum at any meeting of the Board, and a majority of directors participating in any meeting shall be resident Canadians.

Responsibilities and Duties

Culture of Integrity and Ethics

1. Promote a culture of integrity at MCAN. The Board shall satisfy itself as to the integrity of the Chief Executive Officer (the “**CEO**”) and the executive officers, and that the CEO and executive officers create a culture of integrity throughout MCAN.
2. Approve MCAN’s Code of Business Conduct & Ethics (the “**Code**”) and, through the Conduct Review, Corporate Governance & Human Resources Committee, monitor compliance and waivers thereof.
3. Approve policies and procedures for dealing with all matters related to integrity and ethics, including conflicts of interest, related party transactions and the treatment of confidential information.

Strategic Planning Process and Implementation

4. Oversee and adopt MCAN’s strategic planning process and annually approve a strategic plan which takes into account, among other things, the opportunities and risks of MCAN’s business. The strategic plan must address an annual review of the budget, structure and resources for all functions.
5. At least quarterly obtain and review a report from management on implementation and effectiveness of the approved strategic plan.
6. Approve all major corporate decisions and strategic initiatives, including new Non-Marketable Securities, consistent with the Delegated Authorities Framework.

7. Review and approve MCAN's financial objectives, plans and actions, including liquidity, funding, capital issuances, capital allocations and expenditures, and the declaration of dividends.
8. Monitor investment practices of any subsidiary and every joint venture/partnership in which MCAN is a participant to ensure adherence to prudent investment standards.

Risk Management and Compliance

9. Promote and ensure a strong and effective risk culture throughout the organization.
10. Ensure risk management controls are appropriate and regularly assessed for effectiveness.
11. Review and approve annually, the Enterprise Risk Management Framework, including the structure, principles and processes for identifying, measuring, monitoring, reporting and mitigating the major financial and non-financial risks that could impact MCAN's strategy, capital, liquidity or financial position.
12. In conjunction with the approval of the strategic plan, annually review and approve the Risk Appetite Framework ("RAF"). Receive regular updates from management with respect to principal risks, management activities and initiatives to ensure alignment with the Board approved RAF and strategic plan.
13. In conjunction with the approval of the strategic plan, review and approve MCAN's Internal Capital Adequacy Assessment Process ("ICAAP").
14. On an ongoing basis, review management's assessment of MCAN's capacity to withstand potential adverse events that could negatively impact its capital, liquidity and financial position.
15. On an ongoing basis, consider the foreseeable and material financial risks to MCAN associated with climate change and the potential impacts on corporate risk management and strategy. Receive regular reporting from management and external sources as needed.
16. Oversee the policies and processes to identify and ensure compliance with applicable legal and regulatory requirements.

Succession Planning

17. Oversee and approve MCAN's succession planning processes, including the selection, appointment, development, evaluation and compensation of the Chair of the Board, Board members, the CEO and executive officers, including the heads of MCAN's oversight functions.
18. Review and approve the establishment of annual performance targets and short-term and long-term corporate goals and objectives for the CEO and executive officers, including the heads of MCAN's oversight functions.
19. Oversee MCAN's general approach to human resources and compensation philosophy to ensure it aligns with MCAN's business strategy, values and risk appetite.

Communications and Public Disclosure

20. Approve MCAN's disclosure policy that governs the release of information about MCAN and requires timely, factual and accurate disclosure of such information in accordance with all applicable legal and regulatory requirements.
21. Review and approve MCAN's annual and quarterly financial statements and management discussion and analysis, press releases, annual information form, management proxy circular, prospectuses, and any other public documents prior to their release.

Internal Controls

22. Oversee the internal control and management information systems, monitor the integrity and effectiveness of such systems and obtain assurances on a regular basis that these systems and controls are designed and operating effectively.
23. Review reports on the effectiveness of internal control over financial reporting from management, internal and external auditors.

Corporate Governance

24. Oversee MCAN's approach to corporate governance matters, the disclosure and reporting thereof, including independence from management and the independence of individual directors.
25. At the recommendation of the Conduct Review, Corporate Governance & Human Resources Committee, annually determine those individual directors proposed to be nominated for election at the next annual meeting of shareholders.
26. Oversee formal evaluations of the Board, all Board committees, individual directors, the Chair of the Board and the CEO, with the assistance of independent external advisors as required, with the scope and frequency of such external input to be established by the Conduct Review, Corporate Governance & Human Resources Committee.
27. Establish Board committees, define their mandates and, subject to applicable law, delegate such matters to any committee in order to assist the Board in carrying out its duties and responsibilities.
28. Oversee compliance with MCAN's governance policies in effect from time to time, including the Director Independence Policy.

Communication with Directors

29. Shareholders or other stakeholders of MCAN may communicate with the directors by writing to the Chair of the Board as follows:

Chair of the Board
MCAN Mortgage Corporation
200 King Street West
Suite 600
Toronto, Ontario
M5H 3T4

Approved: December 2022