



# QUARTERLY REPORT Q1 2021



# **DESCRIPTION OF BUSINESS**

MCAN Mortgage Corporation (the "Company" or "MCAN") is a Loan Company under the *Trust and Loan Companies Act* (Canada) (the "Trust Act") and a Mortgage Investment Corporation ("MIC") under the *Income Tax Act* (Canada) (the "Tax Act"). As a Loan Company under the Trust Act, the Company is subject to the guidelines and regulations set by the Office of the Superintendent of Financial Institutions Canada ("OSFI"). MCAN is a public company listed on the Toronto Stock Exchange under the symbol MKP.

Our objective is to generate a reliable stream of income by investing in a diversified portfolio of Canadian mortgages, including single family residential, residential construction, non-residential construction and commercial loans, as well as other types of securities, loans and real estate investments, including our investment in MCAP Commercial LP ("MCAP"). We employ leverage by issuing term deposits that are eligible for Canada Deposit Insurance Corporation deposit insurance and are sourced through a network of independent financial agents. We manage our capital and asset balances based on the regulations and limits of the Trust Act, the Tax Act and OSFI.

As a MIC, we are entitled to deduct the dividends that we pay to shareholders from our taxable income. Regular dividends are treated as interest income to shareholders for income tax purposes. We are also able to pay capital gains dividends, which would be treated as capital gains to shareholders for income tax purposes. Dividends paid to foreign investors may be subject to withholding taxes. To meet the MIC criteria, 67% of our non-consolidated assets measured on a tax basis are required to be held in cash or cash equivalents and residential mortgages.

MCAN's wholly-owned subsidiary, XMC Mortgage Corporation, is an originator of single family residential mortgage products across Canada.

# **TABLE OF CONTENTS**

MESSAGE TO SHAREHOLDERS	3
MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS.	5
INTERIM CONSOLIDATED FINANCIAL STATEMENTS	47
NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS	51
DIRECTORS AND EXECUTIVE OFFICERS.	72
CORPORATE INFORMATION	73

## MESSAGE TO SHAREHOLDERS

MCAN Mortgage Corporation ("MCAN", the "Company" or "we") reported solid net income of \$15.9 million (\$0.64 earnings per share) for the first quarter ended March 31, 2021, an increase of 264% from a net loss of \$9.7 million (\$0.40 loss per share) in the first quarter of 2020. First quarter 2021 return on average shareholders' equity was 18.15% compared to (11.84)% in the prior year. Results for the first quarter of 2021 were impacted by an increase in fair value gains on our marketable securities, increased equity income from MCAP and growth in our core business compared to the first quarter of 2020.

The Board of Directors (the "Board") declared a second quarter dividend of \$0.34 per share to be paid June 30, 2021 to shareholders of record as of June 15, 2021.

## **Business Activities**

In the first quarter of 2021, we focused on managing all our business activities in the context of the COVID-19 pandemic, the housing market and economic outlook. We have been very pleased with the performance of the Company.

We continue to grow our corporate mortgage portfolio in both of our single family and residential construction businesses. At March 31, 2021, our total corporate mortgage portfolio was \$1.3 billion, a 3% increase since the beginning of the year.

Single family monthly mortgage originations were the highest in our history during the first quarter and ahead of expectations. In Q1 2021, we originated \$210 million of insured single family mortgages compared to \$100 million in Q1 2020 and securitized \$228 million through the National Housing Act ("NHA") Mortgage-Backed Securities ("MBS") program compared to \$80 million in Q1 2020. Additionally, we originated \$105 million of uninsured single family mortgages during the quarter compared to \$52 million in Q1 2020.

Construction and commercial portfolio originations increased 34% totaling \$121 million during the quarter compared to \$90 million in Q1 2020. We continue to be selective and are pleased with our loan portfolio in terms of product composition, geographic mix and exposure. Strong strategic partnerships provide a broad origination pool with known borrowers and terms in line with our risk appetite. Our construction and commercial portfolio is comprised of assets in various stages of development and construction, which we expect will position us for more growth in the balance of 2021.

Growth in our mortgage portfolio and securitization activities is driven by our team's commitment to MCAN and their success with efficiencies in our lending platforms, our strategic partner relationships and the lower interest rate environment driving increased mortgage and housing market activities. We will continue to focus on opportunities in the market and pivot accordingly to grow our business.

Single family mortgages comprised 57% of our total corporate mortgage portfolio at quarter end. That being said, we expect that the pipeline of construction and commercial mortgages will provide a more balanced corporate mortgage profile by the end of the year. The credit quality of the portfolio is strong and we are not seeing any increases in distress from borrowers within our residential mortgage portfolio since deferral periods ended.

We are also focused on increased investment in marketable and non-marketable securities. During the quarter, we invested in additional REIT positions and during the second quarter we plan to invest up to \$15 million in an established senior mortgage fund. We are seeking further investments and expect to grow this component of our balance sheet in addition to the corporate mortgages.

We finished the quarter in a strong position that will provide the Company with flexibility in pursuing opportunities or facing challenges given the current economic environment due to the pandemic and new impacts from the third wave of rising infections. We are raising capital to provide funding for additional growth. We announced last week an approximately \$20.4 million capital raise by way of a rights offering. The additional capital will continue to provide a larger foundation for our investments and funding our pipelines. We expect to consider more investment opportunities in the context of our strategic focus and operational strengths in conjunction with our risk appetite and market dynamics.

We have invested and originated with a heightened focus on our key lending metrics given the uncertainty around the impacts of COVID-19 on our traditional lending markets and the broader Canadian housing market. We do not know the duration of the third wave of COVID-19 nor its continuing impact on the Canadian economy, housing markets and our business. At MCAN, our team has stepped up to the business challenges and opportunities since the pandemic began over 13 months ago and we have successfully grown the Company in each of the past two years. The executive team and the Board are focused on strategic growth in line with our risk appetite.

Company growth and team development will be the foundations of the MCAN journey to provide our target returns to our shareholders. To the entire team at MCAN, thank you for your continued dedication in execution of our day-to-day business in the quarter. Our executive team continues to provide excellent leadership in achieving our business objectives. We believe in an inclusive, diverse and equal environment and strong support of our community. We call this #MCANLIFE. We are also committed to good environmental, social and governance practices and these initiatives will advance over time. I look forward to reporting on our achievements in the future.

On a very personal basis, I want to recognize Ian Sutherland, our Founder and a Board or management member during the past 30 years. His oversight and guidance have contributed significantly to the growth and development of MCAN and personally to myself and the executive team. For this, I thank you. Loraine McIntosh has been an important partner to the executive team in her years serving on the Board and my parting thoughts are "job well done!" I wish you both success in your retirements.

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Karen Weaver President and Chief Executive Officer

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS

This Management's Discussion and Analysis of Operations ("MD&A") should be read in conjunction with the interim unaudited consolidated financial statements and accompanying notes for the quarter ended March 31, 2021 and the audited consolidated financial statements, accompanying notes and MD&A for the year ended December 31, 2020. These items and additional information regarding MCAN Mortgage Corporation ("MCAN", the "Company" or "we"), including continuous disclosure materials such as the Annual Information Form are available on the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com and our website at www.mcanmortgage.com. Except as indicated below, all other factors discussed and referred to in the MD&A for fiscal 2020 remain substantially unchanged. Information has been presented as of May 11, 2021.

# **TABLE OF CONTENTS - MD&A**

A CAUTION ABOUT FORWARD-LOOKING INFORMATION AND STATEMENTS	6
SELECTED FINANCIAL INFORMATION	8
HIGHLIGHTS	9
OUTLOOK	12
RESULTS OF OPERATIONS	14
FINANCIAL POSITION	21
SELECTED QUARTERLY FINANCIAL DATA	31
CAPITAL MANAGEMENT	32
RISK MANAGEMENT	35
DESCRIPTION OF CAPITAL STRUCTURE	43
OFF-BALANCE SHEET ARRANGEMENTS	43
DIVIDENDS	44
TRANSACTIONS WITH RELATED PARTIES	44
FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS	44
PEOPLE	44
CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS	44
DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING	45
NON-IFRS MEASURES	46

# A CAUTION ABOUT FORWARD-LOOKING INFORMATION AND STATEMENTS

This MD&A contains forward-looking information within the meaning of applicable Canadian securities laws. All information contained in this MD&A, other than statements of current and historical fact, is forward-looking information. All of the forward-looking information in this MD&A is qualified by this cautionary note. Often, but not always, forward-looking information can be identified by the use of words such as "may," "believe," "will," "anticipate," "expect," "planned," "estimate," "project," "future," and variations of these or similar words or other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters. Forward-looking information in this MD&A includes, among others, statements and assumptions with respect to:

- the current business environment and outlook;
- the impact of global health pandemics on the Canadian economy and globally, including the continuing impact of COVID-19;
- possible or assumed future results;
- our ability to create shareholder value;
- our business goals and strategy;
- the potential impact of new regulations and changes to existing regulations;
- the stability of home prices;
- the effect of challenging conditions on us;
- performance of our investments;
- factors affecting our competitive position within the housing markets;
- international trade and geopolitical uncertainties and their impact on the Canadian economy;
- sufficiency of our access to capital resources;
- the timing of the effect of interest rate changes on our cash flows;
- the declaration and payment of dividends; and
- the success of the Rights Offering.

Forward-looking information is not, and cannot be, a guarantee of future results or events. Forward-looking information reflects management's current beliefs and is based on information currently available to management. Forward-looking information is based on, among other things, opinions, assumptions, estimates and analyses that, while considered reasonable by us at the date the forward-looking information is provided, inherently are subject to significant risks, uncertainties, contingencies and other factors that may cause actual results and events to be materially different from those expressed or implied by the forward-looking information.

The material factors or assumptions that we identified and were applied by us in drawing conclusions or making forecasts or projections set out in the forward-looking information, include, but are not limited to:

- our ability to successfully implement and realize on our business goals and strategy;
- government regulation of our business and the cost to us of such regulation, including the anticipated impact of government actions related to COVID-19;
- the economic and social impact, management, duration and potential worsening of the impact of COVID-19 or any other future pandemic;
- factors and assumptions regarding interest rates;
- housing sales and residential mortgage borrowing activities;
- the effect of competition;
- systems failure or cyber and security breaches;
- the availability of funding and capital to meet our requirements;
- the value of mortgage originations;
- the expected spread between interest earned on mortgage portfolios and interest paid on deposits;
- the relative uncertainty and volatility of real estate markets;
- acceptance of our products in the marketplace;
- the stage of the real estate cycle and the maturity phase of the mortgage market;
- impact on housing demand from changing population demographics and immigration patterns;
- our ability to forecast future changes to borrower credit and credit scores, loan to value ratios and other forward-looking factors used in assessing expected credit losses and rates of default;
- availability of key personnel;
- our operating cost structure;
- the current tax regime; and
- operations within our equity investments.

The COVID-19 pandemic has cast particular uncertainty on the Company's internal expectations, estimates, projections, assumptions and beliefs, including with respect to the Canadian economy, employment conditions, interest rates, levels of housing activity and household debt service levels. There can be no assurance that they will continue to be valid. Given the rapid pace of change with respect to the impact of the COVID-19 pandemic, it is premature to make further assumptions about these matters. The duration, extent and severity of the impact the COVID-19 pandemic, including measures to prevent its

spread and related government actions adopted in response, will have on our business is highly uncertain and difficult to predict at this time.

Reliance should not be placed on forward-looking information because it involves known and unknown risks, uncertainties and other factors, which may cause actual results to differ materially from anticipated future results expressed or implied by such forward-looking information. Factors that could cause actual results to differ materially from those set forth in the forward-looking information include, but are not limited to, the risks and uncertainties referred to in our Annual Information Form for the year ended December 31, 2020, this MD&A and our other public filings with the applicable Canadian regulatory authorities.

Subject to applicable securities law requirements, we undertake no obligation to publicly update or revise any forward-looking information after the date of this MD&A whether as a result of new information, future events or otherwise or to explain any material difference between subsequent actual events and any forward-looking information. However, any further disclosures made on related subjects in subsequent reports should be consulted.

# SELECTED FINANCIAL INFORMATION

Table 1: Financial Statement Highlights - Quarter

(in thousands except for per share amounts)		March 21		December 21	Change	March 21	Change
At and for the Quarters Ended		March 31 2021		December 31 2020	Change (%)	March 31 2020	Change (%)
Income Statement Highlights							
Mortgage interest - corporate assets	\$	15,796	\$	17,115	(8%) \$	15,397	3%
Net investment income (loss) - corporate assets	\$	20,205	\$	25,704	(21%) \$	(5,022)	502%
Mortgage interest - securitization assets	\$	6,632	\$	6,461	(21%) \$	4,783	39%
Net investment income - securitization assets	\$	1,545	\$	1,694	(9%) \$	801	93%
Net income (loss)	\$	15,924	\$	22,086	(28%) \$	(9,730)	264%
Basic and diluted earnings (loss) per share	\$	0.64	\$	0.89	(28%) \$	(0.40)	260%
Dividends per share - cash	\$	0.34	\$	0.34	— % \$	0.34	- %
Dividends per share - stock	\$	0.85	\$	-	n/a \$	-	n/a
Next quarter's dividend per share - cash	\$	0.34	Ŷ		ηαφ		ny a
Return on average shareholders' equity <sup>1</sup>	Ŷ	18.15 %		25.92 %	(7.77%)	(11.84)%	29.99%
Taxable income per share <sup>1,2</sup>	\$	0.85	\$	1.05	(19%) \$	0.71	20 %
	Ť	0.00	Ŧ	2.00	(1070) \$	0.72	20 / 0
Spreads							
Spread of corporate mortgages over term deposit interest		2.76 %		2.76 %	-%	2.62 %	0.14%
Spread of securitized mortgages over liabilities <sup>1</sup>		0.81 %		0.89 %	(0.08%)	0.63 %	0.18%
Average term to maturity (in months)							
Mortgages - corporate		13.7		14.2	(4%)	12.2	12 %
Term deposits		17.7		18.3	(3%)	17.0	4%
Balance Sheet Highlights							
Total assets	\$	2,976,687	\$	2,728,715	9% \$	2,211,909	35 %
Mortgages - corporate	\$	1,286,890	\$	1,252,762	3% \$	1,188,331	8 %
Mortgages - securitized	\$	1,326,519	\$	1,135,745	17% \$	751,530	77%
Shareholders' equity	\$	356,869	\$	346,512	3% \$	315,093	13%
Capital Ratios <sup>1</sup>							
Income tax assets to capital ratio		5.05		5.09	(1%)	5.03	— %
CET 1 & Tier 1 capital ratio <sup>4</sup>		21.65 %		21.67 %	(0.02%)	21.80 %	(0.15%)
Total capital ratio <sup>4</sup>		21.03 %		21.07 %	(0.02%) —%	21.80 %	(0.15%)
Leverage ratio <sup>3</sup>		9.69 %		10.17 %	(0.48%)	11.70 %	(0.13%)
		5.05 /0		10.17 /0	(0.4070)	11.70 %	(2.0170)
Credit Quality							
Impaired mortgage ratio (corporate) <sup>1</sup>		1.10 %		0.30 %	0.80%	0.39 %	0.71 %
Impaired mortgage ratio (total) <sup>1</sup>		0.55 %		0.18 %	0.37%	0.28 %	0.27 %
Mortgage Arrears <sup>1</sup>							
Corporate	\$	26,514	\$	24,288	9%\$	31,289	(15%)
Securitized		4,710		5,660	(17%)	5,016	(6%)
Total	\$	31,224	\$	29,948	4% \$	36,305	(14%)
Common Share Information (end of period)							
Number of common shares outstanding		26,135		24,727	6%	24,420	7 %
Book value per common share <sup>1</sup>	\$	13.65	\$	14.01	(3%) \$	12.90	6%
Common share price - close	\$	16.46	\$	15.77	4% \$	12.18	35%
Market capitalization <sup>1</sup>	\$	430,182	\$	389,945	10% \$	297,436	45%

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

<sup>2</sup> For further information refer to the "Taxable Income" section of this MD&A.

<sup>3</sup> Mortgages securitized through the market MBS program and CMB program for which derecognition has not been achieved are included in regulatory assets in the leverage ratio. For further information, refer to the "Capital Management" section of this MD&A.
 <sup>4</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2

<sup>4</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and is set at 70% in fiscal 2020, 50% in fiscal 2021 and 25% in fiscal 2022.

# HIGHLIGHTS

## **Financial Performance**

- Net income of \$15.9 million in Q1 2021, an increase of \$25.6 million (264%) from net loss of \$9.7 million in Q1 2020.
- Earnings per share totalled \$0.64 in Q1 2021, an increase of \$1.04 (260%) from loss per share of \$0.40 in Q1 2020.
- Return on average shareholders' equity<sup>1</sup> of 18.15% in Q1 2021, an increase from (11.84)% in Q1 2020.
- Net corporate mortgage spread income<sup>1</sup> increased by \$0.9 million from Q1 2020. The net corporate mortgage spread income<sup>1</sup> increased due to a higher average corporate mortgage portfolio balance<sup>1</sup> of \$1.27 billion in Q1 2021 compared to \$1.14 billion in Q1 2020. This increase was augmented by an increase in the spread of corporate mortgages over term deposit interest<sup>1</sup> to 2.76% in Q1 2021 from 2.62% in Q1 2020. The increase in the spread of corporate mortgage rates. The decline in our mortgage rate is due to a portfolio mix with a greater proportion of lower-yield single family to higher-yield construction and commercial loans, continued market competition which has compressed rates in our single family portfolio and a reduction in the prime rate since the onset of COVID-19 partially offset by higher residential construction rates.
- Net securitized mortgage spread income<sup>1</sup> increased by \$1.2 million from Q1 2020. The net securitized mortgage spread income<sup>1</sup> increased due to a higher average securitized mortgage portfolio balance<sup>1</sup> from significantly higher originations of insured single family mortgages and an increase in the spread of securitized mortgages over liabilities<sup>1</sup>
- Our provision for credit losses on our corporate mortgage portfolio decreased by \$1.5 million from Q1 2020 due to refinements in model parameters to reflect our policies and business practices in our commercial and construction portfolio and improved economic forecasts, partially offset by growth in the corporate mortgage portfolio balance compared to Q1 2020. Compared to Q4 2020, our provision for credit losses on our corporate mortgage portfolio increased by \$0.3 million mainly due to a higher corporate mortgage portfolio balance.
- Equity income from MCAP Commercial LP ("MCAP") totalled \$6.7 million in Q1 2021, an increase of \$3.3 million (96%) from \$3.4 million in Q1 2020, which was due to higher assets under management, increased volumes across all lines of business, which contributed to higher mortgage related income on the sale and securitization of these mortgages, higher net interest income on securitized mortgages, and financial instrument gains compared to financial instrument losses in Q1 2020. We expect that MCAP will continue to have strong earnings, however, more normal market and business dynamics will continue through the remainder of 2021 compared to 2020.
- In Q1 2021, we recorded a \$3.9 million net gain on securities compared to a \$15.7 million net loss on securities in Q1 2020. Activity in Q1 2021 related to fair value gains on our real estate investment trust ("REIT") portfolio and in Q1 2020 related to fair value losses on our REIT portfolio due to the onset of the pandemic. We may continue to see volatility in the market value of our REIT portfolio given the recent third wave and uncertainty around the vaccine rollout.

# **Business Activity and Balance Sheet**

- Corporate assets totalled \$1.61 billion at March 31, 2021, an increase of \$53 million (3%) from December 31, 2020.
- Corporate mortgage portfolio totalled \$1.29 billion at March 31, 2021, an increase of \$34 million (3%) from December 31, 2020.

- Uninsured single family portfolio totalled \$533 million at March 31, 2021, an increase of \$50 million (10%) from December 31, 2020.
- Uninsured single family originations were \$105 million in Q1 2021, a decrease of \$9 million (8%) from Q4 2020 and an increase of \$53 million (101%) from Q1 2020.
- Insured single family originations were \$210 million in Q1 2021, a decrease of \$8 million (4%) from Q4 2020 and an increase of \$110 million (111%) from Q1 2020.
- Securitization volumes totalled \$228 million in Q1 2021, a decrease of \$38 million (14%) from \$266 million in Q4 2020 and an increase of \$133 million (140%) from \$95 million in Q1 2020. Securitization volumes in Q1 2021 consisted of \$228 million of insured single family mortgages (Q4 2020 \$249 million; Q1 2020 \$80 million) and \$nil of insured multi family mortgages (Q4 2020 \$17 million; Q1 2020 \$15 million). Securitization issuances exceeded maturities in Q1 2021, resulting in a net increase in securitized mortgages of 17% from Q4 2020.
- Construction and commercial portfolios totalled \$559 million at March 31, 2021, an increase of \$12 million (2%) from December 31, 2020.

# Dividend

• The Board declared a second quarter cash dividend of \$0.34 per share to be paid June 30, 2021 to shareholders of record as of June 15, 2021 and conforms with OSFI's current restriction on increasing cash dividends.

# **Credit Quality**

- The impaired corporate mortgage ratio<sup>1</sup> was 1.10% at March 31, 2020 compared to 0.30% at December 31, 2020. The increase in the current quarter is due to one construction loan where an asset recovery program was initiated and we expect to recover all past due interest and principal in Q2 2021. The impairment of this construction mortgage is not related to COVID-19.
- The impaired total mortgage ratio<sup>1</sup> was 0.55% at March 31, 2021 compared to 0.18% at December 31, 2020. The increase in the current quarter is discussed above.
- Total mortgage arrears<sup>1</sup> were \$31 million at March 31, 2021 compared to \$30 million at December 31, 2020. Both period ends include the one construction mortgage discussed above.
- Net write-offs were \$1,000 (0.0 basis points of the average corporate portfolio) in Q1 2021 compared to \$69,000 (2.4 basis points) in Q1 2020. All write-offs relate to the uninsured single family mortgage portfolio.
- Average loan to value ratio ("LTV") of our uninsured single family portfolio based on an industry index of current real estate values was 60.0% at March 31, 2021 compared to 60.6% at December 31, 2020.

# Capital

• In order to support our continued growth and maintain our targeted capital requirements, we announced on May 5, 2021, that we will be offering rights (the "Rights Offering") to eligible holders of the Company's common shares of record at the close of business on May 12, 2021. Pursuant to the Rights Offering, each shareholder will receive one Right for each common share held. Every 20 Rights plus \$15.65 will entitle the holder to subscribe for one common share. The Company expects to raise gross proceeds of approximately \$20.4 million. The expected closing date of the Rights Offering is June 10, 2021. Directors and senior officers, collectively holding approximately 4.4 million common shares (including major shareholder Ian Sutherland), have indicated their intention to exercise some or all of their Rights, subject to market conditions. As well, KingSett Canadian Real Estate Income Fund, an institutional shareholder with a significant position in the Company's common shares, has indicated its intention to exercise all of its Rights, subject to market conditions. The Rights will trade on the Toronto Stock Exchange under the symbol MKP.RT commencing on May 11, 2021, and will cease trading at 12:00 p.m. (Toronto time) on

June 7, 2021. Rights are exercisable until 5:00 p.m. (Toronto time) on June 7, 2021. The Rights Offering includes an additional subscription privilege under which eligible holders who fully exercise their Rights will be entitled to subscribe for additional common shares, if available, that are not otherwise subscribed for in the Rights Offering.

- We issued 184,072 new common shares through the Dividend Reinvestment Program ("DRIP") in Q1 2021 compared to 204,894 new common shares in Q1 2020. The DRIP participation rate was 17% for the Q1 2021 dividend (Q4 2020 17%; Q1 2020 17%).
- We issued 1,223,499 new common shares on March 31, 2021 for the special stock dividend to shareholders of record on March 15, 2021 (with fractional shares paid in cash) at the weighted average trading price for the five days preceding the record date of \$17.3178.
- We manage our capital and asset balances based on the regulations and limits of both the *Income Tax Act* (Canada) (the "Tax Act") and OSFI.
- The income tax assets to capital ratio<sup>1</sup> was 5.05 at March 31, 2021 compared to 5.09 at December 31, 2020.
- Common Equity Tier 1 ("CET 1") and Tier 1 Capital to risk-weighted assets ratios<sup>1,2</sup> were 21.65% at March 31, 2021 compared to 21.67% at December 31, 2020. Total Capital to risk-weighted assets ratio<sup>1,2</sup> was 22.02% at March 31, 2021 compared to 22.02% at December 31, 2020.
- The leverage ratio<sup>1</sup> was 9.69% at March 31, 2021 compared to 10.17% at December 31, 2020.

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

<sup>2</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and is set at 70% in fiscal 2020, 50% in fiscal 2021 and 25% in fiscal 2022.

## OUTLOOK

## **Market Outlook**

The Canadian and global economy continues to be impacted by the COVID-19 pandemic with the beginning of a third wave of infections, increases in cases related to new strains of the virus, delayed vaccine supply and rollouts and further lockdowns in various parts of the country. Many non-essential businesses and services continue to either be closed or operating under restrictions. International borders continue to have restrictions. Vaccine rollouts and virus containment measures had boosted confidence in mid-term forecasts; however, with vaccine supply issues and new virus strains, the pandemic continues to have an adverse impact on the near-term economic outlook. It is still too early to determine the impacts of this third wave or even the full impacts COVID-19 will have on the Canadian economy. We expect that effective mass vaccinations will allow for a stronger economic recovery in the latter half of 2021.

Canadian governments at all levels, as well as the Bank of Canada, have taken extraordinary measures by injecting a significant amount of fiscal stimulus into the economy through various support measures. These measures have been both direct to individuals and businesses affected through various benefits, subsidies and credit support, as well as indirect to improve liquidity conditions and ensure that that the economy is functioning properly. The recent 2021 federal budget continues the extension of key pandemic support programs, which are expected to be slowly phased out, and introduced new targeted programs that aim to accelerate Canada's economic recovery. Inflation has increased slightly but still within the Bank of Canada's target range and its overnight rate of 0.25% is expected to remain steady in the mid-term. All these measures have helped and will continue to help support Canadians and the Canadian economy. Canada's GDP grew through the second wave of the virus despite lockdown measures in various parts of the country. That said, many economists don't expect GDP to be back to its pre-pandemic level until at least 2022. In its most recent address, the Bank of Canada revised its GDP growth forecasts upwards significantly, but did note near-term risk due to the third wave and associated lockdowns. The Bank of Canada now sees the economy returning to full capacity in the second half of 2022. Employment numbers also continue to take a positive direction overall; however, there continues to be a shortfall in the travel and hospitality sectors due to virus containment measures. It should also be noted that the Canadian household savings rate and net worth have increased significantly since COVID-19 began due to living and travel expenses falling as a result of lockdown measures, credit deferrals extended by lenders, government stimulus, asset price appreciation and many households not being affected by job losses. It is still unclear, however, what Canada's economic and employment future will be - particularly when key support measures end and the hoard of savings that have accumulated in many households begins to deplete.

# **Business Outlook**

We continue to execute our business efficiently and effectively since moving to remote operations at the beginning of the pandemic. We conduct our business based on our expectations of the market, economic outlook, demand for housing, asset quality and financial health of the Canadian economy. We continue to be focused on managing all our business activities and risks in the context of the COVID-19 pandemic and the current economic, business and daily living environment in Canada.

The timing and speed of the recovery of the Canadian economy continues to be uncertain as previously mentioned, and the Bank of Canada has indicated that interest rates will remain low for the near-term. We had seen a decline in housing starts at the beginning of the pandemic, however, housing now continues to be a hot spot for the Canadian economy. In fact, housing starts continue into 2021 above pre-pandemic norms. On the resale side of the housing business, Q1 2021 saw bidding contests in record numbers. Home prices continue to increase significantly due to the high demand, with supply being extremely tight, particularly for single family homes. Low interest rates and remote working has been the main reason for this outcome. Remote working has also meant that prices of houses have continued to increase outside of the major urban markets. All of this has been the opposite of what many predicted would be the outcome at the start of the pandemic. We believe that our strategy will continue to serve us well during the pandemic and beyond. We believe that we are a prudent and disciplined lender and investor and that we have strong relationships with our brokers, borrowers, servicers and strategic partners. We continue to see strong deal flow in all our product lines, as well as loan repayments from completed construction projects and maturing residential mortgages. Our business activities will continue, with enhanced focus on all key lending metrics given the heightened uncertainty in the economy and outlook.

#### Single Family Business

The Q1 2021 housing market continued to remain extremely strong and extremely active, fueled by low interest rates, remote working and families seeking to advance their lives and homes. In our portfolios, we continued to see a record increase in new insured and uninsured mortgage volumes relating to home purchases and uninsured mortgage refinances across our target markets. We had some of the highest monthly originations in our history in Q1 2021 and our pipeline remains strong. In May 2021, we signed a credit agreement with a Canadian Schedule I Chartered bank for a new \$50 million senior secured mortgage warehouse facility to provide improved funding in response to our continued growth. Currently, we are seeing a much more competitive environment in both the insured and uninsured mortgage market. We expect this to continue for much of the balance of 2021.

In these unprecedented times our risk management, credit monitoring and assessment activities have increased. We worked with our borrowers on a case-by-case basis to provide effective alternatives that allowed them to manage the challenges they were facing due to COVID-19. We implemented appropriate measures to support borrowers after their payment deferral periods ended, which included increased amortizations and other payment arrangements. We continue to be prudent in our approach to income confirmation and assessing creditworthiness over the long term. Having said that, we are not seeing significant credit deterioration or prolonged financial distress among our borrowers. Also given the volatility of house prices, OSFI has proposed to establish a risk-based fixed floor on qualifying rates for all uninsured mortgages effective June 1, 2021. This may have an impact on volumes in this portfolio in the short term, potentially increasing volumes just prior to the increased fixed floor rate being implemented. We are focused on keeping abreast of the many changes in the market and in our portfolios that could negatively impact our business or that could create opportunities in line with our risk appetite.

## Construction and Commercial Business

While there continues to be some construction site delays due to COVID-19, our construction project finance loans are progressing forward without major delays or credit issues in the markets where we do business. We have seen some slowdowns in interior unit finishing in particular, due to social distancing protocols and workplace safety rules, as well as supply chain challenges for key components such as plumbing fixtures, lighting fixtures, and mechanical units. The cost of construction has also increased. Furthermore, certain municipal staff inspections have been delayed. These factors have, and may continue to, impact the timing of repayments, however, they have not changed the overall expected outcome of project successes or loan performances. In fact, we have seen a significant amount of timely repayments within our construction and commercial book as loans matured.

The Canadian housing market remains strong. We are focused on increasing the amount of construction originations and currently our pipeline remains active. We will of course continue to monitor the Canadian economic landscape as we move through the pandemic. We will continue to apply our prudent approach to underwriting criteria in line with our risk appetite, with a focus on well-located and affordable residential product with experienced borrowers where we have existing relationships. We approach our underwriting with a conservative lens in light of COVID-19 and will continue to do so as we move forward.

The extent to which the COVID-19 pandemic impacts our business, results of operations and financial condition will continue to depend on the scope and duration of this crisis, this third wave of COVID-19 and the overall effectiveness of actions that have been taken by various governmental agencies. We support the actions taken by the government and regulators as we believe that to date, they have been positive for the economy, consumers and our business. We are encouraged by the strength of our single family and construction and commercial business, all fuelled by the interest rate markets in addition to the enhanced importance of "home" since the pandemic set in and impacted our lives. We continued to see further recovery in our marketable securities in Q1 2021 and we continue to invest in other non-marketable securities, which also continue to solidly perform. MCAN's management and Board are committed to proactively and effectively managing and evolving the Company's strategy, business activities and team through the pandemic and into the future. Our targeted annual growth in corporate assets over the long term is 10%. We believe that with our rights offering we will continue to be well positioned in terms of capital and liquidity to support our targeted growth within our risk appetite in 2021.

This Outlook contains forward-looking statements. For further information, please refer to the "A Caution About Forward-Looking Information and Statements" section of this MD&A.

# **RESULTS OF OPERATIONS**

Table 2: Net Income (loss)

(in thousands except for per share amounts and %)				~ ~	<b>C1</b>		<b>a</b>
Fourther Output on Foundard		Q1		Q4 2020	Change	Q1	Change
For the Quarters Ended		2021		2020	(%)	2020	(%)
Net Investment Income - Corporate Assets							
Mortgage interest	\$	15,796	\$	17,115	(8%) \$	5 15,397	3%
Equity income from MCAP Commercial LP		6,742		9,378	(28%)	3,434	96%
Non-marketable securities		1,383		1,483	(7%)	1,546	(11%)
Marketable securities		805		668	21%	611	32%
Fees		417		691	(40%)	363	15%
Interest on cash and other income		117		104	13%	302	(61%)
Net gain (loss) on securities		3,920		5,702	(31%)	(15,688)	125%
		29,180		35,141	(17%)	5,965	389%
Torm deposit interest and opposes		7 5 5 6		7 0 1 9	(50/)	0 000	(6)/
Term deposit interest and expenses		7,556		7,918	(5%)	8,008	(6%
Mortgage expenses		1,084		1,300	(17%)	1,034	5%
Interest on loans payable Provision for credit losses		65		199	(67%)	141	(54%
		270 <b>8,975</b>		20 9,437	1,250% (5%)	1,804 <b>10,987</b>	(85%) (18%)
		0,975		5,437	(378)	10,567	(10%
		20,205		25,704	(21%)	(5,022)	502%
Net Investment Income - Securitization Assets		c c 22		<i></i>	201		2004
Mortgage interest		6,632		6,461	3%	4,783	39%
Other securitization income		42		112	(63%)	261	(84%
		6,674		6,573	2%	5,044	32%
Interest on financial liabilities from securitization		4,426		4,232	5%	3,747	18%
Mortgage expenses		723		637	14%	495	46%
Provision for (recovery of) credit losses		(20)		10	(300%)	1	(2,100%
		5,129		4,879	5%	4,243	21%
		1 5 4 5		1 604	(0%)	801	93%
		1,545		1,694	(9%)	801	93%
Operating Expenses							
Salaries and benefits		4,271		4,509	(5%)	3,802	12%
General and administrative		2,312		1,601	44%	1,755	32%
		6,583		6,110	8%	5,557	18%
Net income (loss) before income taxes		15,167		21,288	(29%)	(9,778)	255%
		(757)		(798)	(29%)		(1,477%
Provision for (recovery of) income taxos							(1,477% 264%
	\$	15,924	Ş	22,086	(28%) 9	(9,730)	
	\$	15,924	\$	22,086	(28%) \$	6 (9,730)	20470
Net Income (loss)	<b>\$</b> \$	<b>15,924</b> 0.64		0.89	(28%) (28%) (28%) (28%)		
Provision for (recovery of) income taxes <b>Net Income (loss)</b> Basic and diluted earnings (loss) per share Dividends per share - cash			\$			6 (0.40)	260% —%

## **Net Investment Income - Corporate Assets**

# Mortgage Interest Income

Table 3: Net Mortgage Interest Income and Average Rate by Mortgage Portfolio - Quarterly

For the Quarters Ended	Mai	rch 31, 202	1	Dece	mber 31, 20	020	Ma	March 31, 2020			
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average		
(in thousands except %)	Balance <sup>2</sup>	Income	Rate 1, 2	Balance <sup>2</sup>	Income	Rate 1, 2	Balance <sup>2</sup>	Income	Rate 1, 2		
Single family mortgages											
Insured	\$ 180,143	\$ 1,016	2.26 %	\$ 199,861	\$ 1,266	2.50 %	\$ 137,778	\$ 1,023	3.04 %		
Uninsured	507,516	5,513	4.49 %	460,027	5,552	4.81 %	387,852	4,604	4.75 %		
Uninsured - completed inventory	45,393	716	6.39 %	52,175	805	6.14 %	42,821	668	6.34 %		
Construction loans											
Residential	468,406	7,626	6.60 %	543,869	8,682	6.35 %	524,236	8,432	6.48 %		
Non residential	3,918	73	7.50 %	2,486	51	8.15 %	142	4	6.45 %		
Commercial loans											
Multi family residential	34,474	438	5.14 %	24,425	327	5.32 %	12,820	264	6.85 %		
Other	30,616	414	5.48 %	31,882	432	5.38 %	32,356	402	4.80 %		
Mortgages - corporate portfolio	\$1,270,466	\$ 15,796	5.07 %	\$1,314,725	\$ 17,115	5.18 %	\$1,138,005	\$ 15,397	5.42 %		
Term deposit interest and expenses	1,235,398	7,556	2.31 %	1,217,436	7,918	2.42 %	1,038,158	8,008	2.80 %		
Net corporate mortgage spread income <sup>2</sup>		\$ 8,240			\$ 9,197			\$ 7,389			
Spread of mortgages over term deposit interest <sup>2</sup>			2.76 %			2.76 %			2.62 %		
Average term to maturity (months)											
Mortgages - corporate	13.7			14.2			12.2				
Term deposits	17.7			18.3			17.0				

<sup>1</sup> Average interest rate is equal to income/expense divided by the average balance on an annualized basis. The average interest rate as presented may not necessarily be equal to "Income/Expense" divided by "Average Balance", as non-recurring items such as prior period adjustments are excluded from the calculation of the average interest rate as applicable. Income/expense incorporates items such as penalty income, commitment fee income, origination expense and commission expense.

<sup>2</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

## **Table 4: Mortgage Originations**

(in thousands except %)					
	Q	Q4	Change	Q1	Change
For the Quarters Ended	2021	2020	(%)	2020	(%)
Originations					
Single family - insured	\$ 209,864	\$ 217,780	(4%)	\$ 99,542	111%
Single family - uninsured	104,817	113,358	(8%)	52,146	101%
Single family - uninsured completed inventory <sup>1</sup>	604	8,920	(93%)	18,466	(97%)
Residential construction <sup>1</sup>	99,972	121,676	(18%)	89,819	11%
Non-residential construction <sup>1</sup>	1,119	1,283	(13%)	269	316%
Commercial <sup>1</sup>	19,600	20,000	(2%)	_	n/a
	\$ 435,976	\$ 483,017	(10%)	\$ 260,242	68%
Renewals of securitized mortgages <sup>2</sup>					
Single family - insured	\$ 4,182	\$ 25,063	(83%)	\$ 28,413	(85%)

<sup>1</sup> Construction, commercial and completed inventory originations represent all advances on loans. <sup>2</sup> Represents mortgages previously derecognized or held in the securitized portfolio that have been renewed into the corporate mortgage portfolio.

#### Overview

Balancing of the risk profile of the mortgages on our balance sheet is a focus of the Company due to COVID-19. The lower interest rate environment impacted both mortgages and term deposits. For Q1 2021, the increase in the spread of mortgages over term deposit interest<sup>1</sup> from Q1 2020 was due to a larger reduction in term deposit rates compared to mortgage rates. The decline in our mortgage rate is due to a portfolio mix with a greater proportion of lower-yield single family to higher-yield construction and commercial loans, continued market competition which has compressed rates in our single family portfolio and a reduction in the prime rate since the onset of COVID-19 partially offset by higher residential construction rates.

## Single Family

We continue to focus on growing our single family originations in our corporate and securitized mortgage portfolio and accordingly our total volumes in Q1 2021 and Q4 2020 increased significantly from Q1 2020. This increase was a result of a buoyant housing market propelled by a very low interest rate environment, our enhanced internal sales and marketing capabilities, strengthened relationships with the broker community and an increased underwriting capacity.

We continue to grow our insured single family originations to allow us to securitize opportunistically through the CMHC *National Housing Act* ("NHA") Mortgage-Backed Securities ("MBS") program. The continued increase in insured single family originations in Q1 2021 supported a 184% increase in single family securitization volumes to \$228 million in Q1 2021 from \$80 million in Q1 2020. Renewals of securitized mortgages were lower in the current quarter due to fewer maturities in the securitization portfolio.

Single family mortgages provide comparatively lower yields given the lower risk profile. For the quarter, higher average balances in single family (both insured and uninsured) in Q1 2021 contributed to a higher corporate mortgage interest compared to Q1 2020. We will continue to focus on our target markets and risk profile while anticipating a challenging environment through 2021 given the continued uncertain economic conditions under COVID-19. We have taken a prudent underwriting approach since COVID-19 and will continue to do so. We opportunistically invest in our single family uninsured completed inventory portfolio which often migrate from our own construction book.

We worked with our borrowers in 2020 on a case-by-case basis to provide effective alternatives that have helped them manage the challenges they are facing due to COVID-19. We implemented appropriate measures to support borrowers which included increased amortizations and other payment arrangements. We are not seeing significant credit deterioration or prolonged financial distress among these borrowers. We continue to be prudent in our approach to income confirmation and assessing creditworthiness over the long term.

#### Construction and Commercial

During Q1 2021, we continued to focus on originations in our residential construction portfolio in selected markets, with our preferred borrowers and risk profile. We have seen an increase in originations compared to Q1 2020 after briefly pausing new fundings during the initial onset of the pandemic.

Construction delays for some projects may occur due to the COVID-19 pandemic which may lead to an increase in loan extension requests and project cost overruns. To date, sites with the appropriate permits in place continue to progress toward completion. Our prudent underwriting approach requires satisfactory borrower liquidity, guarantor net worths and presale requirements as applicable to the respective markets that can help mitigate impacts from slower expected sales or project delays.

#### Mortgage renewal rights

Through our XMC Mortgage Corporation ("XMC") origination platform, we retain the renewal rights to internally originated single family mortgages that are held as corporate or securitized mortgages or have been sold to third parties and derecognized from the interim consolidated balance sheet. At maturity, we have the right to renew these mortgages, which we believe will contribute to future income. At March 31, 2021, we had the renewal rights to \$1.9 billion of single family mortgages (December 31, 2020 - \$1.7 billion).

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

#### Equity Income from MCAP

In Q1 2021, MCAP's origination volumes were \$5.8 billion, an increase from \$3.7 billion in Q1 2020. At February 28, 2021 (we account for MCAP on a one-month lag basis), MCAP had \$112.2 billion of assets under management compared to \$111.4 billion at November 30, 2020 and \$105.8 billion at February 29, 2020. For Q1 2021, the \$3.3 million increase in equity income from MCAP was due to higher assets under management, increased volumes across all lines of business, which contributed to higher mortgage related income on the sale and securitization of these mortgages, higher net interest income on securitized mortgages, and financial instrument gains compared to financial instrument losses in Q1 2020. We expect that MCAP will continue to have strong earnings, however, more normal market and business dynamics will continue through the remainder of 2021 compared to 2020.

For further information on our equity investment in MCAP, refer to the "Equity Investment in MCAP" sub-section of the "Financial Position" section of this MD&A.

#### **Non-Marketable Securities**

In Q1 2021, we received distribution income of \$1.1 million (Q1 2020 - \$1.1 million) from the KingSett High Yield Fund ("KSHYF"). In Q1 2021, we received principal and interest of \$1.0 million (Q1 2020 - \$1.1 million) from MCAP RMBS Issuer Corporation Class A securitization notes (the "Securitization Notes"). For further information, refer to the "Other Corporate Assets" section of this MD&A.

#### **Marketable Securities**

Marketable securities income consists primarily of distributions from the REIT portfolio. The yield on this portfolio was 6.09% in Q1 2021 (Q1 2020 - 5.64%). The higher yield is due to the significant declines in market value since COVID-19. The yield has been calculated based on the average portfolio carrying value.

#### Fees

Fee income can vary between quarters given the fact that certain fees such as loan amendment and extension fees do not occur on a routine basis.

## Net Gain (Loss) on Securities

In Q1 2021, we recorded a \$3.9 million net gain on securities compared to a \$15.7 million net loss on securities in Q1 2020. Activity in Q1 2021 related to fair value gains on our REIT portfolio and in Q1 2020 related to fair value losses on our REIT portfolio due to the onset of the pandemic. We may continue to see volatility in the market value of our REIT portfolio given the recent third wave and uncertainty around the vaccine rollout.

#### Term Deposit Interest and Expenses

The reduction in term deposit interest and expenses from Q1 2020 was partly due to a decrease in rates compared to March 2020 when rates remained high and even increased for several weeks immediately following the COVID-19 impact in Canada, notwithstanding the significant decrease in Bank of Canada overnight rates. We have since seen rates come down and stabilize. Term deposit expenses include costs related to insurance, operating infrastructure and administration.

#### **Net Investment Income - Securitization Assets**

Net investment income from securitization assets relates to our participation in the market MBS program and the Canada Housing Trust ("CHT") Canada Mortgage Bonds ("CMB") program. Our total new securitization volumes were \$228 million in Q1 2021 (Q1 2020 - \$95 million), of which \$nil were insured multi family loans that were derecognized from the consolidated balance sheet at the time of securitization (Q1 2020 - \$15 million). The low interest rate environment and higher insured single family originations have generated a higher volume of securitizations.

Table 5: Net Mortgage Interest Income and Average Rate for Securitized Mortgage Portfolio - Quarterly

For the Quarters Ended	Mai	rch 31, 202	1	Decer	nber 31, 20	)20	March 31, 2020		
	Average	Interest	Average	Average	Interest	Average	Average	Interest	Average
(in thousands except %)	Balance <sup>2</sup>	Income	Rate 1, 2	Balance <sup>2</sup>	Income	Rate 1, 2	Balance <sup>2</sup>	Income	Rate 1, 2
Mortgages - securitized portfolio	\$1,208,935	\$ 6,632	2.26 %	\$1,019,780	\$ 6,461	2.54 % \$	751,781	\$ 4,783	2.56 %
Financial liabilities from securitization	1,217,093	4,426	1.45 %	1,030,716	4,232	1.65 %	777,608	3,747	1.93 %
Net securitized mortgage spread income <sup>2</sup>		\$ 2,206			\$ 2,229		-	\$ 1,036	
Spread of mortgages over liabilities <sup>2</sup>			0.81 %			0.89 %			0.63 %

<sup>1</sup> Average interest rate is equal to income/expense divided by the average balance on an annualized basis. The average interest rate as presented may not necessarily be equal to "Income/Expense" divided by "Average Balance", as non-recurring items such as prior period adjustments are excluded from the calculation of the average interest rate, as applicable. Income/expense incorporates items such as penalty income and indemnity expense.

<sup>2</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

As a result of a decline in rates, there was an increase in the number of early repaid mortgages in late Q1 2020. This impacted the net securitized mortgage spread income<sup>2</sup> and spread of mortgages over liabilities<sup>2</sup> in the prior year due to indemnity expenses on early repaid mortgages that were higher than penalty income. In Q1 2021 and Q4 2020, the number of early repaid mortgages has declined and the spread of mortgages over liabilities<sup>2</sup> has widened consistent with the broader mortgage market.

# Provision for (Recovery of) Credit Losses

## Table 6: Provision for (Recovery of) Credit Losses and Write-offs

(in thousands except basis points and %)						
		Q1	Q4	Change	Q1	Change
For the Quarters Ended		2021	2020	(%)	2020	(%)
Provision for (recovery of) impaired corporate mortgages						
Single family mortgages uninsured	\$	(61)	\$ (3)	(1,933%) \$	(135)	55%
	_	(61)	(3)	(1,933%)	(135)	55%
Provision for (recovery of) performing corporate mortgages						
Single family mortgages insured		(2)	(5)	60%	_	n/a
Single family mortgages uninsured		303	776	(61%)	267	13%
Single family mortgages uninsured - completed inventory		(201)	(25)	(704%)	624	(132%)
Construction loans		70	(812)	109%	1,144	(94%)
Commercial loans						
Multi family residential		228	105	117%	(35)	751%
Other commercial		(67)	(17)	(294%)	(61)	(10%)
		331	22	1,405%	1,939	(83%)
Other provisions (recoveries)		_	1	(100%)	_	n/a
Total corporate provision for (recovery of) credit losses		270	20	1,250%	1,804	(85%)
Provision for (recovery of) performing securitized mortgages		(20)	10	(300%)	1	(2,100%)
Total provision for (recovery of) credit losses	\$	250	\$ 30	733% \$	1,805	(86%)
Corporate mortgage portfolio data:						
Provision for (recovery of) credit losses, net	\$	270	\$ 19	1,321% \$	1,804	(85%)
Net write offs	\$	1	\$ 32	(97%) \$	69	(99%)
Net write offs (basis points)		_	1.0	(100%)	2.4	(100%)

Provisions are based on a statistical modelling methodology incorporating both internal portfolio characteristics and forwardlooking macroeconomic information. Loans are segmented into homogenous risk bands based on internal risk characteristics including (but not limited to) credit scores, delinquency history, loan type and location. Historical regression methodology is used to relate expected credit loss ("ECL") to key macroeconomic indicators including house price indices, unemployment rates, interest rates and gross domestic product. Economic forecasts of these variables are then used to produce forward-looking estimates of ECL under multiple scenarios. Scenarios are probability weighted by management to obtain an aggregated forward looking view. Additionally, we may incorporate management judgment, where appropriate, in the calculation of provisions. Accordingly, provisions are expected to vary between periods.

Our provision for credit losses on our corporate mortgage portfolio decreased by \$1.5 million from Q1 2020. The decrease is due to refinements in model parameters to reflect our policies and business practices in our commercial and construction portfolio and improved economic forecasts, partially offset by growth in the corporate mortgage portfolio balance compared to Q1 2020. Compared to Q4 2020, our provision for credit losses on our corporate mortgage portfolio increased by \$0.3 million mainly due to a higher corporate mortgage portfolio balance. Despite more optimistic forecasts in the housing market, the start of the third wave of COVID-19 has kept the overall economic outlook highly uncertain. Key judgments include the speed and shape of economic recovery, the impact of government stimulus and the uncertainty around the impact of the third wave and vaccine rollout. These judgments have been made with reference to the facts, projections and other circumstances at March 31, 2021. IFRS 9, *Financial Instruments* ("IFRS 9") does not permit the use of hindsight in measuring provisions for credit losses. Since March 31, 2021, forecasts around the impact of COVID-19 on the economy and the timing of recovery have continued to evolve. Any new forward-looking information subsequent to March 31, 2021, will be reflected in the measurement of provisions for credit losses in future periods, as appropriate. This may add significant variability to provisions for credit losses in future periods.

We continue to monitor our portfolio in arrears on a regular basis to detect COVID-19-specific significant stress or deterioration and note that government support programs are still in effect. The increase in impaired mortgages in the first quarter is due to one construction mortgage where an asset recovery program has been initiated and is not related to COVID-19. We anticipate full recovery of past due interest and principal on this loan in Q2 2021.

All write-offs noted in the table above relate to the uninsured single family mortgage portfolio.

# **Operating Expenses**

**Table 7: Operating Expenses** 

(in thousands except %)					
	Q1	Q4	Change	Q1	Change
For the Quarters Ended	2021	2020	(%)	2020	(%)
Salaries and benefits	\$ 4,271	\$ 4,509	(5%) \$	3,802	12%
General and administrative	2,312	1,601	44%	1,755	32%
	\$ 6,583	\$ 6,110	8% \$	5,557	18%

The increase in salaries and benefits is primarily due to additional resources to support our increased growth in single family originations, internal infrastructure and systems initiatives.

The increase in general and administrative expenses is primarily due to higher professional fees relating to a number of initiatives, many of which are occurring in the first half of 2021.

#### **Taxable Income**

The table below provides a reconciliation between consolidated net income (loss) for accounting purposes and nonconsolidated taxable income. In order to take advantage of the tax benefits of a Mortgage Investment Corporation ("MIC") status, we typically pay out substantially all of MCAN's non-consolidated taxable income to shareholders through dividends. As a MIC, we are entitled to deduct dividends paid up to 90 days after year end from taxable income. Dividends that are deducted in the calculation of taxable income are not included in the table below.

Taxable income is considered to be a non-IFRS measure. For further details, refer to the "Non-IFRS Measures" section of this MD&A.

Table 8: Taxable Income Reconciliation <sup>1</sup>

(in thousands)		
For the Quarters Ended March 31	202	1 2020
Consolidated net income for accounting purposes	\$ 15,92	1\$ (9,730
Adjustments to calculate taxable income:		,
Reverse: Equity income from MCAP - accounting purposes	(6,74	2) (3,434
Add: MCAP taxable income	16,44	3 11,017
Reverse: Provision for (recovery of) credit losses <sup>2</sup>	30	5 1,929
Add: Amortization of upfront securitization program costs <sup>3</sup>	1,46	7 1,321
Deduct: Securitization program mortgage origination costs <sup>3</sup>	(3,71)	3) (1,304
Add: Securitization program premium (discount)	(77)	3) (781
Reverse: Net unrealized loss (gain) on securities <sup>4</sup>	(3,92)	) 15,688
Reverse: Loss (Income) earned in subsidiaries <sup>5</sup>	2,08	1,612
Other items	(1)	2) 893
Taxable Income	\$ 21,06	5 \$ 17,211

<sup>1</sup> Taxable income is presented above on a non-consolidated basis for the MIC entity. The current year amounts presented above represent estimates as they are not finalized until the completion of our corporate tax filings.

<sup>2</sup> Provisions on performing mortgages are excluded from the calculation of taxable income; provisions on impaired mortgages are 90% deductible for tax purposes.

<sup>3</sup> Securitization program mortgage origination costs are deductible in full for tax purposes as mortgages are securitized but are capitalized and amortized for accounting purposes. Therefore, amortization is added back in the calculation of taxable income.

<sup>4</sup> Excluded from the calculation of taxable income; only includes net realized gains and losses recognized in the MIC entity.

<sup>5</sup> Represents the component of consolidated income that is earned outside of the MIC entity, therefore excluded in the calculation of taxable income.

The change in taxable income for Q1 2021 compared to Q1 2020 was primarily due to the following factors:

- Higher net income for accounting purposes net of mark-to-market adjustments on marketable securities;
- Higher taxable income from MCAP; and
- Increased securitization activity resulting in higher mortgage origination costs.

#### **FINANCIAL POSITION**

#### Assets

Table 9: Assets

(in thousands except %)					
	March 31	December 31	Change	March 31	Change
	2021	2020	(%)	2020	(%)
Corporate Assets					
Cash and cash equivalents	\$ 103,838	\$ 88,929	17% \$	63,960	62%
Marketable securities	59,933	49,613	21%	30,483	97%
Mortgages	1,286,890	1,252,762	3%	1,188,331	8%
Non-marketable securities	58,129	56,117	4%	60,068	(3%)
Equity investment in MCAP Commercial LP	90,190	88,263	2%	71,298	26%
Deferred tax asset	1,164	407	186%	442	163%
Other assets	9,469	20,218	(53%)	10,463	(10%)
	1,609,613	1,556,309	3%	1,425,045	13%
Securitization Assets					
Cash held in trust	32,558	29,610	10%	29,736	9%
Mortgages	1,326,519	1,135,745	17%	751,530	77%
Other assets	7,997	7,051	13%	5,598	43%
	1,367,074	1,172,406	17%	786,864	74%
	\$ 2,976,687	\$ 2,728,715	9% \$	2,211,909	35%

Our corporate asset portfolio increased from December 31, 2020 and March 31, 2020 primarily due to strong origination volumes in the insured and uninsured single family portfolios. Our securitized mortgage portfolio has increased from December 31, 2020 and March 31, 2020 due to the impact of new securitization issuances as a result of higher insured single family originations.

#### **Mortgages - Corporate & Securitized**

#### **Corporate Mortgages**

Single Family Mortgages

#### Insured and uninsured

We invest in insured and uninsured residential single family mortgages across Canada primarily focused on first time and move up buyer markets in the greater urban regions in Ontario and to a lesser extent in Alberta and Vancouver. These mortgages are primarily originated by our XMC subsidiary through its strategic relationships with mortgage brokers for our own corporate portfolio and for securitization activities. We focus our uninsured mortgage lending to those customers with credit challenges and to those who are self-employed. Uninsured mortgages may not exceed 80% of the value of the real estate securing such loans at the time of funding. For the purposes of this ratio, the value at the time of funding is the lower of the appraised value of the property as determined by a qualified appraiser or purchase price (if applicable). Residential mortgages insured by CMHC or other private insurers may exceed this ratio.

#### **Uninsured - completed inventory loans**

Uninsured - completed inventory loans are extended to developers to provide interim mortgage financing on residential units (condominium or freehold) that are completed or close to completion. Qualification criteria for the completed inventory classification include no substantial remaining construction risk, commencement of occupancy permits, potential sale and closing with a purchaser within 3-4 months or units near completion. We invest in this product type opportunistically and given the nature of unit closings, originations and repayments can be unpredictable.

## **Construction Loans**

Residential construction loans are made to developers to finance residential construction projects. These loans generally have a floating interest rate, with a floor interest rate set at origination and loan terms typically ranging between 24 and 36 months, with extensions requiring additional underwriting and approval. Non-residential construction loans provide construction

financing for retail shopping developments, office buildings and industrial developments. We expect that some of our construction portfolio projects may experience delays as a result of the impact of COVID-19 on the construction industry. We expect that this may lengthen the time these loans are outstanding. We continue to be prudent and selective in our credit adjudication and we have enhanced our portfolio management given the fluid situation of the pandemic.

In selecting residential construction projects to finance, we focus more on the affordable segments of the housing market, such as first time or first move up buyers, characterized by affordable price points, lower price volatility and steady sales volumes based on continued family formation and migration. This approach mitigates the impact of price volatility and tightened sales activity in the event of market corrections. We focus investments in markets where we have experience and local expertise, consisting primarily of major urban markets and their surrounding areas with a preference for proximity to transit. We target experienced developers with a successful track record of project completion and loan repayment and smaller multi-phased projects requiring evidence of strong pre-sales prior to loan funding. At March 31, 2021, the average outstanding construction loan balance was \$7 million (December 31, 2020 - \$7 million) with a maximum individual loan commitment of \$40 million (December 31, 2020 - \$30 million). We utilize our relationships with strategic partners for loan participation, servicing and workout expertise.

## **Commercial Loans**

Commercial loans include multi family residential loans (e.g. loans secured by apartment buildings), and other commercial loans, which consist of term mortgages (e.g. loans secured by retail or industrial buildings) and higher yielding mortgage loans (e.g. loans that do not meet conventional residential construction loan parameters).

# Securitized Mortgages

We are an NHA MBS issuer, which involves the securitization of insured mortgages to create MBS. Securitization assets consist primarily of single family insured mortgages that have been securitized through our internal market MBS program and the CHT CMB program. For further information, refer to Note 9 to the interim consolidated financial statements.

Any mortgages securitized through the market MBS program or CMB program for which derecognition is not achieved remain on the interim consolidated balance sheet as securitized assets and are also included in total exposures in the calculation of the leverage ratio. However, for income tax purposes, all mortgages securitized by MCAN are excluded from income tax assets. For further details on total exposures, regulatory capital and income tax assets and capital, refer to the "Capital Management" and "Non-IFRS Measures" sections of this MD&A.

During Q1 2021, we securitized \$228 million (Q1 2020 - \$80 million) of MBS through the market MBS program and CMB program.

During Q1 2021, we securitized \$nil (Q1 2020 - \$15 million) of insured multi family mortgages through the CMB program. At the time of the insured multi family securitization, the Company derecognized the mortgages from its balance sheet and recorded a gain on the sale of the mortgages of \$nil (Q1 2020 - \$0.1 million).

We may issue market MBS through the NHA MBS program and retain the underlying MBS security for liquidity purposes rather than selling the MBS to a third party. At March 31, 2021, we held \$36 million of retained MBS on our balance sheet (December 31, 2020 - \$48 million), which is included in the insured single family portfolio in corporate mortgages.

 Table 10: Mortgage Summary

(in thousands except %)					
	March 31	December 31	Change	March 31	Change
	2021	2020	(%)	2020	(%)
Corporate portfolio					
Single family mortgages					
Insured	\$ 152,858	\$ 173,373	(12%) \$	161,017	(5%)
Uninsured	533,148	483,432	10%	395,833	35%
Uninsured - completed inventory	41,629	48,949	(15%)	41,638	—%
Construction loans	479,545	486,632	(1%)	546,967	(12%)
Commercial loans					
Multi family residential	49,116	29,839	65%	10,436	371%
Other commercial	30,594	30,537	—%	32,440	(6%)
	1,286,890	1,252,762	3%	1,188,331	8%
Securitized portfolio	1,326,519	1,135,745	17%	751,530	77%
	\$ 2,613,409	\$ 2,388,507	9% \$	1,939,861	35%

We continue to be selective and will reposition our loan portfolio in terms of product composition, geographic mix and exposure as required to meet changing market conditions and align to our risk appetite. We have strong strategic partnerships and relationships for origination and expect to continue to maintain the quality of underwriting related to our investments in these portfolios. The increase in single family mortgages was a result of a buoyant housing market propelled by a very low interest rate environment, our enhanced internal sales and marketing capabilities, strengthened relationships with the broker community and an increased underwriting capacity. Our securitized mortgage portfolio has increased due to the impact of new securitization issuances fuelled by higher insured single family originations.

Figure 1: Total Corporate and Securitized Mortgage Portfolio (in thousands)

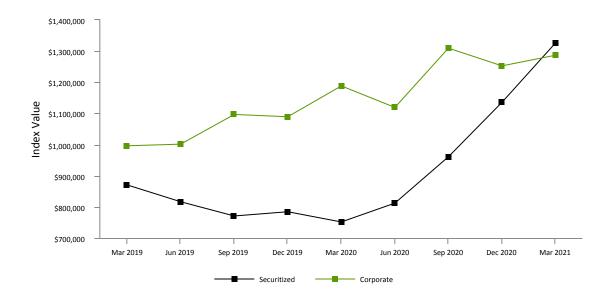
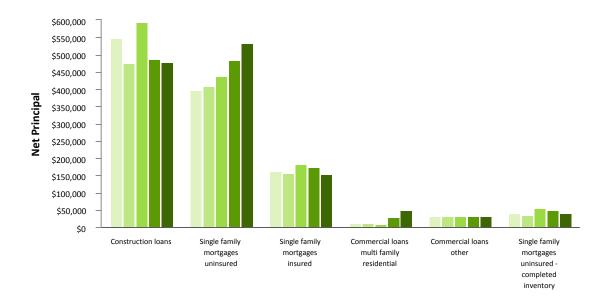


Figure 2: Corporate Mortgage Portfolio Composition by Product Type (in thousands)



	Construction loans	Single family mortgages uninsured	Single family mortgages insured	Commercial loans multi family residential	Commercial loans other	Single family mortgages uninsured - completed inventory
Mar 31, 2020	\$546,967 (46%)	\$395,833 (33%)	\$161,017 (14%)	\$10,436 (1%)	\$32,440 (3%)	\$41,638 (4%)
Jun 30, 2020	\$475,274 (42%)	\$410,014 (37%)	\$157,333 (14%)	\$10,350 (1%)	\$32,380 (3%)	\$33,962 (3%)
Sep 30, 2020	\$592,778 (46%)	\$436,417 (33%)	\$183,556 (14%)	\$10,031 (1%)	\$32,216 (2%)	\$54,607 (4%)
Dec 31, 2020	\$486,632 (39%)	\$483,432 (39%)	\$173,373 (14%)	\$29,839 (2%)	\$30,537 (2%)	\$48,949 (4%)
Mar 31, 2021	\$479,545 (37%)	\$533,148 (42%)	\$152,858 (12%)	\$49,116 (4%)	\$30,594 (2%)	\$41,629 (3%)

Note: Amounts in parentheses represent the percentage of the corporate portfolio represented by the individual product type.

Figure 3: Mortgage Portfolio Geographic Distribution at March 31, 2021 (December 31, 2020)

	March 3	1, 2021	December 31, 2020			
	Corporate	Securitized	Corporate	Securitized		
Ontario	66.8 %	85.7 %	67.5 %	84.3 %		
British Columbia	24.2 %	3.4 %	23.2 %	3.2 %		
Alberta	7.3 %	7.5 %	7.5 %	8.4 %		
Atlantic Provinces	0.6 %	1.9 %	0.7 %	2.2 %		
Quebec	0.6 %	0.8 %	0.6 %	1.0 %		
Other	0.5 %	0.7 %	0.5 %	0.9 %		
	100.0 %	100.0 %	100.0 %	100.0 %		

# **Credit Quality**

 Table 11: Arrears and Impaired Mortgages

(in thousands except %)						
		March 31 2021	December 31 2020	Change (%)	March 31 2020	Change (%)
Impaired mortgages						
Corporate						
Single family mortgages - insured	\$	734	\$ 1,266	(42%) \$	2,561	(71%)
Single family mortgages - uninsured		1,617	2,505	(35%)	2,109	(23%)
Construction loans		11,800	_	n/a	_	n/a
		14,151	3,771	275%	4,670	203%
Securitized		164	472	(65%)	698	(77%)
Total impaired mortgages	\$	14,315	\$ 4,243	237% \$	5,368	167%
Impaired mortgage ratio (corporate) <sup>1</sup>		1.10 %	0.30 %	0.80%	0.39 %	0.71%
Impaired mortgage ratio (total) <sup>1</sup>		0.55 %	0.18 %	0.37%	0.28 %	0.27%
Mortgage arrears <sup>1</sup>						
Corporate						
Single family mortgages - insured	\$	1,051	\$ 1,948	(46%) \$	4,876	(78%)
Single family mortgages - uninsured		13,663	10,540	30%	15,845	(14%)
Construction loans		11,800	11,800	—%	10,568	12%
Total corporate mortgage arrears <sup>1</sup>		26,514	24,288	9%	31,289	(15%)
Total securitized mortgage arrears <sup>1</sup>		4,710	5,660	(17%)	5,016	(6%)
Total mortgage arrears <sup>1</sup>	\$	31,224	\$ 29,948	4% \$	36,305	(14%)
Staging analysis - corporate portfolio Stage 2						
Single family mortgages - insured	\$	6,935	\$ 8,054	(14%) \$	10,452	(34%)
Single family mortgages - uninsured	Ŷ	67,117	68,517	(2%)	70,649	(5%)
Single family mortgages - uninsured -		10,321	13,290	(22%)	·	323%
completed inventory Construction loans		4,262	20,235	(22%)	2,442 43,017	(90%)
Commercial loans - multi-family		4,202	20,235	(79%)	43,017	(90%)
residential		27,131	_	n/a	404	6,616%
Commercial - other		17,283	17,200	—%	_	n/a
		133,049	127,296	5%	126,964	5%
Stage 3						
Single family mortgages - insured		734	1,266	(42%)	2,561	(71%)
Single family mortgages - uninsured		1,617	2,505	(35%)	2,109	(23%)
Construction loans		11,800	_	n/a	_	n/a
		14,151	3,771	275%	4,670	203%
Total stage 2 and 3 corporate mortgages	\$	147,200	\$ 131,067	12% \$	131,634	12%
Allowance for credit losses Corporate						
Allowance on performing mortgages	\$	6,377	\$ 6,047	5% \$	5,989	6%
Allowance on impaired mortgages	Ļ	96	157	(39%)	59	63%
		6,473	6,204	4%	6,048	7%
Securitized - allowance on performing		0,475	0,204	770	0,070	770
mortgages Total allowance for credit losses	\$	4 6,477	25 \$ 6,229	(84%) 4% \$	6	(33%)

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

#### Arrears and Impaired Mortgage Summary

The majority of single family and securitized arrears activity occurs in the 1-30 day category, in which the bulk of arrears are resolved and do not migrate to arrears categories over 30 days. We closely monitor and actively manage these arrears.

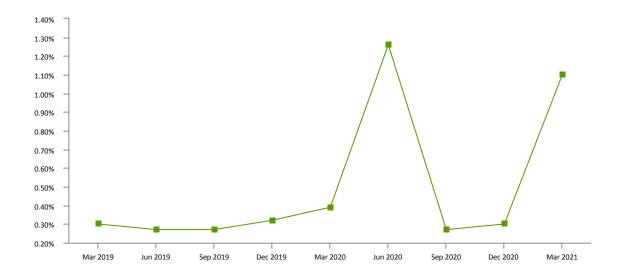
We have historically had low arrears and impaired balances related to our construction and commercial loan portfolios due to our prudent and selective lending methodology and our default management processes in these product types. The increase in impaired mortgages in the first quarter is due to one construction mortgage where an asset recovery program has been initiated and is not related to COVID-19. We anticipate full recovery of past due interest and principal on this loan in Q2 2021.

The classification of mortgages into stage 2 and stage 3 involves consideration of additional criteria such as credit score and internal risk rating. Accordingly, stage 2 and stage 3 balances are expected to vary between periods.

Consistent with a government-sponsored initiative and with industry practice, the Company had offered up to a six-month payment deferral program for borrowers in 2020 as a result of COVID-19. Total mortgages previously in our payment deferral program that are now included in total mortgage arrears<sup>1</sup> represent less than 1% of our single family and securitized portfolio on a dollar basis. Of the total mortgage arrears<sup>1</sup>, 24% represent mortgages previously in our payment deferral program on a dollar basis, down from 31% at December 31, 2020. We closely monitor and actively manage these arrears related to our payment deferral program.

We would expect to observe an increase in overall mortgage default and arrears rates in the event of a protracted economic downturn due to COVID-19 as realization periods on collateral become longer and borrowers adjust to the new economic conditions and potentially changing real estate values. This could also result in an increase in our allowance for credit losses. An economic downturn could include, for example, changes to unemployment rates, income levels and consumer confidence and spending not fully compensated for by government stimulus measures which we would expect would increase single family defaults and arrears. MCAN utilizes a number of risk assessment and mitigation strategies to lessen the potential impact for loss on single family mortgages; however, given the systemic nature of the COVID-19 impacts, traditional actions may not be available or effective.

Figure 4: Impaired Corporate Mortgage Ratio<sup>1</sup>



The impaired corporate mortgage ratio<sup>1</sup>, as presented above, reflects impaired (stage 3) mortgages under IFRS 9. At June 30, 2020, we had one impaired construction mortgage where an asset recovery program was initiated and we received full recovery of past due interest and principal in Q3 2020. At March 31, 2021, we have one impaired construction mortgage where an asset recovery program has also been initiated and we expect to receive full recovery of past due interest and principal in Q2 2021. The impairment of both construction mortgages was not related to COVID-19.

For further information regarding corporate mortgages by risk rating, refer to Note 6 to the interim consolidated financial statements.

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

## Additional Information on Residential Mortgages and Home Equity Lines of Credit ("HELOCs")

In accordance with OSFI Guideline B-20 - *Residential Mortgage Underwriting Practices and Procedures*, additional information is provided on the composition of MCAN's single family mortgage portfolio by insurance status and province, as well as amortization periods and LTV by province. LTV is calculated as the ratio of the outstanding loan balance on an amortized cost basis to the value of the underlying collateral at the time of origination.

Insured mortgages include individual mortgages that are insured by CMHC or other approved mortgage insurers at origination and mortgages that are portfolio-insured after origination. Uninsured mortgages include both single family uninsured and single family uninsured - completed inventory loans.

The HELOC balances displayed below relate to insured single family mortgages that were acquired by MCAN previously. We do not originate HELOCs.

(in thousands			Corpora	ate			Securiti	zed		
except %)	Insured	% U	Jninsured	%	HELOCs	%	Insured	%	Total	%
Ontario	\$ 114,437	75.0 % \$	462,082	80.4 % \$	64	73.6 %	\$1,135,655	85.7 %	\$ 1,712,238	83.4 %
Alberta	21,996	14.4 %	51,529	9.0 %	23	26.4 %	99,975	7.5 %	173,523	8.4 %
British Columbia	5,982	3.9 %	49,971	8.7 %	—	— %	44,816	3.4 %	100,769	4.9 %
Quebec	5,091	3.3 %	2,887	0.5 %	_	— %	11,245	0.8 %	19,223	0.9 %
Atlantic Provinces	3,996	2.6 %	3,550	0.6 %	_	— %	24,997	1.9 %	32,543	1.6 %
Other	1,269	0.8 %	4,758	0.8 %	_	— %	9,831	0.7 %	15,858	0.8 %
Total	\$ 152,771	100.0 % \$	574,777	100.0 % \$	87	100.0 %	\$1,326,519	100.0 %	\$ 2,054,154	100.0 %

Table 12: Single Family Mortgages by Province at March 31, 2021

 Table 13: Single Family Mortgages by Province at December 31, 2020

(in thousands		Corporate								
except %)	Insured	% U	ninsured	%	HELOCs	%	Insured	%	Total	%
Ontario	\$ 137,757	79.5 % \$	414,231	77.8 % \$	67	73.6 %	\$ 956,980	84.3 %	\$ 1,509,035	81.9 %
Alberta	18,930	10.9 %	54,628	10.3 %	24	26.4 %	95,958	8.4 %	169,540	9.2 %
British Columbia	5,156	3.0 %	51,955	9.8 %	_	— %	36,082	3.2 %	93,193	5.1 %
Quebec	5,069	2.9 %	2,914	0.5 %	_	— %	11,840	1.0 %	19,823	1.1 %
Atlantic Provinces	4,991	2.9 %	3,733	0.7 %	_	— %	25,124	2.2 %	33,848	1.8 %
Other	1,379	0.8 %	4,920	0.9 %	_	— %	9,761	0.9 %	16,060	0.9 %
Total	\$ 173,282	100.0 % \$	532,381	100.0 % \$	91	100.0 %	\$1,135,745	100.0 %	\$ 1,841,499	100.0 %

Table 14: Single Family Mortgages by Amortization Period at March 31, 2021

(in thousands except %)	Up to 20 Years	>20 to 25 Years	>25 to 30 Years	>30 Years	Total
Corporate	\$ 117,605 \$ 16.2 %	185,933 \$ 25.6 %	321,946 \$ 44.2 %	102,151 \$ 14.0 %	727,635 100.0 %
Securitized	\$ 252,699 \$ 19.1 %	1,045,936 \$ 78.8 %	27,884 \$ 2.1 %	— \$ — %	1,326,519 100.0 %
Total	\$ 370,304 \$ 18.0 %	1,231,869 \$ 60.0 %	349,830 \$ 17.0 %	102,151 \$ 5.0 %	2,054,154 100.0 %

	Up to 20	Up to 20 >20 to 25		>25 to 30 Years		>30 Years		Total	
(in thousands except %)	Years		Years						
Corporate	\$ 116,987	\$	209,702	\$	287,265	\$	91,800	\$	705,754
	16.6 %		29.7 %	6	40.7 9	6	13.0 %	6	100.0 %
Securitized	\$ 224,111	\$	881,872	\$	29,762	\$	0	\$	1,135,745
	19.8 %		77.6 %	6	2.6 9	6	0.0 %	6	100.0 %
Total	\$ 341,098	\$	1,091,574	\$	317,027	\$	91,800	\$	1,841,499
	18.5 %		59.3 %	6	17.2 9	6	5.0 %	6	100.0 %

Table 15: Single Family Mortgages by Amortization Period at December 31, 2020

Table 16: Average Loan to Value (LTV) Ratio for Uninsured Single Family Mortgage Originations

(in thousands except %)				
		1 Average	Q1	Average
For the Quarters Ended	202	21 LTV	2020	LTV
Ontario	\$ 97,71	.4 70.4%	\$ 48,363	69.8%
Alberta	1,96	68 73.1%	18,905	60.2%
British Columbia	5,73	9 62.0%	3,234	74.7%
Other		%	110	61.8%
	\$105,42	21 70.0%	\$ 70,612	67.4%

Table 17: Average Mortgage Loan to Value (LTV) Ratios at Origination

	March 3:	
	202:	L 2020
Corporate portfolio		
Single family mortgages		
Insured	77.6 9	<b>6</b> 78.5 %
Uninsured <sup>1</sup>	68.3 9	68.6 %
Uninsured - completed inventory	61.9 9	62.3 %
Construction loans		
Residential	59.8 9	<b>6</b> 59.0 %
Non-residential	64.7 9	64.7 %
Commercial loans		
Multi family residential	75.9 9	<b>%</b> 74.0 %
Other commercial	53.7 9	<b>6</b> 53.7 %
	66.0 9	65.7 %
Securitized portfolio	82.3 9	% 82.1 %
	74.2 9	<b>%</b> 73.5 %

<sup>1</sup> MCAN's corporate uninsured single family mortgage portfolio (including completed inventory loans) is secured with a weighted average LTV at origination of 67.9% at March 31, 2021 (December 31, 2020 - 68.0%). Based on an industry index that incorporates current real estate values, the ratio would be 60.0% at March 31, 2021 (December 31, 2020 - 60.6%).

#### **Other Corporate Assets**

## Cash and Cash Equivalents

At March 31, 2021, our cash balance was \$104 million (December 31, 2020 - \$89 million). As part of liquidity management, we align our liquidity position to our liquidity and funding requirements. In times of uncertainty, we ensure that we take a prudent approach to liquidity management which may result in holding additional liquidity. Cash and cash equivalents, which include cash balances with banks and overnight term deposits, provide liquidity to meet maturing term deposit and new mortgage funding commitments. We actively manage our cash and cash equivalents in the context of our prudent liquidity and cash management practices.

## Marketable Securities

Marketable securities, consisting primarily of REITs, provide additional liquidity at yields in excess of cash and cash equivalents. At March 31, 2021, the portfolio balance was \$60 million (December 31, 2020 - \$50 million). The increase relates to \$6 million in REIT purchases and a \$4 million fair value gain on our REITs during Q1 2021.

#### **Non-Marketable Securities**

We invest in the KSHYF, in which we have a 6.8% equity interest (December 31, 2020 - 6.8%). At March 31, 2021, the carrying value of our investment was \$44 million (December 31, 2020 - \$44 million). The KSHYF invests in mortgages secured by real estate including mezzanine, subordinate and bridge mortgages.

We invest in Class A securitization notes (the "Securitization Notes"), which are issued by a wholly-owned subsidiary of MCAP. At March 31, 2021, the carrying value of the Securitization Notes was \$12 million (December 31, 2020 - \$13 million). The Securitization Notes may have the right to future fee income from the renewals of a securitized insured mortgage portfolio. The expected final distribution date is no earlier than November 15, 2022.

During Q1 2021, we invested \$3 million in TAS LP 3 Limited Partnership ("TAS") with an additional \$7 million remaining commitment representing a 12.5% partnership interest in total committed capital. TAS invests in and develops residential multiunit properties.

In May 2021, we plan to invest up to \$15 million in KingSett Senior Mortgage Fund LP which invests in a diversified portfolio of first mortgage loans secured by Canadian residential and commercial real estate.

#### **Equity Investment in MCAP**

We hold a 14.03% equity interest in MCAP (December 31, 2020 - 14.03%), which represents 4.0 million units held by MCAN at March 31, 2021 (December 31, 2020 - 4.0 million) of the 28.5 million total outstanding MCAP partnership units (December 31, 2020 - 28.5 million).

The investment had a net book value of \$90 million at March 31, 2021 (December 31, 2020 - \$88 million). The Limited Partner's At-Risk Amount ("LP ARA")<sup>1</sup>, which represents the cost base of the equity investment in MCAP for income tax purposes, was \$71 million at March 31, 2021 (December 31, 2020 - \$60 million). The difference between the net book value and the LP ARA<sup>1</sup> reflects an unrealized gain that, if realized, would be recognized as a capital gain.

During Q1 2021, we received \$4.8 million of unitholder distributions from MCAP (Q1 2020 - \$2.0 million). As we account for this investment using the equity method, the receipt of distributions reduces the carrying value of the investment in MCAP.

Amongst the interparty rights in the MCAP partnership agreement, the majority partner in MCAP has the right to acquire MCAN's entire partnership interest in MCAP at "fair market value", which would be determined by an independent valuator agreed upon by both parties.

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

# **Other Securitization Assets**

Other securitization assets include cash held in trust, which represents securitized mortgage principal and interest collections from borrowers that are payable to MBS holders.

## Liabilities and Shareholders' Equity

Table 18: Liabilities and Shareholders' Equity

(in thousands except %)					
	March 31	December 31	Change	March 31	Change
	2021	2020	(%)	2020	(%)
Corporate Liabilities					
Term deposits	\$ 1,251,116	\$ 1,234,769	1%	\$ 1,105,039	13%
Loans payable	27,009	—	n/a	19,107	41%
Current taxes payable	_	—	n/a	231	(100%)
Other liabilities	8,904	4,825	85%	6,502	37%
	1,287,029	1,239,594	4%	1,130,879	14%
Securitization Liabilities					
Financial liabilities from securitization	1,332,789	1,142,609	17%	765,937	74%
	1,332,789	1,142,609	17%	765,937	74%
	2,619,818	2,382,203	10%	1,896,816	38%
Shareholders' Equity					
Share capital	258,605	234,635	10%	230,724	12%
Contributed surplus	510	510	—%	510	—%
Retained earnings	97,754	111,367	(12%)	83,859	17%
	356,869	346,512	3%	315,093	13%
	\$ 2,976,687	\$ 2,728,715	9%	\$ 2,211,909	35%

#### **Term Deposits**

Our primary source of funding for our corporate operations is the issuance of term deposits that are eligible for Canada Deposit Insurance Corporation ("CDIC") deposit insurance. We source term deposits through a broker distribution network across Canada consisting of third party deposit agents and financial advisors. Deposits cannot be cashed prior to maturity or paid on demand except in the event of the death of a depositor or financial hardship. We believe that our term deposits provide a reliable low-cost funding source that can be strategically matched against the corporate mortgage portfolio. The role of term deposits in managing liquidity and funding risk is discussed in the "Liquidity and Funding Risk" sub-section of the "Risk Management" section of this MD&A.

# Financial Liabilities from Securitization

Financial liabilities from securitization relate to our participation in the market MBS and CMB programs, where we have sold MBS to third parties but have not derecognized the related mortgages from our balance sheet. For further information on the market MBS and CMB programs, refer to the "Financial Position" section of this MD&A.

#### **Share Capital**

Share capital activity for Q1 2021 reflects new common shares issued through the DRIP and the special stock dividend. The DRIP participation rate for the Q1 2021 first quarter dividend was 17% (2020 fourth quarter - 17%; 2020 first quarter - 17%). For further information, refer to Note 12 to the interim consolidated financial statements.

#### **Retained Earnings**

Retained earnings activity for Q1 2021 consists of net income of \$15.9 million (Q1 2020 - net loss of \$9.7 million) less dividends of \$29.5 million (Q1 2020 - \$8.2 million).

# SELECTED QUARTERLY FINANCIAL DATA

#### **Table 19: Selected Quarterly Financial Data**

(in thousands except per share amounts, % and where indicated)	Q1/21	Q4/20	Q3/20	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19
Income Statement Highlights								
Mortgage interest - corporate assets	\$15,796	\$17,115	\$16,149	\$15,409	\$15,397	\$14,910	\$14,609	\$13,656
Net investment income (loss) - corporate assets	\$20,205	\$17,113 \$25,704	\$26,963	\$12,649	\$(5,022)	\$14,910 \$14,839	\$14,005 \$18,207	\$13,124
Mortgage interest - securitization assets	\$ 6,632	\$ 6,461	\$ 5,504	\$ 4,786	\$ 4,783	\$ 4,950	\$ 4,800	\$ 5,241
Net investment income - securitization assets	\$ 0,032 \$ 1,545	\$ 1,694	\$ 1,149	\$ 389	\$ 801	\$ 1,015	\$ 962	\$ 965
Net income (loss)	\$15,924	\$22,086	\$22,741	\$	\$ (9,730)	\$10,550	\$14,551	\$ 8,888
Basic and diluted earnings (loss) per share	\$ 0.64	\$ 0.89	\$ 0.92	\$ 0.32	\$ (0.40)	\$ 0.44	\$ 0.60	\$ 0.37
Dividends per share - cash	\$ 0.34	\$ 0.34	\$ 0.32 \$ 0.34	\$ 0.32 \$ 0.34	\$ (0.40) \$ 0.34	\$ 0.32	\$ 0.32	\$ 0.37
Dividends per share - stock	\$ 0.34 \$ 0.85	\$ 0.54 \$ —	\$ 0.54 \$ —	\$ 0.54 \$ —	\$ 0.54 \$ —	\$ 0.52 \$ —	\$ 0.52 \$ —	\$ 0.52 \$ —
Return on average shareholders' equity <sup>1</sup>	18.15 %		28.04 %					
Taxable income per share <sup>1,2</sup>	\$ 0.85	\$ 1.05	\$ 0.48	\$ 0.21	\$ 0.71	\$ 0.46	\$ 0.28	\$ 0.28
	Ş 0.85	Ş 1.05	Ş 0.40	Ş 0.21	Ş 0.71	Ş 0.40	<b>у 0.20</b>	Ş 0.20
Spreads								
Spread of corporate mortgages over term deposit interest <sup>1</sup>	2.76 %	2.76 %	2.63 %	2.48 %	2.62 %	2.63 %	2.48 %	2.66 %
Spread of securitized mortgages over liabilities <sup>1</sup>	0.81 %							
spread of securitized moltgages over habilities	0.01 /0	0.05 /0	0.01 /0	0.44 /0	0.05 /0	0.72 /0	0.72 /0	0.70 /0
Average term to maturity (in months)								
Mortgages - corporate	13.7	14.2	13.5	12.3	12.2	10.7	11.3	11.6
Term deposits	17.7	18.3	19.2	18.7	17.0	18.4	19.1	20.1
Balance Sheet Highlights (\$ million)								
Total assets	\$ 2,977	\$ 2,729	\$ 2,566	\$ 2,248	\$ 2,212	\$ 2,179	\$ 2,200	\$ 2,130
Mortgages - corporate	\$ 1,287	\$ 1,253	\$ 1,310	\$ 1,119	\$ 1,188	\$ 1,089	\$ 1,097	\$ 1,001
Mortgages - securitized	\$ 1,327	\$ 1,136	\$ 961	\$ 812	\$ 752	\$ 784	\$ 771	\$ 816
Total liabilities	\$ 2,620	\$ 2,382	\$ 2,233	\$ 1,931	\$ 1,897	\$ 1,849	\$ 1,872	\$ 1,811
Shareholders' equity	\$ 357	\$ 347	\$ 333	\$ 317	\$ 315	\$ 330	\$ 328	\$ 319
Capital Ratios								
Income tax assets to capital ratio <sup>1</sup>	5.05	5.09	5.44	4.95	5.03	4.93	5.13	4.71
CET 1 & Tier 1 Capital ratios <sup>1,5</sup>	21.65 %	21.67 %	20.45 %	23.01 %	21.80 %	22.52 %	21.77 %	22.40 %
Total Capital ratio 1,5	22.02 %	22.02 %	20.80 %	23.40 %	22.17 %	22.52 %	21.77 %	22.40 %
Leverage ratio <sup>3</sup>	9.69 %	10.17 %	10.26 %	11.46 %	11.70 %	12.58 %	12.28 %	12.16 %
Credit Quality	4 40 0/	0.00.0/	0.27.0/	1 26 0/	0.00.0/	0.22.0/	0.27.0/	0.27.0/
Impaired mortgage ratio (corporate) <sup>1,4</sup>	1.10 %							
Impaired mortgage ratio (total) <sup>1,4</sup>	0.55 %	0.18 %	0.17 %	0.77 %	0.28 %	0.23 %	0.18 %	0.19 %
Mortgage Arrears								
Corporate <sup>1</sup>	\$26,514	\$24,288	\$10,229	\$36,083	\$31,289	\$12,161	\$13,014	\$11,334
Securitized <sup>1</sup>	4,710	5,660	3,522	4,005	5,016	3,750	3,367	4,122
Total <sup>1</sup>	\$31,224	\$29,948	\$13,751	\$40,088	\$36,305	\$15,911	\$16,381	\$15,456
Common Share Information (end of period)								
Number of common shares outstanding	26,135	24,727	24,727	24,621	24,420	24,215	24,215	24,129
Book value of common share <sup>1</sup>	\$ 13.65	\$ 14.01	\$ 13.46	\$ 12.88	\$ 12.90	\$ 13.64	\$ 13.53	\$ 13.23
Common share price - close	\$ 16.46	\$ 15.77	\$ 13.41	\$ 12.65	\$ 12.18	\$ 17.10	\$ 15.95	\$ 15.95
Market capitalization (\$ million) <sup>1</sup>	\$ 430	\$ 390	\$ 332	\$ 311	\$ 297	\$ 414	\$ 386	\$ 385

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

<sup>2</sup> For further information refer to the "Taxable Income" section of this MD&A.

<sup>3</sup> Mortgages securitized through the market MBS program and CMB program for which derecognition has not been achieved are included in regulatory assets in the leverage ratio. For further information, refer to the "Capital Management" section of this MD&A. <sup>4</sup> Effective January 1, 2019, we revised the impaired mortgage ratios to include insured mortgages in the numerator such that the ratios are equal to impaired

<sup>4</sup> Effective January 1, 2019, we revised the impaired mortgage ratios to include insured mortgages in the numerator such that the ratios are equal to impaired mortgages divided by portfolio balance. Prior period ratios have been restated.

<sup>5</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances over time and is set at 70% in fiscal 2020, 50% in fiscal 2021 and 25% in fiscal 2022. Prior period ratios have not been restated.

Corporate net investment income (loss) has been driven by multiple factors. The main drivers relate to COVID-19 impacts, causing a lower interest rate environment, volatility in the fair value of our REIT portfolio and an increase in our provision for credit losses. Offsetting these were our higher average corporate mortgage portfolio balances and higher equity income from MCAP, particularly in the second half of 2020.

Since 2019, the corporate portfolio mix has shifted towards single family mortgages mainly due to our objective of balancing the risk profile of our balance sheet and amidst COVID-19 and a competitive market. Term deposit funding and related costs also increased through this period to support corporate asset growth. In Q2 2020, the combination of these two factors as well as market disruption experienced in the term deposit market due to COVID-19 contributed to the decrease in the spread of corporate mortgages over term deposit interest<sup>1</sup>. In late 2020, term deposit funding and related costs began to decrease through this period and we saw a gradual increase in the spread of corporate mortgages over term deposit interest<sup>1</sup>.

The size of the securitized mortgage portfolio has increased due to increased volume of insured single family mortgage originations. The overall economics of securitization was impacted by competitive and market driven pressures since mid-2020. We participate in this market opportunistically.

Capital ratios have remained relatively steady across the last eight quarters as our tax-adjusted and risk-weighted assets have generally aligned with our capital base. The downward trend in our leverage ratio is driven by our growing assets, including securitization assets, and commitments compared to a slower moving capital base.

Total arrears and impaired ratios have varied on a quarterly basis given the nature of the 1-30 day arrears. Higher balances in Q2 2020 were due to an impaired construction mortgage where an asset recovery program was initiated and subsequently completed in Q3 2020, recovering fully all past due interest and principal. The increase in arrears in Q4 2020 and into Q1 2021 is mainly due to one construction mortgage where an asset recovery program has since been initiated. We anticipate full recovery of past due interest and principal in Q2 2021. The circumstances of both construction mortgages were unrelated to COVID-19.

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

## **CAPITAL MANAGEMENT**

Our primary capital management objectives are to maintain sufficient capital for regulatory purposes and to earn acceptable and sustainable risk-weighted returns for our shareholders. Through our risk management and corporate governance framework, we assess current and projected asset growth, economic conditions, housing market activity, the interest rate environment and changes to credit quality to determine appropriate levels of capital. We expect to pay out all of MCAN's non-consolidated taxable income over time through dividends subject to final review and declaration by the Board. Capital growth is achieved through retained earnings, the DRIP, Executive Share Purchase Plan, rights offerings, public share offerings and stock dividends. Our capital management is primarily driven by the guidelines set out by the Tax Act and OSFI.

#### **Income Tax Capital**

As a MIC under the Tax Act, we are limited to an income tax liabilities to capital ratio of 5:1 (or an income tax assets to capital ratio of 6:1), based on our non-consolidated balance sheet in the MIC entity measured at its tax value. Securitization assets and liabilities (less accrued interest) are both excluded from the calculation of the income tax assets to capital ratio.

Table 20: Income Tax Capital <sup>1</sup>

#### (in thousands except ratios)

	March 31	[	December 31
	2021		2020
Income tax assets <sup>1</sup>			
Consolidated assets	\$ 2,976,687	\$	2,728,715
Adjustment for assets in subsidiaries	18,123		16,117
Non-consolidated assets in MIC entity	2,994,810		2,744,832
Add: corporate mortgage allowances	6,380		6,061
Less: securitization assets <sup>2</sup>	(1,353,112)		(1,160,073
Adjustments to equity investments in MCAP and subsidiaries	(42,805)		(55,581
Other adjustments	(2,480)		2,013
	\$ 1,602,793	\$	1,537,252
Income tax liabilities <sup>1</sup>			
Consolidated liabilities	\$ 2,619,818	\$	2,382,203
Adjustment for liabilities in subsidiaries	(3,185)		(6,183
Non-consolidated liabilities in MIC entity	2,616,633		2,376,020
Less: securitization liabilities <sup>2</sup>	(1,331,049)		(1,140,991
	\$ 1,285,584	\$	1,235,029
Income tax capital <sup>1</sup>	\$ 317,209	\$	302,223
Income tax capital ratios <sup>1</sup>			
Income tax assets to capital ratio	5.05		5.09
Income tax liabilities to capital ratio	4.05		4.09

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

<sup>2</sup> The majority of securitization assets and liabilities on the balance sheet are excluded from income tax assets, liabilities and capital as they are derecognized for income tax purposes.

# **Regulatory Capital**

As a Loan Company under the *Trust and Loan Companies Act* (the "Trust Act"), OSFI oversees the adequacy of our capital. For this purpose, OSFI has imposed minimum capital-to-regulatory (or risk-weighted) assets ratios and a minimum leverage ratio which is calculated on a different basis from the income tax assets to capital ratio discussed in the "Income Tax Capital" subsection above.

Both OSFI and the Basel Committee on Banking Supervision promote a resilient banking sector and strong global capital standards. Key components of Basel III impact MCAN through the Capital Adequacy Requirements and Leverage Requirements Guidelines.

Our CET 1 capital consists of share capital, contributed surplus and retained earnings. We do not hold any additional Tier 1 capital instruments; therefore, our CET 1 capital is equal to our Tier 1 capital. Our Tier 2 capital consists of Stage 1 and Stage 2 mortgage allowances calculated under IFRS, a portion of which is allowed to be included in CET 1 under OSFI transitional arrangements issued March 27, 2020. Total Capital equals CET 1 or Tier 1 capital plus Tier 2 capital. OSFI expects all federally regulated financial institutions to meet the minimum capital to risk-weighted asset ratios of 7% CET 1 Capital, 8.5% Tier 1 Capital and 10.5% Total Capital.

At March 31, 2021, we were in compliance with our internal target minimum CET 1, Tier 1 and Total Capital to risk weighted asset and leverage ratios. We maintain prudent capital planning practices to ensure that we are adequately capitalized and continue to satisfy minimum standards and internal targets.

**Table 21: Regulatory Capital** 

(in thousands except %)

		March 31		December 31	
		2021		2020	
Regulatory Ratios (OSFI)					
Share capital	\$	258,605	\$	234,635	
Contributed surplus		510		510	
Retained earnings		97,754		111,367	
Deduction from equity investment in MCAP <sup>2</sup>		(54,390)		(53 <i>,</i> 475)	
Eligible Stage 1 and Stage 2 mortgage allowances <sup>4</sup>		1,129		1,364	
Common Equity Tier 1 and Tier 1 Capital <sup>4</sup> (A)		303,608		294,401	
Tier 2 Capital <sup>4</sup>		5,252		4,707	
Total Capital <sup>4</sup> (D)	\$	308,860	\$	299,108	
Total Exposure/Regulatory Assets <sup>1</sup>					
Consolidated assets	\$	2,976,687	\$	2,728,715	
Less: deduction for equity investment in MCAP <sup>2</sup>		(54,390)		(53 <i>,</i> 475)	
Other adjustments <sup>3</sup>		3,824		3,018	
Total On-Balance Sheet Exposures		2,926,121		2,678,258	
Mortgage and investment funding commitments (50%)		187,487		197,069	
Letters of credit (50%)		20,409		19,552	
Total Off-Balance Sheet Items		207,896		216,621	
Total Exposure/Regulatory Assets (B)	\$	2 124 017	\$	2 904 970	
Total Exposure/Regulatory Assets (B)	Ş	3,134,017	Ş	2,894,879	
Leverage ratio <sup>1</sup> (A / B)		9.69 %		10.17 %	
Risk-weighted assets <sup>1</sup> (C)	\$	1,402,355	\$	1,358,261	
Regulatory Capital Ratios <sup>1</sup>					
Common Equity Tier 1 capital to risk-weighted assets ratio (A / C)		21.65 %		21.67 %	
Tier 1 capital to risk-weighted assets ratio (A / C)		21.65 %		21.67 %	
Total capital to risk-weighted assets ratio (D / C)		22.02 %		22.02 %	

<sup>1</sup> Considered to be a "Non-IFRS Measure". For further details, refer to the "Non-IFRS Measures" section of this MD&A.

<sup>2</sup> The deduction for the equity investment in MCAP is equal to the equity investment balance less 10% of shareholders' equity and eligible stage 1 and stage 2 mortgage allowances.

<sup>3</sup> Certain items, such as negative cash balances, are excluded from total exposures but included in consolidated assets.

<sup>4</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and is set at 70% in fiscal 2020, 50% in fiscal 2021 and 25% in fiscal 2022.

#### Table 22: Regulatory Risk-Weighted Assets

(in thousands except %)	March 31, 2021			December 31, 2020			
	Per Balance Sheet	Average Rate	Risk- Weighted Assets	Per Balance Sheet	Average Rate	Risk- Weighted Assets	
On-Balance Sheet Assets							
Cash and cash equivalents	\$ 103,838	21 % \$	21,532	\$ 88,929	21 % \$	18,389	
Cash held in trust	32,558	20 %	6,512	29,610	20 %	5,922	
Marketable securities	59,933	100 %	59,933	49,613	100 %	49,613	
Mortgages - corporate	1,286,890	62 %	801,994	1,252,762	62 %	775,093	
Mortgages - securitized	1,326,519	5 %	72,266	1,135,745	5 %	, 59,146	
Non-marketable securities	58,129	163 %	95,004	56,117	173 %	97,020	
Equity investment in MCAP Commercial LP	90,190	40 %	35,800	88,263	39 %	34,788	
Deferred tax asset	1,164	100 %	1,164	407	100 %	407	
Other assets	17,466	100 %	17,467	27,269	100 %	27,269	
		_	1,111,672		_	1,067,647	
Off-Balance Sheet Items							
Letters of credit	40,819	50 %	20,410	39,105	50 %	19,553	
Commitments	374,975	39 %	148,010	394,139	38 %	151,598	
		_	168,420		_	171,151	
Charge for operational risk <sup>1</sup>		_	122,263		_	119,463	
Risk-Weighted Assets		\$	1,402,355		ş	5 1,358,261	

<sup>1</sup> We use the basic indicator approach for operational risk, which is equal to 15% of the previous three-year average of net investment income from corporate and securitized assets excluding provisions for credit losses multiplied by a factor of 12.5.

#### **RISK MANAGEMENT**

Effective risk management and an established risk management framework support a strong risk culture and help the Company provide sustainable growth and returns for our shareholders while maintaining an appropriate balance between risk and return. The Enterprise Risk Management Framework ("ERMF") outlines the Company's risk management structure, including the Three-Lines-of-Defence model, emphasizes accountabilities, and supports a common understanding among all key stakeholders of how the Company manages its risks.

#### **Major Risk Types**

MCAN's major risk types include: Liquidity & Funding, Credit, Interest Rate, Market, Operational, Regulatory Compliance, Strategic and Reputational risk. Incidents related to these risks can adversely affect our ability to achieve our business objectives or execute our business strategies, and may result in a loss of earnings, capital and/or damage to our reputation. The ERMF addresses these risks by establishing effective policies, limits, and internal controls to monitor and mitigate these risks.

The shaded areas of this MD&A represent a discussion of risk factors and risk management policies and procedures relating to liquidity, credit, interest rate and market risks as required under IFRS 7, *Financial Instruments: Disclosures*. The relevant MD&A sections are identified by shading within boxes and the content forms an integral part of the interim consolidated financial statements.

The Company's operations could also be adversely affected by the impact of global health pandemics such as the outbreak and continuing impact of COVID-19. As indicated previously, the COVID-19 pandemic has cast uncertainty on the Company's internal expectations, estimates, projections, assumptions and beliefs, including with respect to the Canadian economy, employment conditions, interest rates, level of housing activity and household debt service levels. Significant uncertainties exist with respect to the severity and duration of the pandemic, and regulations, restrictions and the effectiveness of stimulus and other policy measures implemented by the government in minimizing the impact of the pandemic.

As a response to COVID-19, the Company enhanced the oversight of its portfolio and operations with more frequent monitoring and management activities to proactively identify and address emerging risks. The Company continues to monitor the evolving pandemic and has oversight with respect to its effects on operations and the Company. Additionally, we increased the frequency of reporting to and interaction with the Board to facilitate their role in providing oversight as information and developments are fluid. The Company's management is prepared to continue to adapt to the situation and will take necessary actions to protect the Company's business while keeping the safety of the Company's employees and other stakeholders at the centre of all decision-making.

To date, we have prioritized protecting our capital and liquidity, as well as ensuring core business activities are uninterrupted.

For a complete discussion of risks to which the Company is exposed, refer to the "Risk Management" section of the 2020 Annual MD&A.

#### Liquidity and Funding Risk

Liquidity and funding risk is the risk that cash inflows including the ability to raise term deposits and access to other sources of funding, supplemented by assets readily convertible to cash, will be insufficient to honour all cash outflow commitments (both on- and off-balance sheet) as they come due.

On a daily basis, we monitor our liquidity position to ensure that the level of liquid assets held (including insured single family mortgages, which are readily marketable within a time frame of one to three months), together with our ability to raise new deposits and other funding sources, is sufficient to meet our funding commitments, deposit maturity obligations, and other financial obligations.

The Board is accountable for the approval of the Liquidity Risk Management Framework ("LRMF"). The LRMF establishes a framework to maintain sufficient liquidity, including holding a portfolio of high-quality liquid assets to meet commitments as they come due. The LRMF details the daily, monthly and quarterly analyses that are performed by management, and includes a framework for daily funding requirements, gap analysis between assets and liabilities, deposit concentration levels, liquidity risk limits, and stress testing requirements, in alignment with both the standards set under the Trust Act and regulations or guidelines issued by OSFI. Further to the LRMF, the Company maintains a Contingency Funding Plan that details the strategies and action plans to respond to stress events that could materially impair its access to funding and liquidity. As a result of COVID-19, the Company's Contingency Funding Plan was invoked.

ALCO, which is comprised of management, is accountable for liquidity management oversight. On a monthly basis, or more frequently as required, ALCO reviews the Company's liquidity risk profile, reviews funding strategies and regularly monitors performance against established liquidity risk limits. Results of the monitoring of liquidity risk is reported to the Board and any exceptions or breach of key limits are immediately reported by ALCO to the Enterprise Risk Management and Compliance Committee ("ERM&CC"). At March 31, 2021, the Company was in full compliance with the LRMF, key liquidity risk limits and regulatory requirements.

Stress testing is reviewed monthly by ALCO and quarterly by the Board. Liquidity stress testing is performed on singular and simultaneous scenarios. MCAN's stress testing is designed to ensure that exposures remain within the liquidity risk appetite and established Board-approved liquidity risk limits under the stress test scenarios. At March 31, 2021, the Company held sufficient liquidity and maintained the ability to fund obligations over the forecast period under the stress test scenarios.

We have access to liquidity through our ability to issue term deposits eligible for CDIC deposit insurance. These term deposits also provide us with the ability to fund asset growth as needed.

The Company maintains a demand loan revolver facility to meet its short-term obligations as required. Under the facility, there is a sublimit for issued letters of credit, which may be used to support the obligations of borrowers to municipalities in conjunction with construction loans. The facility limit is \$120 million. On April 19, 2021, the facility limit was temporarily increased to \$150 million until May 31, 2021.

We also have an agreement with a Canadian Schedule I Chartered bank that enables the Company to execute repurchase agreements for liquidity purposes. This facility provides liquidity and allows the Company to encumber certain eligible securities for financing purposes. As part of the agreement, the Company may sell assets to the counterparty at a specified price with an agreement to repurchase at a specified future date. The interest rate on the borrowings is driven by market spot rates at the time of borrowing. The Company will execute these repurchase agreements to provide alternative sources of liquidity when it is efficient and effective to do so.

In May 2021, the Company signed a credit agreement with a Canadian Schedule I Chartered bank for a \$50 million senior secured mortgage warehouse facility that will bear interest at either prime plus 0.05% or BAs plus 1.05%. The facility will be used to fund insured single family mortgages prior to securitization activities. This facility will provide improved funding in response to our continued growth.

As a response to COVID-19, the Company has enhanced monitoring and reporting of its liquidity risk profile, its respective funding markets such as the term deposit and securitization market and its liquidity risk position.

OSFI's Liquidity Adequacy Requirements ("LAR") guideline currently establishes two minimum standards based on the Basel III framework with national supervisory discretion applied to certain treatments: the Liquidity Coverage Ratio ("LCR") and Net Cumulative Cash Flow ("NCCF") metrics. At March 31, 2021, we were in compliance with the LCR and NCCF metrics.

## Our sources and uses of liquidity are outlined in the table below. For information on our off-balance sheet commitments refer to the "Off-Balance Sheet Arrangements" section of this MD&A.

### Table 23: Liquidity Analysis

	Within	3 Months	1 to 3	3 to 5	Over 5	March 31
(in thousands)	3 months	to 1 Year	Years	Years	Years	2021
Sources of liquidity						
Cash and cash equivalents	\$ 103,838	\$ —	\$ —	\$ - \$	— \$	103,838
Marketable securities	59,903	_	30	_	—	59,933
Mortgages - corporate	175,855	615,944	394,797	63,054	37,240	1,286,890
Non-marketable securities	_	_	11,738	_	46,391	58,129
Other loans	4,241	_	_	-	—	4,241
	343,837	615,944	406,565	63,054	83,631	1,513,031
Uses of liquidity						
Term deposits	171,631	370,204	535,243	174,038	—	1,251,116
Loans payable	27,009	_	_	-	—	27,009
Other liabilities	3,341	563	1,605	1,859	1,536	8,904
	201,981	370,767	536,848	175,897	1,536	1,287,029
Net liquidity surplus (deficit)	\$ 141,856	\$ 245,177	\$ (130,283)	\$ (112,843) \$	82,095 \$	226,002

Note: The above table excludes securitized assets and liabilities and pledged assets as their use is restricted to securitization program operations.

### Credit Risk

Credit risk is the risk of financial loss resulting from the failure of a counterparty, for any reason, to fully honour its financial or contractual obligations to the Company, primarily arising from our investments and lending activities. Fluctuations in real estate values may increase the risk of default and may also reduce the net realizable value of the collateral property to the Company. These risks may result in defaults and credit losses, which may result in a loss of earnings.

Credit risk is managed through prudent risk management policies and procedures that emphasize the quality and diversification of our investments and lending activities. Credit policies include credit risk limits in alignment with the Risk Appetite Framework ("RAF"). These credit risk limits include, but are not limited to, concentration by asset class, geographic region, dollar amount and borrower. These policies are amended on an ongoing basis and approved by the Board to reflect changes in market conditions and risk appetite.

CCC, which is comprised of management, is accountable for decision-making on credit risk issues and provides oversight of proposed investments for the construction, commercial and marketable and non-marketable securities portfolios.

Credit and commitment exposure are closely monitored by the First and Second Lines of Defence. The RCC, which is comprised of management, monitors and challenges credit risk exposures, monitors portfolio and underwriting quality and performance against credit risk limits on a monthly basis, and the ERM&CC reviews all material risks affecting the Company on a quarterly basis, which includes the identification, assessment, and monitoring of material credit risks.

We identify potential risks in our mortgage portfolio by way of regular review of market and portfolio metrics, which are a key component of quarterly market reports provided to the Board by management. Existing risks in our mortgage portfolio are identified by arrears reporting, portfolio diversification analysis, post funding monitoring and risk rating trends of the entire mortgage portfolio. The aforementioned reporting and analysis provide adequate monitoring of and control over our exposure to credit risk.

We assign a credit score and risk rating for all mortgages at the time of underwriting based on the assessed credit quality of the borrower and the value of the underlying real estate. Risk ratings are reviewed annually at a minimum, and more frequently whenever there is an amendment, or a material change such as a default or impairment.

As part of our credit risk management process, we monitor our loan portfolio for early indicators of potential concern. The "monitored/arrears" category includes construction and commercial loans that may experience events such as slow sales, cost overruns or are located in geographic markets in which concerns have arisen. Loans in this category are included in stage 2. Considering factors such as borrower equity, portfolio loan to value ratios and project liquidity, at March 31, 2021, there have been no indications at the portfolio level of potential loss of principal in excess of the allowances for credit losses recorded for mortgages in stage 1 and 2. These collective allowances are based on forward-looking economic assumptions and other factors discussed in Note 5 to the interim consolidated financial statements.

The maximum credit exposure on our individual financial assets is equal to the carrying value of the respective assets, except for our corporate mortgage portfolio, where maximum credit exposure also includes outstanding commitments for future mortgage fundings and our investments in the KSHYF and TAS, where maximum credit exposure includes our total remaining commitments.

As a response to COVID-19, the Company has increased the frequency of monitoring and reporting of our credit risk profile, including enhanced arrears reporting and pipeline monitoring. Employment levels have, and may continue to be, impacted due to the national response to the pandemic, which may adversely impact the ability of borrowers to make timely payments on mortgages. The Company participated in mortgage deferral programs in 2020 for borrowers and implemented appropriate measures to support these borrowers when their payment deferral periods ended, which included increased amortizations and other payment arrangements. The Company enhanced the oversight of this particular portfolio of borrowers with more frequent monitoring and management activities to proactively identify and address risks. We are not seeing significant credit deterioration or prolonged financial distress among these borrowers. We continue to be prudent in our approach to income confirmation and assessing creditworthiness over the long term.

### **Interest Rate Risk**

Interest rate risk is the potential impact of changes in interest rates on our earnings and capital. Interest rate risk arises when our assets and liabilities, both on- and off-balance sheet, have mismatched repricing and maturity dates. Changes in interest rates where we have mismatched repricing and maturity dates may have an adverse effect on our financial condition and results of operations. Risk factors that MCAN regularly considers are credit spread, gap, basis and yield curve risks.

The Interest Rate Risk Management Framework, which is reviewed and approved by the Board, details MCAN's interest rate risk measurement tools, including stress testing, roles and accountabilities, and monitoring and reporting requirements. Additionally, it establishes appropriate interest rate risk limits and articulates appetite for interest rate exposures.

We evaluate our exposure to a variety of changes in interest rates across the term spectrum of our assets and liabilities including, both parallel and non-parallel changes in interest rates. By managing and strategically matching the terms of corporate assets and term deposits, we seek to reduce the risks associated with interest rate changes, and in conjunction with liquidity management policies and procedures, we also manage cash flow mismatches. ALCO reviews our interest rate exposure on a monthly basis using an interest rate spread and gap analysis as well as an interest rate sensitivity analysis based on various scenarios. This information is also formally reviewed by the Board each quarter.

We are exposed to interest rate risk on insured single family mortgages between the time that a mortgage rate is committed to borrowers and the time that the mortgage is funded, and, in the case of mortgages securitized through the market MBS or CMB programs, the time that the mortgage is securitized. To manage this risk, we may employ various hedging strategies.

An immediate and sustained parallel 1% increase to market interest rates on interest-bearing financial instruments at March 31, 2021 would have an estimated positive effect of \$1.4 million (December 31, 2020 - \$4.1 million) to net income over the following twelve month period. The decrease compared to December 31, 2020 is due to model refinements. An immediate and sustained parallel 1% decrease to market interest rates at March 31, 2021 would have an estimated adverse effect of \$0.1 million (December 31, 2020 - \$0.1 million) to net income over the following twelve month period. The reason for the large differential between our downside risk and our upside risk is due to our construction portfolio, which mostly all have interest rate floors.

We have an integrated balance sheet approach to interest rate risk and our management of liquidity and funding risk. We expect that the impact of an immediate and sustained interest rate change would be partially mitigated by the effect of changes in interest rates on the value of other financial instruments, given our balance sheet composition.

The following tables present the assets and liabilities of the Company by interest rate sensitivity at March 31, 2021 and December 31, 2020 and do not incorporate mortgage and loan prepayments. This analysis is subject to significant change in subsequent periods based on changes in customer preferences and in the application of asset/liability management policies. Floating rate assets and liabilities are immediately sensitive to changing interest rates while other assets are sensitive to changing interest rates periodically, either as they mature or as contractual repricing events occur. Non-interest sensitive includes marketable securities, equity investment in MCAP and other assets and liabilities. Yield spread represents the difference between the weighted average interest rate of the assets and liabilities in a certain category.

Table 24: Interest Rate Sensitivity at March 31, 2021

### At March 31, 2021

At March 31, 2021								
(in thousands except %)	Floating Rate	Within 3 Months	3 Months to 1 Year	1 to 3 Years	3 to 5 Years	Over 5 Years	Non Interest Sensitive	Total
Assets								
Corporate	\$489,122	\$132,603	\$474,370	\$210,435	\$ 63,054	\$ 83,544	5 156,485 \$	1,609,613
Securitization	32,558	12,942	82,004	166,611	1,064,962	_	7,997	1,367,074
	521,680	145,545	556,374	377,046	1,128,016	83,544	164,482	2,976,687
Liabilities								
Corporate	27,009	171,631	370,204	535,243	174,038	—	8,904	1,287,029
Securitization		8,556	83,751	154,647	1,085,835	—	—	1,332,789
	27,009	180,187	453,955	689,890	1,259,873	—	8,904	2,619,818
Shareholders' Equity		_		_			356,869	356,869
CAD	¢404 C74	¢(24 C42)	6102 440	¢(242.044)	¢(404.057)	¢ 02 544	(201 201) ¢	
GAP	\$494,671	\$(34,642)	\$102,419	\$(312,844)	\$(131,857)	\$ 83,544 \$	5 (201,291) \$	_
YIELD SPREAD	1.63 %	2.40 %	2.14 %	1.84 %	1.02 %	6.66 %		

Table 25: Interest Rate Sensitivity at December 31, 2020

### At December 31, 2020

At December 31, 2020								
	Floating	Within	3 Months	1 to 3	3 to 5	Over 5	Non Interest	
(in thousands except %)	Rate	3 Months	to 1 Year	Years	Years	Years	Sensitive	Total
Assets								
Corporate	\$413,977	\$199,490	\$393,550	\$242,439	\$ 70,568	\$ 80,196	5 156,089 \$	\$ 1,556,309
Securitization	29,610	5,198	78,310	168,243	883,994	_	7,051	1,172,406
	443,587	204,688	471,860	410,682	954,562	80,196	163,140	2,728,715
Liabilities								
Corporate	_	123,727	426,047	519,630	165,365	_	4,825	1,239,594
Securitization	_	8,617	69,403	173,141	891,448	_	-	1,142,609
	_	132,344	495,450	692,771	1,056,813	_	4,825	2,382,203
Shareholders' Equity	_	_	_	_	_	_	346,512	346,512
GAP	\$443,587	\$ 72,344	\$(23,590)	\$(282,089)	\$(102,251)	\$ 80,196	(188,197) \$	\$ -
YIELD SPREAD	4.08 %	2.71 %	2.05 %	1.86 %	1.13 %	6.56 %		

### Future Regulatory Changes

In May 2019, OSFI issued revisions to Guideline B-12 - *Interest Rate Risk Management*, which provides guidance on the Basel Committee on Banking Supervision's interest rate risk in the banking book measures, standardized stress scenarios, and enhancements to governance processes, controls and modelling. The Company will adopt these revised requirements on January 1, 2022.

### **Market Risk**

Market risk is the exposure to adverse changes in the value of financial assets. Market risk includes price risk on marketable securities, real estate values and commodity prices, among others. Any changes in these market risk factors may negatively affect the value of our financial assets, which may have an adverse effect on our financial condition and results of operations. We do not undertake trading activities as part of our regular operations, and therefore are not exposed to risks associated with activities such as market making, arbitrage or proprietary trading.

#### 2021 FIRST QUARTER REPORT | MCAN MORTGAGE CORPORATION

Our marketable and non-marketable securities portfolios are susceptible to market price risk arising from uncertainties about future values of the securities. We manage the equity price risk through diversification and limits on both individual and total securities. Portfolio reporting is submitted to management on a regular basis and to the Board on a quarterly basis.

The pandemic impacted and disrupted global economic activities, resulting in a decline in equity prices, including in the REIT sector. In Q4 2020 and into Q1 2021, there was a partial rebound in REIT prices amid optimism around the impending economic outlook given the COVID-19 vaccine; however, volatility may continue given the recent third wave and uncertainty around the vaccine rollout.

### **Operational Risk**

Operational risk is the potential for loss resulting from people, inadequate or failed internal processes, systems, or from external events.

The Operational Risk Management Framework ("ORMF") covers all components of MCAN's operational risk management including processes and control activities to ensure adherence with business and regulatory requirements. The ORMF sets out an integrated approach to identify, measure, monitor, manage and report on known and emerging operational risks. Management and the Board review operational risk on a quarterly basis.

As a response to COVID-19, the Company has taken proactive actions to protect the health and well-being of our employees by implementing a company-wide remote working policy. To ensure operational resiliency, the Company has enhanced and implemented its Business Continuity Plan, bolstered its employee communications, provided effective tools to work from home, and has increased training on cybersecurity risks and other areas where appropriate.

### **Outsourcing Risk**

Within operational risk, outsourcing risk is the risk of losses resulting from: a) inadequate levels of services provided by third parties; or b) suddenly unavailable services by third parties that are not readily replaceable. We outsource the majority of our construction and commercial mortgage origination, mortgage servicing and collections to MCAP and other third parties. There is a risk that the services provided by third parties will fail to adequately meet our standards. The outbreak of COVID-19 may also have an adverse impact on the operations of third parties and their abilities to meet their obligations with the Company.

The Company's Outsourcing Policy incorporates the relevant requirements of OSFI Guideline B-10, *Outsourcing of Business Activities, Functions and Processes.* We regularly review our outsourced arrangements to determine if an arrangement is material and to assess the overall risk inherent in that arrangement. All outsourced arrangements are subject to a risk management program, which includes detailed monitoring activities. If an outsourced arrangement is material, it is subjected to an enhanced risk management program.

### Information Technology and Cybersecurity Risk

Within operational risk, cybersecurity risk is the risk of information loss due to the compromise of client confidentiality, unauthorized access and use of MCAN's systems, and disruption to business as usual practices.

We collect and store confidential and personal information to the extent needed for operational purposes. Risk factors include unauthorized access to the Company's computer systems or data which could result in the theft or publication of confidential information, the deletion or modification of records or could otherwise cause interruptions in the Company's operations.

Despite the Company's implementation of security measures, its systems could be vulnerable to damages from computer viruses, natural disasters, unauthorized access, cyber-attacks and other similar disruptions. Any such system failure, accident or security breach could disrupt the Company's delivery of services and make the Company's applications unavailable or cause similar disruptions to the Company's operations. If the Company's network security is penetrated or its sensitive data is misappropriated, we could be subject to liability or our business could be interrupted, and any of these developments could have a material adverse effect on the Company's business, results of operations and financial condition.

In order to protect our employees' well-being during the COVID-19 pandemic, our business operations are being conducted remotely, which may impact the Company's perimeter security, physical security of Company devices, employee physical access to Company networks and systems and an increased risk of unauthorized access to, or disclosure of, personal information via COVID-19 themed attacks in the form of phishing emails.

The IT Management Committee, which is comprised of management, is accountable for overseeing technology and cybersecurity risk exposures and management activities. The IT Management Committee reports cybersecurity risks to the Audit Committee. We also use external third party advisors and service providers to provide technical expertise, to assist with periodic cybersecurity assessments and to continuously monitor our IT infrastructure for cybersecurity risks. We have periodically undertaken external vulnerability tests performed by an independent external party. We maintain a Cybersecurity incident Response Plan and have designated officers responsible for the oversight of cybersecurity risks. We also maintain

cybersecurity insurance coverage for both direct and third party coverage in the event of a cybersecurity incident that would result in a loss.

### Model Risk

Model risk is the risk of potential adverse consequences from decisions based upon inaccurate or inappropriate model outputs, taking into account all errors at any point from design through implementation.

The Model Risk Management Policy describes the overarching principles that provide the framework for managing model risk in a sound and prudent manner. All models are subject to a periodic review based on model complexity and model materiality ratings. Periodic assessment of models is a key element of the ongoing validation phase of the model life-cycle.

### Risk of Accuracy and Completeness of Borrower Information

In the single family mortgage underwriting process, we rely on information provided by potential borrowers and other third parties, including mortgage brokers. We may also rely on the representations of potential borrowers and third parties as to the accuracy and completeness of that information. Our financial position and performance may be negatively impacted if this information is intentionally misleading or does not fairly represent the financial condition of the potential borrower and is not detected by our internal controls.

We frequently review and enhance our underwriting procedures and control processes to strengthen our ability to detect such inaccurate and misleading information and to manage this risk. These enhancements include improvements to underwriting staff training, independent income verification procedures, and other quality control and quality assurance processes.

The Canadian mortgage industry periodically experiences falsification of supporting documents provided to lenders in the mortgage underwriting process. The implementation of significant changes to regulatory requirements reduces the number of borrowers that qualify for new mortgages, which increases the risk of document falsification. Employment levels have, and may continue to be, adversely impacted due to the national response to the COVID-19 pandemic. This may adversely impact the ability of borrowers to qualify for new mortgages, which increases the risk of document falsification.

To date, this document falsification has not had a material impact on MCAN or its financial position or performance. We do not expect to experience any material impact to our financial position or performance in the future relating to such document falsification.

### Regulatory Compliance Risk

Regulatory compliance risk arises from the Company's potential non-conformance with existing and new laws, rules, regulations, prescribed practices, or ethical standards in any jurisdiction in which it operates. Regulatory compliance risk also arises from the exercise of discretionary oversight by regulatory or other competent authorities that may adversely affect the Company, including by limiting the products or services that the Company provides, restricting the scope of its operations or business lines, limiting pricing and availability of products in the market, increasing the ability of competitors to compete with its products and services or requiring it to cease carrying on business. The Company's failure to comply with applicable laws and regulations may result in sanctions and financial penalties that could adversely impact its earnings and damage its reputation. Increasing regulations and expectations, both globally and domestically, have increased the cost and resources necessary to meet regulatory expectations for the Company.

The Company's Chief Compliance Officer, Chief Anti Money Laundering Officer & Privacy Officer independently oversees the adequacy of, adherence to, and effectiveness of day-to-day compliance procedures in alignment with the Company's Regulatory Compliance Management Framework. Additionally, the Risk and Compliance Committee and the Board review and effectively challenge regulatory compliance risk-related reports on a quarterly basis.

### Strategic Risk

Strategic risk is the risk of loss due to fluctuations in the external business environment, and the failure of management to adjust its strategies, business model and business activities to adapt or respond appropriately.

Strategic risk factors generally arise from either choosing the wrong strategy, or poor execution of the right strategy. The inability to proactively develop business strategies, plans or clearly define objectives, or failure to develop internal capabilities can also result in strategic risk.

Strategic risk is managed by the CEO and management. The Board approves the Company's strategies at least annually and reviews results and needed changes as applicable against those strategies regularly. Strategies are aligned to be consistent with the RAF, regulatory and other internal requirements.

#### **Reputational Risk**

Reputational risk is a risk of loss or adverse impacts resulting from damages to MCAN's reputation, regardless of whether the facts that underlie the event are true or not.

The loss of reputation can greatly affect shareholder value through reduced public confidence, a loss of business, legal action, or increased regulatory oversight. Reputation refers to the perception of the enterprise by various stakeholders. Typically, key stakeholder groups include investors, borrowers, depositors, employees, suppliers, regulators, brokers and strategic partners. Perceptions may be impacted by various events including financial performance, specific adverse occurrences from events such as cybersecurity issues, unfavourable media coverage, and changes or actions of the Company's leadership. Failure to effectively manage reputational risk can result in reduced market capitalization, loss of client loyalty, reduced access to deposit funding and the inability to achieve the Company's strategic objectives.

The Company believes that the most effective way to safeguard its public reputation is through embedding successful processes and controls, along with the promotion of appropriate conduct, risk culture and risk management. Reputational risk is mitigated by management of the underlying risks in the business and is monitored and reported to the Board on a quarterly basis.

### **Other Risk Factors**

### Reliance on Key Personnel

Our future performance is dependent on the abilities, experience and efforts of our management team and other key personnel. There is no assurance that we will be able to continue to attract and retain key personnel, although it remains a key objective of the Company. Should any key personnel be unwilling or unable to continue their employment with MCAN, there may be an adverse effect on our financial condition and results of operations.

### Mortgage Renewal and Prepayment Risk

We retain renewal rights on mortgages that we originate that are either sold to third parties or retained on the consolidated balance sheet. If mortgagors are unable to renew their mortgages at their scheduled maturities, we may be required to use our own financial resources to fund these obligations until mortgage arrears are collected or, in the case of insured single family mortgages, proceeds are received from mortgage insurers following the sale of mortgaged properties.

The primary risks associated with the market MBS program and CMB program are prepayment, liquidity and funding risk, including the obligation to fund 100% of any cash shortfall related to the Timely Payment obligation. For further information on the Timely Payment obligation, refer to Note 9 to the interim consolidated financial statements. Prepayment risk includes the acceleration of the amortization of mortgage premiums, as applicable, as a result of early payouts.

#### Economic and Geopolitical Conditions

Factors that could impact the overall market and economic stability of the Company's operations include changes in short-term and long-term interest rates, commodity prices, international trade, inflation, consumer confidence, business and government spending, real estate market activity, real estate prices and adverse economic events. Though the nature and extent of these risks may vary depending on circumstances, an increased level of uncertainty for economic growth and market volatility in interest rates may arise. Our inability to respond to changes effectively may have an adverse effect on our financial condition and results of operations.

#### **Competition Risk**

Our operations and income are a function of the interest rate environment, the availability and acceptance of mortgage products at reasonable yields and the availability of term deposits at reasonable cost. The availability and acceptance of mortgage products for the Company and the yields thereon are dependent on market competition. In the event that we are unable to compete successfully against our current or future competitors or raise term deposits to fund our lending activities at reasonable rates, there may be an adverse effect on our financial condition and results of operations.

### Qualification as a Mortgage Investment Corporation

If for any reason we do not maintain our qualification as a MIC under the Tax Act, taxable dividends and capital gains dividends paid by MCAN on our common shares will cease to be fully or partly deductible in computing income for tax purposes.

#### 2021 FIRST QUARTER REPORT | MCAN MORTGAGE CORPORATION

#### Capital Adequacy Risk

Capital adequacy risk is the risk that the Company does not hold sufficient capital to manage Company-wide risks and unexpected financial losses. Refer to the "Capital Management" section of this MD&A for further information. The Company's capital adequacy risk is monitored and managed by the CFO and overseen by the Board.

#### Environmental Risk

We recognize that environmental hazards are a potential liability. This risk exposure can result from non-compliance with environmental laws, either as principal or lender, which may negatively affect our financial condition and results of operations. We aim to mitigate this risk by complying with all environmental laws and by applying an environmental policy and procedures to our commercial and development lending activities.

#### General Litigation

In the ordinary course of business, MCAN and its service providers (including MCAP), their subsidiaries and related parties may be party to legal proceedings that may result in unplanned payments to third parties.

To the best of our knowledge, we do not expect the outcome of any existing proceedings to have a material adverse effect on the consolidated financial position or results of operations of the Company.

#### Changes in Accounting Standards and Accounting Policies

We may be subject to changes in the financial accounting and reporting standards that govern the preparation of our consolidated financial statements. These changes may materially impact how we record and report our financial condition and results of operations and, in certain circumstances, we may be required to retroactively apply a new or revised standard that results in our restating prior period financial statements.

### **DESCRIPTION OF CAPITAL STRUCTURE**

Our authorized share capital consists of an unlimited number of common shares with no par value. At March 31, 2021, there were 26,134,716 common shares outstanding (December 31, 2020 - 24,727,145). At May 11, 2021, there were 26,129,350 common shares outstanding.

We issued 184,072 new common shares in Q1 2021 (Q1 2020 - 204,894) under the DRIP, which has historically provided MCAN with a reliable source of new capital and existing shareholders an opportunity to acquire additional shares at a discount to market value. Under the DRIP, dividends paid to shareholders are automatically reinvested in common shares issued out of treasury at the weighted average trading price for the five days preceding such issue less a discount of 2% until further notice from MCAN. We also issued 1,223,499 new common shares on March 31, 2021, for the special stock dividend to shareholders.

For additional information related to share capital, refer to Note 12 to the interim consolidated financial statements.

### **OFF-BALANCE SHEET ARRANGEMENTS**

We have contractual obligations relating to outstanding commitments for future fundings of corporate mortgages and our investments in the KSHYF and TAS. Only a portion of the mortgage commitments that we issue are expected to fund. Accordingly, these amounts do not necessarily represent the future cash requirements of the Company.

### **Table 26: Contractual Obligations**

	Within	> 3 Months	> 1 to 3	> 3 to 5	> 5	March 31
(in thousands)	3 months	to 1 Year	Years	Years	Years	2021
Mortgage funding commitments	\$ 144,256	\$ 106,772 \$	93,079 \$	— \$	— \$	344,107
Commitment - TAS	_	—	5,410	1,741	311	7,462
Commitment - KSHYF	_	—	1,212	—	22,194	23,406
	\$ 144,256	\$ 106,772 \$	99,701 \$	1,741 \$	22,505 \$	374,975

We retain mortgage servicing obligations relating to securitized mortgages where balance sheet derecognition has been achieved. For further information on our securitization activities, refer to Note 9 to the interim consolidated financial statements.

We provide letters of credit, which are not reflected on the interim consolidated balance sheet, for the purpose of supporting developer obligations to municipalities in conjunction with residential construction loans. If the developer defaults in its

#### 2021 FIRST QUARTER REPORT | MCAN MORTGAGE CORPORATION

## obligation to the municipalities, the municipalities may draw on the letters of credit, in which case we are obligated to fund the letters of credit. For further information, refer to Note 18 to the interim consolidated financial statements.

MCAP is actively defending a claim arising from a power of sale process with respect to a defaulted land development loan previously funded by MCAN. The plaintiff has claimed improvident sale and has claimed damages of approximately \$6 million. On December 11, 2020, a trial on this matter resulted in a court judgment to dismiss the claim with \$300,000 in costs to be paid by the plaintiff. On January 11, 2021, the plaintiff appealed. On March 24, 2021, the Court dismissed the appeal because of a delay. MCAP was awarded a judgment for approximately \$500,000 against the same plaintiff in related proceedings. We may be obligated to indemnify MCAP for certain liabilities that may be incurred as part of the proceedings under a mortgage servicing agreement between the two parties. Based on, among other things, the current status of the proceedings, we do not expect to incur any material liability arising out of this indemnification obligation to MCAP and accordingly have not recorded a provision.

### DIVIDENDS

On May 11, 2021, the Board declared a quarterly dividend of \$0.34 per share to be paid on June 30, 2021 to shareholders of record as at June 15, 2021.

On March 13, 2020 OSFI instructed all federally regulated financial institutions that dividend increases should be halted for the time being. An increase in dividends is defined as an increase in the total dollar amount of dividends paid after March 13, 2020 and non-cash dividends such as stock dividends are not included in the limitation.

In order to take advantage of the tax benefits provided by its MIC status, we typically pay out substantially all of MCAN's nonconsolidated taxable income to shareholders through dividends. As a MIC, we are entitled to deduct the dividends that we pay to shareholders from our taxable income. Regular dividends are taxed as interest income to shareholders. We are able to pay capital gains dividends, which would be taxed as capital gains to shareholders. Dividends paid to foreign investors may be subject to withholding taxes. The Company has historically paid out dividends in cash but has the option to pay out its dividends in the form of cash or shares. In the event of a significant increase in taxable income relative to accounting income, the Company may look to pay out a combination of regular dividends in the form of cash and special dividends in the form of shares, which would conform with OSFI's current restriction on increasing cash dividends. This is consistent with our dividend policy and our obligations as a MIC, while at the same time providing a cost effective source of capital for the Company to support future growth and business operations.

### **TRANSACTIONS WITH RELATED PARTIES**

Related party transactions for the quarters ended March 31, 2021 and March 31, 2020 and related party balances at March 31, 2021 and December 31, 2020 are discussed in Notes 8 and 17 to the interim consolidated financial statements.

### FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The majority of our interim consolidated balance sheet consists of financial instruments, and the majority of net income (loss) is derived from the related income, expenses, gains and losses. Financial instruments include cash and cash equivalents, cash held in trust, marketable securities, mortgages, non-marketable securities, other loans, financial liabilities from securitization, term deposits and loans payable, which are discussed throughout this MD&A.

The use of financial instruments exposes us to liquidity and funding, credit, interest rate and market risk. A discussion of these risks and how they are managed is found in the "Risk Management" section of this MD&A.

Information on the financial statement classification and amounts of income, expenses, gains and losses associated with financial instruments are located in the "Results of Operations" and "Financial Position" sections of this MD&A. Information on the determination of the fair value of financial instruments is located in the "Critical Accounting Estimates and Judgments" section of this MD&A.

### PEOPLE

At March 31, 2021, we had 118 team members (December 31, 2020 - 112).

### **CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The preparation of the Company's interim consolidated financial statements requires management to make judgments, estimations and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. Estimates are considered carefully and reviewed at an appropriate level within MCAN. We believe that our estimates of the value of our assets and liabilities are appropriate. However, changes in these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the affected assets or liabilities in future periods.

For a detailed discussion of critical accounting estimates and judgments, refer to the "Critical Accounting Estimates and Judgments" section of the 2020 Annual MD&A.

### DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

At March 31, 2021, the President and CEO, and CFO of MCAN, with the assistance of the Company's Disclosure Committee comprised of members of management, have designed disclosure controls and procedures to provide reasonable assurance that (i) material information relating to MCAN is made known to the CEO and CFO and (ii) information required to be disclosed by us in reports we file or submit is recorded, processed, summarized and reported within the time periods specified in securities legislation, and have designed Internal Controls over Financial Reporting ("ICFR") to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

As a result of changes to our operations due to the impact of COVID-19, we have automated certain of our internal controls over financial reporting. There were no changes in our ICFR during the interim period ended March 31, 2021 that have materially affected, or are reasonably likely to materially affect, our control framework.

All internal control systems, no matter how well designed, have inherent limitations. As a result, even systems determined to be effective may not prevent or detect misstatements on a timely basis as systems can provide only reasonable assurance that the objectives of the control system are met. In addition, projections of any evaluation of the effectiveness of ICFR to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may change.

### Notice required under National Instrument 51-102, "Continuous Disclosure Obligations," Part 4.3 (3) (a)

The accompanying consolidated interim financial statements of MCAN have not been reviewed by an auditor.

The Company is in compliance with the interim Management's Discussion and Analysis of Operations requirements set out by National Instrument 51-102.

### **NON-IFRS MEASURES**

We prepare our interim consolidated financial statements in accordance with IFRS. We use a number of financial measures to assess our performance. Some of these measures are not calculated in accordance with IFRS, are not defined by IFRS and do not have standardized meanings that would ensure consistency and comparability between companies using these measures. The non-IFRS measures used in this MD&A are defined as follows:

#### Return on Average Shareholders' Equity

Return on average shareholders' equity is a profitability measure that presents the annualized net income available (loss attributable) to shareholders as a percentage of the capital deployed to earn the income (loss). We calculate return on average shareholders' equity as a monthly average using all components of shareholders' equity.

#### Taxable Income Measures

Taxable income measures include taxable income and taxable income per share. Taxable income represents MCAN's net income on a non-consolidated basis calculated under the provisions of the Tax Act applicable to a MIC. Taxable income is calculated as an estimate until we complete our annual tax returns subsequent to year end, at which point it is finalized.

#### Average Interest Rate

The average interest rate is a profitability measure that presents the average annualized interest rate of an asset or liability. Mortgage portfolio average interest rate (corporate and securitized), average term deposit interest rate, financial liabilities from securitization average interest rate, spread of corporate mortgages over term deposit interest and spread of securitized mortgages over liabilities are examples of average interest rates. The average asset or liability balance that is incorporated into the average interest rate calculation is calculated on either a daily or monthly basis depending on the nature of the asset or liability. Please refer to the applicable tables containing average balances for further details.

#### Net Corporate Mortgage Spread Income and Net Securitized Mortgage Spread Income

Net corporate mortgage spread income is calculated as the difference between corporate mortgage interest and term deposit interest and expenses. Net securitized mortgage spread income is calculated as the difference between securitized mortgage interest and interest on financial liabilities from securitization.

#### Impaired Mortgage Ratios

The impaired mortgage ratios represent the ratio of impaired mortgages to mortgage principal for both the corporate and total (corporate and securitized) portfolios.

#### Mortgage Arrears

Mortgage arrears measures include total corporate mortgage arrears, total securitized mortgage arrears and total mortgage arrears. These measures represent the amount of mortgages from the corporate portfolio, securitized portfolio and the sum of the two, respectively, that are at least one day past due.

## Common Equity Tier 1, Tier 1, Tier 2 and Total Capital, Total Exposures, Regulatory Assets, Leverage Ratio and Risk-Weighted Asset Ratios

These measures are calculated in accordance with guidelines issued by OSFI and are located on Table 21 of this MD&A and Note 19 to the interim consolidated financial statements.

#### Income Tax Capital Measures

Income tax assets, income tax liabilities and income tax capital represent assets, liabilities and capital as calculated on a non-consolidated basis using the provisions of the Tax Act applicable to a MIC. The calculation of the income tax assets to capital ratio and income tax liabilities to capital ratio are based on these amounts.

#### Market Capitalization

Market capitalization is calculated as the number of common shares outstanding multiplied by the closing common share price as of that date.

#### Book Value per Common Share

Book value per common share is calculated as total shareholders' equity divided by the number of common shares outstanding as of that date.

### Limited Partner's At-Risk Amount

The value of our equity investment in MCAP for income tax purposes is referred to as the Limited Partner's At-Risk Amount, which represents the cost base of the limited partner's investment in the partnership. The LP ARA is increased (decreased) by the partner's share of partnership income on a tax basis, increased by the amount of capital contributions into the partnership and reduced by distributions received from the partnership.

### CONSOLIDATED BALANCE SHEETS

(Unaudited) (in thousands of Canadian dollars)

		March 31	December 31
	Note	2021	2020
Assets			
Corporate Assets			
Cash and cash equivalents		\$ 103,838	
Marketable securities		59,933	49,613
Mortgages	6	1,286,890	1,252,762
Non-marketable securities	7	58,129	56,117
Equity investment in MCAP Commercial LP	8	90,190	88,263
Deferred tax assets		1,164	407
Other assets		9,469	20,218
		1,609,613	1,556,309
Securitization Assets			
Cash held in trust		32,558	29,610
Mortgages	10	1,326,519	1,135,745
Other assets	10	7,997	7,051
		1,367,074	1,172,406
		\$ 2,976,687	
Liabilities			
Corporate Liabilities			
Term deposits		\$ 1,251,116	\$ 1,234,769
Demand loan payable	18	27,009	, <u> </u>
Other liabilities	10	8,904	4,825
		1,287,029	1,239,594
Securitization Liabilities			
Financial liabilities from securitization	11	1,332,789 <b>1,332,789</b>	1,142,609 1,142,609
		2,619,818	2,382,203
Shareholders' Equity		250.005	004 607
Share capital	12	258,605	234,635
Contributed surplus		510	510
Retained earnings		97,754	111,367
		356,869	346,512
		\$ 2,976,687	\$ 2,728,715

### CONSOLIDATED STATEMENTS OF INCOME

(Unaudited) (in thousands of Canadian dollars except for per share amounts)

For the Quarters Ended March 31	Note	2021	2020
Net Investment Income - Corporate Assets			
Mortgage interest		\$ 15,796	\$ 15,397
Equity income from MCAP Commercial LP	8	6,742	3,434
Non-marketable securities		1,383	1,546
Marketable securities		805	611
Fees		417	363
Interest on cash and other income		117	302
Net gain (loss) on securities	14	3,920	(15,688)
		29,180	5,965
Term depecti interact and evenesce		7 556	0 000
Term deposit interest and expenses	15	7,556	8,008
Mortgage expenses	15	1,084	1,034
Interest on loans payable	10	65	141
Provision for credit losses	16	270	1,804
		8,975 20,205	10,987
		20,203	(5,022)
Net Investment Income - Securitization Assets			
Mortgage interest		6,632	4,783
Other securitization income		42	261
		6,674	5,044
Interest on financial liabilities from securitization		4,426	3,747
Mortgage expenses	15	723	495
Provision for (recovery of) credit losses	15	(20)	
	10	5,129	4,243
		1,545	4,243
Operating Expenses		4.074	2 002
Salaries and benefits		4,271	3,802
General and administrative		2,312	1,755
		6,583	5,557
Net Income (Loss) Before Income Taxes		15,167	(9,778
Provision for (recovery of) income taxes			
Current		_	231
Deferred		(757)	(279
		(757)	
Net Income (Loss)		\$ 15,924	
Pasie and diluted earnings (loss) per chara		¢ 0.64	ć (0.40
Basic and diluted earnings (loss) per share		\$ 0.64 \$ 0.34	
Cash dividends per share			
Stock dividends per share		\$ 0.85	
Weighted average number of basic and diluted shares (000's)		24,833	24,295

### CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited) (in thousands of Canadian dollars)

For the Quarters Ended March 31	Note		2021		2020
Share Capital					
Balance, beginning of quarter		\$ 234	4,635	\$	228,008
Share capital issued	12	23	3,970		2,716
Balance, end of quarter		258	8,605		230,724
Contributed Surplus			510		510
Retained Earnings					
Balance, beginning of quarter		11:	1,367		101,794
Net income (loss)		15	5,924		(9,730)
Dividends declared	12	(29	9,537)		(8,205)
Balance, end of quarter		97	7,754		83,859
		4			
Total Shareholders' Equity		\$ 350	5,869	Ş	315,093

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (in thousands of Canadian dollars)

Adjustments to determine cash flows relating to operating activities:(757)Deferred taxes(757)Equity income from MCAP Commercial LP8Provision for credit losses162501,80Net (gain) loss on securities14Amortization of securitized mortgage and liability transaction costs826Amortization of other assets189Changes in operating assets and liabilities:189Marketable securities(6,400)Corporate and securitized mortgages(226,232)Non-marketable securities(2,012)Other assets9,647(3,442(3,948)Cash held in trust(2,948)Financial liabilities from securitization190,435Current taxes payable–Current taxes payable–Cash flows from (for) operating activities(11,229)Distributions from MCAP Commercial LP8Aquisition of capital and intangible assets(34)Cash flows from investing activities4,781Investing Activities4,781Inscell activities4,781Inscell activities4,781Inscell activities21,357Cash flows from financing activities14,909Supplementary Information\$10,338Interest received\$ 21,732Interest paid\$ 21,732Supplementary Information\$ 21,732Interest paid\$ 21,732Interest paid12,400Interest paid12,400	For the Quarters Ended March 31	Note	2021	2020
Operating ActivitiesS15,924\$(9,73)Adjustments to determine cash flows relating to operating activities:(757)(27)Equity income from MCAP Commercial LP8(6,742)(3,43)Provision for credit losses162501,80Net (gain) loss on securities14(3,920)15,68Amortization of securitized mortgage and liability transaction costs1821Amortization of other assets18921Changes in operating assets and liabilities:18921Operate and securitized mortgages(26,622)(68,52)Other assets9,647(3,42)Cash field in trust(2,948)(1,16)Term deposits16,34770,74Financial liabilities from securitization190,435(27,84)Current taxes payable-230ther liabilitiesInvesting Activities(1,16)190,435(1,66)Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(3,42)(6)Investing Activities4,164(1,66)Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(3,42)(6)Cash flows from financing activities27,00914,05Repayment of premises lease liability(84)(84)Net change in demand loan27,00914,05Repayment of premises lease liability(84,909)9,50Dividends paid	Cash flows from (for):			
Net income (loss)         \$         15,924         \$         (9,73)           Adjustments to determine cash flows relating to operating activities:         (757)         (27)           Deferred taxes         (757)         (27)           Equity income from MCAP Commercial LP         8         (6,742)         (3,43)           Provision for credit losses         16         250         1,80           Net (gain) loss on securitized         14         (3,920)         15,66           Amortization of securitized mortgage and liability transaction costs         826         67           Amortization of other assets         189         211           Changes in operating assets and liabilities:         189         211           Marketable securities         (2,012)         33,62           Other assets         (2,012)         34,70           Cash held in trust         (2,948)         (1,164)           Term deposits         16,347         70,74           Financial liabilities from securitization         190,435         (27,48)           Investing Activities         4,164         (1,66)           Distributions from MCAP Commercial LP         8         4,815           Acquisition of capital and intangible assets         (3,42)         (6,11,229)				
Adjustments to determine cash flows relating to operating activities:(757)(27Deferred taxes(757)(27Equity income from MCAP Commercial LP8(6,742)(3,43Provision for credit losses162501,80Net (gain) loss on securitized mortgage and liability transaction costs82667Amortization of securitized mortgage and liability transaction costs82667Amortization of other assets18921Changes in operating assets and liabilities:(6,400)-Marketable securities(2,012)33,62Other assets(2,026,32)(68,52Non-marketable securities(2,048)(1,16Term deposits16,34770,74Financial liabilities from securitization190,435(2,748)Current taxes payable-23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities(34)(6Cash flows from investing activities4,7811,99Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from financing activities4,7811,91Financing Activities21,35767Increase in cash and cash equivalents9,505Cash flows from financing activities14,9099,505Cash flows from financing activities14,9099,505Cash flows from financing activiti			\$ 15.924	\$ (9,730)
Deferred taxes         (757)         (27           Equity income from MCAP Commercial LP         8         (6,742)         (3,43           Provision for credit losses         16         250         1,80           Net (gain) loss on securities         14         (3,290)         15,66           Amortization of securitized mortgage and liability transaction costs         826         67           Amortization of other assets         189         21           Changes in operating assets and liabilities:         (2,012)         33,62           Marketable securities         (6,400)         -           Corporate and securitized mortgages         (2,012)         33,62           Other assets         9,647         (3,42           Cash held in trust         (2,948)         (1,16           Term deposits         16,347         70,74           Financial liabilities from securitization         190,435         (27,84           Current taxes payable         -         23           Other liabilities         (11,229)         6,911           Investing Activities         (11,229)         6,911           Distributions from MCAP Commercial LP         8         4,815         1,98           Acquisition of capital and intangible assets			·/·	+ (-,,
Equity income from MCAP Commercial LP       8       (6,742)       (3,43         Provision for credit losses       16       250       1,80         Net (gain) loss on securities       14       (3,920)       15,68         Amortization of securitized mortgage and liability transaction costs       826       67         Amortization of other assets       189       21         Changes in operating assets and liabilities:       (6,400)       -         Corporate and securitized mortgages       (2,26,232)       (68,52         Non-marketable securities       (2,012)       33,62         Other assets       9,647       (3,42         Cash held in trust       (2,948)       (1,16         Term deposits       15,347       70,74         Financial liabilities       4,164       (1,669         Cash flows from (for) operating activities       (11,229)       6,91         Investing Activities       (34)       (6         Distributions from MCAP Commercial LP       8       4,815       1,98         Acquisition of capital and intangible assets       (34)       (6         Cash flows from investing activities       27,009       14,05         Investing Activities       21,357       67         Intarcing			(757)	(279)
Provision for credit losses162501,80Net (gain) loss on securities14(3,920)15,68Amortization of securitized mortgage and liability transaction costs82667Amortization of other assets18921Changes in operating assets and liabilities:18921Marketable securities(6,400)-Corporate and securitized mortgages(226,232)(68,52Non-marketable securities9,647(3,42Cash held in trust(2,948)(1,16Term deposits190,435(27,84)Current taxes payable-23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities(3,41)(6Cash flows from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from financing activities27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash and cash equivalents21,35767Increase in cash and cash equivalents14,9999,507Increase in cash and cash equivalents24,29254,45Cash and cash equivalents, end of quarter\$103,83863,965Supplementary Information14,24013,74Interest received\$21,732\$20,355Interest paid1012,40013,74 <td></td> <td>8</td> <td></td> <td></td>		8		
Net (gain) loss on securitizes14(3,920)15,68Amortization of securitized mortgage and liability transaction costs82667Amortization of other assets18921Changes in operating assets and liabilities:(6,400)-Marketable securities(6,400)-Corporate and securitized mortgages(226,232)(68,52Non-marketable securities(2,012)33,62Other assets9,647(3,42Cash held in trust(2,948)(1,16Term deposits16,34770,74Financial liabilities from securitization190,435(27,84)Current taxes payable230ther liabilitiesOther liabilities(11,229)6,911Investing Activities(3,44)(1,66)Cash flows from (for) operating activities(3,44)(6Cash flows from investing activities(3,44)(6Cash flows from investing activities27,00914,057Financing Activities27,00914,056Net change in demand loan27,00914,057Increase in cash and cash equivalents(3,49)(6Cash flows from financing activities21,35767Increase in cash and cash equivalents38,92954,45Cash and cash equivalents5103,8386 3,96Supplementary Information14,9099,5020,55Interest received\$21,732\$20,35 <trr>Interest paid1612,400<td></td><td>_</td><td></td><td>.,,,,</td></trr>		_		.,,,,
Amortization of securitized mortgage and liability transaction costs82667Amortization of other assets18921Changes in operating assets and liabilities:18921Marketable securities(226,232)(68,52Non-marketable securities(226,232)(68,52Other assets9,647(3,42Cash held in trust(2,948)(1,16Term deposits16,34770,74Financial liabilities from securitization190,435(27,84Current taxes payable-23Other liabilities4,164(1,66Cash flows from (for) operating activities(34)(6Cash flows from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities27,00914,05Financing Activities21,35767Net change in demand loan27,00914,09Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents21,35767Cash and cash equivalents88,92954,455Cash and cash equivalents14,9099,50Cash and cash equivalents14,9099,50Cash and cash equivalents14,90938Cash and cash equivalents14,90913,74Cash and cash equivalents21,35767Cash and cash e		-		
Amortization of other assets18921Changes in operating assets and liabilities:(6,400)-Marketable securities(226,232)(68,52)Non-marketable securities(2,012)33,62Other assets(2,012)33,62Other assets(2,048)(1,16)Term deposits16,34770,74Financial liabilities from securitization190,435(27,84)Current taxes payable-23Other liabilities4,164(1,166)Cash flows from (for) operating activities(11,229)6,91Investing Activities(34)(6Cash flows from incesting activities(34)(6Cash flows from incesting activities4,7811,91Financing Activities(5,568)(13,29)Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash and cash equivalents14,9099,50Cash and cash equivalents14,9099,50Cash and cash equivalents, end of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 103,838 \$ 63,96Interest received\$ 21,732 \$ 20,35Interest paid12,40013,74		14		674
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Marketable securities(6,400Corporate and securitized mortgages(226,232)(68,52Non-marketable securities(2,012)33,62Other assets9,647(3,42Cash held in trust(2,948)(1,16Term deposits16,34770,74Financial liabilities from securitization190,435(27,84Current taxes payable23Other liabilities4,164(1,66Cash flows from (for) operating activities4,164(1,66Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities4,7811,91Steributions from MCAP Commercial LP84,815Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities4,7811,91Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$ 103,838 \$ 63,96Supplementary Information521,732 \$ 20,355Interest received\$ 21,732 \$ 20,355112,400Interest paid12,40013,74			105	214
Corporate and securitized mortgages(226,232)(68,52Non-marketable securities(2,012)33,62Other assets9,647(3,42Cash held in trust(2,948)(1,16Term deposits16,34770,74Financial liabilities from securitization190,435(27,84Current taxes payable-23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities(34)(6Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities(34)(6Distributions from minvesting activities4,7811,91Financing Activities(34)(6Cash flows from financing activities(34)(6Dividends paid(5,568)(13,29)Cash and cash equivalents21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$ 103,838 \$ 63,96Supplementary Information12,40013,74Interest received\$ 21,732 \$ 20,3512,400Interest paid12,40013,74			(6.400)	_
Non-marketable securities         (2,012)         33,62           Other assets         9,647         (3,42           Cash held in trust         (2,948)         (1,16           Term deposits         16,347         70,74           Financial liabilities from securitization         190,435         (27,84)           Current taxes payable         -         23           Other liabilities         4,164         (1,66)           Cash flows from (for) operating activities         (11,229)         6,91           Investing Activities         (34)         (6)           Distributions from MCAP Commercial LP         8         4,815         1,98           Acquisition of capital and intangible assets         (34)         (6)           Cash flows from investing activities         27,009         14,055           Net change in demand loan         27,009         14,056           Net change in demand loan         (5,568)         (13,29)           Cash flows from financing activities         21,357         677           Increase in cash and cash equivalents         14,909         9,50           Cash and cash equivalents, beginning of quarter         38,929         54,45           Cash and cash equivalents, end of quarter         \$         103,838			.,,,	
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Term deposits16,34770,74Financial liabilities from securitization190,435(27,84Current taxes payable23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities(11,229)6,91Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities(34)(6Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$ 88,92954,45Cash and cash equivalents, end of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 21,732 \$ 20,35Interest received\$ 21,732 \$ 20,35Interest paid12,40013,74			,	., ,
Financial liabilities from securitization190,435(27,84Current taxes payable–23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities(11,229)6,91Distributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities4,7811,91Financing Activities(84)(8Net change in demand loan(27,009)14,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 21,732 \$ 20,35Interest received\$ 21,732 \$ 20,35Interest paid12,400			• • •	70,740
Current taxes payable23Other liabilities4,164(1,66Cash flows from (for) operating activities(11,229)6,91Investing Activities84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing ActivitiesNet change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$103,838\$63,96Supplementary InformationInterest received\$21,732\$20,35Interest paid12,40013,74			,	(27,843)
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Cash flows from (for) operating activities(11,229)6,91Investing ActivitiesDistributions from MCAP Commercial LP84,8151,98Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities4,7811,91Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$103,838\$Supplementary Information21,732\$Interest received\$21,732\$20,35Interest paid12,40013,7413,74			4,164	(1,663)
Investing Activities84,8151,98Distributions from MCAP Commercial LP84,8151,91Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities27,00914,05Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 21,732 \$ 20,35Interest received\$ 21,732 \$ 20,35Interest paid12,400	Cash flows from (for) operating activities		(11,229)	6,916
Acquisition of capital and intangible assets(34)(6Cash flows from investing activities4,7811,91Financing Activities27,00914,05Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$ 103,838\$ 63,96Supplementary Information\$ 21,732\$ 20,35Interest received\$ 21,732\$ 20,35Interest paid12,40013,74				
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Financing ActivitiesZNet change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$103,838\$Supplementary Information\$21,732\$20,35Interest received\$21,732\$20,35Interest paid12,40013,74	Acquisition of capital and intangible assets		(34)	(67)
Net change in demand loan27,00914,05Repayment of premises lease liability(84)(8Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 21,732 \$ 20,35Interest received\$ 21,732 \$ 20,35Interest paid12,400	Cash flows from investing activities		4,781	1,913
Repayment of premises lease liability(84)(84)Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$ 103,838 \$ 63,96Supplementary Information\$ 21,732 \$ 20,35Interest received\$ 21,732 \$ 20,35Interest paid12,40013,74	Financing Activities			
Dividends paid(5,568)(13,29)Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$103,838\$63,96Supplementary Information\$21,732\$20,35Interest received\$21,732\$20,35Interest paid12,40013,74	Net change in demand loan		27,009	14,054
Cash flows from financing activities21,35767Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$103,838\$Supplementary Information\$21,732\$20,35Interest received\$21,732\$20,35Interest paid12,40013,74	Repayment of premises lease liability		(84)	(82)
Increase in cash and cash equivalents14,9099,50Cash and cash equivalents, beginning of quarter88,92954,45Cash and cash equivalents, end of quarter\$ 103,838\$ 63,96Supplementary InformationInterest received\$ 21,732\$ 20,35Interest paid12,40013,74	Dividends paid		(5 <i>,</i> 568)	(13,293)
Cash and cash equivalents, beginning of quarter\$ 88,929\$4,45Cash and cash equivalents, end of quarter\$ 103,838\$ 63,96Supplementary Information\$ 21,732\$ 20,35Interest received\$ 21,732\$ 20,35Interest paid12,40013,74	Cash flows from financing activities		21,357	679
Cash and cash equivalents, end of quarter\$ 103,838\$ 63,96Supplementary Information\$21,732\$ 20,35Interest received\$ 21,732\$ 20,35Interest paid12,40013,74	Increase in cash and cash equivalents		14,909	9,508
Supplementary Information     \$ 21,732     \$ 20,35       Interest received     \$ 21,732     \$ 20,35       Interest paid     12,400     13,74	Cash and cash equivalents, beginning of quarter		88,929	54,452
Interest received         \$ 21,732         \$ 20,35           Interest paid         12,400         13,74	Cash and cash equivalents, end of quarter		\$ 103,838	\$ 63,960
Interest received         \$ 21,732         \$ 20,35           Interest paid         12,400         13,74	Supplementary Information			
Interest paid 12,400 13,74			\$ 21,732	\$ 20,351
			. ,	13,746
	Distributions received from securities		2,007	1,997

### NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### Note

1.	Corporate Information	52
2.	Basis of Preparation	52
3.	Basis of Consolidation	52
4.	Summary of Significant Accounting Policies	53
5.	Summary of Significant Accounting Judgments and Estimates	53
6.	Mortgages - Corporate	54
7.	Non-Marketable Securities	61
8.	Equity Investment in MCAP Commercial LP.	62
9.	Securitization Activities	62
10.	Mortgages - Securitized	63
11.	Financial Liabilities from Securitization	65
12.	Share Capital	65
13.	Dividends	65
14.	Net Gain (Loss) on Securities	65
15.	Mortgage Expenses	66
16.	Provision for (Recovery of) Credit Losses	66
17.	Related Party Disclosures	66
18.	Credit Facilities	67
19.	Capital Management	67
20.	Financial Instruments	69
21.	Commitments and Contingencies	71
22.	Subsequent Events	71

### 1. Corporate Information

MCAN Mortgage Corporation (the "Company" or "MCAN") is a Loan Company under the *Trust and Loan Companies Act* (Canada) (the "Trust Act") and a Mortgage Investment Corporation ("MIC") under the *Income Tax Act* (Canada) (the "Tax Act"). As a Loan Company under the Trust Act, the Company is subject to the guidelines and regulations set by the Office of the Superintendent of Financial Institutions Canada ("OSFI"). MCAN is incorporated in Canada with its head office located at 200 King Street West, Suite 600, Toronto, Ontario, Canada. MCAN is a public company listed on the Toronto Stock Exchange under the symbol MKP.

MCAN's objective is to generate a reliable stream of income by investing in a diversified portfolio of Canadian mortgages, including single family residential, residential construction, non-residential construction and commercial loans, as well as other types of securities, loans and real estate investments, including our investment in MCAP Commercial LP ("MCAP"). MCAN employs leverage by issuing term deposits that are eligible for Canada Deposit Insurance Corporation deposit insurance and are sourced through a network of independent financial agents. The Company manages its capital and asset balances based on the regulations and limits of both the Tax Act and OSFI.

MCAN's wholly-owned subsidiary, XMC Mortgage Corporation, is an originator of single family residential mortgage products across Canada.

The interim consolidated financial statements were approved in accordance with a resolution of the Board of Directors (the "Board") on May 11, 2021.

### 2. Basis of Preparation

The interim consolidated financial statements of the Company have been prepared on a condensed basis in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, using accounting policies consistent with International Financial Reporting Standards ("IRS") as issued by the International Accounting Standards Board ("IASB"). These interim consolidated financial statements should be read in conjunction with the 2020 Annual Report.

The interim consolidated financial statements have been prepared on a historical cost basis, except for certain items carried at fair value as discussed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2020. The interim consolidated financial statements are presented in Canadian dollars.

The disclosures that accompany the interim consolidated financial statements include the significant accounting policies applied (Note 4) and the significant accounting judgments and estimates (Note 5) applicable to the preparation of the interim consolidated financial statements. Certain disclosures are included in the shaded sections of the "Risk Management" section of Management's Discussion and Analysis of Operations (the "MD&A"), as permitted by IFRS, and form an integral part of the interim consolidated financial statements.

The Company separates its assets into its corporate and securitization portfolios for reporting purposes. Corporate assets are funded by term deposits and share capital. Securitization assets consist primarily of mortgages that have been securitized through the *National Housing Act* ("NHA") Mortgage-Backed Securities ("MBS") program and subsequently sold to third parties in transactions that do not achieve derecognition of the mortgages. These assets are funded by the cash received from the sale of the associated securities, from which the Company records a financial liability from securitization.

### 3. Basis of Consolidation

The interim consolidated financial statements include the balances of MCAN and its wholly owned subsidiaries, after the elimination of intercompany transactions and balances. The Company consolidates those entities which it controls. The Company has control when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

### 4. Summary of Significant Accounting Policies

The significant accounting policies applied by the Company in the preparation of its interim consolidated financial statements are the same as those disclosed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2020.

### 5. Summary of Significant Accounting Judgments and Estimates

The preparation of the Company's interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the affected assets or liabilities in future periods.

### Significant influence

Significant influence represents the power to participate in the financial and operating policy decisions of an investee but does not represent control or joint control over the entity. In determining whether it has significant influence over an entity, the Company makes certain judgments to form the basis for the Company's policies in accounting for its equity investments. Although MCAN's voting interest in MCAP was less than 20% at March 31, 2021, MCAN uses the equity basis of accounting for the investment as it has significant influence in MCAP per IAS 28, *Investments in Associates and Joint Ventures*, as a result of its entitlement to a position on MCAP's Board of Directors.

### Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the interim consolidated financial statements cannot be derived from active markets, they are determined using a variety of valuation techniques that may include the use of mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data is not available, estimates are required to establish fair values. These estimates include considerations of liquidity and model inputs such as discount rates, prepayment rates and default rate assumptions for certain investments.

### Impairment of financial assets

The measurement of impairment losses under IFRS 9, *Financial Instruments* ("IFRS 9") across all categories of financial assets requires judgment, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Company's allowance for expected credit loss ("ECL") calculations are model outputs with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgments and estimates include:

- The Company's criteria for assessing if there has been a significant increase in credit risk ("SICR") which results in allowances being measured on a lifetime versus 12-month ECL basis;
- The segmentation of financial assets for the purposes of assessing ECL on a collective basis;
- Development of ECL models, including the various formulas and the choice of inputs;
- Determination of associations between macroeconomic scenarios and economic inputs, such as unemployment levels and collateral values, and the effect on Probability of Default ("PD"), Loss Given Default ("LGD"), and Exposure at Default ("EAD") (as defined below); and
- Forward-looking information used as economic inputs.

PD is an estimate of the likelihood of default over a given time horizon. Default is only assessed if the facility has not been previously derecognized and is still in the portfolio. The PD model is comprised of forward-looking macroeconomic projections and internal risk rating based segmentation.

LGD is an estimate of the loss arising in the case where a default occurs. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral.

EAD is an estimate of the exposure at a future default date at the borrower level, taking into account expected changes in the exposure after the reporting date, including advances and repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.

The Company groups its financial assets into stage 1, stage 2 and stage 3, as described below:

- Stage 1: When mortgages are first recognized, the Company recognizes an allowance based on 12 month ECLs, which represent the portion of ECLs which would occur over the life of the mortgage related to default events that are possible to occur within 12 months after the reporting date. Stage 1 mortgages also include facilities reclassified from stage 2 or stage 3 where the credit risk has subsequently improved such that the increase in credit risk since initial recognition is no longer significant.
- Stage 2: When a mortgage has shown a SICR since origination, the Company records an allowance for the ECLs that result from all possible default events over the expected life of the asset. Stage 2 mortgages also include facilities reclassified from stage 3 where the credit risk has improved or the facility is no longer credit impaired.
- Stage 3: The Company records an allowance for the lifetime ECLs for mortgages considered to be creditimpaired.

The Company may also make qualitative adjustments or overlays using expert credit judgment in the calculations of ECLs, which represent accounting judgments and estimates which have been heightened due to the COVID-19 environment. Key judgments will be heavily influenced by the extent and severity of the pandemic and the offsetting impact of government stimulus measures. These judgments have been made with reference to the facts, projections and other circumstances at the interim consolidated balance sheet dates. IFRS 9 does not permit the use of hindsight in measuring provisions for credit losses. Any new forward-looking information subsequent to the interim consolidated balance sheet dates are reflected in the measurement of provisions for credit losses in future periods, as appropriate.

### Mortgage prepayment rates

In calculating the rate at which borrowers prepay their mortgages, the Company makes estimates based on its historical experience. These assumptions impact the timing of revenue recognition and the amortization of mortgage premiums using the effective interest rate method ("EIM").

### 6. Mortgages - Corporate

### (a) Summary

	Gross		Allow	ance		Net
At March 31, 2021	Principal	Stage 1	Stage 2	Stage 3	Total	Principal
Corporate Portfolio:						
Single family mortgages						
Insured	\$ 152,859	\$ 1	\$ —	\$ - \$	5 1	\$ 152,858
Uninsured	535,722	2,097	381	96	2,574	533,148
Uninsured - completed inventory	42,133	388	116	—	504	41,629
Construction loans	482,415	2,834	36	—	2,870	479,545
Commercial loans						
Multi family residential	49,490	128	246	_	374	49,116
Other commercial	30,744	52	98	-	150	30,594
	\$ 1,293,363	\$ 5,500	\$ 877	\$ 96 \$	6,473	\$ 1,286,890
	Gross		Allow	ance		Net
At December 31, 2020	Gross Principal	Stage 1	Allow Stage 2	ance Stage 3	Total	Net Principal
,		Stage 1	_		Total	
Corporate Portfolio:		Stage 1	_		Total	
Corporate Portfolio: Single family mortgages	Principal		Stage 2	Stage 3		Principal
Corporate Portfolio: Single family mortgages Insured	Principal \$ 173,376	\$ 3	<b>Stage 2</b> \$ —	Stage 3	5 3	Principal           \$ 173,373
Corporate Portfolio: Single family mortgages	Principal		Stage 2	Stage 3		Principal
Corporate Portfolio: Single family mortgages Insured	Principal \$ 173,376	\$ 3	<b>Stage 2</b> \$ —	Stage 3	5 3	Principal           \$ 173,373
Corporate Portfolio: Single family mortgages Insured Uninsured	Principal \$ 173,376 485,765	\$ 3 1,513	<b>Stage 2</b> \$ — 663	Stage 3	5 3 2,333	Principal           \$ 173,373           483,432
Corporate Portfolio: Single family mortgages Insured Uninsured Uninsured - completed inventory	Principal \$ 173,376 485,765 49,654	\$ 3 1,513 500	<b>Stage 2</b> \$ — 663 205	Stage 3	5 3 2,333 705	Principal \$ 173,373 483,432 48,949
Corporate Portfolio: Single family mortgages Insured Uninsured Uninsured - completed inventory Construction loans	Principal \$ 173,376 485,765 49,654	\$ 3 1,513 500	<b>Stage 2</b> \$ — 663 205	Stage 3	5 3 2,333 705	Principal \$ 173,373 483,432 48,949
Corporate Portfolio: Single family mortgages Insured Uninsured Uninsured - completed inventory Construction loans Commercial loans	Principal \$ 173,376 485,765 49,654 489,432	\$ 3 1,513 500 2,609	<b>Stage 2</b> \$ — 663 205	Stage 3	5 3 2,333 705 2,800	Principal           \$ 173,373           483,432           48,949           486,632

Gross principal as presented in the tables above includes unamortized capitalized transaction costs and accrued interest.

### (b) Mortgages by risk rating

The Company's internal risk rating system involves judgment and combines multiple factors to arrive at a borrower-specific score to assess the borrower's probability of default and ultimately classify the mortgage into one of the categories listed below. For single family mortgages, these factors include, but are not limited to, the loan to value ratio, the borrower's ability to service debt, property location and credit score. For construction, commercial and uninsured completed inventory loans, these factors include, but are not limited to, borrower net worth, project presales, experience with the borrower, project location, debt serviceability and loan to value ratio.

The internal risk ratings presented below are defined as follows:

- Insured Performing: Mortgages that are insured by a federally regulated mortgage insurer that are not in arrears or default.
- <u>Very Low/Low</u>: Mortgages that have below average probability of default with credit risk that is lower than the Company's risk appetite and risk tolerance levels.
- **Normal/Moderate:** Mortgages that have a standard probability of default with credit risk that is within the Company's risk appetite and risk tolerance levels.
- <u>High/Higher</u>: Mortgages that may have a higher probability of default but are within the Company's risk appetite or have subsequently experienced an increase in credit risk. The proportion of mortgages originated in this category is managed to the Company's overall risk appetite and tolerance levels.
- Monitored/Arrears: For single family mortgages, mortgages that are past due but less than 90 days in arrears or mortgages for which an escalated concern has arisen. For construction, commercial and uninsured completed inventory loans, mortgages where the performance trend is negative or where debt serviceability may be in jeopardy.
- Impaired/Default: Mortgages that are over 90 days past due or mortgages for which there is objective evidence of impairment.

The table below shows the credit quality of the Company's corporate mortgage portfolio based on the Company's internal risk rating system and stage classification. The Company's policy that outlines whether ECL allowances are calculated on an impaired or performing basis is discussed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2020.

**2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

At		March 3	31, 2021			Decembe	r 31, 2020	
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Single family mortgages								
Insured								
Insured performing	\$ 144,999		ş —		\$ 163,371	\$ 8,054	ş —	\$ 171,425
Monitored/Arrears	190	127		317	682	_		682
Impaired/Default			734	734	_	_	1,266	1,266
	145,189	6,935	734	152,858	164,053	8,054	1,266	173,373
Uninsured								
Very low/Low	200,583	26,747	_	227,330	176,324	28,924	_	205,248
Normal/Moderate	238,157	31,452	_	269,609	215,895	31,139	_	247,034
High/Higher	20,203	2,343	_	22,546	17,427	3,183	_	20,610
Monitored/Arrears	5,471	6,575	_	12,046	2,764	5,271	_	8,035
Impaired/Default	_	_	1,617	1,617	_	_	2,505	2,505
	464,414	67,117	1,617	533,148	412,410	68,517	2,505	483,432
Uninsured - completed inventory								
High/Higher	31,308	10,321		41,629	35,659	13,290		48,949
	31,308	10,321		41,629	35,659	13,290		48,949
Construction loans								
Normal/Moderate	8,970	-	_	8,970	12,842	_	_	12,842
High/Higher	454,513	218	_	454,731	453,555	4,676	_	458,231
Monitored/Arrears	_	4,044	_	4,044	_	15,559	_	15,559
Impaired/Default	_	-	11,800	11,800	_	_	_	_
	463,483	4,262	11,800	479,545	466,397	20,235	_	486,632
Commencial Income								
Commercial loans								
Multi family residential	0.092			0.002				
Very low/Low	9,983	_	_	9,983	20.920	_	_	20.020
Normal/Moderate	12,002		_	12,002	29,839	_	_	29,839
High/Higher	21.005	27,131		27,131	-	_		
	21,985	27,131		49,116	29,839			29,839
Other								
Normal/Moderate	13,311	_	_	13,311	13,337	-	—	13,337
Monitored/Arrears		17,283	_	17,283		17,200		17,200
	13,311	17,283	_	30,594	13,337	17,200		30,537
	\$1,139,690	\$ 133,049	\$ 14,151	\$1,286,890	\$1,121,695	\$ 127,296	\$ 3,771	\$1,252,762

# **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

### (c) Mortgage allowances

Quarters Ended March 31			2021				2020	)	
		Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Tota
Single family mortgages									
Insured									
Allowance, beginning of quarter	\$	3\$	- \$	- \$	3	\$ 1 \$	\$ - \$	- \$	
Mortgages derecognized or repaid <sup>2</sup>		(2)	_	_	(2)	_	_	_	-
Total recovery		(2)	-	_	(2)	_	—	_	-
Allowance, end of quarter		1	_	_	1	1	_	-	
Uninsured									
Allowance, beginning of quarter	\$	1,513 \$	663 \$	157 \$	2,333	\$ 405 \$	\$ 219 \$	194 \$	81
Transfer to stage 1 <sup>3</sup>		150	(150)	_	_	39	(39)	_	
Transfer to stage 2 <sup>3</sup>		(214)	234	(20)	_	(85)	85	_	
Transfer to stage 3 <sup>3</sup>		(23)	_	23	_	(9)	_	9	
Net remeasurement of allowance <sup>1</sup>		234	(298)	20	(44)	183	(20)	(96)	
Originations <sup>4</sup>		512	_	_	512	150	_	_	1
Mortgages derecognized or repaid <sup>2</sup>		(74)	(68)	(84)	(226)	(34)	(3)	(48)	(3
Total provision (recovery)		585	(282)	(61)	242	244	23	(135)	1
Write-offs		(1)	_	_	(1)	(69)	_	_	(
Allowance, end of quarter		2,097	381	96	2,574	580	242	59	8
Uninsured - completed inventory									
Allowance, beginning of quarter	\$	500 \$	205 \$	- \$	705	\$ 226 \$	\$ 27 \$	— \$	2
Net remeasurement of allowance <sup>1</sup>		(92)	(89)	_	(181)	517	16	_	5
Originations <sup>4</sup>		-	-	-	-	103	-	-	10
Mortgages derecognized or repaid <sup>2</sup>		(20)	-	-	(20)	(12)	-	-	(1
Total provision (recovery)		(112)	(89)	_	(201)	608	16	_	6
Allowance, end of quarter		388	116	_	504	834	43	_	8
Construction loans <sup>5</sup>									
Allowance, beginning of quarter	\$	2,609 \$	191 \$	<b>—</b> \$	2,800	\$ 2,731 \$	\$ 392 \$	— \$	3,12
Transfer to stage 1 <sup>3</sup>		149	(149)	_	_	133	(133)	_	
Transfer to stage 2 $^3$		(163)	163	_	_	(101)	101	_	
Net remeasurement of allowance <sup>1</sup>		221	(169)	_	52	609	529	_	1,13
Originations <sup>4</sup>		209	_	_	209	121	_	_	12
Mortgages derecognized or repaid <sup>2</sup>		(191)	_	_	(191)	(26)	(89)	_	(1:
Total provision (recovery)		225	(155)	_	70	736	408	-	1,14
Allowance, end of quarter	_	2,834	36		2,870	3,467	800		4,20

### **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION

(Dollar amounts in thousands except for per share amounts)

Quarters Ended March 31			20	21			2020	)	
	:	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Commercial loans <sup>5</sup>									
Multi family residential									
Allowance, beginning of quarter	\$	146 \$	; –	\$ - \$	\$ 146	\$ 35 \$	\$ 8 \$	- \$	43
Transfer to stage 2 <sup>3</sup>		(246)	246	_	_	_	_	_	_
Net remeasurement of allowance <sup>1</sup>		158	_	_	158	(23)	(3)	_	(26)
Originations <sup>4</sup>		70	_	_	70	_	_	_	_
Mortgages derecognized or repaid <sup>2</sup>		_	_	_	_	(9)	_	_	(9)
Total provision (recovery)		(18)	246	_	228	(32)	(3)	_	(35)
Allowance, end of quarter		128	246	_	374	3	5	_	8
Other									
Allowance, beginning of quarter	\$	36 \$	5 181	\$ - \$	\$ 217	\$ 75 \$	\$ — \$	— \$	75
Net remeasurement of allowance <sup>1</sup>		16	(83)		(67)		_	—	(61)
Total provision (recovery)		16	(83)	—	(67)	(61)	_	—	(61)
Allowance, end of quarter		52	98		150	14	_	-	14
Total									
Allowance, beginning of quarter	\$	4,807 \$	5 1,240	\$ 157 \$	\$ 6,204	\$ 3,473 \$	\$ 646 \$	194 \$	4,313
Transfer to stage 1 <sup>3</sup>		299	(299)		_	172	(172)	-	-
Transfer to stage 2 <sup>3</sup>		(623)	643	(20)	_	(186)	186	-	_
Transfer to stage 3 <sup>3</sup>		(23)	-	23	_	(9)	_	9	_
Net remeasurement of allowance <sup>1</sup>		537	(639)	20	(82)	1,225	522	(96)	1,651
Originations <sup>4</sup>		791	-	-	791	374	-	-	374
Mortgages derecognized or repaid <sup>2</sup>		(287)	(68)	(84)	(439)	(81)	(92)	(48)	(221)
Total provision (recovery)		694	(363)	(61)	270	1,495	444	(135)	1,804
Write-offs		(1)	_	_	(1)	(69)	_	_	(69)
Allowance, end of quarter	\$	5,500 \$	877	\$ 96 \$	\$ 6,473	\$ 4,899	\$ 1,090 \$	59 \$	6,048

<sup>1</sup> Represents the change in the allowance related to changes in model parameters, inputs, and assumptions. This includes remeasurement between 12 month and lifetime ECLs following stage transfers, changes to forward-looking macroeconomic conditions, changes in the level of risk, and changes to other parameters used in the ECL model.

<sup>2</sup> Reflects the decrease in the allowance related to mortgages that were repaid or derecognized during the period.

<sup>3</sup> Represents movements between ECL stages and excludes the impact to the allowance of remeasurement between 12 month and lifetime ECLs and changes in risk.

<sup>4</sup> Reflects the increase in allowance related to mortgages newly recognized during the period. This includes mortgages that were newly originated, purchased, or re-recognized following a modification of terms.

<sup>5</sup> Refinements to the model for the determination of LGDs relating to the construction and commercial portfolio were undertaken beginning Q2 2020 to use internal information rather than external loss data.

The ECLs are calculated through three probability-weighted forward-looking scenarios (base, favourable, and unfavourable). The allowance for credit losses is sensitive to the macroeconomic variables used in the three forward-looking scenarios and the probability weights assigned to those forecasts. The macroeconomic variables used in these scenarios are projected over the specified forecast period and could have a material impact in determining ECLs.

## **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

The following table represents the average values of the macroeconomic variables used in these forecasts:

At March 31, 2021	Bas	e	Favou	rable	Unfavourable		
	Next 12	2 to 5	Next 12	2 to 5	Next 12	2 to 5	
Macroeconomic variables	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	
Housing Price Index (annual change)							
Canada	14.35%	0.18%	22.29%	0.68%	1.64 %	(0.32%)	
Greater Toronto Area	17.19%	0.38%	29.14%	0.87%	2.11 %	1.18%	
Greater Vancouver Area	12.19%	0.29%	29.39%	0.88%	2.12 %	1.19%	
Gross domestic product (annual change)	5.00%	3.27%	6.00%	3.39%	2.25 %	3.02 %	
Unemployment rate	7.83%	6.25%	7.33%	6.19%	9.21%	6.35%	
Interest rates							
Prime rate	2.45%	2.45%	2.95%	2.95%	2.20%	2.20%	
At December 31, 2020	Bas	e	Favou	rable	Unfavou	ırable	
	Next 12	2 to 5	Next 12	2 to 5	Next 12	2 to 5	
Macroeconomic variables	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	
Housing Price Index (annual change)							
Canada	5.46%	1.82%	12.93%	2.33%	(6.49)%	1.32%	
Greater Toronto Area	7.79%	2.38%	16.77%	2.99%	(8.24)%	2.46%	
Greater Vancouver Area	2.74%	2.39%	16.91%	3.01%	(8.31)%	2.48%	
Gross domestic product (annual change)	5.24%	3.42%	6.24%	3.55%	2.35 %	3.42%	
Unemployment rate	7.68%	6.37%	6.68%	6.25%	9.50%	6.50%	
Interest rates							
Prime rate	2.45%	2.45%	2.95%	2.95%	2.20%	2.20%	
At March 31, 2020	Bas	e	Favou	rable	Unfavou	ırable	
	Next 12	2 to 5	Next 12	2 to 5	Next 12	2 to 5	
Macroeconomic variables	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	months <sup>1</sup>	years <sup>1</sup>	
Housing Price Index (annual change)	6 200/	6.000	6.200/	6 2004	(2.20)0/	2 2 5 2 (	
Canada	6.20%	6.20%	6.20%	6.20%	(3.36)%	3.95%	
Greater Toronto Area	7.17%	7.99%	7.17%	7.99%	(4.29)%	5.09%	
Greater Vancouver Area	5.15%	8.05%	5.15%	8.05%	(4.32)%	5.13%	
Gross domestic product (annual change)	0.47%	3.26%	0.35%	2.03%	(5.43)%	(1.28%)	
Unemployment rate	8.39%	6.86%	7.63%	6.67%	9.39%	7.05%	
Interest rates							
Prime rate	2.45%	2.45%	2.45%	2.45%	2.20%	2.20%	
5 year mortgage rate <sup>2</sup>	4.08%	4.08%	4.08%	4.08%	3.83%	3.83%	

<sup>1</sup> The numbers represent the average values over the quoted period.

<sup>2</sup> Variables are derived from regression models which consider the other macroeconomic variables.

Historical regression methodology is used to relate ECL to key macroeconomic indicators including housing price indices, gross domestic product, unemployment rate and interest rates. Economic forecasts are determined based on a combination of external information and internal management judgment at the reporting date. The base scenario represents management's best estimate using all available economic forecasts in light of COVID-19. It assumes a gradual decrease in unemployment as the strictest COVID-19 lockdown measures are removed. Gross domestic product is expected to increase in 2021 and gradually increase going forward. Housing prices have increased under COVID-19 and are expected to continue to grow in 2021 with minimal increases going forward. The favourable scenario represents a speedier recovery with a faster decrease in unemployment and faster increases in gross domestic product and the housing price index. The unfavourable scenario represents the possibility of further waves and new variants of COVID-19 continuing to emerge, resulting in increases in the unemployment rate in the short-term. Another key judgment is the effectiveness of various government support programs and their impact on the speed and shape of economic recovery. Since March 31, 2021, forecasts around the impact of COVID-19 on the economy and the timing of recovery have continued to evolve. Any new forward-looking information subsequent to March 31, 2021, will be reflected in the measurement of provisions for credit losses in future periods, as appropriate. This may add significant variability to provisions for credit losses in future periods.

Assuming a 100% base case economic forecast with the incorporation of the impact of the migration of mortgages between stages, with all other assumptions held constant, the allowance for corporate mortgages at March 31, 2021 would be approximately \$5,276 (December 31, 2020 - \$4,128) compared to the reported allowance for corporate mortgages of \$6,473 (December 31, 2020 - \$6,204).

Assuming a 100% unfavourable economic forecast with the incorporation of the impact of the migration of mortgages between stages, with all other assumptions held constant, the allowance for corporate mortgages at March 31, 2021 would be approximately \$8,081 (December 31, 2020 - \$7,659) compared to the reported allowance for corporate mortgages of \$6,473 (December 31, 2020 - \$6,204).

### (d) Arrears and impaired mortgages

Mortgages past due but not impaired are as follows:

At March 31, 2021	1 to 30 days	31 to 60 days	61 to 90 days	;	Total
Single family mortgages					
Insured	\$ 232	\$ 85	\$ —	\$	317
Uninsured	8,932	1,739	1,375		12,046
	\$ 9,164	\$ 1,824	\$ 1,375	\$	12,363
At December 31, 2020	1 to 30 days	31 to 60 days	61 to 90 days	5	Total
Single family mortgages					
Insured	\$ 682	\$ _	\$ —	\$	682
Uninsured	4,370	2,511	1,154		8,035
Construction	11,800	_	_		11,800
	\$ 16,852	\$ 2,511	\$ 1,154	\$	20,517

Impaired mortgages (net of individual allowances) are as follows:

At		March 3	1, 2021		Dece		
	Single Fami	ly Mortgages	Construction		Single Family	Single Family Mortgages	
	Insured	Uninsured	Loans	Total	Insured	Uninsured	Total
Ontario	\$ - :	\$ 261	\$ - \$	261	\$ — \$	919 \$	919
Alberta	342	983	—	1,325	1,111	237	1,348
British Columbia	-	_	11,800	11,800	-	941	941
Quebec	282	_	_	282	45	_	45
Atlantic Provinces	110	221	_	331	110	258	368
Other	—	152	-	152	—	150	150
	\$ 734	\$ 1,617	\$ 11,800 \$	14,151	\$ 1,266 \$	2,505 \$	3,771

## **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

### (e) Geographic analysis

At March 31, 2021	Single Family Mortgage		Commercial Loans	Total	
Ontario	\$ 576,581	\$ 203,482	\$ 79,710	\$ 859,773	66.8 %
Alberta	73,549	20,490	-	94,039	7.3 %
British Columbia	55,954	255,573	-	311,527	24.2 %
Quebec	7,978		-	7,978	0.6 %
Atlantic Provinces	7,546	. –	-	7,546	0.6 %
Other	6,027	·     –	-	6,027	0.5 %
	\$ 727,635	\$ 479,545	\$ 79,710	\$ 1,286,890	100.0 %
At December 31, 2020	Single Family Mortgage		Commercial Loans	Total	
At December 31, 2020 Ontario		s Loans	Loans		67.5 %
,	Mortgage	<b>Loans</b> \$ 232,563	Loans		67.5 % 7.5 %
Ontario	<b>Mortgage</b> \$ 552,055	<b>Loans</b> \$ 232,563 20,142	Loans	\$ 844,994	
Ontario Alberta	<b>Mortgage</b> \$ 552,055 73,582	<b>Loans</b> \$ 232,563 20,142 233,927	Loans	\$ 844,994 93,724	7.5 %
Ontario Alberta British Columbia	Mortgage \$ 552,055 73,582 57,111	s Loans \$ 232,563 20,142 233,927	Loans	\$ 844,994 93,724 291,038	7.5 % 23.2 %
Ontario Alberta British Columbia Quebec	Mortgage \$ 552,055 73,582 57,111 7,983	<b>Loans</b> <b>232,563</b> 20,142 233,927 —	Loans	\$ 844,994 93,724 291,038 7,983	7.5 % 23.2 % 0.6 %

### (f) Other information

Outstanding commitments for future fundings of mortgages are as follows:

At	March 31, 2021	December 31, 2020		
Single family mortgages				
Insured	\$ 56,709	\$ 79,048		
Uninsured	37,935	24,728		
Uninsured - completed inventory	2,076	2,794		
Construction loans	247,387	264,163		
	\$ 344,107	\$ 370,733		

Of the total outstanding commitments for future fundings, only a portion issued are expected to fund. Accordingly, these amounts do not necessarily represent future cash requirements of the Company.

The fair value of the corporate mortgage portfolio at March 31, 2021 was \$1,297,301 (December 31, 2020 - \$1,266,785). Fair values are calculated on a discounted cash flow basis using the prevailing market rates for similar mortgages.

At March 31, 2021, single family insured mortgages included \$36,179 (December 31, 2020 - \$48,304) of mortgages that had been securitized through the market MBS program; however, the underlying MBS security has been retained by the Company for liquidity purposes.

### 7. Non-Marketable Securities

At	March 31, 2021	December 31, 2020		
KingSett High Yield Fund	\$ 43,854	\$	43,583	
TAS LP 3 Limited Partnership	2,537		_	
Securitization Notes	11,738		12,534	
	\$ 58,129	\$	56,117	

The Company holds an investment in the KingSett High Yield Fund ("KSHYF"), in which it has a 6.8% equity interest at March 31, 2021 (December 31, 2020 - 6.8%). At March 31, 2021, the Company's total remaining commitment to the KSHYF was \$23,406 (December 31, 2020 - \$23,406), consisting of \$1,212 of capital advances for the KSHYF (December 31, 2020 - \$1,212) and \$22,194 to support credit facilities throughout the life of the KSHYF (December 31, 2020 - \$22,194).

During 2019, the Company invested \$18,000 in Class A securitization notes (the "Securitization Notes"). The issuer of the Securitization Notes is a wholly-owned subsidiary of MCAP. The Securitization Notes may have the right to future fee income from the renewals of a securitized insured mortgage portfolio. The expected final distribution date is no earlier than November 15, 2022. During Q1 2021, the Company received \$796 (Q1 2020 - \$760) in principal repayment and recorded \$202 (Q1 2020 - \$343) of interest income at the contractual rate of the Securitization Notes in non-marketable securities on the interim consolidated statements of income.

During Q1 2021, the Company invested \$2,537 in TAS LP 3 Limited Partnership ("TAS") with an additional \$7,462 remaining commitment representing a 12.5% partnership interest in total committed capital. TAS invests in and develops residential multi-unit properties.

For details of net gains and losses on non-marketable securities, refer to Note 14.

### 8. Equity Investment in MCAP Commercial LP

At March 31, 2021, the Company held a 14.03% equity interest in MCAP (December 31, 2020 - 14.03%), representing 4.0 million units held by MCAN (December 31, 2020 - 4.0 million) of the 28.5 million total outstanding MCAP partnership units (December 31, 2020 - 28.5 million).

The Company recognizes equity income from MCAP on a one-month lag such that equity income from MCAP is based on MCAP's net income for the period ended February 28, 2021 (Q1 2020 - February 29, 2020).

Amongst the interparty rights in the MCAP partnership agreement, the majority partner in MCAP has the right to acquire MCAN's entire partnership interest in MCAP at "fair market value", which would be determined by an independent valuator agreed upon by both parties.

For the Quarters Ended March 31	2021	2020
Balance, beginning of quarter	\$ 88,263	\$ 69,844
Equity income	6,742	3,434
Distributions received	(4,815)	(1,980)
Balance, end of quarter	\$ 90,190	\$ 71,298

Selected MCAP financial information is as follows:

	February 28	November 30
At	2021	2020
MCAP's balance sheet:		
Assets	\$ 42,786,360	\$ 41,506,506
Liabilities	42,132,818	40,866,696
Equity	653,542	639,810

	February 28	February 29
For the Quarters Ended	2021	2020
MCAP's revenue and net income:		
Revenue	\$ 186,485	\$ 125,950
Net income	\$ 48,047	\$ 24,470

### 9. Securitization Activities

The Company is an NHA MBS issuer, which involves the securitization of insured mortgages to create MBS. The Company issues MBS through its internal market MBS program and the Canada Housing Trust Canada Mortgage Bonds ("CMB") program.

The Company may sell MBS to third parties and may also sell the net economics and cash flows from the underlying mortgages ("interest-only strips") to third parties. The MBS portion of the mortgage represents the core securitized mortgage principal and the right to receive coupon interest at a specified rate. The interest-only strips represent the right to receive excess cash flows after satisfying the MBS coupon interest payment and any other expenses such as mortgage servicing.

Pursuant to the NHA MBS program, MBS investors receive monthly cash flows consisting of interest and scheduled and unscheduled principal payments. Canada Mortgage and Housing Corporation ("CMHC") makes principal and interest payments in the event of any MBS default by the issuer, thus fulfilling the Timely Payment guarantee to investors. All MBS issuers (including the Company) are required to remit scheduled mortgage principal and interest payments to Computershare, the designated Central Payor and Transfer Agent ("CPTA") for the program, even if these mortgage payments have not been collected from mortgagors. Similarly, at the maturity of the MBS pools that have been issued by the Company, any outstanding principal must be paid to the CPTA. If the Company fails to make a scheduled principal and interest payment to CPTA, CMHC may enforce the assignment of the mortgages included in all MBS pools in addition to other assets backing the MBS issued. In the case of mortgage defaults, MCAN is required to make scheduled principal and interest payments to the CPTA until legal enforcement proceedings are terminated at which time MCAN is required to transfer the full amount of any outstanding principal to the CPTA as part of the Timely Payment obligation and then place the mortgage/property through the insurance claims process to recover any losses. These defaults may result in cash flow timing mismatches that may marginally increase funding and liquidity risks.

During Q1 2021, MCAN securitized \$227,935 insured single family mortgages through the market MBS and CMB programs (Q1 2020 - \$80,263).

During Q1 2021, MCAN securitized no insured multi family mortgages (Q1 2020 - \$14,642). With respect to the insured multi family securitization, at the time of securitization the Company derecognized the mortgages from its consolidated balance sheet and recorded an upfront gain of \$nil (Q1 2020 - \$74).

### Transferred financial assets that are not derecognized in their entirety

Since MCAN neither transfers nor retains substantially all of the risks and rewards of ownership on sale and retains significant continuing involvement through the provision of the Timely Payment obligation with respect to the majority of the market MBS program and single family CMB program sale transactions, MCAN continues to recognize the securitized mortgages (Note 10) and financial liabilities from securitization (Note 11) on its interim consolidated balance sheet.

## Transferred financial assets that are derecognized in their entirety but where the Company has a continuing involvement

MCAN securitizes insured multi family mortgages through the market MBS program and CMB program, and in some cases, sells MBS and the associated interest-only strips to third parties. In these instances, where MCAN transfers control of the asset or substantially all risks and rewards on sale, MCAN derecognizes the mortgages from its interim consolidated balance sheets. MCAN's continuing involvement is the ongoing obligation in its role as MBS issuer to service the mortgages and MBS until maturity.

In these circumstances, the derecognized MBS balance related to the market MBS program and CMB program are not reflected as an asset or liability on MCAN's interim consolidated balance sheets. The derecognized MBS mature as follows:

	 2021	2025	2026	2029	2030	Total
At March 31, 2021	\$ 69,195 \$	16,638 \$	8,883 \$	13,766 \$	34,333 <b>\$</b>	142,815

### 10. Mortgages - Securitized

(a) Summary

	Gross	А	Allowance		
	Principal	Stage 1	Stage 2	Total	Principal
At March 31, 2021	<b>\$ 1,326,523</b> \$	4 \$	— \$	4 \$	1,326,519
At December 31, 2020	1,135,770	23	2	25	1,135,745

### (b) Mortgages by Risk Rating

The Company's internal risk rating system involves judgment and combines multiple factors to arrive at a borrower-specific score to assess the borrower's probability of default and ultimately classify the mortgage into one of the categories listed in the table below. For single family mortgages, these factors include, but are not limited to, the loan to value ratio, the borrower's ability to service debt, property location and credit score. For a definition of internal risk ratings, refer to Note 6.

The table below shows the credit quality of the Company's securitized mortgage portfolio based on the Company's internal risk rating system and stage classification. The Company's policy that outlines whether ECLs are calculated on an impaired or performing basis is discussed in Note 4 to the Company's annual consolidated financial statements for the year ended December 31, 2020.

At		March 31,		December 31, 2020					
	Stage 1	Stage 2	Stage 3	age 3 Total Stage		Stage 1 Stage 2		Total	
Insured Performing	\$1,258,471 \$	63,338 \$	—	\$1,321,809	\$1,063,294 \$	66,791 \$	_	\$1,130,085	
Monitored/Arrears	2,570	1,976	_	4,546	2,650	2,538	_	5,188	
Impaired/Default	_	_	164	164	_	_	472	472	
	\$1,261,041 \$	65,314 \$	164	\$1,326,519	\$1,065,944 \$	69,329 \$	472	\$1,135,745	

### (c) Mortgage allowances

The allowance for credit losses on the securitized portfolio at March 31, 2021 was \$4 (December 31, 2020 - \$25). The recovery of credit losses recorded during Q1 2021 was \$20 (Q1 2020 - provision for credit losses of \$1).

### (d) Arrears and impaired mortgages

Securitized mortgages past due but not impaired are as follows:

	1 to 30 days	31 to 60 days	61 to 90 days	Total
At March 31, 2021	\$ 3,456 \$	361 3	\$	4,546
At December 31, 2020	3,403	336	1,449	5,188

### Impaired securitized mortgages are as follows:

At		March 31, 2021		December 31, 2020
Alberta	Ş	—	Ş	175
Atlantic Provinces		164		60
Quebec		-		237
	\$	164	\$	472

### (e) Geographic analysis

At	March 31	l <b>, 2021</b>	December	r <b>31, 2020</b>		
Ontario	\$ 1,135,655	85.7 %	\$ 956,980	84.3 %		
Alberta	99,975	7.5 %	95,958	8.4 %		
British Columbia	44,816	3.4 %	36,082	3.2 %		
Quebec	11,245	0.8 %	11,840	1.0 %		
Atlantic Provinces	24,997	1.9 %	25,124	2.2 %		
Other	9,831	0.7 %	9,761	0.9 %		
	\$ 1,326,519	100.0 %	\$ 1,135,745	100.0 %		

### (f) Other information

Capitalized transaction costs are included in mortgages and are amortized using the EIM. At March 31, 2021, the unamortized capitalized transaction cost balance was \$10,921 (December 31, 2020 - \$9,016).

The fair value of the securitized mortgage portfolio at March 31, 2021 was \$1,377,213 (December 31, 2020 - \$1,194,167).

Other assets of \$7,997 at March 31, 2021 (December 31, 2020 - \$7,051), consist of interest-only strips from the Company's CMB insured multi family securitizations and prepaid expenses.

### 11. Financial Liabilities from Securitization

Total financial liabilities from securitization mature as follows:

At	March 31, 2021	December 31, 2020			
2021	\$ 62,842	\$ 72,233			
2022	83,325	87,352			
2023	82,044	85,789			
2024	240,505	248,159			
2025	642,879	649,076			
2026	221,194	—			
	\$ 1,332,789	\$ 1,142,609			

### 12. Share Capital

At March 31	2021		2020	.0		
	Number	Share	Number	Share		
	of Shares	Capital	of Shares	Capital		
Balance, January 1	24,727,145 \$	234,635	24,215,383 \$	228,008		
Issued						
Dividend reinvestment plan	184,072	2,874	204,894	2,716		
Stock dividend	1,223,499	21,096	_	_		
Balance, March 31	26,134,716 \$	258,605	24,420,277 \$	230,724		

The authorized share capital of the Company consists of unlimited common shares with no par value.

The Company issues shares under the dividend reinvestment plan ("DRIP") out of treasury at the weighted average trading price for the five days preceding such issue less a discount of 2% until further notice from MCAN. The DRIP participation rate for the Q1 2021 first quarter dividend was 17% (Q1 2020 first quarter dividend - 17%).

On February 23, 2021, the Board declared a special stock dividend of \$0.85 per share paid on March 31, 2021 to shareholders of record as of March 15, 2021. The Company issued 1,223,499 common shares out of treasury to shareholders (with fractional shares paid in cash) at the weighted average trading price for the five days preceding the record date of \$17.3178.

The Company had no potentially dilutive instruments at March 31, 2021 or December 31, 2020.

### 13. Dividends

On May 11, 2021, the Board declared a quarterly cash dividend of \$0.34 per share to be paid on June 30, 2021 to shareholders of record as of June 15, 2021.

### 14. Net Gain (Loss) on Securities

For the Quarters Ended March 31	2021	2020
Net gain (loss) on marketable securities	\$ 3,920	\$ (15,688)
	\$ 3,920	\$ (15,688)

## **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

# 15. Mortgage Expenses

Corporate assets			
For the Quarters Ended March 31	202	1	2020
Mortgage servicing expense	\$ 754	1\$	815
Letter of credit expense	163	3	148
Other mortgage expenses	167	7	71
	\$ 1,084	I \$	1,034

Letter of credit expense relates to outstanding letters of credit under the Company's credit facility, discussed in Note 18.

### Securitization assets

Mortgage expenses associated with securitization assets for Q1 2021 of \$723 (Q1 2020 - \$495) consist primarily of mortgage servicing expenses.

### 16. Provision for (Recovery of) Credit Losses

For the Quarters Ended March 31	Note	2021	2020
Corporate portfolio:			
Stage 1 - provisions for (recoveries of) performing mortgages	6	\$ 694	\$ 1,495
Stage 2 - provisions for (recoveries of) performing mortgages	6	(363)	444
Stage 3 - provisions for (recoveries of) impaired mortgages	6	(61)	(135)
Provision for credit losses		270	1,804
Securitized portfolio:			
Stage 1 - provisions for (recoveries of) performing mortgages	10	(18)	1
Stage 2 - provisions for (recoveries of) performing mortgages	10	(2)	_
Provision for (recovery of) credit losses		\$ (20)	\$1

### 17. Related Party Disclosures

### Transactions with MCAP

In Q1 2021, the Company entered into related party transactions with MCAP as follows:

- Purchase of mortgage origination and administration services of \$1,036 (Q1 2020 \$984)
- Purchase of uninsured single family mortgages of \$3,788 (Q1 2020 \$5,742)
- Purchase of insured multi family mortgages of \$nil (Q1 2020 \$14,642)

All related party transactions noted above were in the normal course of business.

### Share Unit Plans

The tables below outline activity relating to the Restricted Share Units Plan ("RSU") and the Performance Share Units Plan ("PSU").

## **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

For the Quarters Ended	March 31, 2	2021	March 31, 2020			
		RSU PSU		RSU	PSU	
Units outstanding, beginning of quarter		78,314	70,290	50,456	78,853	
New units granted		27,456	28,926	27,262	24,355	
Units issued as dividends		6,712	5,344	3,098	3,381	
Units vested		(2,135)	(9,743)	(3,434)	(26,447)	
Units forfeited		(4,155)	(4,155)	(3,792)	(1,363)	
Units outstanding, end of quarter		106,192	90,662	73,590	78,779	
Compensation expense for the quarter	\$	100 \$	(144) \$	\$ (21) \$	129	

Of the total outstanding PSU units at Q1 2021, the Company has recorded a liability on all of these units. At Q1 2020, the Company did not record a liability on 14,675 units as it did not expect any payout on these units.

### Executive Share Purchase Plan

At March 31, 2021, \$1,648 of loans were outstanding under the Executive Share Purchase Plan (the "Share Purchase Plan") (December 31, 2020 - \$1,742). The shares are pledged as security for the loans and had a fair value of \$2,532 at March 31, 2021 (December 31, 2020 - \$2,589). In Q1 2021, MCAN recognized \$14 of interest income (Q1 2020 - \$8) on the Share Purchase Plan loans.

### Employee Share Ownership Plan

The Company has an Employee Share Ownership Plan whereby employees can elect to purchase common shares of the Company up to 6% of their annual earnings. The Company matches 50% of the each employee's contribution amount. During each pay period, all contributions are used by the plan's trustee to purchase the common shares in the open market.

### **18. Credit Facilities**

The Company has a demand loan revolver facility from a Canadian Schedule I Chartered bank bearing interest at prime plus 0.75% (3.20%) (December 31, 2020 - prime plus 0.75% (3.20%)). The facility limit is \$120,000. The facility is due and payable upon demand. At March 31, 2021, the outstanding demand loan payable was \$27,009 (December 31, 2020 - \$nil). On April 19, 2021, the facility limit was temporarily increased to \$150,000 until May 31, 2021.

Under the facility, there is a sublimit for issued letters of credit. Letters of credit have a term of up to one year from the date of issuance, plus a renewal clause providing for an automatic one-year extension at the maturity date subject to the bank's option to cancel by written notice at least 30 days prior to the letters of credit expiry date. The letters of credit are for the purpose of supporting developer obligations to municipalities in conjunction with residential construction loans. If the developer defaults in its obligation to the municipalities, the municipalities may draw on the letters of credit, in which case the Company is obligated to fund the letters of credit. At March 31, 2021, there were letters of credit in the amount of \$40,819 issued (December 31, 2020 - \$39,105) and additional letters of credit in the amount of \$13,723 committed but not issued (December 31, 2020 - \$15,774).

The Company has an agreement with a Canadian Schedule I Chartered bank that enables the Company to execute repurchase agreements for liquidity purposes. This facility allows the Company to encumber certain eligible securities for financing purposes. As part of the agreement, the Company may sell assets to the counterparty at a specified price with an agreement to repurchase at a specified future date. The interest rate on the borrowings is driven by market spot rates at the time of borrowing. At March 31, 2021, the outstanding facility balance was \$nil (December 31, 2020 - \$nil).

In May 2021, the Company signed a credit agreement with a Canadian Schedule I Chartered bank for a \$50,000 senior secured mortgage warehouse facility that will bear interest at either prime plus 0.05% or BAs plus 1.05%. The facility will be used to fund insured single family mortgages prior to securitization activities.

### 19. Capital Management

The Company's primary capital management objectives are to maintain sufficient capital for regulatory purposes and to earn acceptable and sustainable risk-weighted returns. For further information, refer to the "Capital Management" section of the MD&A.

### **Regulatory capital**

As a Loan Company under the Trust Act, OSFI oversees the adequacy of the Company's capital. For this purpose, OSFI has imposed minimum capital to risk-weighted asset ratios and a minimum leverage ratio.

For further information on the Company's regulatory capital management, refer to the "Regulatory Capital" sub-section of the "Capital Management" section of the MD&A.

At	March 31, 2021	Dec	ember 31, 2020
Regulatory ratios (OSFI)			
Share capital	\$ 258,605	\$	234,635
Contributed surplus	510		510
Retained earnings	97,754		111,367
Deduction for equity investment in MCAP <sup>1</sup>	(54,390)		(53,475)
Eligible stage 1 and stage 2 allowances <sup>3</sup>	1,129		1,364
Common Equity Tier 1 and Tier 1 Capital <sup>3</sup> (A)	303,608		294,401
Tier 2 Capital <sup>3</sup>	5,252		4,707
Total Capital <sup>3</sup>	\$ 308,860	\$	299,108
Total exposures/Regulatory assets Consolidated assets Less: deduction for equity investment in MCAP <sup>1</sup>	\$ 2,976,687 (54,390)	\$	2,728,715 (53,475)
Other adjustments <sup>2</sup>	3,824		3,018
Total on-balance sheet exposures	2,926,121		2,678,258
Mortgage and investment funding commitments Less: conversion to credit equivalent amount (50%)	374,975 (187,488)		394,139 (197,070)
Letters of credit	40,819		39,105
Less: conversion to credit equivalent amount (50%)	(20,410)		(19,553)
Off-balance sheet items	207,896		216,621
Total exposures/Regulatory assets (B)	\$ 3,134,017	\$	2,894,879
Leverage ratio (A / B)	9.69%		10.17%

<sup>1</sup> The deduction for the equity investment in MCAP is equal to the equity investment balance less 10% of shareholders' equity and eligible stage 1 and stage 2 allowances.

<sup>2</sup> Certain items, such as negative cash balances, are excluded from total exposures but included in consolidated assets.

<sup>3</sup> Effective March 31, 2020, the total capital ratio reflects the inclusion of stage 1 and stage 2 allowances on the Company's mortgage portfolio in Tier 2 capital. In accordance with OSFI's transitional arrangements for capital treatment of ECL issued March 27, 2020, a portion of stage 1 and stage 2 allowances that would otherwise be included in Tier 2 capital are included in CET 1 capital. The adjustment to CET 1 capital will be measured each quarter as the increase, if any, in stage 1 and stage 2 allowances compared to the corresponding allowances at December 31, 2019. The increase, if any, is subject to a scaling factor that will decrease over time and is set at 70% in fiscal 2020, 50% in fiscal 2021 and 25% in fiscal 2022.

### Income tax capital

As a MIC under the Tax Act, the Company is limited to an income tax liabilities to capital ratio of 5:1 (or an income tax assets to capital ratio of 6:1), based on the non-consolidated balance sheet in the MIC entity measured at its tax value. For further information on the Company's income tax capital management, refer to the "Income Tax Capital" sub-section of the "Capital Management" section of the MD&A.

### 20. Financial Instruments

The majority of the Company's consolidated balance sheet consists of financial instruments, and the majority of net income is derived from the related income, expenses, gains and losses. Financial instruments include cash and cash equivalents, cash held in trust, marketable securities, mortgages, non-marketable securities, other loans, financial liabilities from securitization, term deposits and demand loan payable.

To measure financial instruments that are carried at fair value on the consolidated balance sheets, or for which fair value is disclosed, the following fair value hierarchy is used based on the inputs to the valuation:

Level 1: Quoted market prices observed in active markets for identical assets and liabilities. Level 2: Directly or indirectly observable inputs for the assets or liabilities not included in level 1. Level 3: Unobservable market inputs.

Financial instruments are classified at the lowest level of the hierarchy for which a significant input has been used. The fair value hierarchy requires the use of observable market inputs whenever obtainable.

The following tables summarize the fair values of financial assets measured at fair value through profit or loss ("FVPL") and financial assets and liabilities measured at amortized cost for which fair values are disclosed.

At March 31, 2021		Level 1		Level 2		Level 3		Total		Carrying Value
Assets measured at FVPL										
Marketable securities	Ś	59,902	Ś	31	Ś	_	¢	59,933	¢	59,933
Non-marketable securities - TAS <sup>1</sup>	Ŷ		Ŷ	_	Ŷ	2,537	Ŷ	2,537	Ŷ	2,537
Non-marketable securities - KSHYF <sup>1</sup>		_		_		43,854		43,854		43,854
Non-marketable securities - Securitization Notes <sup>2</sup>		_		_		11,738		11,738		11,738
	\$	59,902	\$	31	\$	58,129	\$	118,062	\$	118,062
Assets measured at amortized cost for which fair values are disclosed			<u> </u>							
Cash and cash equivalents	\$	103,838	\$	_	\$	_	\$	103,838	\$	103,838
Mortgages - corporate <sup>3</sup>		_		_		1,297,301		1,297,301		1,286,890
Other assets - other loans <sup>4</sup>		_		_		4,241		4,241		4,241
Securitization program cash held in trust		32,558		_		_		32,558		32,558
Mortgages - securitized <sup>3</sup>		_		_		1,377,213		1,377,213		1,326,519
	\$	136,396	\$	—	\$	2,678,755	\$	2,815,151	\$	2,754,046
Liabilities measured at amortized cost for which fair values are disclosed										
Term deposits <sup>6</sup>	\$	_	\$	_	\$	1,291,998	\$	1,291,998	\$	1,251,116
Demand loan payable <sup>5</sup>		_		_		27,009	\$	27,009		27,009
Other liabilities - corporate <sup>5</sup>		_		_		8,904	\$	8,904		8,904
Financial liabilities from securitization <sup>7</sup>		_		_		1,343,332		1,343,332		1,332,789
	\$	_	\$	_	\$	2,671,243	\$	2,671,243	\$	2,619,818

## **2021 FIRST QUARTER REPORT** | MCAN MORTGAGE CORPORATION (Dollar amounts in thousands except for per share amounts)

At December 31, 2020	Level 1	Level 2	Level 3	Total	Carrying Value
Assets measured at FVPL					
Marketable securities	\$ 49,583	\$ 30	\$ _	\$ 49,613	\$ 49,613
Non-marketable securities - KSHYF <sup>1</sup>	_	_	43,583	43,583	43,583
Non-marketable securities - Securitization Notes <sup>2</sup>	_	_	12,534	12,534	12,534
	\$ 49,583	\$ 30	\$ 56,117	\$ 105,730	\$ 105,730
Assets measured at amortized cost for which fair values are disclosed					
Cash and cash equivalents	\$ 88,929	\$ _	\$ _	\$ 88,929	\$ 88,929
Mortgages - corporate <sup>3</sup>	_	_	1,266,785	1,266,785	1,252,762
Other assets - other loans <sup>4</sup>	_	_	2,382	2,382	2,382
Securitization program cash held in trust	29,610	_	_	29,610	29,610
Mortgages - securitized <sup>3</sup>	_	_	1,194,167	1,194,167	1,135,745
	\$ 118,539	\$ _	\$ 2,463,334	\$ 2,581,873	\$ 2,509,428
Liabilities measured at amortized cost for which fair values are disclosed Term deposits <sup>6</sup> Other liabilities - corporate <sup>5</sup> Financial liabilities from securitization <sup>7</sup>	\$ 	\$ -	\$ 1,259,433 4,825 1,164,472	\$ 1,259,433 4,825 1,164,472	\$ 1,234,769 4,825 1,142,609
	\$ _	\$ _	\$ 2,428,730	\$ 2,428,730	\$ 2,382,203

<sup>1</sup> Fair value is based on the redemption value.

<sup>2</sup> Fair value of investment in securitized notes is determined by discounting the expected future cash flows of the future fee income from the renewals of a securitized insured mortgage portfolio. The significant unobservable input is the discount rate.

<sup>3</sup> Fair value of corporate and securitized fixed rate mortgages are calculated based on discounting the expected future cash flows of the mortgages, adjusting for credit risk and prepayment assumptions at current market rates for offered mortgages based on term, contractual maturities and product type. For variable rate mortgages, fair value is assumed to equal their carrying amount since there are no fixed spreads. The Company classifies its mortgages as Level 3 given the fact that although many of the inputs to the valuation models used are observable, non-observable inputs include the discount rate and the assumed level of prepayments.

<sup>4</sup> Fair value is assumed to be the carrying value as underlying loans are variable rate.

<sup>5</sup> The carrying value of the asset/liability approximates fair value.

<sup>6</sup> As term deposits are non-transferable by the deposit holders, there is no observable market. As such, the fair value of the term deposits is determined by discounting expected future cash flows of the deposits at current offered rates for deposits with similar terms.
<sup>7</sup> Fair value of financial liabilities from securitization is determined using current market rates for CMB and MBS.

The following table shows the continuity of Level 3 financial assets measured at FVPL:

rch 31		2021	2020	
Balance, beginning of quarter	\$	56,117	\$ 93,689	
Advances / Purchases		2,808	230	
Repayments / Disposition		(796)	(33,851)	
Balance, end of quarter	\$	58,129	\$ 60,068	

### **Risk management**

The types of risks to which the Company is exposed include but are not limited to liquidity and funding risk, credit risk, interest rate risk and market risk. The Company's enterprise risk management framework includes policies, guidelines and procedures, with oversight by senior management and the Board. These policies are developed and implemented by management and reviewed and approved periodically by the Board. The nature of these risks and how they are managed is provided in the "Risk Management" section of the MD&A. The shaded sections of the MD&A relating to liquidity and funding, credit, interest rate and market risks inherent in financial instruments form an integral part of these interim consolidated financial statements.

### 21. Commitments and Contingencies

MCAP is actively defending a claim arising from a power of sale process with respect to a defaulted land development loan previously funded by MCAN. The plaintiff has claimed improvident sale and has claimed damages of approximately \$6,000. On December 11, 2020, a trial on this matter resulted in a court judgment to dismiss the claim with \$300 in costs to be paid by the plaintiff. On January 11, 2021, the plaintiff appealed. On March 24, 2021, the Court dismissed the appeal because of a delay. MCAP was awarded a judgment for approximately \$500 against the same plaintiff in related proceedings. The Company may be obligated to indemnify MCAP for certain liabilities that may be incurred as part of the proceedings under a mortgage servicing agreement between the two parties. Based on, among other things, the current status of the proceedings, the Company does not expect to incur any material liability arising out of this indemnification obligation to MCAP and accordingly have not recorded a provision.

The shaded section of the MD&A relating to commitment liquidity risk forms an integral part of these interim consolidated financial statements.

### 22. Subsequent Events

### **Rights Offering**

The Company announced on May 5, 2021, that it will be offering rights (the "Rights Offering") to eligible holders of the Company's common shares of record at the close of business on May 12, 2021. Pursuant to the Rights Offering, each shareholder will receive one Right for each common share held. Every 20 Rights plus \$15.65 will entitle the holder to subscribe for one common share. The Company expects to raise gross proceeds of approximately \$20,400. The expected closing date of the Rights Offering is June 10, 2021. Directors and senior officers, collectively holding approximately 4,400,000 common shares (including major shareholder Ian Sutherland), have indicated their intention to exercise some or all of their Rights, subject to market conditions. As well, KingSett Canadian Real Estate Income Fund, an institutional shareholder with a significant position in the Company's common shares, has indicated its intention to exercise all of its Rights, subject to market conditions. The Rights will trade on the Toronto Stock Exchange under the symbol MKP.RT commencing on May 11, 2021, and will cease trading at 12:00 p.m. (Toronto time) on June 7, 2021. Rights are exercisable until 5:00 p.m. (Toronto time) on June 7, 2021. The Rights Offering includes an additional subscription privilege under which eligible holders who fully exercise their Rights will be entitled to subscribe for additional common shares, if available, that are not otherwise subscribed for in the Rights Offering.

### **DIRECTORS AND EXECUTIVE OFFICERS**

### DIRECTORS

Glenn Doré President, Teff Administration Inc. Member of Audit Committee Member of Conduct Review, Corporate Governance and Human Resources Committee Director since May 2020

#### Philip Gillin

Corporate Director, MCAN Mortgage Corporation Member of Audit Committee Member of Enterprise Risk Management and Compliance Committee Director since May 2020

#### **Gordon Herridge**

Corporate Director, MCAN Mortgage Corporation Chair of Audit Committee Member of Enterprise Risk Management and Compliance Committee Director since May 2018

### Loraine McIntosh

Corporate Director, MCAN Mortgage Corporation Member of Audit Committee Chair of Enterprise Risk Management and Compliance Committee Director since May 2017

#### **Gaelen Morphet**

Chief Investment Officer, Cinnamon Investments ULC Chair of Conduct Review, Corporate Governance and Human Resources Committee Director since January 2018

#### **Derek Sutherland**

Chair of the Board, MCAN Mortgage Corporation President, Canadazil Capital Inc. Member of Conduct Review, Corporate Governance and Human Resources Committee Member of Enterprise Risk Management and Compliance Committee Director since May 2017

### Ian Sutherland

Corporate Director, MCAN Mortgage Corporation Member of Conduct Review, Corporate Governance and Human Resources Committee Director since January 1991

#### Karen Weaver

President and Chief Executive Officer, MCAN Mortgage Corporation Director since November 2011

#### EXECUTIVE OFFICERS

Karen Weaver President and Chief Executive Officer

Floriana Cipollone Vice President and Chief Financial Officer

Avish Buck Vice President, Residential Lending

Carl Brown Vice President, Investments

Emily Randle Vice President and Chief Risk Officer

Mike Jensen Vice President and Chief Compliance Officer (Chief Anti Money Laundering & Privacy Officer)

Sylvia Pinto Vice President, Corporate Secretary & Governance Officer

Milica Pejic Vice President, Finance

Paul Gill Vice President, Information Technology

Nazeera Khan Chief Audit Officer

### **CORPORATE INFORMATION**

#### **Head Office**

200 King Street West, Suite 600 Toronto, Ontario M5H 3T4 Tel: 416-572-4880 Tel: 1-855-213-6226 (toll free) Fax: 416-598-4142 mcanexecutive@mcanmortgage.com

### **Term Deposits**

Tel: 1-800-387-9096 (toll free) Fax: 1-877-821-0710 termdeposits@mcanmortgage.com

### Stock Listing

Toronto Stock Exchange Symbol: MKP

### **Registrar and Transfer Agent**

Computershare Investor Services Inc. 100 University Avenue, 9<sup>th</sup> Floor Toronto, Ontario M5J 2Y1 Tel: 1-800-564-6253

Websites www.mcanmortgage.com www.xmcmortgage.com

#### **General Information**

For general enquiries about MCAN Mortgage Corporation, please write to Ms. Sylvia Pinto, Corporate Secretary & Governance Officer (head office details above) or e-mail mcanexecutive@mcanmortgage.com.



### **Dividend Reinvestment Plan (DRIP)**

For further information regarding MCAN's Dividend Reinvestment Plan, please visit: www.mcanmortgage.com/investors/dividends.

An Enrolment Form may be obtained at any time upon written request addressed to the Plan Agent, Computershare. Registered Participants may also obtain Enrolment Forms online at www-us.computershare.com/investor/.

#### Shareholders

For dividend information, change in share registration or address, lost certificates, estate transfers, or to advise of duplicate mailings, please call MCAN Mortgage Corporation's Transfer Agent and Registrar, Computershare (see left for contact)

#### Report Copies

This MCAN Mortgage Corporation 2021 First Quarter Report is available for viewing/printing on our website at www.mcanmortgage.com, and also on SEDAR at www.sedar.com

To request a printed copy, please contact Ms. Sylvia Pinto, Corporate Secretary & Governance Officer, or e-mail mcanexecutive@mcanmortgage.com.



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