



**NOTICE OF ANNUAL GENERAL MEETING
OF SHAREHOLDERS
TO BE HELD MAY 8, 2018
AND
MANAGEMENT INFORMATION CIRCULAR**

March 9, 2018



200 King Street West
Suite 600
Toronto, ON
M5H 3T4
www.mcanmortgage.com

March 9, 2018

Dear Shareholders:

We invite you to attend MCAN's Annual General Meeting of Shareholders which will be held at Vantage Venues, 150 King Street West, 27th Floor, Toronto, Ontario, on Tuesday, May 8, 2018, at 4:30 p.m. (Toronto time).

At the meeting, you will have the opportunity to hear about MCAN's performance in 2017 and our plans going forward. You will also be able to meet and ask questions of our directors and senior management.

The attached Notice of Annual General Meeting and Management Information Circular describe the business to be conducted at the meeting and provide information on executive compensation and MCAN's governance.

Your vote is important. If you are unable to attend the meeting in person, we encourage you to vote by using the enclosed proxy or voting instruction form. You are encouraged to read the attached Management Information Circular and then vote as soon as possible.

We look forward to your participation.

Yours truly,

A handwritten signature in black ink, appearing to read "Ian Sutherland".

Ian Sutherland
Chair of the Board

A handwritten signature in black ink, appearing to read "William Jandrisits".

William Jandrisits
President & Chief Executive Officer

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MCAN MORTGAGE CORPORATION

Notice of Annual General Meeting of Shareholders

The Annual General Meeting of Shareholders of MCAN Mortgage Corporation (the “**Meeting**”) will be held

on **Tuesday, May 8, 2018,**

at **4:30 p.m. (Toronto time),**

at **Vantage Venues
150 King Street West
27th Floor
Toronto, Ontario,**

for the following purposes:

1. to receive the annual financial statements for the fiscal year ended December 31, 2017 and the auditors’ report thereon;
2. to elect the board of directors;
3. to appoint the auditors; and
4. to consider such other business as may properly be brought before the Meeting or at any postponement or adjournment thereof.

Our Management Information Circular (the “**Circular**”) provides additional information on the matters to be dealt with at the Meeting and forms part of this notice.

Shareholders who cannot attend the Meeting in person may vote by proxy. Instructions on how to complete and return the form of proxy enclosed herewith are set out in the Circular. To be valid, a proxy must be received by our transfer agent, Computershare Trust Company of Canada, at 100 University Avenue, 8th Floor, Toronto, Ontario M5J 2Y1 in the postage prepaid envelope provided, or by fax at 1-866-249-7775 or (416) 263-9524, no later than 5:00 p.m. (Toronto time) on Friday, May 4, 2018, or at least 48 hours (excluding Saturdays, Sundays and holidays) prior to the commencement of any postponement or adjournment of the Meeting.

By Order of the Board of Directors



Sylvia Pinto
Corporate Secretary

March 9, 2018

MANAGEMENT INFORMATION CIRCULAR
(“Circular”)

GENERAL INFORMATION

This Circular is provided in connection with the solicitation of proxies by management of MCAN Mortgage Corporation (“we”, “MCAN”, “our” or the “Corporation”) for use at the Annual General Meeting of Shareholders of MCAN (the “Meeting”) to be held at 4:30 p.m. (Toronto time) on May 8, 2018, or at any postponement or adjournment thereof, for the purposes set out in the attached Notice of Meeting (the “Notice”). It is expected that the solicitation will primarily be by mail. Proxies may also be solicited personally or by telephone by management. MCAN will pay the costs of solicitation. This Circular sets forth information regarding the items of business proposed to be transacted at the Meeting, which a shareholder should read carefully before making a decision with respect to voting on such items of business.

Date of Information

All information contained herein is as at March 9, 2018, unless otherwise noted.

Common Shares Outstanding

As at the close of business on March 9, 2018, there were 23,461,529 common shares of MCAN (“**Common Shares**”) outstanding and these Common Shares are the only voting securities of the Corporation. Except with respect to the election of directors for which cumulative voting shall apply, each Common Share entitles the holder thereof to one vote on each matter to be considered at the Meeting. MCAN’s Common Shares trade under the symbol “MKP” on the Toronto Stock Exchange (“**TSX**”).

Owners of more than 9% of the Common Shares

To the knowledge of the directors and executive officers of MCAN, as at March 9, 2018, the only persons or companies who beneficially own, directly or indirectly, or exercise control or direction over more than 9% of the issued and outstanding Common Shares are the following:

Name	Common Shares	Approximate Percentage of Common Shares
Ian Sutherland	3,382,399	14.42%
KingSett Canadian Real Estate Income Fund LP (“ KingSett ”)	2,276,243	9.70%

Mailing of Circular

The mailing of the accompanying Notice, this Circular, the enclosed form of proxy and the 2017 Annual Report (which includes management’s discussion and analysis and consolidated financial statements for the fiscal year ended December 31, 2017) (collectively, the “**meeting materials**”) to registered shareholders and non-objecting beneficial owners will be completed by MCAN on or about April 6, 2018. In accordance with the requirements of National Instrument 54-101 – *Communication with Beneficial Owners of Securities of a Reporting Issuer*, the meeting materials are being mailed to all registered shareholders except those who have asked not to receive them and to those beneficial shareholders who requested them (to the depository and intermediaries for onward distribution to such beneficial shareholders). MCAN intends to pay for intermediaries to deliver the meeting materials to the objecting beneficial shareholders.

VOTING INFORMATION

Matters to be voted on

At this year's Meeting, shareholders will be voting on:

- the election of the board of directors (the "**Board**"); and
- the appointment of the auditors.

Directors will be elected by cumulative voting as described on page 4. A simple majority (more than 50%) of the votes cast at the Meeting, in person or by proxy, is required to appoint the auditors.

Who can vote

You are entitled to vote if you are a holder of Common Shares as of the close of business on March 23, 2018, the record date for the Meeting.

How to vote

Registered Shareholders – Registered shareholders hold Common Shares that are registered directly in their name. If you are a registered shareholder, you may vote in person at the Meeting or give another person authority to vote for you at the Meeting by appointing a proxyholder, as set out below under the headings "Voting by proxy" and "Appointing a proxyholder".

Non-Registered Shareholders – Non-registered shareholders own Common Shares, but such shares are registered in the name of an intermediary, such as a bank, broker or trust company. Non-registered shareholders should note that only registered shareholders or the persons they appoint as their proxies are recognized and permitted to act and vote at the Meeting. If you are a non-registered shareholder, you may vote your Common Shares through your intermediary or in person at the Meeting by following the instructions below. To vote your Common Shares through your intermediary, you should follow the instructions on the voting instruction form or proxy form provided by your intermediary.

To vote your Common Shares in person at the Meeting (or have another person attend the Meeting and vote on your behalf), you should take the following steps:

1. if you received a proxy form from your intermediary, you should appoint yourself (or such other person) as proxyholder by writing your name (or the name of such other person) in the space provided;
2. if you received a voting instruction form from your nominee, you should follow the corresponding instructions on the form; and
3. return the voting instruction form, or if applicable the proxy form, to the intermediary in the envelope provided.

If you voted through your intermediary and would now like to vote in person, contact your intermediary to discuss whether this is possible and what procedures you must follow.

Voting by proxy

If you will not be at the Meeting, you may still vote by using the proxy form. To be effective for use at the Meeting or any postponement or adjournment thereof, please complete, sign, date and return the proxy form to our transfer agent, Computershare Trust Company of Canada ("**Computershare**"), either in the envelope provided or fax it to 1-866-249-7775 or (416) 263-9524 so that it arrives by 5:00 p.m. (Toronto time) on Friday, May 4, 2018, or at least 48 hours (excluding Saturdays, Sundays and holidays) prior to the commencement of any postponement or adjournment of the Meeting.

Appointing a proxyholder

A proxyholder is the person you appoint to represent you at the Meeting and vote your Common Shares. **You may appoint anyone to be your proxyholder and the company or person you choose does not have to be MCAN or a shareholder of MCAN.** Simply insert the person's name in the blank space provided on the proxy form. You should be sure that this person is attending the Meeting and is aware that he, she or it has been appointed to vote your Common Shares. **If you do not insert a name in the blank space, then the persons named on the proxy form, Ian Sutherland and Susan Doré, both of whom are directors of MCAN, are appointed to act as your proxyholder.**

Your proxyholder is authorized to vote and act for you at the Meeting, including any continuation after any postponement or adjournment of the Meeting. On the proxy form you can indicate how you want your proxyholder to vote your Common Shares or you can let your proxyholder decide for you.

Voting discretion of proxyholder

If you give instructions on how to vote your Common Shares, your proxyholder must follow them. If your proxy form does not specify how to vote on a particular matter, then your proxyholder can vote your Common Shares as he, she or it sees fit. The Common Shares represented by your proxy form will be voted or withheld from voting, or voted for or against, as appropriate, on any ballot that may be called for in accordance with your instructions. **If you or your proxyholder does not give specific instructions, your Common Shares will be voted as follows:**

1. **FOR** the election as directors of all nominees listed in this Circular; and
2. **FOR** the appointment of Ernst & Young LLP as auditors.

Your proxyholder also has discretionary authority for amendments that are made to matters identified in the Notice or other matters that properly come before the Meeting. As of the date of this Circular, MCAN's management does not know of any matter to come before the Meeting other than the matters referred to in the Notice.

Cumulative Voting

Pursuant to MCAN's by-laws and the *Trust and Loan Companies Act* (Canada) (the "Act"), directors of MCAN are to be elected through cumulative voting in certain circumstances. Under the cumulative voting system, each shareholder has the right to cast a number of votes equal to the number of votes attached to the Common Shares held by the shareholder multiplied by ten, being the number of directors to be elected at the Meeting. The shareholder may cast all such votes in favour of one nominee or distribute them among the nominees in any manner. For example, a shareholder owning 100 Common Shares could cast 1,000 votes in favour of one nominee or distribute the 1,000 votes equally in favour of all nominees or distribute the votes in any other manner among the nominees, as long as the total number of votes cast for the nominees does not exceed 1,000.

If a shareholder votes for more than one nominee without specifying the distribution of the votes among the nominees, the votes will be distributed equally among the candidates voted for by that shareholder. If a shareholder wishes to distribute votes other than equally among the nominees, the shareholder may do so by using the form of proxy provided with this Circular or by attending the Meeting in person. **Shareholders are advised to read this section carefully, as proxies purporting to allocate more votes than a shareholder is entitled to, or otherwise completed in error, will be void.**

The form of proxy enclosed with this Circular offers shareholders three options with respect to the election of directors. **Shareholders may select only one option.** Shareholders may:

1. vote for the election of all the nominees proposed in this Circular;
2. vote for one or more of the nominees proposed in this Circular by indicating beside each nominee's name the number of votes which the shareholder wishes to allocate to that nominee; or
3. withhold from voting for the election of directors.

Revoking your proxy

If you are a registered shareholder and change your mind and wish to revoke your proxy, you may do so by signing a written statement outlining your instructions to revoke your previously submitted proxy (or authorizing your attorney in writing to sign a written statement to this effect) and delivering it to the Corporate Secretary at the head office of MCAN, 200 King Street West, Suite 600, Toronto, Ontario M5H 3T4, any time before 5:00 p.m. (Toronto time) on May 7, 2018, being the last business day immediately preceding the Meeting, or by depositing it with the Chair of the Meeting on May 8, 2018, prior to commencement of voting at the Meeting. Beneficial shareholders should contact their intermediaries to discuss whether revocation is possible and, if so, for the procedures to be followed.

Confidentiality

Proxies returned to Computershare are counted and tabulated independently of MCAN to preserve the confidentiality of individual shareholder votes. Computershare does not inform MCAN's management about how individual shareholders have voted except where comments made by shareholders are intended for the attention of management or where required by law.

BUSINESS OF THE MEETING

Financial Statements

The consolidated financial statements of the Corporation for the year ended December 31, 2017, and the auditors' report thereon are included in the 2017 Annual Report which will be mailed on or about April 6, 2018 to all of MCAN's registered shareholders except those who asked not to receive it, and to those beneficial shareholders who have requested it.

Election of Directors

The election of MCAN's directors will take place, as required by the Corporation's by-laws and the Act, by cumulative voting. Usually, shareholders of a public company are entitled to one vote per common share on all matters and a simple majority of the votes cast determines whether nominees are elected to the Board. However, the Act requires cumulative voting for the election of directors where more than 10% of the voting shares of a company governed by the Act are beneficially owned, directly or indirectly, by a shareholder. In addition, our by-laws provide for cumulative voting for the election of directors where a shareholder beneficially owns, directly or indirectly, more than 9% of MCAN's voting shares. MCAN currently has two such shareholders, as set out on page 2 under the heading "Owners of more than 9% of the Common Shares" and, therefore, the election of MCAN's directors is currently required to be completed by cumulative voting. The process of cumulative voting is described on page 4. **Shareholders are urged to read that section carefully, as proxies purporting to allocate more votes than a shareholder is entitled to, or otherwise completed in error, will be void.**

Cumulative voting is intended to facilitate minority Board representation. It will almost certainly allow any shareholder or group of shareholders holding in excess of 9% of the issued and outstanding Common Shares, including the shareholders set out above under "Owners of more than 9% of the Common Shares" to elect one director to a ten person Board.

If there are no nominees other than the ten individuals proposed in this Circular, the shareholders present and entitled to vote will be asked to approve a resolution permitting a single vote to be held for all ten nominees. The resolution will require unanimous approval. If there are additional nominees, pursuant to MCAN's advance notice provisions for the nomination of directors, there will be a separate vote for each nominee. If the number of nominees exceeds the number of director positions to be filled, the nominees receiving the lowest number of votes will be eliminated and the nominees having the most votes will be elected as directors.

The management representatives named in the enclosed form of proxy intend to cast the votes to which the Common Shares represented by the proxy are entitled equally among the proposed nominees whose names are set forth on page 9, unless the shareholder who has given such proxy has directed that the Common Shares be otherwise voted or withheld from voting in respect of the election of directors.

Each director elected at the Meeting will thereafter hold office until the close of the next annual meeting of shareholders following the election of the directors unless the director's office is earlier vacated in accordance with the Corporation's by-laws and the Act. Nine of the ten nominees listed on page 9 are currently directors of the Corporation, have been directors since the dates indicated and have held their present occupations for more than five years, except as noted. **Management does not contemplate that any nominee will be unable to serve as a director, but if this should occur for any reason prior to the Meeting, the persons named in the enclosed form of proxy reserve the right to vote for another nominee at their discretion unless specifically instructed on the proxy form that the Common Shares are to be withheld from voting in respect of the election of directors.**

Majority Voting for the Election of Directors

MCAN has adopted a majority voting policy for the election of directors. Any nominee in an uncontested election who receives more withheld votes than votes in his or her favour shall be considered to not have received the support of shareholders. Such nominee is required to immediately tender his or her resignation to the Board.

Following any meeting of the Corporation's shareholders in which directors are to be elected, the Corporation will forthwith issue a news release disclosing the detailed result of the vote for the election of directors and must forthwith

provide a copy of the news release to the TSX if one or more directors is not elected by at least a majority of the votes cast with respect to his or her election.

If a resignation is submitted pursuant to the majority voting policy, the Conduct Review, Corporate Governance & Human Resources Committee (the “**CRCG&HR Committee**”) shall consider whether or not to accept the offer of resignation and shall recommend to the Board on whether or not to accept it. Unless there are exceptional circumstances that would warrant the continued service of the applicable director, the CRCG&HR Committee will accept and recommend acceptance of the resignation by the Board and the Board will be expected to accept the resignation. The resignation will be effective when accepted by the Board. The CRCG&HR Committee and the Board may consider any factor or other information they consider appropriate and relevant in determining whether to accept the resignation, recognizing that rejecting the resignation will only occur in exceptional circumstances. Such factors shall include, without limitation, MCAN not being compliant with corporate or securities law requirements, applicable regulation or commercial agreements regarding the composition of the Board as a result of accepting the director’s resignation; whether the director is a key member of an established active special committee which has a defined term or mandate (such as strategic review) and whether accepting the resignation of such director would jeopardize the achievement of the special committee’s mandate; and whether majority voting was used for a purpose inconsistent with the policy objectives of the majority voting requirement.

Within 90 days following the applicable meeting of MCAN’s shareholders, the Board will make its decision, on the CRCG&HRC Committee’s recommendation. Following the Board’s decision on the resignation, the Board will promptly disclose, via press release (a copy of which will be provided to the TSX), its decision whether to accept the director’s resignation, including the reasons for rejecting the resignation, if applicable. If a resignation is accepted, the Board will, in accordance with applicable law, fill the vacancy through the appointment of a new director, or call a special meeting of shareholders at which a director nominee will be proposed for election by shareholders.

Any director who tenders his or her resignation pursuant to the majority voting policy will not be permitted to attend any meeting of the Board or CRCG&HR committee, at which his or her resignation is considered. However, if a sufficient number of members of the CRCG&HR Committee receive a greater number of votes withheld than the votes for each member in the same election, such that the CRCG&HR Committee no longer has a quorum, then the remaining members of the CRCG&HR Committee, if any, shall not consider the resignation offer(s) and the Board will consider whether or not to accept the offer(s) of resignation without a recommendation from the CRCG&HR Committee.

In the event that a sufficient number of the Board members receive a greater number of votes withheld than the votes for such members in the same election, such that the Board no longer has a quorum, then such directors receiving a majority withheld vote shall be permitted to attend but will not be permitted to speak, vote or otherwise participate in any meeting of the Board at which his or her resignation offer is considered. However, he or she will be counted for the purpose of determining whether the Board has quorum.

Advance Notice for Nomination of Directors

In 2015, the Board approved certain by-law amendments including the adoption of advance notice provisions (the “Advance Notice Provisions”) in circumstances where director nominations are made by shareholders of the Corporation, other than in connection with a requisitioned shareholders’ meeting or a shareholder proposal in accordance with the Act. The Advance Notice Provisions fix a deadline by which shareholders must submit director nominations to the Corporation in writing prior to any annual or special meeting of shareholders where directors are to be elected and sets forth the specific information that a nominating shareholder must include in such notice for an effective nomination to occur.

Pursuant to the Advance Notice Provisions, in the case of an annual meeting of shareholders, notice to the Corporation must be made not less than 30 days prior to the date of that meeting; provided, however, that if the first public announcement of the date of the annual meeting is less than 50 days prior to the meeting date, notice may be made not later than the 10th day following such public announcement. In the case of a special meeting of shareholders (which is not also an annual meeting) called for any purpose which includes the election of directors, notice to the Corporation must be made not later than the 15th day following the day on which the first public announcement of the date of the special meeting was made.

Appointment of Auditors

The directors recommend that shareholders appoint Ernst & Young LLP (“E&Y”) as independent auditors of MCAN until the close of the next annual meeting of shareholders. **Unless instructed otherwise, the management representatives named in the enclosed proxy form intend to vote for the appointment of E&Y as auditors of MCAN until the close of the next annual meeting of shareholders where auditors are appointed.** E&Y has served as auditors of MCAN since being appointed in November 1991.

Fees paid to E&Y for the past two years are as follows. Amounts listed below represent the amount billed in the year:

	2017 (\$)	2016 (\$)
Audit Fees ⁽¹⁾	724,500	507,000
Audit-Related Fees ⁽²⁾	65,000	87,600
Tax Fees ⁽³⁾	45,000	50,500
All Other Fees ⁽⁴⁾	1,000	1,500
Total Fees	835,500	646,600

Notes:

- (1) 2017 includes one-time fee associated with audit of IFRS 9 transition.
- (2) Audit-Related Fees include Autorité des marchés financiers and Canada Mortgage Housing Corporation compliance.
- (3) Tax Fees include tax planning, review of tax returns and tax advice.
- (4) Other Fees includes accounting consultation services.

Other Business

Management does not intend to present any other business at the Meeting. As at the date of this Circular, management of MCAN is not aware of any amendments or variations to the proposed matters or of any other matters that may be presented for action at the Meeting. If amendments or variations to the proposed matters or other matters requiring the vote of shareholders are properly brought before the Meeting, the management representatives named in the enclosed proxy form will vote on such matters in accordance with their best judgement.

NOMINEES FOR ELECTION TO BOARD OF DIRECTORS

MCAN's Board currently consists of the following ten directors (5 of 10 or 50% of whom are women): Verna E. Cuthbert, Susan M. Doré, William J. Jandrisits, Brian A. Johnson, Loraine D. McIntosh, Gaelen J. Morphet, Derek G. Sutherland, Ian Sutherland, Karen H. Weaver and W. Terrence Wright. Mr. Johnson will not be standing for re-election.

Nominee Information

The following table sets forth for each proposed nominee for election as a director that nominee's name, city, province and country of residence, his or her principal occupation within the five preceding years, the date the nominee first became a director of MCAN, and the number of Common Shares beneficially owned, or over which control or direction is exercised, directly or indirectly, by the nominee:

Name and Municipality of Residence	Director Since ⁽¹⁾	Principal Occupation	Common Shares Owned and/or Controlled ⁽²⁾
VERNA E. CUTHBERT Westmount, Québec, Canada	September 26, 2013	Corporate Director ⁽³⁾ MCAN Mortgage Corporation	6,178
SUSAN M. DORÉ Toronto, Ontario, Canada	May 11, 2010	Corporate Director MCAN Mortgage Corporation	1,447,083
WILLIAM J. JANDRISITS Richmond Hill, Ontario, Canada	August 4, 2010	President and CEO MCAN Mortgage Corporation	93,902
LORAINÉ D. McINTOSH Scarborough, Ontario, Canada	May 9, 2017	Corporate Director ⁽⁴⁾ MCAN Mortgage Corporation	3,941
GAELEN J. MORPHET Toronto, Ontario, Canada	January 1, 2018	Corporate Director ⁽⁵⁾ MCAN Mortgage Corporation	Nil ⁽⁶⁾
DEREK G. SUTHERLAND Toronto, Ontario, Canada	May 9, 2017	President & Co-Founder ⁽⁷⁾ Canadazil Capital Inc. (risk advisory and transaction due diligence)	121,387
IAN SUTHERLAND Oro-Medonte, Ontario, Canada	January 11, 1991	Chair MCAN Mortgage Corporation	3,382,399
KAREN H. WEAVER Collingwood, Ontario, Canada	November 11, 2011	Corporate Director ⁽⁸⁾ MCAN Mortgage Corporation	6,134
W. TERRENCE WRIGHT Winnipeg, Manitoba, Canada	September 26, 2013	Counsel Pitblado LLP (legal)	5,515
GORDON J. HERRIDGE Peachland, British Columbia, Canada	n/a	Retired ⁽⁹⁾	129,831

Notes:

- (1) Term of office will expire at the close of the next annual meeting of shareholders following the directors' election.
- (2) The information as to Common Shares beneficially owned, directly or indirectly, or over which control or direction is exercised has been furnished by the respective nominees and such nominees' associates or affiliates.
- (3) Since April 2017. Prior to April 2017, Ms. Cuthbert was Counsel at Fasken Martineau Du Moulin LLP (legal).
- (4) Since May 2017. Prior to March 2015, Ms. McIntosh was a Partner, Assurance & Advisory at Deloitte LLP (audit and consulting).
- (5) Since January 2018. From August 2016 to September 2017, Ms. Morphet was Executive Vice President & Chief Investment Officer of Sentry Investments (investment management). Prior to June 2016, Ms. Morphet was Senior Vice President & Chief Investment Officer of Empire Life Investments (investment management).
- (6) Ms. Morphet represents KingSett's 9.70% interest in the Corporation.

- (7) Since July 2016. Prior to June 2016, Mr. Sutherland was MCAN's Vice President & Chief Risk Officer.
- (8) Since June 2017. From September 2014 to June 2017, Ms. Weaver was Chief Financial Officer of D+H Corporation (financial technologies). Prior to September 2014, Ms. Weaver was Executive Vice President & CFO of First Capital Realty Inc. (real estate).
- (9) Since July 2017. Prior to July 2017, Mr. Herridge was Senior Vice President, Corporate Services, MCAP Commercial LP (mortgage services provider).

Independence and Board Committees

Director independence is determined by the Board through a fact based and context driven analysis and in accordance with MCAN's Director Independence Policy and National Policy 58-201 *Corporate Governance Guidelines* ("NP 58-201") and Multilateral Instrument 61-101 *Protection of Minority Holders in Special Transactions*, as applicable. A director is considered independent only when the Board determines that the director does not have an interest that could, in the view of the Board, be reasonably expected to adversely affect such director's objectivity. In determining whether a director is independent for purposes of general corporate governance, and in the context of a specific transaction, the Board will consider many factors that could be perceived to amount to a conflict of interest, including: past service as an executive of MCAN, consulting or other commercial relationships with MCAN, and business, personal or family relationships with MCAN and its counterparties.

The Board determines the independence of a director annually when the Board approves director nominees for inclusion in the annual circular and as circumstances require (e.g., prior to the appointment of a new director between annual meetings). The Board has concluded that seven of the ten (70%) nominees proposed for election as directors have no material relationship with MCAN and are therefore independent. The result of the Board's determination for each nominee director and the current committee memberships is set out below.

COMMITTEES (Number of Members)

	Audit Committee ⁽¹⁾ (4)	CRCG&HR Committee ⁽¹⁾ (3)	ERM & Compliance Committee ⁽²⁾ (4)	Investment Committee (4)
Independent Outside Directors				
Verna E. Cuthbert			✓	✓
Susan M. Doré ⁽³⁾	✓	✓		
Brian A. Johnson ⁽⁴⁾		Chair		Chair
Loraine D. McIntosh	✓		✓	
Gaelen J. Morphet				✓
Karen H. Weaver	Chair	✓		
W. Terrence Wright	✓		Chair	
Gordon J. Herridge ⁽⁵⁾				
Outside Directors – Not Independent				
Derek G. Sutherland ⁽⁶⁾			✓	✓
Ian Sutherland ⁽⁷⁾				
Management Director – Not Independent				
William J. Jandrisits ⁽⁸⁾				

Notes:

- (1) All members of the Audit Committee and CRCG&HR Committee are considered independent under NP 58-201 and MCAN's Director Independence Policy. All members of the Audit Committee are considered independent under National Instrument 52-110 – *Audit Committees* ("NI 52-110") and MCAN's Director Independence Policy.

- (2) ERM & Compliance Committee means the Enterprise Risk Management & Compliance Committee.
- (3) Ms. Doré is the Lead Director.
- (4) Mr. Johnson will not be standing for re-election.
- (5) New director nominee.
- (6) Mr. D. Sutherland is not independent of MCAN on the basis that he was MCAN's Vice President and Chief Risk Officer until June 2016.
- (7) Mr. I. Sutherland, the Chair of the Board, is not independent of MCAN on the basis that his son was Vice President and Chief Risk Officer of MCAN. Pursuant to the *Affiliated Persons Regulations* promulgated under the Act, the Board has determined that Mr. I. Sutherland is an affiliated person of MCAN, due to the fact that he, directly or indirectly, controls or directs more than 10% of MCAN's outstanding Common Shares.
- (8) Mr. Jandrisits is not independent and is an affiliated person of MCAN as he is MCAN's President and CEO.

Other Public Company Directorships

Listed below are the MCAN directors who currently serve on the boards of directors or trustees of other public companies:

Director	Other Public Company Directorships
Brian A. Johnson	Trustee – Crombie Real Estate Investment Trust

Board and Committee Meetings Held and Attendance

The table below sets out Board and committee meeting attendance for MCAN's directors during 2017. At the time of the 2017 annual and special meeting of shareholders, the Board was composed of nine directors, all of whom attended the meeting. The Board size was subsequently increased to ten directors effective May 2017. Directors have a standing invitation to attend all committee meetings, regardless of membership.

Director	Board	Audit Committee	CRCG&HR Committee	ERM & Compliance Committee ⁽¹⁾	Investment Committee ⁽²⁾
Scott G. Coates ⁽³⁾	5 of 5	4 of 4	-	2 of 2	-
Brydon D. Cruise ⁽⁴⁾	3 of 3			2 of 2	
Verna E. Cuthbert ⁽⁵⁾	14 of 14		2 of 2	6 of 6	2 of 2
Susan M. Doré ⁽⁶⁾	10 of 14	8 of 8	4 of 4		
William J. Jandrisits	14 of 14				
Brian A. Johnson ⁽⁷⁾	14 of 14		4 of 4	2 of 2	2 of 2
Loraine D. McIntosh ⁽⁸⁾	11 of 11	4 of 4		4 of 4	
Derek G. Sutherland ⁽⁹⁾	11 of 11			4 of 4	2 of 2
Ian Sutherland	14 of 14				
Karen H. Weaver ⁽¹⁰⁾	14 of 14	7 of 8	2 of 2		
W. Terrence Wright ⁽¹¹⁾	14 of 14	8 of 8	2 of 2	4 of 4	

Notes:

- (1) The ERM & Compliance Committee was previously the Risk Committee until May 9, 2017.
- (2) The Investment Committee was established on May 9, 2017.
- (3) Mr. Coates attended 100% of the Board meetings while serving as a director during 2017. He also attended 100% of the Audit Committee and the ERM & Compliance Committee meetings, until ceasing to be a member on May 9, 2017. Mr. Coates was appointed a member of the CRCG&HR Committee and the Investment Committee on May 9, 2017. However, Mr. Coates resigned as a director effective July 31, 2017, and therefore ceased to be a member of the CRCG&HR Committee and the Investment Committee on the same day.
- (4) Mr. Cruise attended 100% of the Board and ERM & Compliance Committee meetings while serving as a director during 2017. Mr. Cruise did not stand for re-election at the annual and special meeting of shareholders held May 9, 2017.
- (5) Ms. Cuthbert attended 100% of the CRCG&HR Committee meetings, until ceasing to be a member on May 9, 2017.
- (6) Ms. Doré recused herself from a total of four Board meetings (including a strategic planning session) due to a potential conflict of interest.

- (7) Mr. Johnson attended 100% of the ERM & Compliance Committee meetings, until ceasing to be a member on May 9, 2017.
- (8) Ms. McIntosh was elected a director on May 9, 2017, and was appointed a member of the Audit Committee and the ERM & Compliance Committee on the same day. Ms. McIntosh attended 100% of the Board, Audit Committee and ERM & Compliance Committee meetings since being elected.
- (9) Mr. D. Sutherland was elected a director on May 9, 2017, and was appointed a member of the ERM & Compliance Committee and the Investment Committee on the same day. Mr. D. Sutherland attended 100% of the Board and ERM & Compliance Committee meetings since being elected.
- (10) Ms. Weaver attended 100% of the CRCG&HR Committee meetings since being appointed a member on May 9, 2017.
- (11) Mr. Wright attended 100% of the CRCG&HR Committee meetings, until ceasing to be a member on May 9, 2017. Mr. Wright also attended 100% of the ERM & Compliance Committee meetings since being appointed a member on the same day.

Meetings of Independent Directors

The independent directors are scheduled to meet without the non-independent directors and members of management each quarter either before or after the Corporation's quarterly Board meetings. The Lead Director chairs these meetings. There were four meetings of the independent directors during the financial year ended December 31, 2017.

Additional Disclosure Relating to Proposed Directors

To the knowledge of management of MCAN, no proposed director of MCAN is, as at the date of this Circular, or has been within 10 years before the date of this Circular, a director, chief executive officer or chief financial officer of any company (including MCAN) that, (i) was subject to an order that was issued while that person was acting in that capacity, or (ii) was subject to an order that was issued after that person ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in that capacity.

For the purposes of the above paragraph, "order" means (i) a cease trade order; (ii) an order similar to a cease trade order; or (iii) an order that denied the relevant company access to any exemption under securities legislation, that was in effect for a period of more than 30 consecutive days.

To the knowledge of management of MCAN, no proposed director of MCAN (i) is, as at the date of this Circular, or has been within 10 years before the date of this Circular, a director or executive officer of any company (including MCAN) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets, or (ii) has, within 10 years before the date of this Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of such proposed director.

To the knowledge of management of MCAN, no proposed director of MCAN has been subject to (i) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority, or (ii) any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable securityholder in deciding whether to vote for a proposed director.

Compensation of Directors

The CRCG&HR Committee reviews director compensation annually and recommends any compensation changes to the Board for approval when considered appropriate or necessary to recognize the workload, time commitment and responsibility of the Board and committee members. In doing so, comparative data of other public companies is used. For 2017, the companies used in the comparison included Home Capital Group Inc., Firm Capital Mortgage Investment Corporation, Equitable Group Inc., First National Financial Corporation and Equity Financial Inc. Based on the recommendation of the CRCG&HR Committee in October 2017, the compensation structure which has been in effect since January 1, 2016, was amended, effective January 1, 2018, and is listed below:

Director Retainer (per year)	\$35,000
Committee Chair Retainer (per year)	20,000
Lead Director Retainer (per year)	10,000
Board Meeting Fee (per meeting)	1,500
Committee Meeting Fee (per meeting)	1,500
Off-Cycle/Other	
> than 2 hours	1,500
< than 2 hours	750

For fiscal 2017, each director who was not employed by MCAN or any of its subsidiaries was entitled to receive remuneration, paid in the form of cash only, for each meeting attended of the Board or any committee thereof of which such director is a member, together with an annual retainer. The Chair of the Board is entitled to an annual retainer of \$100,000 and does not receive any other fees. Directors are reimbursed for their out-of-pocket expenses incurred in attending meetings and otherwise carrying out their duties as directors. Pursuant to the by-laws of MCAN that were in effect for fiscal 2017, the aggregate amount of remuneration which may be paid by MCAN to its directors (for their services as directors) cannot exceed \$800,000 in any year. Any future increases to this total amount will require shareholder approval. In 2017, the total fees paid by MCAN to its directors were \$660,002. MCAN does not offer its non-employee directors any equity compensation.

See “Compensation of Directors” on page 30 for further details.

Directors’ and Officers’ Liability Insurance

MCAN maintains a directors’ and officers’ liability insurance policy for the benefit of its directors and officers. The policy has an aggregate insurance limit of \$10 million with a \$50,000 deductible for certain types of claims. The cost of coverage for 2017 was \$52,500.

COMMITTEES

Audit Committee

The Audit Committee’s primary purpose is to assist the Board in fulfilling its oversight responsibilities with respect to (i) the quality and integrity of financial information, (ii) the effectiveness of MCAN’s internal control over financial reporting, (iii) the meeting of MCAN’s reporting issuer obligations, (iv) the independent auditor’s performance, qualifications and independence, (v) the performance of the internal audit function, (vi) MCAN’s compliance with legal and regulatory requirements, and (vii) governance of MCAN’s information technology function. At March 9, 2018, the Audit Committee was comprised of Karen H. Weaver (Chair), Susan M. Doré, Loraine D. McIntosh and W. Terrence Wright.

All four members of the Audit Committee are, for the purposes of NI 52-110, considered to be independent directors, financially literate and are experienced in the area of financial reporting. The Audit Committee meets with the Corporation’s internal and external auditors and management as required and may engage independent counsel and other advisors as it deems appropriate in the course of carrying out its duties.

Additional information about the Audit Committee and the Audit Committee’s role and responsibilities can be found in MCAN’s Annual Information Form dated February 23, 2018, filed on the System for Electronic Document Analysis and Retrieval (“SEDAR”) or on our website at www.mcanmortgage.com.

CRCG&HR Committee

The CRCG&HR Committee’s primary purpose is to assist the Board in its oversight role with respect to (i) conflicts of interest, confidential information, complaints of customers and transactions involving related parties, (ii) the

development of MCAN's corporate governance policies, practices and processes, (iii) the identification of qualified candidates and the recommendation of nominees for director appointments, (iv) the effectiveness of the Board, its committees, the chairs of those committees and the contributions of individual directors, and (v) management succession, development and compensation. The CRCG&HR Committee's role and responsibilities can be found on our website at www.mcanmortgage.com.

The CRCG&HR Committee carries out the responsibilities of the Board in respect of compensation matters and makes recommendations to the Board as appropriate. In particular, the CRCG&HR Committee is responsible for making recommendations to the Board relating to the:

- compensation of the Corporation's Named Executive Officers (together, the "NEOs" and each, a "NEO");
- annual financial target to be used for the annual variable compensation;
- annual non-financial strategic objectives to be used for the Corporation's NEOs;
- annual objectives of the Corporation's Chief Executive Officer;
- performance of the Chief Executive Officer;
- administration of the Corporation's equity and non-equity incentive plans; and
- review and recommendation of director compensation.

The CRCG&HR Committee is further discussed below under the heading "Compensation Governance".

Enterprise Risk Management & Compliance Committee

The ERM & Compliance Committee's primary purpose is to assist the Board in its oversight role with respect to (i) reviewing and recommending Board approval of MCAN's overall risk appetite framework, risk appetite statement and risk tolerance limits, (ii) identifying MCAN's key business risks, (iii) reviewing and recommending MCAN's risk policies, (iv) ensuring the effectiveness of MCAN's risk management practices, (v) reviewing the progress of any risk management activities, (vi) reviewing and recommending Board approval of the Internal Capital Adequacy Assessment, (vii) ensuring the effectiveness of MCAN's compliance function, including compliance with legal and regulatory requirements; and (viii) ensuring the effectiveness of MCAN's Anti-Money Laundering & Anti-Terrorist Financing Program. At March 9, 2018, the ERM & Compliance Committee was comprised of W. Terrence Wright (Chair), Verna Cuthbert, Loraine McIntosh and Derek Sutherland. Additional information about the ERM & Compliance Committee and the ERM & Compliance Committee's role and responsibilities can be found on our website at www.mcanmortgage.com.

Investment Committee

The Investment Committee's primary purpose is to assist the Board in its oversight role with respect to (i) reviewing and recommending Board approval of the asset mix and funding strategy, including management of interest rate risks, (ii) reviewing and recommending Board approval of MCAN's Residential Mortgage Underwriting Policy, Construction Loan Underwriting Policy, Commercial Term Mortgage Underwriting Policy and the Investment Policy, (iii) ensuring the effectiveness of MCAN's investment practices, and (iv) approving exceptions and/or specific transactions as required by MCAN's underwriting policies. The Investment Committee also appoints a capital commitments committee and an asset/liability committee and delegates authority as deemed appropriate to implement and manage MCAN's investment policies and procedures. At March 9, 2018, the Investment Committee was comprised of Brian Johnson (Chair), Verna Cuthbert, Gaelen Morphet and Derek Sutherland. Additional information about the Investment Committee and the Investment Committee's role and responsibilities can be found on our website at www.mcanmortgage.com.

STATEMENT OF EXECUTIVE COMPENSATION

Compensation Discussion and Analysis

The following Compensation Discussion and Analysis (“**CD&A**”) is intended to provide MCAN’s shareholders with a description of the processes and decisions involved in the design, oversight and payout of our compensation programs for the NEOs for the fiscal year ended December 31, 2017. Although the CD&A focuses on the compensation policies and practices for NEOs, these programs generally apply to MCAN’s entire executive team.

The NEOs during fiscal 2017 were as follows:

- William Jandrisits, President and Chief Executive Officer (“**CEO**”)
- Jeffrey Bouganim, Senior Vice President and Chief Financial Officer (“**CFO**”)
- Leonard Zaidener, Vice President, Investments (“**VP, Investments**”)
- Robert Horton, Vice President and Chief Risk Officer (“**CRO**”)
- Jeffrey Lum, Vice President, Treasury & Securitization (“**VP, Treasury & Securitization**”)

Compensation Governance

The CRCG&HR Committee assists the Board in establishing MCAN’s compensation philosophy and structure, and in discharging its oversight accountabilities relating to the compensation and retention of senior management employees, and in particular, the CEO. At March 9, 2018, the CRCG&HR Committee was comprised of Brian A. Johnson (Chair), Susan M. Doré and Karen Weaver. All members of the CRCG&HR Committee are independent directors of the Board and no member has been an officer or employee of MCAN or any of its affiliates in the past five years.

All members have direct experience in compensation matters as either former chief executive officers, executive officers or through Board positions in other publicly traded companies.

Mr. Johnson has served as chair and as a member of the human resources committee of several public companies and several private companies. Additionally, he was President and CEO of Crown Life Insurance Company and had overall responsibility for executive compensation within that company. Mr. Johnson is a member of the Institute of Corporate Directors.

Ms. Doré currently serves on the board of a non-public Canadian company. She has previously served as an officer and director of a federally regulated financial institution and is an Institute of Corporate Directors, Director (“**ICD.D**”) in Canada and a member of the Institute of Corporate Directors.

Ms. Weaver has managed human resources and corporate governance in her executive roles at various Canadian public companies. Ms. Weaver’s experience includes design and implementation of compensation programs and corporate governance matters in Canada. She has served as an executive of Canadian public companies for more than 20 years and is a director of a large private real estate company. In addition, she is on the Board of Trustees of the Ontario Science Centre. Ms. Weaver is an ICD.D in Canada and is a member of the Institute of Corporate Directors.

The Chair of the Board also participates in all CRCG&HR Committee meetings as an ex-officio member. Collectively, this experience provides the CRCG&HR Committee with the knowledge, skills, experience and background in executive compensation and human resources matters to make decisions on the suitability of MCAN’s compensation policies and practices.

The responsibilities, powers and operation of the CRCG&HR Committee are set out in its mandate, which can be found on our website at www.mcanmortgage.com.

The CRCG&HR Committee held four regularly scheduled meetings in fiscal year 2017. The CEO attends meetings of the CRCG&HR Committee but does not have the right to vote on any matter. Other senior officers may also attend parts of a meeting for presentation purposes. No officer, including the CEO, is present when his or her compensation is discussed.

The CRCG&HR Committee has instituted good governance practices that enhance its ability to effectively carry out its accountabilities. These practices include:

- utilizing a work plan which sets out the timetable of all regularly occurring matters for which the CRCG&HR Committee has accountability;
- hiring an external advisor at least every three years to advise the CRCG&HR Committee on compensation levels and structure, and requiring their attendance when their reports are discussed and when requested to attend by the Chair of the CRCG&HR Committee; and
- holding in-camera sessions without management present during every CRCG&HR Committee meeting.

Compensation Consultant

The CRCG&HR Committee commissions a third party to review executive compensation and to conduct a benchmarking analysis of the executive and oversight functions every three years. While no compensation consultants were engaged in 2017, in 2015, the CRCG&HR Committee had engaged the Hay Group (“**Hay**”) to assist it in benchmarking compensation of the senior executives to comparator companies in the financial services sector. Annually, the CRCG&HR Committee reviews data from the comparator companies from SEDAR or other anecdotal sources to ensure that compensation levels continue to be competitive. For 2017, the benchmark comparators were chosen from the mortgage, financial services and real estate sectors. These companies employ executives with similar skills and experience to MCAN’s executives. Many of the comparators are much larger and more complex than MCAN. The smaller comparators were selected to represent a similar size and complexity to MCAN. There were nine companies used in the 2017 comparison including Atrium Mortgage Investment Corporation, Equity Financial Holdings Inc., First National Financial Corporation, Killam Properties Inc., MCAP Commercial LP, Plaza Retail REIT, Street Capital Corporation, Timbercreek Financial Corporation and VersaBank (formerly Pacific & Western Bank).

The following table lists the aggregate fees billed by Hay by category:

	Year Ended December 31, 2017	Year Ended December 31, 2016
Executive Compensation – Related Fees	-	\$28,150
All Other Fees – (Pay Equity, Non-Executive Compensation Review)	-	-

Compensation Philosophy

MCAN’s executive compensation policy focuses on performance and is designed to reflect management’s expected contribution to MCAN and to encourage them to act in a manner which furthers MCAN’s goals, is consistent with MCAN’s chosen strategy and risk appetite, and enhances long-term profitability.

Compensation for executive officers is comprised of three components – base salary, annual bonus incentive and long term incentive programs.

MCAN wishes to attract, retain and motivate results-oriented individuals who will contribute to its long-term success. MCAN's compensation strategy achieves this by:

- linking the strategic philosophies of management and shareholders;
- supporting and reinforcing its business and risk management strategies;
- ensuring that MCAN's compensation programs are competitive with the market and industry practices; and
- linking compensation to measurement programs that drive the achievement of business growth and profitability over the long term.

Base Salary

The base salary component of the policy is intended to recognize the contribution to MCAN of each NEO and to provide the respective officer with a level of income certainty, to attract, retain and motivate MCAN's officers. Base salaries and total compensation for executives are determined relative to positions with equivalent responsibilities and scope within a comparator group.

The base salary for the CEO is reviewed annually by the CRCG&HR Committee. The CRCG&HR Committee conducts an annual review of the CEO's performance. Based upon this review, the CRCG&HR Committee makes recommendations to the Board regarding appropriate adjustments, as needed, to the CEO's base salary. The Board makes the ultimate decision regarding the base salary paid to the CEO.

The CEO reviews the base salaries of the NEOs on an annual basis in connection with the CEO's review of the NEOs' performance in the prior year. Following the completion of the reviews of performance and salary, the CEO makes a recommendation regarding base salaries to the CRCG&HR Committee who in turn makes a recommendation to the Board regarding appropriate adjustments, as needed, to the base salaries of the NEOs. The Board makes the ultimate decision regarding the base salaries paid to the NEOs.

The CEO's overall performance is also evaluated annually by all the directors, excluding the CEO, using an evaluation/rating questionnaire based on the following qualitative performance factors:

- Vision
- Leadership
- Ability to Achieve Corporate Strategic Goals
- Integrity
- Succession Planning
- Shareholder Relations
- Stakeholder Relationships
- CEO Board Relationships

The results of this questionnaire are used to ensure continuous confidence in the CEO's leadership role within MCAN.

Bonus Incentives

Annual Incentive Plan

The annual incentive plan has been designed to motivate and reward executives for their role in achieving objectives approved by the Board in the annual budget and longer term business plan. The plan is in place to compensate the NEOs for achieving specific outcomes aligned with the Corporation's strategic objectives and to link their compensation directly to performance of the Corporation over the year, with the aim of enhancing long term profitability.

The annual incentive is based on a combination of financial performance factors and personal objectives that help to meet the longer term strategic goals of the Corporation. These objectives include risk management, compliance, and loan arrears and losses.

The amount of each NEO's bonus is made up of a "Company Performance Component" and an "Individual Performance Component". The Company Performance Component is based on corporate performance against a specified financial target. The Board set the financial target as an adjusted earnings per share ("**Adjusted EPS**") of \$1.84 for 2017. The Individual Performance Component is comprised of personal performance objectives that are recommended each year for the NEO by the CEO and approved by the Board and for the CEO by the Chair of the Board and approved by the Board.

Adjusted EPS is a Non-IFRS Measure⁽¹⁾ and is calculated based on net income, adjusted for the total return on certain investments carried at fair value and unusual items (generally outside of management control as agreed to, from time to time, by the CRCG&HR Committee), divided by the weighted average number of outstanding Common Shares. The incorporation of Adjusted EPS into the annual incentive plan is consistent with MCAN's compensation policy of encouraging management to act in a manner which reflects MCAN's goals and to enhance long term profitability. The CRCG&HR Committee has discretion to amend the Adjusted EPS realization to ensure compliance with the compensation plan.

2017 Adjusted EPS is calculated as follows:

Net income	\$ 39,928
Other comprehensive income	<u>1,334</u>
	<u>\$ 41,262</u>
 Average outstanding number of shares	 23,265
 Adjusted EPS	 \$ 1.77

Notes:

(1) MCAN prepares its consolidated financial statements in accordance with International Financial Reporting Standards ("**IFRS**"). MCAN uses a number of financial measures to assess its performance. Some of these measures are not calculated in accordance with IFRS, are not defined by IFRS, and do not have standardized meanings that would ensure consistency and comparability between companies using these measures.

For fiscal year 2017, the weighting between the Company Performance Component and Individual Performance Component was as follows:

<u>Position</u>	<u>Company Performance Component</u>	<u>Individual Performance Component</u>
CEO	60%	40%
CFO	60%	40%
VP, Investments	60%	40%
CRO	40%	60%
VP, Treasury & Securitization	40%	60%

The bonus award is calculated as a percentage of base salary, utilizing the above weighting of the Company Performance Component and the Individual Performance Component as follows:

Adjusted EPS	Potential Award			2017 Actual Annual Incentive Award	
	Threshold	Target	Maximum		
CEO					
Company Performance Component	18%	42%	66%	\$146,182	38%
Individual Performance Component	12%	28%	44%	\$108,566	29%
Total	30%	70%	110%	\$254,748	67%
CFO					
Company Performance Component	12%	30%	48%	\$74,211	27%
Individual Performance Component	8%	20%	32%	\$61,469	23%
Total	20%	50%	80%	\$135,680	50%
VP, Investments					
Company Performance Component	12%	30%	48%	\$55,912	27%
Individual Performance Component	8%	20%	32%	\$43,482	21%
Total	20%	50%	80%	\$99,394	48%
CRO					
Company Performance Component	8%	14%	20%	\$24,865	13%
Individual Performance Component	12%	21%	30%	\$47,596	25%
Total	20%	35%	50%	\$72,461	38%
VP, Treasury & Securitization					
Company Performance Component	8%	14%	20%	\$25,561	13%
Individual Performance Component	12%	21%	30%	\$42,687	22%
Total	20%	35%	50%	\$68,248	35%

The Company Performance Component is based on achievement of Adjusted EPS relative to the annual target. Adjusted EPS for Target is \$1.84 and scales from \$1.38 (75% of Target) for Threshold to \$2.30 (at least 125% of Target) for Maximum.

The Individual Performance Component is based on performance of the executive against specific objectives linked to the Corporation's strategic plan. Results are weighted based on the objectives and the related performance level. Achievement of objectives as expected results in a bonus entitlement at the Target level; less than expected achievement results in a bonus entitlement at the Threshold level; non-performance results in no bonus entitlement; outstanding achievement results in a bonus entitlement at the Maximum level.

Failure to achieve the Threshold level of performance for individual performance disqualifies NEOs from participating in the Company Performance Component of the annual incentive plan.

For NEOs with target bonuses at or over 50% (CEO, CFO and VP, Investments), the Board may, at its discretion, defer payment on a portion of the bonuses through payment in the form of Performance Share Units ("PSUs"), which would defer payment for three years, or in the form of Performance Deferred Share Units ("PDSUs"), which would defer payment until retirement. PSUs and PDSUs are valued at terms shown below.

Long Term Incentive Programs (LTIP)

Performance Share Unit Plan and Performance Deferred Share Unit Plan

The Performance Share Unit Plan (the "**PSU Plan**") and Performance Deferred Share Unit Plan ("**PDSU Plan**") were established by the Board in August 2016, to align the LTIP and deferred annual incentive plan compensation

with shareholder interests and future targets set for the Corporation's Adjusted EPS performance in the year prior to vesting. Each PSU and PDSU is equivalent in value to one Common Share. In August 2016, the Board granted PSUs and PDSUs under the PSU Plan and the PDSU Plan, as applicable, to certain NEOs and other officers (the "**PSU Participants**" and the "**PDSU Participants**", or collectively, the "**Participants**"). The PSUs and PDSUs vest after three years, however, payment to the Participant is dependent upon the Corporation's EPS adjusted for the total return on certain investments carried at fair value and approved by the Board. In addition, the Participants are entitled to dividend distributions in the form of additional PSUs or PDSUs, as applicable, during the vesting period. If the Adjusted EPS target is reached, the PSU Participants are entitled to receive a cash payment based on the value of the Common Shares at the time of vesting and the PDSU Participants are entitled to receive a cash payment following their retirement/termination date, based on the average market value of the Common Shares for the five days preceding the payment date. Based on the Corporation's actual Adjusted EPS against the target, the award amount could range from 0% to 150% of the accrued value at the time of vesting.

The PSU Plan and the PDSU Plan transactions between March 10, 2017 (being the date of the previous Management Information Circular) to the date of this Circular are as follows: a total of 31,446 new PSUs or PDSUs were granted to the Participants; 6,016 PSUs or PDSUs, as applicable, were issued to the Participants as a result of dividend distributions; and 303 PSUs were forfeited by a PSU Participant. The aggregate total PSUs and PDSUs as of the date of this Circular is 107,491. No PSUs or PDSUs have vested to date. The Board expects to consider PSU and PDSU grants on an annual basis.

Restricted Share Unit Plan

The Restricted Share Unit Plan (the "**RSU Plan**") was established by the Board in August 2013, at which time the Board granted units ("**RSUs**") under the RSU Plan to certain NEOs and certain other employees (the "**RSU Participants**"). Each RSU is equivalent in value to one Common Share. The RSUs vest after three years, at which time the RSU Participants are entitled to receive a cash payment based on the average market value of the Common Shares for the five days preceding the payment date. In addition, the RSU Participants are entitled to receive dividend distributions in the form of additional RSUs during the vesting period.

The RSU Plan transactions between March 10, 2017 (being the date of the previous Management Information Circular), and the date of this Circular are as follows: 5,508 new RSUs were granted to the RSU Participants; 3,786 additional RSUs were issued to the RSU Participants as a result of dividend distributions; and 14,093 RSUs vested and were paid out to RSU Participants. The aggregate outstanding RSUs as of the date of this Circular is 46,355. The Board expects to consider RSU grants on an annual basis based on performance and as recommended by the CEO.

Deferred Share Unit Plan

The Deferred Share Unit Plan (the "**DSU Plan**") was established by the Board in 2010, at which time the Board granted deferred share units ("**DSUs**") under the DSU Plan to the CEO (the "**Participant**"). Each DSU is equivalent in value to one Common Share of the Corporation. Following his retirement/termination date, the Participant is entitled to receive cash for each DSU. The individual DSU value is based on the average market value of the Corporation's Common Shares for the five days preceding the retirement/termination date. The Participant was granted 30,000 DSUs under the DSU Plan during 2010. In addition, the Participant is entitled to receive dividend distributions in the form of additional DSUs. The underlying DSUs followed a graded vesting schedule over three years. All dividends paid prior to July 6, 2014 vested as at July 6, 2014. All dividends paid after July 6, 2014 vest immediately. As at the date of this Circular, 58,992 DSUs have vested.

Executive Share Purchase Plan

The Executive Share Purchase Plan (the "**ESP Plan**") was established by the Board and approved by the TSX in 2002. The ESP Plan provides executives with the opportunity to purchase Common Shares through interest-bearing loans up to an amount not exceeding two times such executive's salary. The aggregate number of Common Shares which may be issued pursuant to the ESP Plan may not exceed 480,000 (representing approximately 2.04% of the outstanding Common Shares), provided that the number of Common Shares which may be issued pursuant to this ESP Plan together with Common Shares which may be issued pursuant to any other share-based compensation

arrangements of MCAN may not exceed 10% of the outstanding Common Shares and the number of Common Shares which may be issued pursuant to the ESP Plan to any one person may not exceed 5% of the outstanding Common Shares. Loans totalling \$99,998 were advanced under the ESP Plan in 2017. The ESP Plan was developed for better alignment between the interests of management and the interests of shareholders and to compensate the NEOs and other executive officers for their individual performance.

Common Shares issued from treasury may be issued pursuant to the ESP Plan at the weighted average trading price for the 20 days preceding such issue. A total of 314,774 Common Shares (representing approximately 1.34% of the outstanding Common Shares) have been issued pursuant to the ESP Plan since the ESP Plan was adopted and, as of the date of this Circular, 165,225 Common Shares (representing approximately 0.70% of the outstanding Common Shares) remain available for issuance under the ESP Plan.

The loans advanced bear interest at prime plus 1% and are secured by Common Shares. MCAN, at its discretion, may reimburse the executive officers the interest amount in connection with loans provided pursuant to the ESP Plan. Dividends on the Common Shares are used to reduce the principal balance of the loans as follows: 50% of regular dividends and 75% of capital gains dividends. The loans have a five-year renewable term and there are no restrictions on early repayment. Common Shares acquired pursuant to the ESP Plan are pledged as collateral for the loans for so long as the relevant loans remain outstanding.

This policy is reviewed periodically to ensure MCAN is able to attract and retain intellectual capital that will sustain long-term growth and profitability. The Board also sets an annual cap on the aggregate amount of the outstanding loans to each NEO or other executive officers, such that the officer’s purchase of Common Shares in the year is also subject to that cap.

	2017	2016	2015
Burn Rate (the number of Common Shares issued each year, expressed as a percentage of the weighted average number of issued and outstanding Common Shares for the relevant fiscal year)	0.03%	0.05%	0.06%

Other Incentive Plans

Employee Share Ownership Plan

The Employee Share Ownership Plan (the “**ESOP**”) was established by the Board in 2000 and amended and restated effective January 1, 2015, and January 1, 2017, to enable employees of MCAN to purchase Common Shares of the Corporation in a convenient and systematic manner and to encourage continued long-term employee interest in the operation, growth and development of the Corporation. Participation in the ESOP is voluntary. A participating employee may contribute no more than 6% and no less than 1% of his or her annual salary into the ESOP and MCAN will contribute 50% of the employee’s contribution, up to a maximum of 3% of the employee’s base salary. Contributions are used to acquire Common Shares on the open market. Effective January 1, 2017, a participating employee may elect to hold all or part of the Common Shares acquired with any contribution in a tax free savings account in the form prescribed by MCAN (the “**Group TFSA**”). The ESOP is administered by Computershare and Computershare has been appointed by MCAN to act as trustee for the Group TFSA.

For purposes of the ESOP, Common Shares acquired with an employee’s contribution vest immediately. Two withdrawals or transfers of Common Shares are permitted in a calendar year. A third withdrawal or transfer results in a suspension of MCAN’s future contributions to the employee’s plan for a period of twelve months. Under the terms of the ESOP prior to January 1, 2017, Common Shares acquired with MCAN’s contribution to the ESOP vested on November 30th of the year in which the Common Shares were acquired. Unvested Common Shares could not be withdrawn or transferred until November 30th of each year. Effective January 1, 2017, Common Shares acquired with MCAN’s contributions to the ESOP vest immediately and are treated in the same manner as employee contributions.

Deferred Profit Sharing Plan

The Deferred Profit Sharing Plan (the “DPSP”) is a component of the retirement savings plan for all eligible employees and is supported entirely by contributions made by the Corporation. Under the DPSP, an employee may contribute up to 7% of his or her annual salary, depending on years of service (up to a maximum of \$13,115 for 2017), to a group registered retirement savings plan for MCAN’s employees and MCAN matches such employee contributions with contributions to the DPSP. While an employee has fully vested rights to contributions made to the DPSP, no withdrawals are permitted from the DPSP while an individual is employed by the Corporation.

Summary Compensation Table

The table below sets forth the information for the last three fiscal years of MCAN concerning the compensation earned by the CEO, the CFO and each of the three most highly compensated executive officers of MCAN and its subsidiaries, other than the CEO and the CFO, whose total compensation was, individually, more than \$150,000 at the end of the most recently completed financial year.

Name and Principal Position	Year	Salary ⁽¹⁾ (\$)	Share-based Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation (\$)	Total Compensation (\$)
				Annual Incentive Plans ⁽²⁾		
William Jandrisits ⁽³⁾ CEO	2017	379,552	296,244 ^{(4), (5)}	243,566 ⁽⁷⁾	43,011 ⁽⁸⁾	962,373
	2016	369,513	215,343 ^{(4), (5), (6)}	259,920	43,550 ⁽⁸⁾	888,326
	2015	358,750	182,101 ^{(4), (5)}	338,870	41,801 ⁽⁸⁾	921,522
Jeffrey Bouganim ⁽⁹⁾ CFO	2017	271,060	150,702 ^{(10), (11)}	131,107 ⁽¹²⁾	26,487 ⁽⁸⁾	579,356
	2016	263,937	94,573 ^{(6), (10), (11)}	132,613	26,361 ⁽⁸⁾	517,484
	2015	256,250	76,286 ^{(10), (11)}	182,825	24,679 ⁽⁸⁾	540,040
Robert Horton ⁽¹³⁾ CRO	2017	187,500	49,831 ^{(10), (14)}	67,872 ⁽¹⁵⁾	15,257 ⁽⁸⁾	320,460
	2016	175,000	34,235 ^{(6), (10), (14)}	73,888 ⁽¹⁵⁾	14,985 ⁽⁸⁾	298,108
Jeffrey Lum ⁽¹⁶⁾ VP, Treasury & Securitization	2017	194,433	60,063 ^{(10), (17)}	67,113 ⁽¹⁸⁾	16,849 ⁽⁸⁾	338,458
	2016	190,000	43,075 ^{(10), (17)}	69,920 ⁽¹⁸⁾	197 ⁽⁸⁾	303,192
	2015	20,218	-	7,546	-	27,764
Leonard Zaidener ⁽¹⁹⁾ VP, Investments	2017	204,250	91,435 ^{(10), (17)}	97,240 ⁽²⁰⁾	11,640 ⁽⁸⁾	404,565
	2016	78,846	- ⁽⁶⁾	39,000	-	117,846

Notes:

- (1) Salary represents the amount paid to the NEO from January to December of each year. Annual salary increase takes effect on March 1st of each year.
- (2) Amount shown is the bonus paid pursuant to the Annual Incentive Plan. In 2017, the Adjusted EPS target was \$1.84. In 2016, the adjusted return on equity (“ROE”) target was 19.23%. In 2015, the adjusted ROE target was 20%.
- (3) No directors’ fees were paid to Mr. Jandrisits during 2017, 2016 or 2015.
- (4) The fair value of the dividend distributions in the year pursuant to the DSU Plan, the RSU Plan, the PSU Plan and PDSU Plan and the fair value as at the date of grant pursuant to the PSU and PDSU Plans is based on the average market value of the Corporation’s Common Shares underlying the units for the preceding five business days leading up to the grant date. This methodology was used because it is the most accurate reflection of the average market value.
- (5) For 2017, the amount shown is the fair value of the dividend distributions under the DSU Plan of \$68,130 (2016 - \$58,674; 2015 - \$51,863), and the fair value of the dividend distributions under the RSU Plan of \$20,602 (2016 - \$19,561), and the fair value of new units granted in the year and the fair value of the dividend distributions under the PSU Plan and the PDSU Plan of \$207,512 (2016 - \$137,107). In addition, for 2016, a PSU grant in the amount of \$31,108 was forfeited due to the non-achievement of a specific objective. For 2015, the amount shown includes the fair value as at the date of grant and the fair value of the dividend distributions, which amount of \$130,238 is payable under the RSU Plan.
- (6) The calculation of the 2016 share-based awards has been restated from the amounts presented in the March 10, 2017 Management Information Circular. Certain PSU and PDSU awards granted in March 2017 were previously included as part of the 2016 share-based awards and have now been reclassified to the 2017 share-based awards in this Circular.
- (7) For 2017, an additional amount of \$11,182 relating to a 2017 objective is still outstanding and may be paid in 2018 on the achievement of that specific objective.

- (8) The amount shown includes, as applicable, MCAN's contributions under MCAN's ESOP, DPSP and the interest obligations of the NEOs to MCAN that were reimbursed by the Corporation, at its discretion, in connection with loans provided pursuant to the ESP Plan.
- (9) Appointed Senior Vice President effective April 25, 2016. Prior to April 25, 2016, Mr. Bouganim was MCAN's CFO.
- (10) The fair value of the dividend distributions in the year pursuant to the RSU Plan, the PSU Plan and PDSU Plan and the fair value of units granted in the year pursuant to the PSU and PDSU Plans, as applicable, is based on the average market value of the Corporation's Common Shares underlying the units for the preceding five business days leading up to the grant date. This methodology was used because it is the most accurate reflection of the average market value.
- (11) For 2017, the amount shown is the fair value of the dividend distributions under the RSU Plan of \$11,589 (2016 - \$14,573), and the fair value of new units granted in the year and the fair value of the dividend distributions under the PSU Plan of \$139,113 (\$42,853 of which was bonus over target deferred to PSUs and granted in 2017). (2016 - \$80,000). In addition, for 2016, a PSU grant in the amount of \$4,774 was forfeited due to the non-achievement of a specific objective. For 2015, the amount shown includes the fair value as at the date of grant and the fair value of the dividend distributions payable under the RSU Plan.
- (12) For 2017, an additional amount of \$4,573 relating to a 2017 objective is still outstanding and may be paid in 2018 on the achievement of that specific objective.
- (13) Appointed CRO effective July 1, 2016.
- (14) For 2017, the amount shown is the fair value of the dividend distributions under the RSU Plan of \$2,317 (2016 - \$4,078), and the fair value of new units granted in the year and the fair value of the dividend distributions under the PDSU Plan of \$47,514 (\$8,472 of which was the Company Performance Factor over target deferred to PSUs and granted in 2017). (2016 - \$30,157).
- (15) For 2017, an additional amount of \$4,589 relating to a 2017 objective is still outstanding and may be paid in 2018 on the achievement of that specific objective. For 2016, an amount of \$4,056 was forfeited due to the non-achievement of a specific objective.
- (16) Appointed, VP, Treasury & Securitization, effective November 23, 2015.
- (17) The amount shown is the fair value of new units granted in the year and the fair value of the dividend distributions under the PSU Plan.
- (18) For 2017, an additional amount of \$1,135 relating to a 2017 objective is still outstanding and may be paid in 2018 on the achievement of that specific objective. For 2016, an amount of \$2,565 was forfeited due to the non-achievement of a specific objective.
- (19) Appointed VP, Investments, effective August 9, 2016.
- (20) An additional amount of \$2,154 relating to a 2017 objective is still outstanding and may be paid in 2018 on the achievement of that specific objective.

Outstanding Share-Based Awards

The following table outlines all share-based awards granted to the CEO and outstanding at the end of the 2017 fiscal year, including share-based awards granted prior to the most recently completed financial year:

Name	Share-Based Awards Deferred Share Units (DSUs) ⁽¹⁾		
	Number of Unvested DSUs (#)	Market or Payout Value of Unvested DSUs (\$)	Market or Payout Value of Vested DSUs Not Paid Out or Distributed ⁽²⁾ (\$)
William Jandrisits CEO	-	-	1,022,172

Notes:

- (1) Pursuant to the DSU Plan, Mr. Jandrisits does not receive the cash value of the DSUs until his retirement or termination. Further, dividends received in the form of additional DSUs and paid prior to July 6, 2014 vested on July 6, 2014. All dividends received in the form of additional DSUs and paid after July 6, 2014, vest immediately.
- (2) The market or payout value is the value of the 57,790 Common Shares underlying the 57,790 vested DSUs at the average market value of the Corporation's Common Shares on the TSX for the five business days preceding December 29, 2017 (being the last trading day of 2017) which was \$17.6877.

The following tables outline all share-based awards granted to the NEOs entitled to receive such awards and outstanding at the end of the 2017 fiscal year:

Share-Based Awards Restricted Share Units (RSUs)⁽¹⁾			
Name	Number of Unvested RSUs (#)	Market or Payout Value of Unvested RSUs⁽²⁾ (\$)	Market or Payout Value of Vested RSUs Not Paid Out or Distributed (\$)
William Jandrisits CEO	12,533	221,680	Nil
Jeffrey Bouganim CFO	7,110	125,760	Nil
Robert Horton CRO	1,204	21,296	Nil

Notes:

- (1) Pursuant to the RSU Plan, the NEOs do not receive the cash value of the RSUs and any additional RSUs received as a result of dividend distributions, until three years following the award of the RSUs, subject to continued employment with MCAN.
- (2) The market or payout value is the value of the Common Shares underlying the unvested RSUs at the average market value of the Corporation's Common Shares on the TSX for the five business days preceding December 29, 2017 (being the last trading day of 2017) which was \$17.6877.

Share-Based Awards Performance Share Units (PSUs)⁽¹⁾			
Name	Number of Unvested PSUs (#)	Market or Payout Value of Unvested PSUs⁽²⁾ (\$)	Market or Payout Value of Vested PSUs Not Paid Out or Distributed (\$)
William Jandrisits CEO	3,036	53,700	Nil
Jeffrey Bouganim CFO	14,773	261,300	Nil
Jeffrey Lum VP, Treasury & Securitization	6,963	123,159	Nil
Leonard Zaidener VP, Investments	6,115	108,160	Nil

Notes:

- (1) Pursuant to the PSU Plan, the NEOs do not receive the cash value of the PSUs and any additional PSUs received as a result of dividend distributions, until three years following the award of the PSUs, subject to continued employment with MCAN and on the achievement of the Corporation's Adjusted EPS performance approved by the Board.
- (2) The market or payout value is the value of the Common Shares underlying the unvested PSUs at the average market value of the Corporation's Common Shares on the TSX for the five business days preceding December 29, 2017 (being the last trading day of 2017) which was \$17.6877.

Share-Based Awards
Performance Deferred Share Units (PDSUs)⁽¹⁾

Name	Number of Unvested PDSUs (#)	Market or Payout Value of Unvested PDSUs ⁽²⁾ (\$)	Market or Payout Value of Vested PDSUs Not Paid Out or Distributed (\$)
William Jandrisits CEO	20,216	357,575	Nil
Robert Horton CRO	5,240	92,684	Nil

Notes:

- (1) Pursuant to the PDSU Plan, the NEOs do not receive the cash value of the PDSUs and any additional PDSUs received as a result of dividend distributions, until their retirement/termination date and on the achievement of the Corporation's Adjusted EPS performance approved by the Board.
- (2) The market or payout value is the value of the Common Shares underlying the unvested PDSUs at the average market value of the Corporation's Common Shares on the TSX for the five business days preceding December 29, 2017 (being the last trading day of 2017) which was \$17.6877.

Incentive Plan Awards – Value Vested or Earned During the Year

Name and Principal Position	Year	Share-Based Awards – Value Vested During the Year (\$)	Non-Equity Incentive Plan Compensation – Value Earned During the Year (\$)
		Long-Term Incentive Plan ⁽¹⁾ (\$)	Annual Incentive Plan ⁽²⁾ (\$)
William Jandrisits CEO	2017	169,312	243,566
Jeffrey Bouganim CFO	2017	56,471	131,107
Robert Horton CRO	2017	15,967	67,872
Jeffrey Lum VP, Treasury & Securitization	2017	-	67,113
Leonard Zaidener VP, Investments	2017	-	97,240

Notes:

- (1) In the case of Mr. Jandrisits, the amount shown is the fair value of the dividend distributions payable under the DSU Plan based on the average market value of the Corporation's Common Shares on the TSX for the five business days preceding the vesting dates of January 3, 2017, March 30, 2017, June 30, 2017 and September 29, 2017 respectively, in addition to the value of the RSUs that vested and that were paid in 2017 pursuant to the RSU Plan. Pursuant to the DSU Plan, Mr. Jandrisits does not receive the cash value of the DSUs until his retirement or termination. In the case of the other NEOs, the amounts shown are the value of the RSUs that vested and that were paid in 2017 pursuant to the RSU Plan.
- (2) Amount shown is the bonus paid pursuant to the Annual Incentive Plan.

Compensation Policies and Risk Management

MCAN's Board has adopted and follows the Financial Stability Board's Principles for Sound Compensation Practices as published by the Office of the Superintendent of Financial Institutions ("OSFI"). The CRCG&HR Committee and the full Board considers the implications of the risks associated with the Corporation's compensation policies and practices when determining rewards for its NEOs. In assessing risk for the 2017 fiscal year, the CRCG&HR Committee determined that the compensation arrangements for the NEOs do not create risks that are

reasonably likely to have a material adverse effect on the Corporation. These employees participate in the creation of shareholder value over the long-term, aligning their interests with those of our shareholders, as well as ensuring the long-term stability of the Corporation.

The Board believes that the \$1.84 Adjusted EPS is a reasonable target within MCAN's risk appetite, with the maximum payout being reached at a \$2.30 Adjusted EPS. No payments have been made in the past three years for specific transactions or tasks. The Board may, at its discretion, defer payment on a portion of bonuses over target by payment in PSUs, which would defer payment for three years. In addition, the long-term incentive plans, including the ESP Plan, the ESOP, the DPSP, the DSU Plan (in the case of the CEO), the PSU Plan, the PDSU Plan and the RSU Plan encourage management to take a long-term perspective to ensure the stability of the enterprise and creation of shareholder value.

Hedging of Economic Risks for Personal Equity Ownership

All executives and directors are prohibited from entering into transactions that have the effect of hedging the economic value of any direct or indirect interests by such persons in Common Shares, unless such transactions are executed and disclosed in full compliance with all applicable regulations and have been previously approved by the CRCG&HR Committee.

Employment Contracts

William Jandrisits

An employment contract was established with Mr. Jandrisits on July 6, 2010, effective upon his appointment as CEO on August 4, 2010. His employment contract was amended on November 16, 2010, to amend the termination arrangements that would be available upon a change of control. Mr. Jandrisits' contract provides for the following payments and benefits in the event of termination of employment without cause or termination on a change of control:

<p>Termination of Employment without Cause</p>	<p>MCAN may terminate Mr. Jandrisits' employment at any time without cause by providing him with notice or pay in lieu of notice equivalent to twelve months of base salary. This termination payment would be \$381,200 based on Mr. Jandrisits' base salary at December 31, 2017.</p> <p>As part of the termination package, Mr. Jandrisits will be provided with a continuation of his standard life, medical and dental benefit coverage and Registered Retirement Savings Plan ("RRSP") and DPSP (collectively, for the purposes of this chart, the "Benefits") for the duration of the statutory notice period. Assuming Mr. Jandrisits' employment was terminated without cause on December 31, 2017, an estimate of the total value of the termination package owing to Mr. Jandrisits, including base salary and Benefits for the duration of the statutory period, would be \$385,032. Subject to applicable legislation, all disability benefit coverage will be discontinued immediately upon termination. To the extent provided, continued coverage pursuant to the aforementioned benefit plans will be conditional on Mr. Jandrisits satisfying the terms and conditions required by the individual insurance policies, and paying any applicable employee premiums.</p> <p>In the event that Mr. Jandrisits obtains alternative employment within the continuance period, he will be provided with a lump sum payment, equivalent to fifty (50%) per cent of the balance owing for the remainder of the continuance period. Furthermore, immediately upon securing alternative employment, the continuation of standard life, medical and dental benefit coverage and Mr. Jandrisits' participation in MCAN's RRSP/DPSP will cease.</p> <p>The termination package shall supersede and replace any and all rights to reasonable notice of termination that Mr. Jandrisits might otherwise be entitled to at common law and Mr. Jandrisits expressly waives any rights to such notice.</p> <p>The termination package is deemed conclusively to be reasonable notice of termination and specifically includes all amounts owing for termination and/or severance pay under any contract, statute, common law or otherwise.</p>
<p>Termination Arrangements on Change of Control</p>	<p>"Change-in-Control" means:</p> <p>(A) the acceptance and sale by the holders of the Common Shares, representing in the aggregate more than fifty (50%) percent of all issued and outstanding Common Shares of any offer, whether by way of a takeover bid or otherwise, for all or any of the Common Shares;</p> <p>(B) the acquisition, by whatever means (including, without limitation, amalgamation, arrangement, consolidation or merger), by a person (or two or more persons who in such acquisition have acted jointly or in concert or intend to exercise jointly or in concert any voting rights attaching to the Common Shares acquired), directly or indirectly, of the beneficial ownership of such number of Common Shares or rights to Common Shares, which together with such person's then owned Common Shares and rights to acquire Common Shares, if any, represent (assuming the full exercise of such rights to acquire Common Shares) more than fifty (50%) percent of the voting rights of the Common Shares together with the Common Shares that would be outstanding on the full exercise of the rights to acquire Common Shares and such person's previously owned rights to acquire Common Shares;</p>

	<p>(C) the closing of a transaction whereby either the Corporation merges, consolidates, amalgamates, is arranged or absorbed by or into another person, and as a result of such transaction, the holders of Common Shares prior to the transaction own directly or indirectly less than 50% of the equity of the entity resulting from the transaction; or</p> <p>(D) the sale by the Corporation of all or substantially all of its respective assets.</p> <p>Following a Change-in-Control (as defined above), MCAN will pay Mr. Jandrisits, in addition to the payments due under Termination of Employment without Cause, 50% of his annual base salary. Assuming a change-in-control event took place on December 31, 2017, Mr. Jandrisits would be entitled to receive an estimated \$575,632.</p>
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Mr. Jandrisits' employment contract includes a non-solicitation clause that survives for a period of one year from the date on which his employment with MCAN terminates, as well as a standard confidentiality clause.

Jeffrey Bouganim

MCAN entered into an employment contract with Mr. Bouganim on June 18, 2013, effective, with respect to Mr. Bouganim's role as Vice President, on July 5, 2013 and, with respect to Mr. Bouganim's role as CFO, on August 31, 2013. Mr. Bouganim's contract provides for the following payments and benefits in the event of termination of employment without cause:

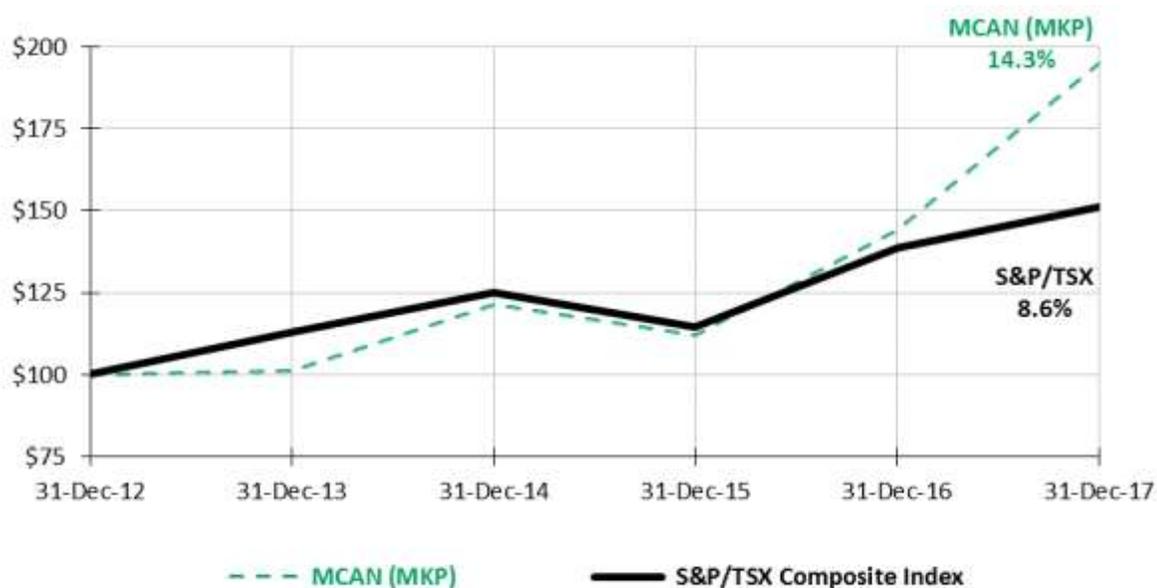
<p>Termination of Employment without Cause</p>	<p>MCAN may terminate Mr. Bouganim's employment at any time without cause by providing him with notice equivalent to one month multiplied by the whole number of completed years of employment, to a maximum of 24 months (the "Continuation Period"). Alternatively, MCAN may make a payment in lieu of notice calculated by multiplying one month of base salary plus one twelfth of the average of Mr. Bouganim's annual incentive under the annual incentive plan for the last three calendar years (or such shorter period, if applicable provided that if termination occurs before the end of the first calendar year, such amount will be zero) by the Continuation Period. The minimum notice period will be 6 months. Based on Mr. Bouganim's base salary at December 31, 2017 and the annual incentive payments in 2015, 2016 and 2017, the amount payable would be \$219,237.</p> <p>As part of the termination package, Mr. Bouganim will be provided with a continuation of his standard life, medical and dental benefit coverage, the ESOP and RRSP/DPSP (collectively, for the purposes of this chart, the "Benefits") for the duration of the notice period. Assuming Mr. Bouganim's employment was terminated without cause on December 31, 2017, an estimate of the total value of the termination package owing to Mr. Bouganim including base salary and Benefits for the duration of the notice period, would be \$234,515. Subject to applicable legislation, all disability benefit coverage will be discontinued immediately upon termination. To the extent provided, continued coverage pursuant to the aforementioned benefit plans will be conditional on Mr. Bouganim satisfying the terms and conditions required by the individual insurance policies, and paying any applicable employee premiums.</p> <p>In the event that Mr. Bouganim obtains alternative employment within the continuance period, he will be provided with a lump sum payment, equivalent to fifty per cent (50%) of the balance owing for the remainder of the continuance period. Furthermore, immediately upon securing alternative employment, the continuation of the Benefits will cease.</p> <p>The termination package shall supersede and replace any and all rights to reasonable notice of termination that Mr. Bouganim might otherwise be entitled to at common law and Mr. Bouganim expressly waives any rights to such notice.</p> <p>The termination package is deemed conclusively to be reasonable notice of termination and specifically includes all amounts owing for termination and/or severance pay under any contract, statute, common law or otherwise.</p>
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Mr. Bouganim’s employment contract includes a non-solicitation clause that survives for a period of one year from the date on which his employment with MCAN terminates, as well as standard confidentiality and non-disparagement clauses.

None of the other NEOs have any contract, agreement, plan or arrangement with MCAN that provides for payments to the NEO at, following or in connection with any termination (whether voluntary, involuntary or constructive), resignation, retirement, a change in control of the Corporation or a change in the NEO’s responsibilities.

Performance Graph

The following graph compares MCAN’s cumulative total shareholder return (assuming an investment of \$100 on December 31, 2012) on its Common Shares during the period from January 1, 2013 to December 31, 2017, with the S&P/TSX Composite Index (Total Return), assuming reinvestment of all dividends.



	Jan 1 2013	Dec 31 2013	Dec 31 2014	Dec 31 2015	Dec 31 2016	Dec 31 2017	Compound Annual Growth
MCAN	\$100	\$101	\$121	\$112	\$144	\$195	14.3%
S&P/TSX Composite Index (Total Return)	\$100	\$113	\$125	\$115	\$139	\$151	8.6%

Note: Dividends declared on Common Shares are assumed to be reinvested at the closing price on the payment date.

The compensation paid to MCAN’s NEOs is not contingent upon the performance of the Common Shares on the TSX except to the extent of the executive officers’ participation in the ESP Plan, in the case of the CEO, the DSU Plan, the RSU Plan, the PSU Plan and the PDSU Plan and in the case of the other NEOs the RSU Plan, the PSU Plan and the PDSU Plan, as applicable. The positive trend in total shareholder returns is based in part on the trend in MCAN’s earnings per Common Share, return on shareholders’ equity and dividend payments. In 2015 and 2016, bonuses awarded were based on adjusted ROE and personal performance factors. In 2017 bonuses awarded were based on Adjusted EPS and personal performance factors. For two of the five years, MCAN outperformed the S&P/TSX Composite Index.

Compensation of Directors

The following table sets out all compensation paid by MCAN to the directors for the Corporation's 2017 fiscal year.

Name ⁽¹⁾	Board Position	Fees Earned in Cash (\$)	Total (\$)
Scott G. Coates ⁽²⁾	Director	37,069	37,069
Brydon D. Cruise ⁽³⁾	Director and Chair of Risk Committee ⁽⁴⁾	23,107	23,107
Verna C. Cuthbert	Director	59,250	59,250
Susan M. Doré	Lead Director	67,000	67,000
Brian A. Johnson	Director and Chair of CRCG&HR Committee	79,076	79,076
Loraine D. McIntosh ⁽⁵⁾	Director	59,786	59,786
Derek G. Sutherland ⁽⁶⁾	Director	38,036	38,036
Ian Sutherland	Director and Chair of the Board	100,000	100,000
Karen H. Weaver	Director and Chair of the Audit Committee	99,250	99,250
W. Terrence Wright	Director and Chair of the ERM & Compliance Committee	97,428	97,428
Total		660,002	660,002

Notes:

- (1) Mr. Jandrisits does not receive any compensation in his capacity as a director of the Corporation. For Mr. Jandrisits' compensation as CEO, see page 22 of this Circular.
- (2) Mr. Coates resigned as a director effective July 31, 2017.
- (3) Mr. Cruise did not stand for re-election at the annual and special meeting of shareholders held May 9, 2017.
- (4) The Risk Committee changed its name to the ERM & Compliance Committee effective May 9, 2017.
- (5) Ms. McIntosh was elected a director on May 9, 2017, and was appointed a member of the Audit Committee and the ERM & Compliance Committee on the same day.
- (6) Mr. D. Sutherland was elected a director on May 9, 2017, and was appointed a member of the ERM & Compliance Committee and the Investment Committee on the same day.

See "Compensation of Directors" on page 12 for further details.

INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth the aggregate indebtedness to MCAN and its subsidiaries of all executive officers, directors, employees and former executive officers, directors and employees of MCAN and its subsidiaries as of the date of this Circular.

AGGREGATE INDEBTEDNESS (\$) (As of March 9, 2018)		
Purpose	To MCAN or its Subsidiaries	To Another Entity
Common Share purchases	\$1,102,091 ⁽¹⁾	Nil
Other	Nil	Nil

(1) Pursuant to the ESP Plan, details of which are set out on page 20 of this Circular.

The following table sets forth the indebtedness of MCAN’s directors, executive officers, proposed nominees for election as a director, and associates of any of them, to MCAN or any of its subsidiaries.

INDEBTEDNESS OF DIRECTORS AND EXECUTIVE OFFICERS UNDER (1) SECURITIES PURCHASE PROGRAMS AND (2) OTHER PROGRAMS⁽¹⁾						
Name and Principal Position	Involvement of Corporation or Subsidiary	Largest Amount Outstanding During 2017 Fiscal Year	Amount Outstanding as at March 9, 2018	Financially Assisted Securities Purchases During 2017 Fiscal Year	Security for Indebtedness	Amount Forgiven During 2017 Fiscal Year⁽²⁾
<i>Common Share Purchase Program⁽³⁾</i>						
William Jandrisits Director, CEO	Accounts Receivable of 6212484 Canada Inc. as Lender ⁽⁴⁾	\$503,973	\$458,421	Nil	Common Shares	Nil
Jeffrey Bouganim CFO		\$141,924	\$131,623	Nil	Common Shares	Nil
Robert Horton CRO		\$139,898	Nil	Nil	Common Shares	Nil
Jeffrey Lum VP, Treasury & Securitization		\$51,964	\$49,007	Nil	Common Shares	Nil

Notes:

- (1) There is no indebtedness under any other program other than the ESP Plan.
- (2) No amounts have been forgiven since the ESP Plan was established.
- (3) Details of the ESP Plan are set out on page 20 of this Circular.
- (4) 6212484 Canada Inc. is a wholly-owned subsidiary of MCAN.

DIVIDEND REINVESTMENT PLAN

In 2011, MCAN received approval from the TSX to amend and restate its dividend reinvestment plan effective November 11, 2011 (the “**Dividend Reinvestment Plan**”) to, among other things, provide eligible participants with a 2 per cent (2%) discount on the purchase of Common Shares issued from treasury. Prior to the amendment, Common Shares purchased from treasury under the Dividend Reinvestment Plan were issued by MCAN without any discount to the “average market price” (as such term was defined in the prior plan). Pursuant to the amended terms of the Dividend Reinvestment Plan, the discount is effective until further notice from MCAN. Notwithstanding the foregoing, MCAN continues to reserve the right to deliver Common Shares purchased on the open market, in which case the discount would not apply.

Pursuant to the Dividend Reinvestment Plan, as amended, cash dividends paid to participating holders of Common Shares (less any applicable withholding taxes) are automatically reinvested in Common Shares purchased by Computershare, as agent, at MCAN’s discretion, either (i) on the open market at market prices or (ii) from treasury at the weighted average trading price for Common Shares on the TSX for the five (5) trading days preceding the relevant dividend payment date less a discount of 2 per cent (2%).

There are no commissions, service charges or brokerage fees payable by participants under the Dividend Reinvestment Plan, except where purchases of Common Shares under the Dividend Reinvestment Plan are made on the open market. Such purchases are made through registered brokers whose fees are included in determining the average weighted cost to participants of Common Shares so purchased. All other administrative costs of the Dividend Reinvestment Plan, including the fees and expenses of Computershare, as agent, are borne by MCAN.

A copy of the Dividend Reinvestment Plan and a form permitting registered shareholders to elect to participate in or withdraw from the Dividend Reinvestment Plan are available by calling MCAN’s Corporate Secretary at (416) 591-5214, and a copy of the Dividend Reinvestment Plan is also available on MCAN’s website at www.mcanmortgage.com under the heading “Investor Relations” or on SEDAR at www.sedar.com. Beneficial owners of Common Shares must make arrangements with the financial institution or stock brokerage through which they hold their Common Shares to

become a participant in the Dividend Reinvestment Plan. Once a registered holder or a beneficial owner has enrolled in the Dividend Reinvestment Plan, participation continues automatically unless terminated by the participant in accordance with the terms of the Dividend Reinvestment Plan.

INTERESTS OF INFORMED PERSONS IN MATERIAL TRANSACTIONS

Except as described herein under “Indebtedness of Directors and Executive Officers” and “Compensation of Directors”, no informed person of the Corporation, proposed director, or any associate or affiliate thereof, had a material interest in any transaction since the commencement of the Corporation’s most recent financial year or has a material interest in any proposed transaction which has materially affected or would materially affect the Corporation or any of its subsidiaries.

INTEREST OF CERTAIN PERSONS OR COMPANIES IN MATTERS TO BE ACTED UPON

Except as described herein, no person who has been a director or executive officer of MCAN at any time since the beginning of the 2017 financial year, or any nominees for election as a director or any associate or affiliate of any of them has any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, in any matter to be acted upon at the Meeting other than the election of directors or the appointment of auditors.

AVAILABILITY OF DOCUMENTS

You may request copies of the following documents, at no charge, from the Corporate Secretary, MCAN Mortgage Corporation, 200 King Street West, Suite 600, Toronto, Ontario, M5H 3T4:

1. MCAN’s latest annual information form together with any document, or the pertinent pages of any document, incorporated by reference therein;
2. MCAN’s comparative financial statements for the fiscal year ended December 31, 2017 together with the accompanying report of the auditors thereon and any subsequent interim financial statements and management’s discussion and analysis of operations thereto; and
3. this Circular.

These documents, as well as additional information relating to MCAN, are also available at www.mcanmortgage.com and on SEDAR at www.sedar.com. Financial information regarding MCAN is provided in the Corporation’s comparative annual financial statements and management’s discussion and analysis of operations for the fiscal year ended December 31, 2017.

SHAREHOLDER PROPOSALS

The Act permits certain eligible shareholders to submit shareholder proposals for inclusion in a management proxy circular for an annual meeting of shareholders. Any proposal by an eligible shareholder intended to be presented at the 2019 annual meeting of shareholders should be directed to the attention of the Corporate Secretary of MCAN. In order to be included in the proxy material for that meeting, the proposal must be received at our office at 200 King Street West, Suite 600, Toronto, Ontario, M5H 3T4 by November 23, 2018.

DIRECTORS’ APPROVAL

The Board has approved the contents and sending of this Circular to the shareholders.



William Jandrisits
Director, President and Chief Executive Officer

SCHEDULE A STATEMENT OF CORPORATE GOVERNANCE PRACTICES

The Board and management believe that a strong, effective, independent Board plays a crucial role in protecting the interests of MCAN's stakeholders. The Board is committed to meeting high standards of corporate governance in all aspects of MCAN's affairs. MCAN's corporate governance practices are regulated on a number of levels and by many different parties. Management believes that MCAN's corporate governance practices meet or exceed the standards set out in the Act and the guidelines of the CSA.

In order for the directors to appropriately discharge their responsibilities for stewardship of MCAN, the Board has adopted formal mandates for MCAN's directors and officers, each committee of the Board, each committee chair, the Chair of the Board, the Lead Director and the CEO. The Board does not have an Executive Committee.

Under the Act, the minimum board size is seven. MCAN's Board currently consists of ten directors. In our opinion, the Board is large enough to ensure active and meaningful participation by its members and to provide a diverse range of skill and expertise. The CRCG&HR Committee serves as a nominating committee for the Board.

Board compensation is reviewed annually to ensure that it is appropriate in relation to responsibilities and risks involved, and comparable to that of MCAN's peer group. Any legitimate concerns raised by shareholders are brought to the attention of MCAN's senior executives and, depending on the materiality of the concern, the CEO, the Chair of the Board (and, if applicable, the Lead Director) and the Board.

Position Descriptions

Chair of the Board and Lead Director

The Chair of the Board, Mr. Ian Sutherland, is a non-independent director within the meaning of NP 58-201 and MCAN's Director Independence Policy. As such, Ms. Susan Doré has been appointed Lead Director.

The Chair of the Board is charged with the responsibility of managing the affairs and the development and effective functioning of the Board, providing effective leadership to the Board in the governance of MCAN. The Chair also sets the tone for the Board and its members to foster ethical and responsible decision-making, appropriate oversight of management and efficient corporate governance practices. The Chair of the Board leads the Board in the review and consideration of the strategic plan and ensuring appropriate tone from the top in fostering financial soundness and regulatory compliance, acts in an advisory capacity on behalf of the Board to the CEO, manages the relationships between management and the Board and assists in managing shareholder engagement.

The Chair of the Board is appointed by the Board each year and has the authority to retain, at MCAN's expense, independent legal counsel or other advisors and to approve the fees and terms of such retainer.

The Lead Director is responsible for leading the Board in consideration of any issue where it is determined that the Chair of the Board is not independent, the Chair of the Board has a conflict or in the absence of the Chair of the Board.

The Lead Director is appointed by the independent members of the Board each year and has the authority to retain, at MCAN's expense, independent legal counsel or other advisors and to approve the fees and terms of such retainer.

The mandates of the Chair of the Board and the Lead Director can be found on our website at www.mcanmortgage.com.

Committee Chairs

The Chairs of the Audit Committee, CRCG&HR Committee, ERM & Compliance Committee and Investment Committee all have written position descriptions. Their accountabilities and responsibilities can be found on our website at www.mcanmortgage.com.

CEO

The CEO's Role Profile and Mandate is developed with input from the CEO and is approved by the Board on the recommendation of the CRCG&HR Committee. This position has primary responsibility for all aspects of the Corporation's operations and presides over and directs the entire range of activities of the Corporation within the authority delegated by the Board. The position ensures compliance with applicable regulations and laws. The key responsibilities for the CEO can be found on our website at www.mcanmortgage.com.

Orientation and Continuing Education

MCAN uses a variety of measures to orient new directors regarding the role of the Board, its committees and its directors and provides a number of continuing education opportunities regarding the nature and operation of MCAN's business. MCAN grants each director access to a web portal that contains a Directors' Manual which includes information on Board and committee membership; the director independence policy; duties of directors; committee mandates; mandates of the Chair of the Board, the Lead Director, each committee chair and the CEO; the code of business conduct & ethics; insider trading policy; the Corporation's by-laws; and director orientation and training material. The web portal also houses previous Board and committee meeting packages.

In addition, new directors are granted access to a web portal that contains all the Corporation's policies. New directors are directed to the recent annual and quarterly financial reports, including management's discussion and analysis and the Annual Information Form on SEDAR or on the Corporation's web site. MCAN also provides new directors with specific information on operations, the strategic plan, risk and risk management, governance, integrity and corporate values. Additionally, new directors are provided the opportunity to meet with senior management. Separate orientation sessions are held and include presentations on MCAN's capital history, approval processes for single family and construction loans, the daily, monthly and annual processes for the deposit gathering business, Asset Liability Committee review, and review of securitization activities. Depending on the timing of the appointment, a new director, prior to officially joining the board, may also be invited to attend MCAN's strategic planning session.

On an ongoing basis, as part of regular Board meetings or otherwise, presentations are made to the Board to educate and keep them informed of changes within MCAN and in regulatory and industry requirements and standards. Specific information is provided on financial reporting, risks and economic indicators specific to our business, including interest rates, and the current business and commercial environment. In an effort to provide directors with a more complete understanding of the issues facing MCAN, directors are encouraged to attend other Board committee meetings of which they are not a member (subject to conflict of interest obligations of the relevant director). Directors are also provided with the materials and minutes of all Board committee meetings, irrespective of whether they are a member of the committee. In addition, separate sessions, if required, are held for the directors to better understand specific programs. Directors are also encouraged to undertake training and attend education sessions from outside sources if they deem it necessary. To commit to excellent board leadership, MCAN has been a member of the Institute of Corporate Directors since 2014. Through continuing education, tools and resources, thought leadership and advocacy, MCAN's Board now has the opportunity to leverage and translate a wealth of shared wisdom into the highest standard of directorship.

Ethical Business Conduct

The Code of Business Conduct & Ethics (the "Code") has been adopted by the Board and is available on our website at www.mcanmortgage.com, on SEDAR at www.sedar.com or by request to the Corporate Secretary by telephone at (416) 591-5214 or by facsimile at (416) 598-4142.

Under MCAN's Code, all directors, officers and employees must demonstrate a commitment to ethical business practices and behaviour in all business relationships, both within and outside of MCAN. Each year, directors, officers and employees must execute a declaration certifying compliance with the Code. The Board, through its CRCG&HR Committee, annually reviews the operation of the Code and monitors compliance and any waivers or amendments thereof.

The Board has not granted any waiver of the Code in favour of a director or executive officer for all of 2017 or up to the date of the Circular. Accordingly, no material change report relating to the conduct of a director or executive officer has been required or filed.

The Code also references the Whistleblowing Policy that allows officers or employees who become aware of potentially improper or unlawful conduct in the workplace, or have concerns regarding questionable accounting or auditing matters, to report the violation on a confidential and anonymous basis to the Chair of the Audit Committee.

The Board believes that its effectiveness is furthered when directors exercise independent judgement in considering transactions and agreements. As such, if at any Board meeting a director has a material interest in a matter being considered, such director must indicate the nature and extent of interest in the material transaction or agreement and such interest must be recorded in the minutes of the meeting. The director will either vacate the meeting or abstain from any discussions relating to the matter and will not participate in any vote on the matter. The Board may also appoint a committee of independent directors to consider material transactions or agreements.

Nomination of Directors

The CRCG&HR Committee, which is composed entirely of independent directors, is responsible for screening candidates and for recommending nominees for election to the Board. Candidates are approved by the full Board.

The CRCG&HR Committee considers candidates from an “evergreen” list maintained by the CRCG&HR Committee in anticipation of upcoming director elections and when Board vacancies occur; as proposed by other directors and/or executive management; and as proposed or nominated by shareholders prior to shareholder meetings in accordance with MCAN’s advance notice provisions for the nomination of directors.

Once proposed, a prospective director must complete a questionnaire entitled “Questionnaire for Prospective Directors” for review by the CRCG&HR Committee. The prospective director then proceeds to the next step of evaluation, which is normally an in person interview with members of the CRCG&HR Committee, and, at the CRCG&HR Committee’s discretion, with other members of the Board.

The CRCG&HR Committee then makes a recommendation to the board, which recommendation is accompanied by the “Conduct Review, Corporate Governance & Human Resources Committee – Prospective Director Review Form”.

Board Assessments

The CRCG&HR Committee leads a full evaluation of the effectiveness and performance of the Board, all Board committees and individual directors (self and peer) every two years. The evaluation includes the completion of online questionnaires or director interviews conducted by the Chair of the Board and the Chair of the CRCG&HR Committee based on a director interview guide. The results of the evaluations are tabulated and analyzed by the Chair of the Board and the Chair of the CRCG&HR Committee and are presented to the CRCG&HR Committee and the Board with any recommendations for improving the functioning and composition of the Board.

In December 2016, the evaluation was conducted through online questionnaires. The results were presented to the Board in February 2017. The results indicated that the Board, committees and individual directors were effectively fulfilling their responsibilities.

The next set of evaluations is scheduled for December 2018, at which time the Committee will review its current process and consider whether a review by an external party is required.

Board Tenure and Renewal

The Board has adopted a Board Tenure and Renewal Policy (the “**Policy**”) to ensure ongoing Board renewal, sustain Board performance and add expertise. According to the Policy, directors may serve until the earlier of when they turn 70 years of age or they have served 15 years. However, all directors will be allowed to serve for at least five years, regardless of their age, subject to annual review by the Board. The Policy allows for the Board to recommend any director for re-election after age 70 or the expiry of the 15 year term, in exceptional circumstances and to further the best interest of the Corporation.

An officer will resign from the Board when no longer employed by the Corporation. However, the Board may request a former CEO to continue as a director for a term not longer than five years in exceptional circumstances.

The CRCG&HR Committee reviews, on an annual basis, the tenure of individual directors. This review includes:

- a skills matrix to ensure the Board possesses the requisite experience, expertise and business and operational insights for the effective stewardship of the Corporation; and

- a Board succession template that indicates the years of service, with suggested retirement dates.

In addition, to ensure adequate board renewal, the CRCG&HR Committee is responsible for leading a full evaluation of the effectiveness and performance of the Board, all Board committees and individual directors every two years. The evaluation process is outlined under “Board Assessments” above.

The CRCG&HR Committee monitors and implements the Policy and reports to the Board. In addition, the CRCG&GR Committee reviews the Policy annually, discusses any revisions that may be required and recommends any such revisions to the Board for approval.

The chart below shows the amount of time that the ten director nominees for election at the 2018 Meeting have been on MCAN’s Board:

0-5 years	60% (6 of 10)
6-10 years	30% (3 of 10)
Over 11 years	10% (1 of 10)

Board Diversity

The Board has adopted a Board Diversity Policy (the “**Diversity Policy**”) that sets out the approach to diversity on the Corporation’s Board.

The Corporation believes that a diverse board will enhance the decision making of the Board by utilizing the different skills, experience and background, geographical and industry experience, ethnicity, gender, knowledge and length of service, and other distinguishing qualities of the members of the Board. Diversity will be considered in determining the optimum composition of the Board, and all appointments will be based on merit, having due regard to the overall effectiveness of the Board.

The CRCG&HR Committee is responsible for annually reviewing and assessing Board composition on behalf of the Board and will make recommendations to the Board on the appointment of new directors.

- In reviewing Board composition, the Committee will consider the benefits of all aspects of diversity including, but not limited to, those described above, in order to enable it to discharge its duties and responsibilities effectively.
- In identifying suitable candidates for appointment to the Board, the Committee will consider candidates on merit using objective criteria and with due regard for the benefits of diversity on the Board. In an effort to promote the specific objective of gender diversity, the Diversity Policy requires that the selection process for suitable candidates must involve the following steps:
 - a list identifying potential candidates for the appointment must be compiled and must include at least one female candidate; and
 - if, at the end of the selection process, a female candidate is not selected, the Board must be satisfied that there are objective reasons to support its determination.
- As part of the biennial performance evaluation of the effectiveness of the Board, Board committees and individual directors, the CRCG&HR Committee will consider the balance of skills, experience, independence and knowledge of the Corporation on the Board and the diversity representation of the Board, including gender, how the Board works together as a unit, and other factors relevant to its effectiveness.

The CRCG&HR Committee will discuss and agree annually on all measurable objectives for promoting diversity on the Board, recommend them to the Board for adoption and report on the annual and cumulative progress for achieving the measurable objectives.

The CRCG&HR Committee will monitor and implement the Diversity Policy on a continuous basis and report to the Board annually on the achievement of the measurable objectives for promoting diversity. In addition, the CRCG&HR Committee will review the Diversity Policy annually, discuss any revisions that may be required and recommend any such revisions to the Board for approval.

The following table sets out the number and percentage of women on MCAN’s Board since 2016 and for election at the 2018 Meeting:

	Target	# of Women on Board	Total # of Board Members	%
2018	30%	5	10	50%
2017	30%	4	10	40%
2016	30%	3	9	33%

Executive Officer Diversity

The Board adopted an Executive Officer Diversity Policy (the “**EO Diversity Policy**”) that sets out the Corporation’s approach to diversity in executive officer roles.

The EO Diversity Policy applies to executive officers including the President & Chief Executive Officer; Senior Vice President & Chief Financial Officer; Vice President & Chief Risk Officer; Vice President, Investments; Vice President, Single Family Mortgage Operations; Vice President, Operations; Vice President, Treasurer & Securitization; Vice President & Chief Audit Officer; Vice President, Chief Compliance Officer & Corporate Secretary; Vice President, Credit Risk Monitoring & Management, and any other executive officers of the Corporation that the Board may from time to time appoint.

While the Corporation appreciates that diversity, including gender, age and ethnicity, are important and valuable considerations in assessing executive officers, other factors such as performance, qualifications, capabilities and experience are also considered when choosing and recruiting executive officers. The best candidate whose portfolio of skills is most suited for the position is selected and no one aspect of diversity, including gender, is the decisive factor.

The CRCG&HR Committee oversees succession planning on behalf of the Board and will make recommendations to the Board on the appointment of executive officers, taking into account other aspects of diversity, including gender.

- In reviewing the succession plan for the executive officers, the CRCG&HR Committee will consider the benefits of all aspects of diversity, including, but not limited to, those described above.
- The CRCG&HR Committee will also consider candidates on merit based on performance, qualifications, capabilities and experience and with due regard for the benefits of diversity. In an effort to promote the specific objective of gender diversity, the EO Diversity Policy requires that the succession plan for executive officers must involve the following steps:
 - a list identifying potential candidates for executive officer appointments must be compiled and must include at least one female candidate; and
 - if, at the end of the selection process, a female candidate is not selected, the Committee must be satisfied that gender was not the decisive factor and that proper consideration was given in the decision making to the CRCG&HR Committee’s objective of enhancing diversity among the executive officers.

The CRCG&HR Committee will monitor and implement the EO Diversity Policy and report to the Board thereon. In addition, the CRCG&HR Committee will review the EO Diversity Policy annually, discuss any revisions that may be required and recommend any such revisions to the Board for approval.

The following table sets out the number and percentage of women who served as executive officers at MCAN since 2016:

	Target by 2020	# of Women Executive Officers	Total # of Executive Officers	%
2018	25%	3	10	30%
2017	25%	2	9	22%
2016	25%	2	9	22%

SCHEDULE B BOARD MANDATE

Role

The Board of Directors (the “**Board**”) is responsible for the stewardship of MCAN and for supervising the management of the business and affairs of the organization.

The Board shall, either directly or through a Board committee, carry out the duties set out in this Mandate.

Membership and Operations

1. The composition and organization of the Board, including the number, qualifications and remuneration of directors; the independence of directors; the number of Board meetings; Canadian residency requirements; quorum requirements; meeting procedures and notices of meetings are as established by the governing legislation and MCAN’s by-laws and policies in effect from time to time.
2. A majority of the directors shall be resident Canadians, shall be independent in accordance with the requirements of laws governing MCAN, the applicable stock exchange on which MCAN’s securities are listed, applicable securities regulatory authorities and MCAN’s Director Independence Policy, and no more than two-thirds of the directors shall be “affiliated” with MCAN for the purpose of the *Trust and Loan Companies Act* (Canada).
3. Each member of the Board shall satisfy the applicable experience requirements of laws governing MCAN, the applicable stock exchange on which MCAN’s securities are listed and applicable securities regulatory authorities.
4. The Board shall meet at least five times in each year, a majority of directors shall constitute a quorum at any meeting of the Board, and a majority of directors participating in any meeting shall be resident Canadians.

Responsibilities and Duties

Culture of Integrity and Ethics

1. Promote a culture of integrity at MCAN. The Board shall satisfy itself as to the integrity of the Chief Executive Officer (the “CEO”) and the executive officers, and that the CEO and executive officers create a culture of integrity throughout MCAN.
2. Approve MCAN’s Code of Business Conduct & Ethics and, through the Conduct Review, Corporate Governance & Human Resources Committee, monitor compliance thereof.
3. Establish policies and procedures for dealing with all matters related to integrity and ethics, including conflicts of interest, related party transactions and the treatment of confidential information.

Strategic Planning

4. Develop and adopt MCAN’s strategic planning process and annually approve a strategic plan which takes into account, among other things, the opportunities and risks of MCAN’s business.
5. Approve all major corporate decisions and strategic initiatives.
6. Review and approve MCAN’s financial objectives, plans and actions, including liquidity, funding, capital issuances, capital allocations and expenditures, and the declaration of dividends.

Risk Management and Compliance

7. Ensure an effective risk culture by overseeing the implementation, by management, of appropriate systems to identify, quantify and manage the principal risks of MCAN's business. Receive regular updates from management on the status of the principal risks and management activities and initiatives.
8. Ensure risk management controls are appropriate and regularly assessed for effectiveness.
9. Review at least annually and approve as required the risk appetite framework and risk-based capital requirements and approve the appropriate capital level for risk.
10. Review and approve MCAN's Internal Capital Adequacy Assessment Process.
11. Oversee the policies and processes to identify and ensure compliance with applicable legal and regulatory requirements.

Succession Planning

12. Oversee and approve MCAN's succession planning processes, including the selection, appointment, development, evaluation and compensation of the Chair of the Board, Lead Director, Board members, the CEO and executive officers, including the heads of MCAN's oversight functions.
13. Review and approve the establishment of annual performance targets and short-term and long-term corporate goals and objectives for the CEO and executive officers, including the heads of the MCAN's oversight functions.
14. Oversee MCAN's general approach to human resources and compensation philosophy.

Communications and Public Disclosure

15. Approve MCAN's disclosure policy that governs the release of information about MCAN and requires timely, factual and accurate disclosure of such information in accordance with all applicable legal and regulatory requirements.
16. Review and approve MCAN's annual and quarterly financial statements and management discussion and analysis, press releases, annual information form, management proxy circular, prospectuses, and any other public documents prior to their release.

Internal Controls

17. Oversee the internal control and management information systems, monitor the integrity and effectiveness of such systems and obtain assurances on a regular basis that these systems and controls are designed and operating effectively.
18. Review reports on the effectiveness of internal control over financial reporting from management, internal and external auditors.

Corporate Governance

19. Oversee MCAN's approach to corporate governance issues, the disclosure and reporting thereof, including independence from management and the independence of individual directors.
20. At the recommendation of the Conduct Review, Corporate Governance & Human Resources Committee, annually determine those individual directors proposed to be nominated for election at the next annual meeting of shareholders.

21. Oversee formal evaluations of the Board, all Board committees, individual directors, the Chair of the Board and the CEO, with the assistance of independent external advisors as required, with the scope and frequency of such external input to be established by the Conduct Review, Corporate Governance & Human Resources Committee.
22. Establish Board committees and define their mandates and, subject to applicable law, delegate such matters to any committee in order to assist the Board in carrying out its duties and responsibilities.
23. Oversee compliance with MCAN's governance policies in effect from time to time, including the Director Independence Policy.

Director Expectations and Responsibilities

24. Act honestly and in good faith with a view to the best interests of MCAN and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.
25. Attend all Board and applicable committee meetings unless there is a compelling reason for non-attendance.
26. Prepare for each Board and committee meeting by reviewing the materials provided in advance of the meeting and requesting, as appropriate, clarification or additional information in order to fully participate in Board deliberations.

Communication with Directors

27. Shareholders or other stakeholders of MCAN may communicate with the directors by writing to the Chair of the Board as follows:

Chair of the Board
MCAN Mortgage Corporation
200 King Street West
Suite 600
Toronto, Ontario
M5H 3T4

Approved: February 2018